



**INVITATION TO BID #3530-11
WAN DATA COMMUNICATIONS**

QUESTIONS AND ANSWERS

Last Updated: June 7, 2011

1. On page 7, the addresses for DS1 sites are listed but I don't see the telephone numbers. Getting the NPA-NXX (first 6 digits of the 10-digit telephone number, like 805-781) would be extremely helpful in determining the local access costs. Excel format is great.

See below and the attached Excel file:

San Luis Obispo Data Circuit Locations		
<u>DS1 Locations</u>	<u>Address</u>	<u>NPA-NXX</u>
DSS - S.A.F.E., P.R.	1802 Chestnut, Paso Robles	805-237
DSS - Cuesta College Paso	2800 Buena Vista Ave., Paso	805-237
Public Health - Paso Robles	723 Walnut St., Paso Robles	805-237
DSS - Paso1	530 12th St., Paso	805-226
DSS - Paso2	829 10th St, Paso	805-226
Drug & Alcohol Services - Atas.	3556 El Camino Real, Atas.	805-461
N. County Gov't Center	5955 Capistrano, Atascadero	805-461
DSS - Atas Community Link Site	6495 Lewis Ave., Atascadero	805-466
Mental Health - Atascadero	5575 Hospital Dr., Atascadero	805-461
Drug & Alcohol Services 2 -Atas.	5905 Capistrano, Suite E, Atas.	805-461
DSS - Atas.	9415 El Camino Real, Atas.	805-461
Gen Svcs - SM Lake	4695 Santa Margarita Rd., SM	805-788
Gen Svcs - Dairy Creek	Dairy Creek, Hwy 1, SLO	805-781
Gen Svcs - El Chorro Reg. Park	427 Highway 1, SLO	805-781
APCD	3433 Roberto Ct, SLO	805-781
Cuesta College PD	Highwat 1, SLO, 93403	805-546
Public Health - Morro Bay	760 Morro Bay Bl., Morro Bay	805-473
Mental Health - Arroyo Grande	354 S. Halcyon Dr., AG	805-473
Public Works - Lopez Trtmnt	2845 Lopez Dr., Arroyo Grande	805-473
Drug & Alcohol Services - A.G.	1523 Longbranch, Grover Beach	805-473
Ag Dept. - South County	810 W. Branch, Arroyo Grande	805-473
Lopez Ranger Station	6800 Lopez St., Arroyo Grande	805-474
DSS - AG	1086 E. Grand Ave., AG	805-474
Public Health - Grover Beach	286 16th St., Grover Beach	805-473
GSA - Coastal Dunes - Oceano	1001 Pacific, Oceano	805-473
DSS - Nipomo	681 Tefft St., Nipomo	805-931
Paso Robles Police	900 Park St., Paso Robles	805-237
Atascadero Police	5505 El Camino Real, Atas.	805-466
Atas. State Hospital Police	10333 El Camino, Atascadero	805-468
SLO City Housing Auth.	487 Leff St., SLO	805-543
Pismo Beach Police	1000 Bello Ave., Pismo Beach	805-773
Grover Beach Police	711 Rockaway, Grover Beach	805-473
Arroyo Grande Police	200 N. Halcyon, Arroyo Grande	805-473
Morro Bay Police	850 Morro Bay Blvd., Morro Bay	805-772
<u>DS3 Locations</u>	<u>Address</u>	<u>NPA-NXX</u>
Information Technology	976 Osos St. Rm 400 SLO	805-781



WAN Bid Sites.xls

2. Who is the current provider and what is the current monthly cost for these services? Copy of current bill or contract is helpful?

Decline to answer

3. How many copies of competed bid are required?

One copy in a sealed envelope.

4. In the Data Communications Cost Matrix on page 7, is the County looking for the vendor's monthly costs or annualized costs? We typically show a column for MRC (Monthly Recurring Cost) and a column for an NRC (Non-Recurring Cost) under a 12 month-commit scenario and a 24 month-commit scenario.

Monthly costs.

5. What kind of router does the County use at each remote/host site for this WAN network?

Avaya Secure Router 1002 at remote sites and Secure Router 4134 at host site.

6. We have found that many customers have converted their DS1 private line services in favor of a more resilient, redundant MPLS technology (Multi-protocol Private Label Switching). This is a tried and true technology and is comparable to private line from a security perspective, but also includes back-up connections at no additional cost. Would the County consider this technology if the costs were comparable to a traditional DS1 private line network?

No.

7. Can the County enter into a contract for this service for a term longer than 24 months up-front if the pricing was ideal?

No.