

**Request for Proposal #1074**  
**Integrated Pest Management Services for Buildings and Facilities**  
**Maintained by the County of San Luis Obispo**  
**April 12, 2010**

Questions and Responses

- 1. Three kinds of services are defined in the RFP. Are these services tied to a location? For example, is one building going to be short term and another designated for ongoing services?**

The services are not tied to specific locations. The county will request services based on the individual need for a facility at a given time. The RFP requires an hourly rate for each type of service, but not the number of hours. We want to have the ability to use the services on an “as needed” basis.

- 2. Should each facility have a different hourly rate?**

No, the proposed hourly rates requested are by the three types of service levels described in the RFP. Therefore the proposal should have a maximum of three hourly rates: one for each type of service.

- 3. Should a proposer visit each facility?**

Not a requirement. The list is provided to give a basis for the range of facilities that may require services during the life of the contract.

- 4. Certain kinds of pest management, such as bird control, require materials as well as time. How should a proposer address that requirement?**

If appropriate, you may include a material list and proposed costs and mark up with the proposal.

- 5. Regarding bird control, are feral pigeons included?**

Yes.

- 6. Our firm offers services that are not requested in the proposal. How can we let the county know our capabilities?**

Any proposer is welcome to include a list of services offered, including any that are not requested in the proposal.

- 7. Regarding Firm Qualifications, it looks like the same information is requested in two places: Page 5 under Proposal Format section 3, letters a and b are almost the same as Page 10 under D. Firm Qualifications, letters a and b. Do we need to repeat the information, or is it OK to refer to the other section?**

The information requested is the same. It is acceptable to either respond in one place and reference that response, or repeat the information.