



COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF GENERAL SERVICES

COUNTY GOVERNMENT CENTER • SAN LUIS OBISPO, CALIFORNIA 93408 • (805) 781-5200

DUANE P LEIB, DIRECTOR

**REQUEST FOR PROPOSAL PS- #919
SOFT BODY ARMOR**

March 31, 2006

The County of San Luis Obispo is currently soliciting proposals for Safariland Matrix Soft Body Armor.

If your firm is interested and qualified, please submit two (2) copies of your proposal by close of business on April 20, 2006 to:

County of San Luis Obispo
Barbara Adams, Central Services
1087 Santa Rosa Street
San Luis Obispo, CA 93408

If you have any questions about the proposal process, please contact me at (805) 781-5906. For technical questions and information contact Property Officer Jerry McDaniel at (805) 781-4533.

BARBARA ADAMS
Buyer - Central Services Division
beadams@co.slo.ca.us

PROPOSAL SUBMITTAL AND SELECTION

1. All proposals, consisting of two (2) copies must be received by mail, recognized carrier, or hand delivered no later than close of business on April 20, 2006. Late proposals will not be considered.
2. All correspondence should be directed to:

San Luis Obispo County
Department of General Services
1087 Santa Rosa Street
San Luis Obispo, CA 93408
ATTENTION: Barbara Adams
Telephone: (805) 781-5906
3. Costs of preparation of proposals will be borne by the proposer.
4. It is preferred that all proposals be submitted on recycled paper, printed on two sides.
5. Selection of qualified proposers will be by an approved County procedure for awarding professional contracts.
6. This request does not constitute an offer of employment or to contract for services.
7. The County reserves the option to reject any or all proposals, wholly or in part, received by reason of this request.
8. The County reserves the option to retain all proposals, whether selected or rejected.
9. All proposals shall remain firm for sixty (60) days following closing date for receipt of proposals.
10. The County reserves the right to award the contract to the firm who presents the proposal which in the judgment of the County, best accomplishes the desired results, and shall include, but not be limited to a consideration of pricing and other factors.
11. Selection will be made on the basis of the proposals as submitted. The Selection Committee may deem it necessary to interview applicants. **The County retains the right to interview applicants as part of the selection process.** Interviews may be conducted by phone.

PROPOSAL FORMAT

A qualifying proposal must address all of the following points:

1. Project Title
2. Applicant or Firm Name
3. Firm Qualifications
 - a. Type of organization, size, professional registration and affiliations.
 - b. Names and qualifications of personnel to be assigned to this project.
 - c. Outline of recent projects completed that are directly related to this project. Consultant is required to demonstrate specific planning and project expertise relating to the requirements of the Project Scope.
 - d. Qualifications of consultants, subcontractors, or joint venture firm, if appropriate.
 - e. Client references from recent related projects, including name, address and phone number of individual to contact for referral.
4. Understanding of and Approach to the Project
 - a. Summary of approach to be taken.
 - b. Description of the organization and staffing to be used for the project.
 - c. Indication of information and participation the proposer will require from County staff.
 - d. Indication of time frame necessary to complete the Plan once a Notice to Proceed is issued.
5. Fees and Indemnification
 - a. Propose pricing based on discounts to complete project as described under Project Scope.
 - b. The selected Consultant will be required to defend, indemnify and save harmless the County, its employees, officers, agents, from any and all claims, demands, damages, costs, expenses, judgments or liability of any nature whatsoever which may result from this contract except for claims, demands, damages, costs, expenses or judgments resulting solely from the negligence or willful misconduct of the County.

PROJECT SCOPE

The San Luis Obispo County Sheriff's Office is requesting cost proposals for Safariland soft body armor for sworn personnel. There are currently 144 sworn personnel and approximately 1/5 of the soft body armor (20 to 30 vests) is replaced each year. **No guarantee of quantity of vests to be replaced is given.**

1. REQUIREMENTS

The Safariland Matrix Body Armor, Level II has been established as the standard for the San Luis Obispo County Sheriff's Department. No Substitutes.

- 1.1. Vests must meet or exceed the National Institute of Justice (NIJ) Standard 0101.03 and certification requirements.
- 1.2. Vests must meet threat level IIA or better.
- 1.3. Vests must have a minimum five year warranty.
- 1.4. Vest outer carrier.
 - 1.4.1. Must have adjustable and/or removable shoulder and side straps. Straps must be of sufficient width to be comfortable.
 - 1.4.2. Fabric/material must be light weight, durable, repel moisture and deter bacterial growth.
 - 1.4.3. Must be removable and washable.
 - 1.4.4. Must be Matrix Bronze I in color.
- 1.5. Vests must have holder for tactical/trauma plate, soft or hard.
- 1.6. Vests must provide for side protection with a front to back wrap.
- 1.7. Vests must be custom fitted to male or female employee(s).

Vendor Requirements:

- 1.8. Vendor must provide on-site representative to measure and custom fit soft body armor to male or female employees, bi-annually.
- 1.9. Vendor must provide soft body armor within sixty (60) calendar days of order.

SOFT BODY ARMOR**2. INSTRUCTIONS**

2.1. Obligation of Offeror

Upon receipt of offers hereunder, vendor shall be presumed to be familiar with all specifications and requirements of this proposal. The failure or omission to examine any form, instrument or document shall in no way relieve vendors from any obligation in request to this proposal.

2.2. Proposal Validity

Proposal submitted hereunder shall be firm for ninety (90) calendar days from the date of bid opening unless otherwise qualified.

2.3. Proven Performance

Emphasis shall be placed on the background, experience, and stability of the firm. Client references will be contacted and their response will become part of the award review process.

2.4. Price Performance

Cost will be evaluated in relationship to the foregoing criteria.

2.5. Timely Completion of Tasks

The vendor's ability to deliver product and provide support in a timely manner will be a Criteria.

2.6. Award

The successful vendor shall be chosen in accordance with, but not limited to the preceding criteria (Items 2.1 through 2.6).

3. PROPOSAL CONTENT

3.1. In addition to responding to other sections of this proposal, vendor responses shall make definitive statements regarding the following sections.

3.2. Vendors response will state in a point by point manner whether their proposal is in compliance with the terms, conditions, and specifications of this proposal. Deviations therefore may be considered, provided that the vendor submits a full description and explanation of, and justification for, the proposed solution.

3.3. Vendors shall indicate the warranty provisions to be extended to San Luis Obispo County for the proposed solution.

3.4. All costs will be FOB San Luis Obispo County Sheriff's Office.

- 3.5. Provide the name, address and telephone number of five (5) current customers, preferably California Government agencies.

LOCATION(S): The location for the delivery of soft body armor and for the vendor's on-site representative to measure and custom fit soft body armor as described in Sections 1.7 and 1.8 of the Requirements section of this Request for Proposal is **Sheriff-Coroner, Jail Facility, 1585 Kansas Avenue, San Luis Obispo, CA 93401**. The County reserves the right to add additional locations or discontinue service to existing locations.

TERM: The term of the contract, if awarded, shall commence with the date of award of contract, and ending June 30, 2010. County and Contractor may extend the term of this contract for four (4) additional one (1) year terms upon mutual written consent. This agreement may not be assigned or subcontracted without prior written authorization.

CANCELLATION: Either party may cancel this agreement on thirty (30) days written notice. Due cause for termination by the County shall be, but not limited to, failure to deliver within a reasonable time period, failure of the product(s) to meet specifications and/or reasons of unsatisfactory service.

PRICING: Prices offered shall be firm for the contract period beginning with the date of award of contract and ending June 30, 2007.

A price increase may be allowed for each option period as a result of:

1. Manufacturer or Supplier price increases in the product(s) offered;
2. Governmental or regulatory agency increases to the trade;
3. National Average Consumer Price Index (CPI-U) increases as published by the United States Department of Labor.

Any request for price increase after June 30, 2007, if allowed, must be substantiated with documentation from the vendor, a manufacturer, supplier, or government agency and be submitted in writing to the County Central Services Manager at least thirty (30) days prior to the effective date of the increase. Such changes shall be subject to acceptance by the County Central Services Manager at that time. The County reserves the right to accept those prices, or to give thirty (30) days notice and rebid. Overall increases of greater than 3% from prior year prices will not normally be allowed.

NONEXCLUSIVITY: The provisions of this contract shall in no way prohibit the County from making incidental purchases from other supplier(s) for the same commodities herein listed. The County also reserves the right to bid and/or request proposals and purchase from another supplier(s) when it is in the best interests of the County.

DELIVERY/ORDERING (FREQUENCY): Frequency of delivery/ordering will be determined by the needs of the using department(s) or agency(ies) and will be interspersed and periodic during the contract term and as such will not be subject to delivery/ordering of any total estimated requirements at any one time.

LITERATURE: Proposers shall submit literature which fully describes items on which they are offering. Any and all literature submitted must be stamped with vendor's name and address.

SAMPLES/DEMONSTRATION: On request, samples of the products on which you are offering shall be made available to the County at no charge, or if samples are impractical, the vendor shall provide a demonstration of the items he/she is offering. The County will designate where samples are to be delivered and/or where a demonstration is to take place. Failure to submit samples and/or provide a demonstration, if requested, may be considered as cause to reject proposal. Samples and/or demonstration, if requested, must be received or demonstration take place within fourteen (14) calendar days of notification. The County will have the sole right to determine if products offered are acceptable.

DELIVERIES (HANDLING): Due care shall be exercised to assure arrival of soft body armor and/or materials at its final destination(s) in excellent condition. Any damage, loss, breakage, deterioration or other reason causing soft body armor and/or materials not to arrive, or to arrive in other than excellent condition, shall be the responsibility of the vendor.

REJECTIONS OF DELIVERIES: Soft Body Armor/materials must meet specifications. Rejected deliveries shall be removed by the vendor within seven (7) calendar days from notification at his/her expense. The County will not be responsible, nor pay for rejected product(s) or their transportation.

COUNTY MAY NEGOTIATE FOR ADDITIONAL SERVICES: The items/services contained in this Request for Proposal make up the bulk of required items/services. It is anticipated that additional items/services may be required. The County therefore reserves the right to negotiate additional items/services with successful proposer.

TERMINATION FOR NON-APPROPRIATIONS: The County's obligation to pay any amounts due for those fiscal periods succeeding the current fiscal period are contingent upon legislative appropriation or approval of funds for that purpose. Therefore, the County may terminate this agreement with respect to not less than the entire term effective as of the end of any of its succeeding fiscal periods by giving sixty (60) days prior written notice of the termination and establishing a termination date.

All obligations of County to make payments due after the termination date will cease. Notwithstanding the foregoing, County agrees to (i) not terminate this agreement under this provision if any funds are appropriated to perform the services of this agreement (except as specified under Specification's Section "Cancellation") and (ii) that County will use its best efforts to obtain appropriation of the necessary funds to avoid termination of this agreement.