

Ambulance Performance/Operations Committee Meeting Agenda



Thursday, February 16th, 2023 at 1:30PM
2995 McMillan Ave, Suite 178
San Luis Obispo, CA 93401

Members:

CHAIR: Chief Steve Lieberman, Five Cities Fire Authority
 VICE-CHAIR: Rachelle Rickard, Atascadero City Manager
 Wade Horton, County Administrative Officer
 Dr. Penny Borenstein, County Health Officer
 Chief Jonathan Stornetta, Paso Robles Fire
 Whitney McDonald Arroyo Grande City Manager

EMS Agency Staff:

Vince Pierucci, EMS Administrator
 Sara Schwall, EMS Admin Assistant

AGENDA	ITEM	LEAD
Call To Order	Introductions	Chairperson
	Announcements	
	Public Comment	
Action/Discussion	Approval of previous minutes: January 19 th , 2023 (Attached)	Chairperson
Action/Discussion	Extend Ground Emergency Transport RFP timeline	
Committee Members Announcements or Reports	Opportunity for Committee members to make announcements, provide brief reports on their EMS-related activities, ask questions for clarification on items not on the agenda, or request consideration of an item for a future agenda (Gov. Code Sec. 54954.2[a][2])	Committee Members
Next Meeting	Third Thursday of every month at 1:30 P.M. March 16 th , 2023	

Ambulance Performance Operations Committee



DRAFT Meeting Minutes

1:30 P.M., January 19, 2023
 2995 McMillan Way, Suite 178
 San Luis Obispo, CA 93401

Members

- CHAIR Steve Lieberman, Five Cities Fire Authority, Chief
- VICE CHAIR Rachelle Rickard, Atascadero City Manager
- Dr. Penny Borenstein, County Health Officer
- Whitney McDonald, Arroyo Grande City Manager
- Jonathan Stornetta, Paso Robles Fire Chief
- Wade Horton, County Administrative Officer

Guests

See Public Sign In Sheet

- Chris Javine, San Luis Ambulance General Manager
- Justin Kelton, San Luis Ambulance
- Rob Jenkins, CAL Fire
- Ryan Rosander, EMSA
- David Goss, EMSA

EMS Agency Staff

- Vince Pierucci, EMS Administrator
- Sara Schwall, EMS Administrative Assistant

	ACTION
CALL TO ORDER	1:36 PM
Introduction	
Announcements None	
Public Comment No public comment	
ACTION ITEMS/DISCUSSION ITEMS	
Approval of Previous Minutes S. Lieberman requests amendment to typo from previous minutes.	Motion to approve w/amendment: W. Horton / Second: R. Rickard. All in favor.
DISCUSSION ITEMS	
Update from EMS Agency staff RFP (Action/Discussion)	
<p>V. Pierucci: An RFP for a consultant was released in July 2022 and closed in August. Three consultant groups applied, and a subcommittee selected Healthcare Strategist consultants. A contract was entered in October and consultants met with over 50 stakeholders in December. The consultants will compile data to develop an RFP.</p> <p>W. Horton: Due to recent legislation, there are opportunities for great reimbursement. I would propose redirecting the consultants to explore this option and potentially delay the RFP and reenter a contract with San Luis Ambulance.</p> <p>R. Rickard: I am good with this option to work through the process.</p> <p>J. Stornetta: I would like to find a way to enhance the EMS and meet financial margins. Looking at private/public partnership, I'd have the County as the primary partnership and Fire as backup.</p> <p>W. Horton: Through the county, Board of Supervisors will still be the governing body and then we will discuss with San Luis Ambulance if they are interested in extending the contract.</p> <p>V. Pierucci: The consultant contract goes for 4 years and has a built-in cost cap.</p> <p>W. Horton: Will we need to consider a scope amendment?</p> <p>V. Pierucci: In the alliance model, we did address this in the initial scope of work. We can do this with the current contract.</p> <p>S. Lieberman opens to public comment.</p> <p>J. Kelton: San Luis Ambulance would absolutely be interested in extending the contract.</p> <p>S. Lieberman: Create a receive and file for the next meeting.</p>	
Committee Members Announcements or Reports	
Announcements None	
Next Meeting Next meeting February 16 th at 1:30 PM.	
Adjournment Meeting adjourned at 1:54 PM	S. Lieberman motions to adjourn. W. Horton 2nds. S. Lieberman adjourns the meeting.



COUNTY OF SAN LUIS OBISPO HEALTH AGENCY
PUBLIC HEALTH DEPARTMENT

Nicholas Drews, *Interim Health Agency Director*

Penny Borenstein, MD, MPH *Health Officer/Public Health Director*

MEETING DATE	January 19 th , 2023
STAFF CONTACT	Vince Pierucci, EMS Division Director vpierucci@co.slo.ca.us 805-788-2512
SUBJECT	Extend Ground Emergency Transport RFP Process
SUMMARY	<p>In April 2022, the Ambulance Performance Operations Committee (APOC) voted unanimously to recommend to the County and the EMS Agency staff to move forward in planning and conducting a competitive bid process for the ground emergency transport contract currently held by San Luis Ambulance.</p> <p>The recommendation was to have a competitive bid process complete and an award by the San Luis Obispo County Board of Supervisors no later than June 30, 2024. This was to coincide with the ending of the current contract with San Luis Ambulance scheduled to end June 30, 2024. The award for the new ground emergency transport contract would commence July 1, 2024.</p> <p>In October 2022, the EMS Agency hired Healthcare Strategists to conduct both an EMS System assessment and the competitive bidding process. Items contained within the scope of work included:</p> <ul style="list-style-type: none">• Implement the Triple Aim of Healthcare concept to optimize the performance of the San Luis Obispo County EMS System:<ul style="list-style-type: none">○ Improving the patient experience of care, including quality and satisfaction○ Improving the health of populations○ Reducing the per capita cost of health care.• Integration of and financial sustainability of public agency ALS and BLS pre-hospital providers.• Produce an EMS System that is fiscally and operationally sustainable for the planning horizon and beyond (up to 10 years). <p>After concluding the system assessment interviews, discussions occurred with EMS Agency staff and Healthcare Strategists over the current delivery model and what other options of delivery models are available which would meet these deliverables and others included in the consultant Scope of Work.</p> <p>After reviewing other delivery models, it has become clear with the current time restraints in place, ie award by San Luis Obispo County Board of Supervisors no later than June 30, 2024, Healthcare Strategists and EMS Agency staff would not have enough time to adequately review the other delivery models and conduct a competitive bid process in the given time frame.</p>

Emergency Medical Service Agency

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www.slocounty.ca.gov/ems

	<p>Therefore, to sufficiently review the other delivery models and conduct a competitive bid process, the EMS Agency staff is making the following recommendations to APOC:</p> <ul style="list-style-type: none"> • Recommend to the County and the EMS Agency to renegotiate the current ground emergency transport contract with San Luis Ambulance with the intention of entering into a 2 year agreement, beginning July 1, 2024 and ending June 30, 2026 • Recommend to the County and the EMS Agency to review alternative delivery models • Recommend to the County and the EMS Agency once all delivery models have been adequately reviewed, proceed with the competitive bid process to be completed by June 30, 2026
REVIEWED BY	EMS Agency Administrator Vince Pierucci
RECOMMENDED ACTION(S)	Discussion and Action; Any action require 4 supporting votes
ATTACHMENT(S)	N/A