



C o u n t y o f S a n L u i s O b i s p o  
**GENERAL SERVICES AGENCY**

Janette D. Pell, Director

---

Cody VanDorn, Department Administrator

**INVITATION TO BID #3589-12  
CHIP TRUCK DUMP BED**

November 29, 2012

The County of San Luis Obispo is currently soliciting bids for a Chip Truck Dump Bed, as noted.

Each bid shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the bid. Failure to set forth any item in the specifications shall be grounds for rejection. The County of San Luis Obispo reserves the right to reject all bids and to waive any informalities.

Please submit your bids on the attached form. They must be received at the office of the General Services Agency no later than 3:00 p.m., December 27, 2012.

Any and all comments and suggestions are sincerely encouraged prior to the bid opening.

All questions pertaining to the content of this Invitation to Bid must be made in writing via e-mail to Jim Berg at: [jberg@co.slo.ca.us](mailto:jberg@co.slo.ca.us). All questions will receive a response within 3 business days. The question and its response will be posted (anonymously) on the County's Purchasing web site located at: [http://www.slocounty.ca.gov/GSA/Purchasing/Current\\_Formal\\_Bids\\_and\\_Proposals.htm](http://www.slocounty.ca.gov/GSA/Purchasing/Current_Formal_Bids_and_Proposals.htm). The County reserves the right to determine the appropriateness of comments / questions that will be posted on the website.

BARBARA ADAMS  
Buyer – GSA - Purchasing  
[beadams@co.slo.ca.us](mailto:beadams@co.slo.ca.us)

**TO:            ALL PROSPECTIVE BIDDERS**

**SUBJECT:    LOCAL BIDDERS PREFERENCE**

The County of San Luis Obispo has established a local vendor preference. All informal and formal bids for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law requires be awarded to the lowest responsible bidder.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate bids considering the local vendor preference described above. The burden of proof will lie with bidders relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective bidders are encouraged to quote the lowest prices at which you can furnish the items or services listed in County bids.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: \_\_\_\_\_

Authorized Individual: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Dated: \_\_\_\_\_

**TO:            ALL PROSPECTIVE BIDDERS**

**SUBJECT:    POLICY ON PURCHASING PRODUCTS MADE WITH OR CONTAINING  
 CHLOROFLUOROCARBONS (CFC's)**

Summary

Many products contain chlorofluorocarbons (CFC's), a known depleter of ozone in the atmosphere. Under the U.S. Clean Air Act and the Montreal Protocol on Substances that Deplete the Ozone Layer, CFC production for use in industrialized nations is to be totally phased out by January 1, 1996. There are still many products on the market that contain CFC's or are made with CFC's. The Department of General Services, purchasing staff must identify products made with or containing CFC's and purchase alternative products whenever practical and possible.

Policy

To this end, it shall be the policy of the County of San Luis Obispo that all bidders, who wish to do business with the County are required to identify all products that contain CFC's or use CFC's in the manufacturing or shipping processes. Bidders are required to identify alternative products that do not use CFC's, for possible purchase by the County.

Bidder Response

	YES	NO
Do any products offered herein contain CFC's or use CFC's in the manufacturing or shipping process?		
If yes, please offer an alternative product by copying bid forms and submitting an alternate bid. Will you offer an alternate?		
Please provide any other information that may be helpful to the County. Attachments are acceptable.		

Bidder: \_\_\_\_\_

**GENERAL CONDITIONS AND INSTRUCTIONS**

1. All bids submitted by Seller to Purchaser should be submitted upon the attached bidder's form, completed and signed, (only typewritten or ink shall be accepted with no erasures or corrections unless properly authenticated by signature) in accordance with the instructions contained herein.
2. The issuance of this bid request creates no obligation on the part of the County and the County reserves the unconditional right at its option to either reject all bids or waive any irregularities or informalities therein. Each bid shall be in a separate sealed envelope with the bid number, name of bidder, title of the bid, date and time due showing on the outside of the envelope.
3. All prices must be firm for 45 days from the date of the bid opening and be inclusive. Upon award, prices will be in effect for the term of the contract.
4. If you offer any prompt payment discounts, please indicate this on your bid.
5. Awards will be made to realize the greatest savings to the County.
6. Submission of a signed bid will be interpreted to mean that the bidder has thereby agreed to all conditions, instructions, descriptions and specifications contained herein.
7. All materials included in the contract shall be in compliance with all Federal and State OSHA laws.
8. All applicable City, State, and Federal taxes and fees are to be included in the proposal.
9. The only terms that will be honored are those terms included in general and special conditions and instructions, purchase order or other documents issued by the County.
10. In the event of any conflicts or ambiguities between these instructions and State or Federal laws, regulations or rules, then the latter shall prevail.
11. Only one bid will be accepted per vendor.
12. Bidders may withdraw their bid either personally, by written request, or by telegraphic request confirmed in the manner specified above at any time prior to the scheduled closing time for receipt of bids. No bidder may withdraw their bid after the time set for the opening.
13. All time limits stated are of the essence. Any bids received after closing time stipulated will be returned unopened.
14. All bids must be submitted in a manner so they can be readily hole punched and placed in a standard legal size file folder.

15. The County may make partial payments after a substantial portion of the merchandise has been delivered. On all items, a 10% retention will be withheld until all merchandise has been accepted.
16. Brand names are used to establish a level of quality only. Any alternates must be approved five (5) days prior to the bid opening date, by the Buyer, who will have the sole right to make the determination. If an alternate is submitted without going through the above- described process, the County will have the sole right to decide whether or not an alternate is acceptable.
17. Vendor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin and that it will comply with the "Contractor's Agreements" provisions of Presidential Executive Order No. 11246.
18. **NO FAXED** Bids will be accepted.
19. Return bid by December 27, 2012 at 3:00 p.m. to:

COUNTY OF SAN LUIS OBISPO  
GENERAL SERVICES AGENCY  
BARBARA ADAMS, BUYER  
1087 SANTA ROSA STREET  
SAN LUIS OBISPO, CALIFORNIA 93408

### SPECIAL TERMS, CONDITIONS AND INSTRUCTIONS

It is the intent of these specifications to describe a New and Unused Truck Bed and Hitch equivalent in style, quality and appointments to those offered of standard manufacture. The truck bed shall be supplied with all new equipment and accessories indicated as standard equipment in the manufacturer's published literature. All equipment/options are to be factory installed. If some equipment/options are not available from the factory, dealer installation may be acceptable if specified as dealer installed in the bid response and accepted by the County.

1. Deviations: The specifications describe minimum or average requirements. Minor deviations from specifications may be acceptable provided that the operating capacities or characteristics of the vehicle are not adversely affected. Such deviations are to be submitted in writing with the bid submission and the County reserves the right to make the final determination as to whether or not any deviations are acceptable.
2. Regulations: All equipment and accessories shall meet OSHA, Department of Industrial Safety and California Highway Patrol regulations. The following regulations are a partial listing of regulations which may be in effect at the closing of the bid are incorporated to the extent applicable. Seller is responsible for ensuring that the vehicle offered meets all applicable laws including but not limited to:  
  
Department of Transportation, Federal Highway Administration, 49 CFR - Motor Carrier Safety Regulations  
  
Federal Motor Vehicle Safety Regulations and Standards  
  
U.S. Environmental Protection Agency - Federal Energy Administration, 1984 Gas Mileage Guide, California  
  
California Vehicle Code  
  
California Administrative Code
3. Shipping Terms: All prices quoted are to be FOB Destination, no additional Freight charges. Bids quoting otherwise may be rejected.
4. Weight Certificates: If required by DMV to register the vehicle, **weight certificates must be submitted by the vendor upon final delivery of the vehicle.**
5. Fuel: **Each vehicle shall be delivered with a full tank of manufacturer's recommended fuel.**
6. Licensing and Registration: The County may elect to register the vehicle supplied under this bid. In this case, the seller shall provide ownership documents, free and clear. In the event that the County elects to have the seller provide vehicle registration service, the seller will provide this service with no additional fees. In this case, the County will provide an exact registration address on the Purchase Order.

7. Warranty: Standard manufacturer's warranties are to be provided and listed for each vehicle. The County's established preventive maintenance procedures and practices shall be accepted in lieu of the manufacturer/dealer's prescribed procedures. This provision shall also apply to any extended warranties.

Special body and equipment warranties shall be a minimum of one year from date of acceptance and include all parts and labor.

**All of the above mentioned warranty literature shall be included with the vehicle at the time of delivery.**

Warranty offers are important and may be considered in the evaluation of the bids.

8. Manufacturers Literature: One copy of the vehicle owners/operators manual, any other instructions for operation and any other supporting literature is required for each vehicle.

One copy of equipment operating instructions, a complete and current parts list and all other supporting literature is required for all equipment added to a vehicle.

**All of the above mentioned manufacturers' literature shall be included with the vehicle at the time of delivery.**

9. Delivery: This unit is to be delivered F.O.B. Destination to the County Garage, Fleet Services, County Operational Center, 1355-A Kansas Avenue, San Luis Obispo, CA 93405. Final acceptance of the vehicle for conformance with the specifications will be made only by the Fleet Manager. Final acceptance will be made within 20 days of receipt of the vehicle.

10. Three sets of keys shall be furnished with each vehicle. A warranty and Owner's instruction manual shall be furnished with each model group.

#### DESCRIPTION

Bid per attached specifications.

#### FINAL COST TO THE COUNTY

The County will award bids based on the bid cost. Additional charges will not be accepted nor paid by the County. Smog check fees, destination charges, shipping charges, documentation fees, and dealer prep fees may not be charged by the dealer.

#### FLEET INFORMATION

The County Ford Fleet I.D. #QB495 and General Motors Fleet I. D. #626129.

#### VEHICLE CLASSIFICATION

The County uses the U.S. Environmental Protection Agency Fuel Economy Guide to determine vehicle class size.

CHIP TRUCK DUMP BED

SPECIFICATION A

SPECIFICATIONS FOR A 14 FOOT CHIP/DUMP BED

New Equipment number: 1247

Quantity: one

It is the intent of these specifications to describe a truck bed and hitch, suitable for towing a wood chipper and hauling the chipped wood for the Tree Crew of the Department of Public Works of the County of San Luis Obispo. The unit must be of the latest model and carry the manufacturer's new equipment warranty.

Quality, construction details, performance characteristics and price quotations will be analyzed and the truck bed which best serves the interest of the County may be purchased. The County specifically reserves the right to reject any or all proposals.

All equipment and accessories shall meet OSHA, MSHA, Department of Industrial Safety and California Highway Patrol regulations.

Minor deviations from these specifications may be acceptable provided that the operating characteristics and capabilities of the unit or its components are not adversely affected. Such deviations are to be noted in deviation column or otherwise clearly submitted in writing along with bid.

1.0 TRUCK CHASSIS:

The dump bed will be installed on a two axle, 26,000 or greater GVW truck. The truck will have a wheel base of approximately 190" and a Cab to Axle distance of 120".

2.0 DUMP BODY AND HOIST:

Body installer is urged to read text of this bid carefully and verify compliance with all terms and details described herein. Any items left out or non-functioning will result in rejection of delivery of vehicles. Any questions should be directed to the county equipment manager. The installer is encouraged test unit for operation and contact the Equipment Manager for a pre-delivery inspection before sending the unit out. The installer is expected to work with the Cab and Chassis supplier to verify compatibility of added components.

2.1 Bed Design:

- a. Bed: Shall be a fully welded body, 14' long, 8' outside width and an inside height of 6'
- b. Box enclosure: Body of bed to be constructed of 12 gauge galvanized steel with 10 gauge vertical supports recessed into side rails
- c. Roof: Full length, with steel panels over bed.

DEVIATIONS

---



---



---

- d. End Gates: Two 34" tall swing out tailgates \_\_\_\_\_
- e. Bumper: Two combination bumper steps, one on each side to be mounted on rear in such a manner as to not interfere with dumping or trailer movement. \_\_\_\_\_
- f. Under bed Toolboxes: Two, (2), under bed toolboxes shall be mounted, one on each side of the truck immediately behind the transverse toolbox and in front of the rear wheels. The toolboxes shall be approximately 36" X 18" X 20" in size. All toolboxes are to be keyed alike. A protective mud flap shall be mounted behind each toolbox to protect it from debris thrown off rear tires. \_\_\_\_\_
- g. Transverse Toolbox: A full width cross bed tool box approximately 95" X 24" X 28" shall be mounted directly behind the cab. The dump bed is to be cut away to accommodate the tool box. The toolbox is to mounted directly to the frame rails and not raise and lower with the dump bed. \_\_\_\_\_
- h. Lighting: California legal with sealed rubber mounted LED lights in bed where applicable. \_\_\_\_\_
- i. Mud Flaps: Rubber mud flaps are to be installed behind each rear wheel and in a rubber or ridged flap in front of each rear wheel to protect tool box. \_\_\_\_\_

**2.2 Hoist:**

The hoist shall be engine powered hydraulic. An electric over hydraulic system will not be accepted. \_\_\_\_\_

- a. Rugby LR26 with sub frame (Direct Mount) \_\_\_\_\_
- b. Power take off: "Hot Shift" type with direct mount pump. \_\_\_\_\_
- c. Hydraulic system shall include tank with return line filter mounted on frame. \_\_\_\_\_

**3.0 TRAILER PACKAGE:**

- 3.1** A 20,000# trailer pintle hitch shall be mounted in such a manner that normal trailer movements will not be interfered with by any part of truck chassis or other mounted equipment. Distance from ground to center of throat of hitch shall be approximately 31".
- 3.2** Two rigidly-mounted, standard, gladhand, air hose connectors shall be installed on the rear of the vehicle and connected to the service brake system through the necessary hose and control valves. The connectors shall be protected from above and not interfere with trailer tongue movement.
- 3.3** Trailer lighting circuit and seven wire electrical receptacle (TCP-71F) will be furnished.

**4.0 CRITICAL FACTORS:**

Installer should use the following list of critical factors when considering a change in the above specifications. The following factors are of absolute importance to the operation of the truck.

- 1. The bed must rise under a full load without a power down operation.

2. The tail gate latch must have a positive latch mechanism to prevent accidental opening of the gate when carrying a load.
3. The bed must operate smoothly with the ability to feather the load slowly up or down.
4. Any portion of the bed must have adequate clearance, (at least 3"), between any portion of the cab, to prevent contact in actual operating conditions, not just on the shop floor.
5. Trailer hitch must be mounted in such a way as to allow for unrestricted movement of the trailer being towed. The tongue of the chipper or other trailer should not be restricted by the rear mounted bumpers during normal operation.

### MISCELLANEOUS

#### **5.0 SURFACE TREATMENT & COLORS:**

Bed finish: All exposed metal surfaces shall be cleaned and treated with a suitable metal etching or preparation solution then coated with at least one coat of a premium primer/undercoat then painted with at least one coat of a linear polyurethane, school bus yellow per FED-STD-595 color; Acme color No. 85-43350-Y, except that:

- a. Working and/or lubricated joints, cylinders, etc., shall not be painted.
- b. The frame, sub-frame and hoist areas of the vehicle exposed to abrasion from road debris, shall be painted black or have a black permanent undercoating.
- c. Chromium and/or nickel plated surfaces shall not be painted.
- d. All other exposed metal surfaces, not readily visible, may be treated or coated with a permanent corrosion preventative, in lieu of painting.

This vehicle will be operated in coastal and high alkali areas which require a superior paint finish. **An inferior or incomplete paint job will not be accepted.**

#### **6.0 PUBLICATIONS:**

One copy, of the parts books, service manuals, (or CD containing this information), operator's manuals and other pertinent materials covering the entire unit and any added options shall be furnished.

#### **7.0 GENERAL:**

The provider of the cab and chassis will "Drop shipped" the chassis to the body installer. The vendor will coordinate directly with the chassis provider details of delivery. The county will provide name and contact information of the chassis provider.

The component parts of the unit shall be of proper size and design to safely withstand maximum stresses imposed by a capacity load.

Only the latest models in current production which are cataloged by the manufacturers, and for which manufacturer's published literature and printed specifications are currently available, will be considered.

**8.0 DELIVERY:**

The unit shall be delivered completely assembled and ready to operate. Upon final delivery, dealer shall provide demonstration of machine operation, safety features and other pertinent information. All equipment cataloged as standard to be furnished and included in purchase price of unit.

The completed truck shall be delivered to the County Engineering Shop ready to operate. The truck shall be considered delivered at the time it arrives at the county operation center for inspection by the Equipment Manager and is found to comply with these written specifications. Any questions regarding delivery or construction details shall be directed to the County Equipment Manager, Jim Berg, at 805-781-5112.

Delivery time of the truck, may be a key consideration in the award of the purchase order. In terms of days based on straight calendar days, vendors are instructed to quote their best delivery time for the truck bid. The truck selected for purchase shall be delivered on or before the number of calendar days quoted by the successful vendor.

Time is of the essence hereof. If the truck is not delivered in the time quoted by the vendor in this bid, or within any period of extension as authorized in writing by the County, it is understood the County will suffer damages from loss of use of said truck(s); and it being impracticable and infeasible to determine the actual damage, it is agreed that vendor shall pay to the County as fixed and liquidated damages and not as a penalty, the sum of One hundred dollars (\$100.00) for each working day of delay until the truck is delivered and accepted, and vendor shall be liable for the amount thereof, and the County may deduct said sums from any money due or that may become due the vendor; provided, however, that any delays in the delivery of truck due to unforeseeable causes beyond the control and without fault or negligence of the vendor (including but not limited to: act of County, fires, floods, epidemics, quarantine restrictions, strikes, or freight embargos).

Vendor shall, within five (5) calendar days from the beginning of any such delay, notify the County in writing of the cause of the delay; whereupon the County shall ascertain the facts and the extent of the delay and extend the time for delivery of the unit, when in its judgment the findings of facts justify such an extension of delivery. The County's findings of fact thereon shall be final and conclusive on the parties hereto.

The undersigned agrees to:

Deliver F.O.B. itemized below, and in accordance with Specifications attached. All equipment to be new and unused of the latest model year and all attachments shall be designated to be compatible with equipment proposed.

All equipment and accessories shall comply with the applicable State and Federal Codes, Regulations and Requirements.

Equipment shall be delivered serviced and ready to operate.

Description of proposed equipment:

Make \_\_\_\_\_ Model \_\_\_\_\_ Year of Mfg. \_\_\_\_\_

Warranty \_\_\_\_\_

DESCRIPTIVE LITERATURE WITH COMPLETE SPECIFICATIONS MUST ACCOMPANY ALL BIDS. DEVIATIONS TO ATTACHED SPECIFICATIONS MUST BE CLEARLY INDICATED. NO DEVIATIONS UNLESS SPECIFIED IN SPECIFICATION SHEET OR BELOW.

**BID SUMMARY**

ITEM	SPEC	DESCRIPTION	UNIT COST
1	A	<b>New and Unused 14 Foot Chip/Dump Bed and Hitch – per Specification A, Domestic models only</b>	\$ _____
		7.25% Sales Tax	\$ _____
		Grand Total	\$ _____

TERMS OF SALE \_\_\_\_\_

DATE OF DELIVERY \_\_\_\_\_ **GRAND TOTAL:** \_\_\_\_\_

Authorized Official Name (Print) \_\_\_\_\_

Authorized Official Title (Print) \_\_\_\_\_

Signature \_\_\_\_\_

Firm Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ FAX \_\_\_\_\_

Federal Taxpayer ID# \_\_\_\_\_

Individual/Sole Proprietor    Corporation    Partnership    Other

BIDS MUST BE RECEIVED BY 3:00 P.M., DECEMBER 27, 2012 AND  
WILL BE OPENED IN THE OFFICE OF THE GENERAL SERVICES AGENCY  
Bid #3589-12

**GENERAL SERVICES DEPARTMENT  
 COUNTY GARAGE  
 VEHICLE INSPECTION CHECKLIST**

**NEW VEHICLES WILL NOT BE ACCEPTED UNTIL THE CONTRACT VENDOR HAS PERFORMED THE PRE-DELIVERY SERVICE ON THE VEHICLE IN ACCORDANCE WITH THIS LISTING OR OTHER INDUSTRY APPROVED CHECKLIST.**

<p><b><u>UNDER HOOD – ENGINE OFF</u></b>                  Engine oil level;                  Steering gear housing fluid level;                  Brake master cylinder fluid level;                  Radiator coolant level;                  Battery fluid level;                  Drive belt tensions;                  Battery voltage &amp; load-voltage drop;                  Ignition system;                  Fuel injection system.</p>	<p><b><u>ON INSIDE</u></b>                  Operation of lights, turn signals, stop signals, horn, courtesy lights, oil pressure &amp; alternator warning lights;                  Front seat control-Operation (manual or power);                  Station wagon rear seat &amp; floor - operation;                  Windows &amp; vents-operation &amp; fit;                  Glass condition;                  Cigarette lighter-install &amp; test.</p>
<p><b><u>UNDER HOOD – ENGINE OPERATING</u></b>                  Automatic transmission fluid level.</p>	<p><b><u>ON HOIST – OR UNDERSIDE</u></b>                  Axle fluid level;                  Hydraulic lines, fittings, connections &amp; components on underside for leaks;                  Tire pressure;                  Steering linkage &amp; connections.</p>
<p><b><u>UNDER HOOD – ENGINE OPERATING &amp; HOT</u></b>                  Initial ignition timing;                  Alternator &amp; voltage regulator operation.</p>	<p><b><u>ALIGNMENT STALL</u></b>                  Front wheel toe-in.</p>
<p><b><u>OTHER OPERATIONS</u></b>                  Engine cold and hot idle speeds;                  Hydraulic lines, fittings, connections &amp; components for leaks;                  Fuel system for leaks.</p>	<p><b><u>ROAD TEST</u></b>                  Neutral switch-operation (automatic transmission);                  Parking brake-operation;                  Horn, windshield wipers &amp; washers-operation;                  Heater &amp; air vents-operation;                  Brake-operation;                  Transmission shift level-operation;                  Automatic transmission shift timing &amp; quality;                  Accelerator pedal-operation;                  Engine performance;                  Drive belts;                  Steering control;                  Squeaks, rattles &amp; wind noise;                  Speedometer, odometer, fuel &amp; temperature gauge-operation;                  Other operational equipment-operation.</p>

GENERAL SERVICES DEPARTMENT  
COUNTY GARAGE  
VEHICLE INSPECTION CHECKLIST

<u>ON OUTSIDE</u>	<u>AFTER ROAD TEST</u>
Latches, keys & locks-operation; Hand, deck & door panels for fit & alignment; Bumpers & moldings-alignment; Weather strips-adhesion & fit; Wheel nut torques; Five gallons of fuel in fuel tank.	Wash vehicle & check for leaks; Inspect for interior & exterior metal paint damage; Check soft trim for soilage & excess sealer.

Vehicle warranty shall be the standard warranty furnished by the manufacturer of the vehicle supplied. All vehicles covered by factory warranty shall be corrected by contractor, or any factory authorized dealer for that vehicle, at no cost to the County.

The checklist was completed by:

VENDOR NAME: \_\_\_\_\_

VENDOR EMPLOYEE NAME: \_\_\_\_\_

DATE: \_\_\_\_\_

FOR VEHICLE MAKE & MODEL: \_\_\_\_\_

\_\_\_\_\_