



**INVITATION TO BID #3540-11
SERVER EQUIPMENT**

QUESTIONS AND ANSWERS

Updated: September 8, 2011

September 7, 2011

September 2, 2011

August 31, 2011

Q1: Under the Bid Matrix -

What configuration are you looking for on these?

What configuration are you looking for?

The switches come with 8 ports activated. Do you need the rest activated as well?

What quantities of the servers, drives, switches, tape library are needed?

A1: There is no intention to purchase any of the equipment listed in the RFB at this time. The RFB is intended to provide a sampling of product/pricing that the County may need to purchase in the future. The RFB is intended to help us establish a VAR relationship who will provide the lowest cost and highest value for the County's future IBM purchasing needs.

Q2: Under Value Added Services - Can you define what you mean by "Assistance" within the "Assistance with the first implementation of new product".

A2: With the purchase of our DS5100, we had paid for hardware installation services from IBM. Unfortunately, we discovered (prior to implementation) that the IBM CE had no idea how to cable or configure the device. IBM expects the VAR to provide technical direction in implementation after the sale. Our previous VAR (Jeskell/Fusion Storm) provided technical advice and helped us engage a technical contact at IBM to clarify the cabling and installation steps. Our expectations as a customer have been set (by IBM) that this is an expected service of a Premier Provider. Please answer this question along those same lines.

Q3: Under Chargeable to the County - Can you define the level of technical expertise you are looking for? We have resources ranging from level one Consultants up through Sr. Architects, each resource has a different hourly rate.

A3: Our needs will vary much like your services and rates. Provide an average or simply include each resource/rate separately. We will consider all input of value/pricing during our evaluation.

Q4: We are not going to be able to sell Z series Mainframe Servers. Will the county allow us to selectively respond without the Z Series? If not, will you allow us to partner with another vendor to respond?

A4: Even though our RFB includes IBM Mainframe components, a vendor's inability to provide that particular component will not eliminate it from consideration.

All vendor submissions regardless of their completeness will be considered.

Please submit your best effort response

Q5: We need the make, model, and serial number of all your current "P" series.

What applications are you currently running on each server?

What are you using the P series servers for?

A5:

Make	Model	S/N	OS	Applicatoin	Purpose
IBM	8203-E4A	06-D9953	AIX 6.1 TL5	Lotus Notes	Email-Production
IBM	8203-E4A	06-D9973	AIX 6.1 TL5	Lotus Notes	Email-Production
IBM	8203-E4A	06-D9963	AIX 6.1 TL5	Lotus Notes	Email-Testing
IBM	9131-52A	06-78F3G	AIX 5.3 TL9	Tivoli Storage Mgr	Enterprise Backup-Production
IBM	7038-6M2	10325BA	AIX 5.3 TL9	Tivoli Storage Mgr	Enterprise Backup-Testing

Q6/A6:

Are the P Series servers on the RFP displacing any non-IBM servers? **No**

Are the P Series servers being used in a consolidation? **No**

Q7: Please provide the serial number and model number of the existing 3584 tape library. This is required to run MES upgrade to add expansion frame.

A7:

Existing Tape Library		
S/N	Model	Item
13-10625	3584-L32	Tape library
13-30452	3584-D32	Library expansion

Q8. What is the 1818-D1A 5150 Expansion Unit tying to? Do you have the machine and serial number? It is on line 30 of the RFQ.

**30 450GB 15K 4GB FC DDM for a 1818-D1A
5150 Expansion Unit**

A8. We are simply using the parts on the detail section of the RFB to provide an apples-to-apples comparison between vendors. If we were going to purchase another 1818-D1A, we would attach it to our existing 5150. We are simply looking at pricing for comparison.

I'll include the details for the 5150 that we have in production.

Type	SN
1818-51A	78K042Y

Q9. 3584-D52 you are asking for quote is no longer available from IBM and we will be quoting instead 3584-D53 with four LTO5 drives. If you insists on 3584-D52 then we have to get you from the used market.

A9. Please provide a quote where possible for any/all items in the Detailed Bid Matrix. For the items that are no longer available, provide a quote from the used market. Please see Bid Considerations Item 8: Pre-Owned Equipment in the RFB.