

**GSA Organizational Health Project
RFP #1024 Training and Consulting Services
Screening Criteria for Proposals**

All proposals will be read and evaluated using the following criteria:

1. The proposer responds to the RFP scope of work by:
 - a. Setting an hourly rate inclusive of preparation
 - b. Estimating travel costs
 - c. Designating a senior staff person as the primary service provider
 - d. Providing for customized service delivery in terms of content and schedule

2. The proposal includes evidence of knowledge and experience of governments
 - a. San Luis Obispo County
 - b. Other California Counties
 - c. City, State, or Federal
 - d. General Services Departments
 - e. Information Technology Departments
 - f. Other relevant organizations as examples of experiences

3. The proposal addresses the strengths of the consultant in:
 - a. working with governmental agencies in transition
 - b. working with customer service organizations
 - c. working with change resistant organizations
 - d. customizing service delivery to meet customer needs

4. The proposal delineates specific expertise in
 - a. leadership training
 - b. maximizing employee potential
 - c. maximizing organizational potential
 - d. team building
 - e. organizational health assessments