



COUNTY OF SAN LUIS OBISPO  
**DEPARTMENT OF GENERAL SERVICES**

COUNTY GOVERNMENT CENTER • SAN LUIS OBISPO, CALIFORNIA 93408 • (805) 781-5200

DUANE P LEIB, DIRECTOR

**INVITATION TO BID #3401-06**  
**2007 FORD CROWN VICTORIA POLICE INTERCEPTORS**

August 7, 2006

The County of San Luis Obispo is currently soliciting bids for 2007 Ford Crown Victoria Police Interceptors as noted.

Each bid shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the bid. Failure to set forth any item in the specifications shall be grounds for rejection. The County of San Luis Obispo reserves the right to reject all bids and to waive any informalities.

Please submit your bids on the attached form. They must be received at the office of the General Services Department no later than 4:00 p.m., August 18, 2006.

Any and all comments and suggestions are sincerely encouraged prior to the bid opening.

JACK MARKEY  
Supervising Buyer - Central Services Division  
jmarkey@co.slo.ca.us

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2007 FORD CROWN VICTORIA POLICE INTERCEPTORS**

**TO: ALL PROSPECTIVE BIDDERS**

**SUBJECT: LOCAL BIDDERS PREFERENCE**

The County of San Luis Obispo has established a local vendor preference. All informal and formal bids for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law requires be awarded to the lowest responsible bidder.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate bids considering the local vendor preference described above. The burden of proof will lie with bidders relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective bidders are encouraged to quote the lowest prices at which you can furnish the items or services listed in County bids.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: \_\_\_\_\_

Authorized Individual: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Dated: \_\_\_\_\_

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**TO: ALL PROSPECTIVE BIDDERS**

**SUBJECT: POLICY ON PURCHASING PRODUCTS MADE WITH OR CONTAINING  
CHLOROFLUOROCARBONS (CFC's)**

Summary

Many products contain chlorofluorocarbons (CFC's), a known depleter of ozone in the atmosphere. Under the U.S. Clean Air Act and the Montreal Protocol on Substances That Deplete the Ozone Layer, CFC production for use in industrialized nations is to be totally phased out by January 1, 1996. There are still many products on the market that contain CFC's or are made with CFC's. The Department of General Services, purchasing staff must identify products made with or containing CFC's and purchase alternative products whenever practical and possible.

Policy

To this end, it shall be the policy of the County of San Luis Obispo that all bidders, who wish to do business with the County are required to identify all products that contain CFC's or use CFC's in the manufacturing or shipping processes. Bidders are required to identify alternative products that do not use CFC's, for possible purchase by the County.

Bidder Response

	<b>YES</b>	<b>NO</b>
Do any products offered herein contain CFC's or use CFC's in the manufacturing or shipping process?		
If yes, please offer an alternative product by copying bid forms and submitting an alternate bid. Will you offer an alternate?		
Please provide any other information that may be helpful to the County. Attachments are acceptable.		

Bidder: \_\_\_\_\_

**GENERAL CONDITIONS AND INSTRUCTIONS**

1. All bids submitted by Seller to Purchaser should be submitted upon the attached bidder's form, completed and signed, (only typewritten or ink shall be accepted with no erasures or corrections unless properly authenticated by signature) in accordance with the instructions contained herein.
2. The issuance of this bid request creates no obligation on the part of the County and the County reserves the unconditional right at its option to either reject all bids or waive any irregularities or informalities therein. Each bid shall be in a separate sealed envelope with the bid number, name of bidder, title of the bid, date and time due showing on the outside of the envelope.
3. All prices must be firm for 45 days from the date of the bid opening and be inclusive. Upon award, prices will be in effect for the term of the contract.
4. Prompt payment discounts of 20 days or longer will only be considered when comparing bids, however, if you offer any prompt payment discounts, please indicate this on your bid.
5. Awards will be made to realize the greatest savings to the County and may not necessarily be the lowest bid especially where services are of the utmost importance.
6. Submission of a signed bid will be interpreted to mean that the bidder has thereby agreed to all conditions, instructions, descriptions and specifications contained herein.
7. All materials included in the contract shall be in compliance with all Federal and State OSHA laws.
8. All applicable City, State, and Federal taxes and fees are to be included in the proposal.
9. The only terms that will be honored are those terms included in general and special conditions and instructions, purchase order or other documents issued by the County.
10. In the event of any conflicts or ambiguities between these instructions and State or Federal laws, regulations or rules, then the latter shall prevail.
11. Only one bid will be accepted per vendor.
12. Bidders may withdraw their bid either personally, by written request, or by telegraphic request confirmed in the manner specified above at any time prior to the scheduled closing time for receipt of bids. No bidder may withdraw their bid after the time set for the opening.
13. All time limits stated are of the essence and must be complied with. Any bids received after closing time stipulated will be returned unopened.
14. All bids must be submitted in a manner so they can be readily hole punched and placed in a standard legal size file folder.

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15. The County may make partial payments after a substantial portion of the merchandise has been delivered. On all items, a 10% retention will be withheld until all merchandise has been accepted.
16. Brand names are used to establish a level of quality only. Any alternates must be approved five (5) days prior to the bid opening date, by the Central Services Manager, who will have the sole right to determine this. If an alternate is submitted without going through the above- described process, the County will have the sole right to decide whether or not an alternate is acceptable.
17. Vendor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin and that it will comply with the "Contractor's Agreements" provisions of Presidential Executive Order No. 11246.
18. **NO FAXED** Bids will be accepted.
19. **AWARD:** The Bid results will be compared to vehicles offered by the State of California under the Cooperative Purchasing Program to determine award.

**The County may require additional vehicles in the near future and will reference this bid to negotiate prices at such time. The County may utilize bid results to purchase vehicles for additional multiple years with the approval of the County and the vendor.**

20. Return bid by August 18, 2006 at 4:00 p.m. to:

COUNTY OF SAN LUIS OBISPO  
DEPARTMENT OF GENERAL SERVICES  
JACK MARKEY, SUPERVISING BUYER  
1087 SANTA ROSA STREET  
SAN LUIS OBISPO, CALIFORNIA 93408

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The undersigned agrees to:

Deliver F.O.B. to County Garage, 1355A Kansas Avenue, San Luis Obispo the 2007 Ford Crown Victoria Police Interceptors itemized below, and in accordance with Specifications attached. All equipment to be new and unused of the latest model year and all attachments shall be designated to be compatible with equipment proposed.

All equipment and accessories shall comply with the applicable State and Federal Codes, Regulations and Requirements.

Equipment shall be delivered serviced and ready to operate.

Description of proposed model:

Make \_\_\_\_\_ Model \_\_\_\_\_ Year of Mfg. \_\_\_\_\_

Warranty \_\_\_\_\_

QUANTITY	UNIT COST INCLUDING OPTIONS/ EXCLUDING EXTENDED WARRANTY	EXTENDED COST	SALES TAX	TOTAL EXTENDED PRICE
10				
	<b>EXTENDED 3YR/100,000 0 DEDUCTIBLE WARRANTY</b>			
10			N/A	
			<b>TOTAL BID PRICE</b>	<b>\$</b>

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TERMS OF SALE \_\_\_\_\_

DATE OF DELIVERY \_\_\_\_\_

Authorized Official Name (Print) \_\_\_\_\_

Authorized Official Title (Print) \_\_\_\_\_

Signature \_\_\_\_\_

Firm Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

Federal Taxpayer ID# \_\_\_\_\_

Individual/Sole Proprietor       Corporation       Partnership       Other

BIDS MUST BE RECEIVED BY 4:00 P.M., AUGUST 18, 2006 AND  
WILL BE OPENED IN THE OFFICE OF THE CENTRAL SERVICES MANAGER  
Bid #3401-06

## STANDARD EQUIPMENT

Bumpers-Concealed with one piece fill wrap cover  
Decklid-Low liftover design  
Glass-Solar tinted, full  
Grille-Black/Center Ford oval design  
Lights-Low profile dual aero headlamps  
w/crystalline krypton long life bulbs  
Mirrors-Black fold away dual remote control  
Moldings-Black rocker panel  
Black windshield and backlight  
Bright surround on side windows  
Color keyed bodyside (except special paint colors which have narrow black moldings)  
Paint-Clearcoat, anti chip primer, body color "B" and "C" pillars  
Urethane Protection-Lower bodyside  
Wheel covers

Air Bag, Dual Front Supplemental Restraint System-Driver and front passenger  
Carpeting  
Cigarette Lighter-In instrument panel  
Cupholders-Dual ashtray mounted  
Defroster Grille-With integral vertical ribs  
Fuse Panel-Easy access, labeled  
Gauge Cluster-Four (volt, oil pressure, water temperature and fuel)  
Glove Box  
Headliner-Removable with high intensity dome lamp  
Headrests-Two way  
Instrument Cluster-Analog gauges  
Instrument Panel-w/side window demisters  
Light-Dome/High intensity map, luggage compartment/engine compartment  
Luggage Compartment Trim - Luxury full carpet  
Map Pockets-Integral front door  
Mirror-Day/Night inside rear view  
Release Handles-Easy access inside door  
Scuff Plates-Color-keyed, front and rear doors  
Seats-Cloth buckets seats with recliner, excludes center arm rest in rear seat  
Seat Belts-3 point active for front and rear out board occupants (comfort adjustment on front seat shoulder belt)  
Steering Wheel-Color-keyed with center horn blow  
Tilt Steering Wheel  
Trip Odometer

Air Conditioning  
Alternator-130 AMP  
Battery-Maintenance free  
Battery Saver-Turns off lights after 30 minutes  
Body-on-Frame Construction  
Brake Shift Interlock  
Child Safety Latches on Rear Doors  
Conventional Spare Tire and Wheel  
Coolant Recovery System  
Decklid Release-Battery operated  
Rear window Defroster  
Disc Brakes-Power 4 wheel  
Driver Footrest (Under carpet)  
Engine-4.6L overhead cam, SEFI V8  
Engine Oil Cooler  
Exhaust System - stainless steel  
Fail safe cooling  
Fan-Dual speed electro drive  
Front Stabilizer Bar  
Front Suspension-Short/Long arm  
Fuel Filler Cap-Tethered  
Fuel Tank-19 gallons  
Heat Ducts-Rear floor mounted  
Ignition System-Electronic distributor-less  
Jack-Scissors  
Parking Brake Release-Automatic with emergency override  
Power Steering (Without speed sensitive variable assist)  
Rear Stabilizer Bar  
Speedometer-140 mph certified calibration  
Tires-P225/60VRx16-All season BSW  
Transmission-Electronically controlled automatic w/OD lockout w/final drive ratio of 3:55  
Upper Ball Joints-Low friction, lube for life  
Wheel Rims-Heavy duty  
Windows-Power

Single Key Locking System  
Anti-Lock Brakes  
Power Door Locks  
Radio Suppression  
Power Driver's Seat  
Spotlight Prep Kit  
Black and White CHP Pattern (Two-front doors and roof white, balance of car black)  
**3 Year/100,000 Mile Powertrain Warranty-0 deductible, Commencing on in-service date**

## OPTION LIST

DESCRIPTION	BID PRICE
HD Black Rubber Floor Coverings	
Universal Keys (All Units in Fleet Keyed Alike), Key #1284X	
AM/FM Stereo, Installed	
Rear Seat-HD Vinyl	
Interior Color-Prairie Tan	N/C
Spotlights, Left and Right, (Clear), Post Mounted Installed	
Door Locks-Driver/Passenger Controlled	
Power Windows-Driver/Passenger Controlled	
Push Bumper 16", Installed (Setina)	

**INCLUDE ALL OPTIONS REQUESTED IN TOTAL PRICE OF VEHICLE ON PAGE 6.**