



Ideal Candidate:

- Has a **demonstrated record** of successfully managing and marketing commercial and general aviation airports in co-operation with local stakeholders as well as State and Federal agencies.
- Is **driven to implement** commercial air service programs to increase commercial air service, economic development, enplanements and revenues.
- Is **committed to delivering** superior service to our customers by instilling a culture of innovation and high standards for Airport staff.
- Is **experienced** as a member of a leadership team to lead the completion of operational objectives, effective allocation of resources and the quick resolution of operational issues.
- Can provide **strategic** and **operational leadership** to address the challenges facing Airport operations in the areas of: long-range planning, terminal design & expansion, airfield design, landside design and construction management.
- Demonstrates the highest level of **personal** and **professional integrity** in making difficult decisions involving County initiatives and programs in the best interest of the County's residents.
- Has a strong record of developing and maintaining **effective relationships** with the business community, aviation clients, airport tenants, news media and the public.

COUNTY AIRPORTS GENERAL MANAGER DEPUTY DIRECTOR OF COUNTY AIRPORT SERVICES SAN LUIS OBISPO COUNTY

THE POSITION:

San Luis Obispo County is seeking an experienced, innovative and driven professional for the position of Deputy Director - Airport Services. This executive level position requires an experienced leader who is committed to meeting the Agency's vision of "Delivering Excellence to Every Customer." Areas of focus include: revenue development, air service development and overall airport management and operations. This high profile position works directly with the public, professional staff and the Board of Supervisors, while overseeing the County's two airports. The San Luis Obispo County Regional Airport is a commercial service Part 139 airport with two incumbent airlines with approximately 131,000 enplanements and 74,000 operations in 2012. The Oceano County Airport is a general aviation airport immediately adjacent to the Pacific Ocean in Oceano, CA.

The Deputy Director of Airport Services is one of five positions reporting to the General Services Agency Director. The Deputy Director is responsible for a budget of approximately \$6.7M and will direct approximately 14 full time positions. The County employs approximately 2,400 full time equivalent positions and has a current annual budget of approximately \$470M.

For more information about the County's General Services Agency please visit: www.slocounty.ca.gov/gsa.

Compensation

A competitive compensation package will be offered based on the qualifications and experience of the successful candidate. The salary range for this position is \$90,521 - \$110,052.

For more information visit: www.slocounty.ca.gov/Assets/PE/Benefits/bu08.htm





Our County:

Located halfway between L.A. and San Francisco, approximately 260,000 people call San Luis Obispo County home. Over a dozen delightful towns and cities, including the City of San Luis Obispo, Arroyo Grande, Atascadero, Avila Beach, Cambria, Cayucos, Morro Bay, Nipomo, Paso Robles, Pismo Beach, San Miguel, San Simeon, and others create a single extended community.

Our county's natural beauty includes beaches, lakes, mountains, wetlands, elfin forests, and state/county parks. San Luis Obispo County is home to California Polytechnic State University, Cuesta Community College, Hearst Castle, two of the 21 historical California missions, and a commercial airport. San Luis Obispo County schools are among the highest ranked schools in the state.

San Luis Obispo County is one of the largest wine regions in California. Throughout the County there are year-round farmers markets, recreational activities, wine tours, and cultural events to meet all your relaxation needs.

Agriculture, government, tourism, recreation, and a growing technology business sector make up the stable economic background of the County.

More information about San Luis Obispo County can be found at: www.sanluisobispocounty.com

HOW TO APPLY:

This classified civil service position requires the completion of an official job application. Please refer to the official job posting on the County's website: www.slocounty.ca.gov/HR.

The application process requires your response to the supplemental questions listed below:

- Describe your experience in managing the financial aspects of an airport budget.
- Describe your experience in developing and/or implementing a strategic plan for an airport.
- Describe your experience working with community stakeholders and business partners to enhance economic development for the airport and/or the region.
- Describe your experience securing commercial air service opportunities for your community. Please provide specifics on the results achieved.

Please contact Mark McKibben at: 805-781-5959 for further assistance.

Projected Recruitment Plan:

Open until filled

Applications will be screened beginning September 9th. The top candidates will be invited to appear before two interview panels in late September. Selected candidates will be invited to participate in second round interviews the following day. These interviews will consist of a panel that will include representatives of the County's management staff, local business leaders and members of the aviation community. Final selection interviews will be conducted in late September, with an anticipated start date in October.

SAN LUIS OBISPO COUNTY

Providing public service excellence to the residents of San Luis Obispo County by building a safe, healthy, livable, prosperous, and well-governed community.

San Luis Obispo County 1055 Monterey Street San Luis Obispo, CA 93408
hr@co.slo.ca.us

