

**FY2021 CoC Application Rating Criteria – DV Bonus Projects
San Luis Obispo County**

Project Name: _____ **Rater:** _____ **Score:** _____
Agency Name: _____ **Date:** _____ **HSOC Subcommittee Ranking:** _____

Type of Project (New or Bonus): _____ **Proposed Start and End Dates:** _____
Number of Beds Proposed (or # of People to be Served for CES): _____ **Cost per Person:** _____

A Project Eligibility Threshold

A1	HUD Threshold Requirements See Threshold Requirements in Section V.C.3 of the NOFO: https://www.hud.gov/sites/dfiles/SPM/documents/FY21_Continuum_of_Care_Competition.pdf	YES	NO	COMMENTS
	Active SAM registration			
	Applicant has Valid DUNS/TIN/EIN number in application.			
	CoC Program Eligibility			
	Financial and Management Capacity			
	Certifications			
	Population Served			
	HMIS Participation - Project applicants agree to participate in a local HMIS system. Victim service providers use a comparable database that captures the required HMIS data in addition to meeting the needs of the local HMIS.			
	Applicant has no Outstanding Delinquent Federal Debts			
	Applicant has no Debarments and/or Suspensions			
	Sufficiency of Financial Management System			
	Recipient or applicant confirms all statements in application are truthful.			
	Mandatory Disclosure Requirement			
	Prohibition Against Lobbying Activities			
	Equal Participation of Faith-Based Organizations in HUD Programs and Activities			
	Resolution of Civil Rights Matters			
A2	CoC Threshold Requirements	YES	NO	COMMENTS
	Project applicant participates in Coordinated Entry.			
	Project applicant implements Housing First and/or Lower Barrier approach.			

Project applicant can demonstrate documented/secure minimum match funding.			
Project has reasonable costs per permanent housing exit, as defined locally.			
Project is financially feasible.			
Project applicant actively participates in the CoC.			
Project applicant's data quality is at or above 90%.			
Project applicant's bed/unit utilization rate at or above 90%.			
Project applicant's most recent organizational audit/financial review is acceptable.			
Applicant passes threshold review:			

B Project Eligibility Threshold (Choose Appropriate Project Type)

*Application
Question*

B1	Category 1: Permanent Housing- Rapid Re-housing (RRH) projects dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking that are defined as homeless (24 CFR 578.3). RRH projects must receive at least 3 out of 4 points to qualify as a new project. New permanent housing projects that do not receive at least 3 points will be rejected	YES	NO	COMMENTS
	The type of housing proposed, including the number configuration of units, will fit the needs of the program participants (e.g. two or more bedrooms for families)	<i>Supplemental 16</i>		
	The type of supportive services that will be offered to program participants will ensure successful retention in or help to obtain permanent housing, including all supportive services regardless of funding source.	<i>Supplemental 15, Supple- mental 7</i>		
	The proposed project has a specific plan for ensuring program participants will be individually assisted to obtain the benefits of the mainstream health, social and employment programs for which they are eligible to apply and that meet the needs of program participants (e.g. Medicare, Medi-Cal, SSI, CalFRESH, local Workforce Development programs, early childhood education, etc.)	<i>Supplemental 15</i>		
	Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (e.g. provides the participant with some type of transportation to access needed services, safety planning, case management, and additional assistance to ensure retention of permanent housing.	<i>Supplemental 15</i>		

B2	Category 2: Joint TH and PH-RRH component projects defined in Section III.B.2.q of the NOFO dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking who are defined as homeless (24 CFR 578.3). New Joint TH and PH-RRH component project applications must receive at least 4 out of 6 points available for this project type. Projects that do not receive at least 4 points will be rejected.		YES	NO	COMMENTS
	The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants (e.g. two or more bedrooms for families).	<i>Supplemental 16</i>			
	The proposed project will provide enough rapid re-housing assistance to ensure that at any given time a program participant may move from transitional housing to permanent housing. This may be demonstrated by identifying a budget that has twice as many resources for the rapid re-housing portion of the project than the TH portion, by having twice as many PH-RRH units at a point in time as TH units, or by demonstrating the budget and units are appropriate for the population being served by the project.	<i>Supplemental 17</i>			
	The type of supportive services that will be offered to program participants will ensure successful retention or help to obtain permanent housing, including all supportive services regardless of funding source.	<i>HUD Application Screen 3B, Supplemental 15</i>			
	The proposed project has a specific plan for ensuring program participants will be individually assisted to obtain the benefits of mainstream health, social, and employment programs for which they are eligible to apply and that meet the needs of program participants (e.g. Medicare, Medi-Cal, SSI, CalFRESH, local Workforce Development programs, early childhood education, etc.).	<i>Supplemental 15</i>			
	Program participants are assisted to obtain and remain in permanent housing in a manner that fits their needs (e.g. provides the participant with some type of transportation to access needed services, safety planning, case management, and additional assistance to ensure retention of permanent housing).	<i>Supplemental 7</i>			
	The project adheres to a housing first model as defined in Section III.B.2.o of the FY 2021 HUD CoC NOFO	<i>Supplemental 10</i>			

B3	Category 3: Supportive services only (SSO) - Coordinated Entry (CE) project to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking. New SSO-CE project applications must receive at least 2 out of the 4 points available for this project type. Projects that do not receive at least 2 of the 4 points available will be rejected.		YES	NO	COMMENTS
	The centralized or coordinated assessment system is easily available/reachable for all persons within the CoC's geographic area who are seeking information regarding homelessness assistance. The system must also be accessible for persons with disabilities within the CoC's geographic area.	<i>Supplemental 15</i>			
	There is a strategy for advertising that is designed specifically to reach homeless persons with the highest barriers within the CoC's geographic area.	<i>Supplemental 15</i>			
	There is a standardized assessment process.	<i>Supplemental 16</i>			
	Ensures program participants are directed to appropriate housing and services that fit their needs.	<i>Supplemental 16</i>			
Applicant passes threshold review:					

C Applicant Experience

	<i>Application Question</i>	Points Available			SCORE	COMMENTS
C1	Applicant Experience	<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>		
	Experience of the applicant and sub-recipients (if any) in working with the proposed population and in providing housing or services similar to that proposed in the application including: 1) Ensured DV survivors experiencing homelessness were assisted to quickly move into safe affordable housing; 2) process for prioritizing survivors per 24 CFR 578.7(a)(8);	<i>Supplemental 3</i> 0 Points No prior experience providing proposed activity	1-9 points Some prior experience with providing proposed activity	10-15 Points Years of organizational experience delivering proposed activity		

	3) connected survivors to supportive services; and 4) moved clients from assisted housing they could sustain – addressing housing stability after the housing subsidy ends.					
C2	Participant Safety					
	How the applicant ensured the safety of DV survivors experiencing homelessness by: 1) training staff on safety planning; 2) adjusting intake space to better ensure a private conversation; 3) conducting separate interviews/ intake with each member of a couple; 4) working with survivors to have them identify what is safe for them as it relates to scattered site units and/ or rental assistance; 5) maintaining bars on windows, fixing lights in the hallways, etc. for congregate living spaces operated by the applicant; and 6) keeping the location confidential for dedicated units and/ or congregate living spaces set aside solely for use by survivors.	<i>Supplemental 4</i>	0-1 Points Applicant has minimal experience in ensuring the safety of DV survivors	2-4 Points Applicant has some experience in ensuring the safety of DV survivors	5 Points Applicant is fully experienced in ensuring the safety of DV survivors	
C3	Project Safety Evaluation					
	The project evaluated its ability to ensure the safety of DV survivors the project served.	<i>Supplemental 5</i>	0 Points Project did not evaluate its ability to ensure safety of DV survivors	1-4 Points Project somewhat evaluated its ability to ensure safety of DV survivors	5 Points Project successfully evaluated its ability to ensure safety of DV survivors	

		served by the project	served by the project	served by the project		
C4 Trauma-Informed, Victim-Centered Approach						
<p>The project’s experience in using trauma-informed, victim-centered approaches to meet needs of DV survivors in each of the following:</p> <ol style="list-style-type: none"> 1) prioritizing program participant choice and rapid placement in permanent housing consistent with participants’ preferences; 2) establishing and maintaining an environment of agency and mutual respect, e.g., the project does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials; 3) providing program participants access to information on trauma, e.g., training staff on providing program participants with information on trauma; 4) emphasizing program participants’ strengths, e.g., strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans include assessments of program participants strengths and works towards goals and aspirations; 5) centering on cultural responsiveness and inclusivity, e.g., training on equal access, cultural competence, nondiscrimination; 	<i>Supplemental 6</i>	<p>0-1 Points Applicant has minimal experience in using trauma-informed, victim-centered approaches to meet needs of DV survivors</p>	<p>2-4 Points Applicant has some experience in using trauma-informed, victim-centered approaches to meet needs of DV survivors</p>	<p>5 Points Applicant is fully experienced in using trauma-informed, victim-centered approaches to meet needs of DV survivors</p>		

	6) providing opportunities for connection for program participants, e.g., groups, mentorships, peer-to-peer, spiritual needs; and 7) offering support for parenting, e.g., parenting classes, childcare					
C5	Supportive Services					
	The applicant's experience providing supportive services to DV survivors experiencing homelessness while quickly moving them into permanent housing and addressing their safety needs.	<i>Supplemental 7</i>	0- 4 Points Applicant has minimal experience in providing supportive services to DV survivors experiencing homelessness while quickly moving them into permanent housing and addressing their safety needs.	5-9 Points Applicant has some experience in providing supportive services to DV survivors experiencing homelessness while quickly moving them into permanent housing and addressing their safety needs.	10-15 Points Applicant is fully experienced in providing supportive services to DV survivors experiencing homelessness while quickly moving them into permanent housing and addressing their safety needs.	
C6	Grant Management					
	Applicant Experience in effectively utilizing federal funds including HUD grants and other public funding, including satisfactory drawdowns and performance for existing grants as evidenced by timely reimbursement of subrecipients (if applicable), regular drawdowns, timely resolution of monitoring findings, and timely	<i>Supplemental 8</i>	0-1 Points No or limited experience utilizing federal funds	2-4 Points Some experience utilizing federal funds, satisfactory drawdown experience	5 Points Significant experience utilizing federal funds, satisfactory drawdown experience	

	submission of required reporting on existing grants.					
C7	Housing First					
	Housing First project; housing project is using a Housing First approach by providing low barriers that do not have service participation requirements or preconditions to entry and prioritize rapid placement and stabilization in permanent housing. Demonstrate that at least 75% of the project application commit to operating as Housing First. Any applicant that indicates it will use a Housing First approach will be required to operate as a Housing First project.	<i>Supplemental 10</i>	0 Points Project is not using a Housing First Approach		10 Points Project is using a Housing First Approach as demonstrated by their policies and procedures	
C8	Comparable Database					
	The project uses a comparable database in lieu of HMIS to collect required Universal Data Elements and CoC program System Performance Measures	<i>Supplemental 11</i>	0 points No		5 Points Yes	
					Subtotal:	

D Projected Performance for SSO - Coordinated Entry Projects

D1	Application Question	Points Available			SCORE	COMMENTS:
		Weak	Adequate	Exceptional		
	Reducing Barriers to Housing					
	Low barrier project; project allowed entry to program participants that include low or no income, current or past substance use, criminal records - with the exceptions of restrictions imposed by federal, state or local law or ordinance (e.g., restrictions on	<i>Supplemental 10</i>	0-1 Points Meets minimum criteria but concerns remain		5 Points Adequately meets criteria	

	<p>serving people who are listed on sex offender registries), and history of domestic violence. Any project that indicates it is low barrier will be required to operate as a low barrier project.</p>					
	<p>Rate of housing placement of DV survivor households</p>	<p><i>Supplemental 12</i></p>	<p>0-2 Points 0-29%</p>	<p>3 Points 30-59%</p>	<p>5 Points 60% or greater</p>	
D2	Outreach and Engagement					
	<p>Covers entire geographic area and has outreach plan to bring homeless participants directly from the street or other locations not meant for human habitation</p>	<p><i>Supplemental 15</i></p>	<p>0-1 Points Does not cover entire area (0 points) or does not have adequate plan to engage unsheltered persons</p>	<p>2-3 Points Covers entire area and provides adequate description of how engagement of unsheltered persons will occur; plan for engagement is likely to be at least partially successful</p>	<p>4-5 Points Covers entire area and provides detailed description of how engagement of unsheltered persons will occur; plan for engagement is likely to be successful</p>	
D3	Participant Feedback					
	<p>Has a mechanism for obtaining feedback from program participants (e.g. annual focus groups, consumer advisory panels, etc.)</p>	<p><i>Supplemental 33</i></p>	<p>0-1 points Applicant has no opportunities or the only</p>	<p>2-4 points Applicant has an annual opportunity</p>	<p>5 points Applicant has both annual and ongoing opportunities</p>	

		format available is likely to discourage feedback.	to provide feedback.	s for program participants to provide feedback and opportunities exist in multiple formats (e.g. both written and oral).		
					Subtotal:	

E Projected Performance –RRH and TH-RRH Projects

		<i>Application Question</i>	Points Available			SCORE	COMMENTS
E1	Exits to Permanent Housing/ Retention		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>		
	Projected percentage of households who will exit to permanent housing and/ or remain in permanent housing	<i>Supplemental 12, 13</i>	0-9 Points 74% or less	10-24 Points 75% to 89%	25 Points 90% or greater		
E2	Employment and Income Growth						
	Projected percentage of adults who will increase earned income after project enrollment	<i>Supplemental 21</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
	Projected percentage of adults who will increase non-employment cash income after project enrollment	<i>Supplemental 22</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
	Projected percentage of adults who will increase total income after project enrollment	<i>Supplemental 23</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
					Subtotal:		

F Design of Housing and Supportive Services

		<i>Application Question</i>	Points Available				
F1	Needs of clients to be served		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Extent to which the applicant 1) Demonstrates understanding of the needs of the clients to be served. (max 5 pts per question in C1)	<i>Supplemental 15</i>	0-1 points Does not understand the needs of clients to be served	2-3 points Adequately understands the needs of clients to be served	4-5 points Fully explains the needs of clients to be served		
	Demonstrates that type and scale of the all supportive services, regardless of funding source, meets the needs of clients to be served	<i>Supplemental 15</i>	0-1 points Type and scale are inadequate	2-3 points Type and scale are mostly adequate	4-5 points Type and scale fully meet the needs		
	Demonstrates how clients will be assisted in obtaining mainstream benefits.	<i>Supplemental 15</i>	0-1 points Does not adequately explain how clients will be assisted in obtaining mainstream benefits	2-3 points Adequately explains how clients will be assisted in obtaining mainstream benefits, but barriers may remain	4-5 points Adequately explains how clients will be assisted in obtaining mainstream benefits and addresses key barriers to obtaining benefits		
F2	Plan to assist clients						
	Applicant described the plan to assist clients to rapidly secure and maintain permanent housing that is safe, affordable, accessible, and acceptable to their needs.	<i>Supplemental 167</i>	0-1 Points The plan as described is not likely to be successful because it fails to	2-3 Points The plan may be successful but does not fully address key barriers	4-5 Points The plan fully addresses how barriers will be addressed and is likely		

		address most barriers		to be successful			
F3	Implementing Trauma-Informed, Victim-Centered Approaches						
	<p>The applicant described how they will implement trauma-informed, victim-centered approaches to meet needs of DV survivors in each of the following:</p> <ol style="list-style-type: none"> 1) prioritize program participant choice and rapid placement in permanent housing consistent with participants' preferences; 2) establish and maintain an environment of agency and mutual respect, e.g., the project does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials; 3) provide program participants access to information on trauma, e.g., training staff on providing program participants with information on trauma; 4) place emphasis on program participants' strengths, e.g., strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans include assessments of program participants strengths and works towards goals and aspirations; 5) center on cultural responsiveness and inclusivity, e.g., training on equal 	<i>Supplemental 18</i>	<p>0 Points Applicant does not have a plan to implement trauma-informed, victim-centered approaches to meet needs of DV survivors</p>	<p>1-4 Points Applicant is lacking some elements to implement trauma-informed, victim-centered approaches to meet needs of DV survivors</p>	<p>5 Points Applicant has a well-defined plan to implement trauma-informed, victim-centered approaches to meet needs of DV survivors</p>		

	access, cultural competence, nondiscrimination; 6) provide opportunities for connection for program participants, e.g., groups, mentorships, peer-to-peer, spiritual needs; and 7) offer support for parenting, e.g., parenting classes, childcare.					
F4	Leveraging housing resources					
	The project leverages housing resources with housing subsidies or units not funded through the CoC or ESG programs.	<i>Supplemental 19</i>	0-1 Points Project minimally leverages other housing resources	2-4 Points Project moderately leverages other housing resources	5-10 Points Project successfully leverages other housing resources provided to at least 25% of the units (for PSH projects) or 25% of the participants (for RRH projects);	
F5	Leveraging health resources					
	The project leverages health resources, including a partnership commitment with a healthcare organization.	<i>Supplemental 20</i>	0 Points Application does not include a letter of commitment or the letter or commitment does not		10 Points Letter of commitment included that describes health services committed and provides a financial	

		meet the criteria for points		valuation of the services and services are or the financial value of health services provided is at least 25% of the total value of the project. CES projects receive 10 points.		
				Subtotal:		

G Severity of Needs Served

		<i>Application Question</i>			Points Available		
G1	Severity of Needs Served		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	% of participants to be served will be chronically homeless	<i>Supplemental 24</i>	0- 1 Points Less than 50%	2-4 Points 51% - 74%	5 Points 75% or higher		
	% of participants to be served will have no or low income	<i>Supplemental 25</i>	0-1 Points Less than 50%	2-4 Points 51% - 74%	5 Points 75% or higher		
	% of participants to be served that have history of victimization/abuse, domestic violence, sexual assault, childhood abuse	<i>Supplemental 26</i>	0-1 Points Less than 50%	2-4 Points 51% - 74%	5 Points 75% or higher		
				Subtotal:			

H Timeliness

		<i>Application Question</i>	Points Available				
H1	Timeliness		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Applicant has a plan for rapid implementation of the program, documenting how the project will be ready to begin housing the first program participant. Applicant provided a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award	<i>Supplemental 27</i>	0-3 Points It's unclear whether the project can sufficiently meet project milestones	4-7 Points Project might encounter some delays	8-10 Points Applicant identified realistic milestones on timeline for the activity		
						Subtotal:	

I Financial

		<i>Application Question</i>	Points Available				
I1	Organization's most recent audit		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findings	<i>Supplemental 9</i>	0 Points Failed to meet two or more criteria	1-4 Points Failed to meet one of the three criteria	5 Points Met all three criteria		
I2	Documented Match						
	Documented match amount meets HUD requirements	<i>6D</i>	0 Points No		5 Points Yes		
I3	Project Budget						
	Budgeted costs are reasonable, allocable, and allowable.	<i>6E</i>	0-4 Points Budget is lacking key pieces to support success of program	5-14 Points Provides budget and demonstrates ability to expend funds within grant term;	15-20 Points Provides thorough budget and budget narrative sufficient to demonstrate		

			information provided suggests budget is realistic and is mostly adequate to sustain program through grant term	sustainable financial support for proposed activity beyond grant term; budget and program design suggest program has all necessary components		
				Subtotal:		

J Project Effectiveness

		<i>Application Question</i>	Points Available			SCORE	COMMENTS
J1	Cost Effectiveness		Weak 0-6 Points Costs are reasonable or cost per person is very high compared to projects of serving similar populations with similar models	Adequate 7-14 Points Costs are reasonable and per person cost is relatively within range of other projects serving similar populations with similar models	Exceptional 15-20 Points Costs are reasonable and per person costs are lower than other successful programs using similar models and serving a similar population		
	Project cost per person does not exceed average local costs for such services by more than 7%.	<i>6E</i>					
				Subtotal:			

K Equity Factors

K1	Equity Factors	Application Question	Points Available		Score	COMMENTS
			Inadequate	Adequate	SCORE	
	Project applicant has under-represented individuals (BIPOC, LGBTQ+, etc) in managerial and leadership positions.	Supplemental 29	0 Points No	10 Points Yes		
	Project applicant's Board of Directors includes representatives from more than one person with lived experience.	Supplemental 30	0 Points No	10 Points Yes		
	Project applicant has relational process for receiving and incorporating feedback from people with lived experience.	Supplemental 31	0 Points No	10 Points Yes		
	Project applicant has reviewed internal policies and procedures with an equity lens and has a plan for developing and implementing equitable policies that do not impose undue barriers.	Supplemental 32	0 Points No	10 Points Yes		
Subtotal:						

L County Criteria

L1	County Criteria	Points Available			SCORE	COMMENTS
		Weak	Adequate	Exceptional		
	Project improves the overall Continuum of Care performance with regard to Coordinated Entry or Systems Performance Measures.	0-2 Points Project minimally improves the overall Continuum of Care performance	3-4 Points Project somewhat improves the overall Continuum of Care performance	5 Points Project improves the overall Continuum of Care performance with regard		

		with regard to Coordinated Entry or Systems Performance Measures.	with regard to Coordinated Entry or Systems Performance Measures.	to Coordinated Entry or Systems Performance Measures.		
Project meets needs consistent with needs identified in the Homeless Services Oversight Council's (HSOC) May 15, 2018 recommendations to the Board of Supervisors		0-1 Points Project minimally meets needs consistent with needs identified in the (HSOC) May 15, 2018 recommendations to the Board of Supervisors	2-3 Points Project somewhat meets needs consistent with needs identified in the (HSOC) May 15, 2018 recommendations to the Board of Supervisors	4 Points Project meets needs consistent with needs identified in the (HSOC) May 15, 2018 recommendations to the Board of Supervisors		
				Subtotal:		

	Subtotals:	Subtotal score	General Comments:
C	Applicant Experience		
D	Projected Performance for SSO and CE		
E	Projected Performance for RRH and TH-RRH		
F	Design of Housing and Supportive Services		
G	Severity of Needs Served		
H	Timeliness		
I	Financial		
J	Project Effectiveness		
K	Equity Factors		
L	County Criteria		
	TOTAL SCORE:		