



EXECUTIVE COMMITTEE MEETING AGENDA

Date: Wednesday, December 9, 2020

Time: 8:00 AM – 10:00 AM

Location: Zoom:

<https://slohealth.zoom.us/j/97886579213?pwd=ZU9rM2hUK3Z4OFQ1d3VRU2FrSDBUdz09>

To call into meeting: 877 853 5257 US Toll-free **Meeting ID:** 978 8657 9213 **Passcode:** 127071

Public Comment Line: 805-781-1908

(*Public Comment Voicemails will be accepted until Tuesday December 8, 2020 at 3PM. Voicemail will be shared at meeting.)

MEMBERS:

Carl Dudley

Chairperson
Pacific Western Bank

Louise Matheny

Vice Chairperson
Morris & Garritano

Loreli Cappel

Economic Vitality
Corporation

Isiah Gomer

Paso Robles Waste &
Recycle

William Hills

United Staffing
Associates, LLC

Patrick McGuire

Mid-State Precision,
Inc.

Justin McIntire

Department of
Rehabilitation

1. **Call to Order and Introductions** Dudley
2. **Public Comment**
3. **Consent Items:** Dudley
 - 3.1 Approve the October 14, 2020 Minutes
4. **Action Items:**
 - 4.1 Review and Approve Update to WIOA AJCC One Stop System Partner MOU Hayter
 - 4.2 Review and Approve Request to Procure Services for Local Plan Development and Coordination Boulanger
5. **Discussion Items:**
 - 5.1 Receive Update on WDB Small Business Grant Program Gomer
/Marin
 - 5.2 Discuss Launch of Virtual Recruitment Platform Boulanger
/Marin
6. **Reports:**
 - a) Chairperson's Report Dudley
 - b) WIOA Services Addressing Barriers to Employment Eckerd
 - c) Staff Report Boulanger
/Hayter
7. **Administrative Entity Updates:**
 - 7.1 Receive and Review Fiscal Budget Update Boulanger
 - 7.2 Receive and Review Rapid Response Update Marin
8. **Board Member Workforce Development Updates** Dudley
9. **Next Meeting:**

Wednesday, January 13, 2021 at 8:00 AM
Location: To be Determined
10. **Adjournment**

Public Comment: Members of the public may address the committee on items appearing on the agenda. The public may also address items of interest to the committee which are within the jurisdiction of the WDB. However, in compliance with Government Code section 64954.3(a), the committee shall take no action on any item not appearing on the agenda. Speakers are asked to limit their remarks to a maximum of three minutes.

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**WORKFORCE DEVELOPMENT BOARD
of San Luis Obispo County**

EXECUTIVE COMMITTEE MEETING MINUTES

Date: Wednesday, October 14, 2020

Time: 8:00 AM – 10:00 AM

Location: Virtual Meeting via Zoom

<https://slohealth.zoom.us/j/97886579213?pwd=ZU9rM2hUK3Z4OFQ1d3VRU2FrSDBUdz09>

Present: Carl Dudley, Louise Matheny, Loreli Cappel, Isiah Gomer, Justin McIntire

Absent: William Hills, Patrick McGuire

Staff: Dawn, Boulanger, Sarah Hayter, Leann Ross, Diana Marin

Guest: Allison Schiavo

1. Call to Order:

Chair Carl Dudley: called the meeting to order at 8:01 A.M. **Quorum.**

2. Public Comment:

Chair Dudley: requested playback of public comment from open comment period without response.

3. Consent Items:

3.1 Approve the September 9, 2020 Minutes

Motion: Louise Matheny

Second: Justin McIntire

Abstentions: None

Motion Passed Unanimously

4. Action Items:

4.1 Review and Approve Contract with Ventura County to Accept SB1 Training Funds

Dawn Boulanger (staff) presented item which is available as part of the agenda. The Committee approved the contract with Ventura County to accept SB1 training funds.

Chairperson Dudley: Speaks.

Motion: Louise Matheny

Second: Isiah Gomer

Abstentions: None

Motion Passed Unanimously

5. Discussion Items:

5.1 Receive update on WDB Small Business Grant Program

Dawn Boulanger (staff) shared WDB Small Business Grant has been approved by the State and currently in review with County Counsel. Once approved by County Counsel outreach can start, hoping to roll out next week. Ideas for outreach will be through social media, radio ads, email, community calendar, press release and direct outreach to businesses identified through rapid response.

Chairperson Dudley: Speaks.

Chairperson Matheny: Speaks.

Loreli Cappel – Committee Member: Speaks.

6. Reports:

- 6.1 Chairman's Report:** Carl Dudley (chair) reported that all the organizations he is involved with are holding, making adjustments to be able to sustain and looking for additional funding. Downtown Association has been able to secure a grant working with CAPSLO. This grant will help bring someone in to work with ambassadors helping homeless and transients.

Loreli Cappel – Committee Member: Speaks.

- 6.2 WIOA Services Addressing Barriers to Employment:** Allison Schiavo (guest) shares Youth program is currently serving 58 active clients. Of those clients 59% are on public assistance and 28% are ex-offenders providing significant barriers to employment. Allison shared they are building workshops on transitioning to a Covid work environment, such as health and safety and how to use technology. Eckerd will be putting out radio ads highlighting that people should start looking for work now, and there are training funds available to help get them back into a job. Allison additionally shared they will be holding a thru open house on November 14th.

Chairperson Dudley: Speaks.

Justin McIntire – Committee Member: Speaks.

- 6.3 Staff Report:** Dawn Boulanger (staff) reported WDB staff is still mostly telecommuting being that they are not direct at customer facing and are ideally situated for working remotely. Dawn additionally shared they are continuing regional projects, current grants and potential new grant.
- 6.4 Rapid Response Report:** Diana Marin (staff) reported three new WARNS for a total of 21 in first quarter of the program year. Just over one-third of the business closures or layoffs have occurred in the Accommodation and Food industry. The top two industries impacted by closures or layoffs have been Retail and the Accommodation and Food services. Cities most affected continue to be San Luis Obispo and Paso Robles.

7. Administrative Entity Updates:

- 7.1 Receive and Review Fiscal Budget Update:** Dawn Boulanger (Staff) reported on the Fiscal Budget which is available as part of the agenda.

8. Board Member Workforce Development Updates:

Chair Dudley: opened the floor to updates from the Executive Committee membership.

Board Member Loreli Cappel reported EVC cluster meetings are gaining momentum. EVC has been doing a lot of outreach to manufactures and employers in the county.

Board Member Justin McIntire reported referrals in his office have slowed down compared to pre-Covid. Have received feedback from population served several are waiting until situation with Covid becomes more comfortable before returning to work.

Board Member Louise Matheny reported AB 1731 streamlined the application process for California's Work Share Program. The Work Share Program allows employers to save on payroll costs but still keep employees during economic downturns.

Board Member Isiah Gomer reported in regard to rapid reporting and the Business Council meetings he would like to create a county wide reporting system with the chambers.

9. Next Meeting:

December 9, 2020 at 8:00 a.m.

Location: To be determined.

9. Adjournment:

Chair Dudley: adjourned the meeting at 8:51 A.M.

I, Leann Ross, Clerk of the Executive Committee of the Workforce Development Board of San Luis Obispo, do hereby certify that the forgoing is a fair statement of the proceedings of the meeting held Wednesday October 14, 2020 by the Executive Committee of the Workforce Development Board of San Luis Obispo County.

Leann Ross, Executive Committee Clerk

Dated: October 14, 2020

Workforce Development Board Executive Committee
ACTION ITEM
December 9, 2020

AGENDA ITEM NUMBER: 4.1

**ITEM: Review and Approve Update to WIOA AJCC One-Stop System Partner
Memorandum of Understanding (MOU)**

ACTION REQUIRED: Approve Chair to sign the update to the Memorandum of Understanding and Infrastructure Funding Agreements and Other System Costs Budget between all America's Job Center of California required one-stop partners, the WDB, and the San Luis Obispo County Board of Supervisors.

SUMMARY NARRATIVE:

The Workforce Innovation and Opportunity Act (WIOA) requires a Memorandum of Understanding (MOU) among the partners of the America's Job Center of California (AJCC) one-stop system. The WDB has approved previous MOUs which were comprised of two implementation phases, Phase I and Phase II. Phase I focused on the shared customers and shared services and Phase II addressed the shared costs, including the Infrastructure Funding Agreements (IFA) and other system costs budget for comprehensive AJCCs. Then within guidance issued in Directive WSD18-12 on April 30, 2019 by the State of California Employment Development Department Workforce Services Division, a consolidation of all three previous MOU directives occurred and provided guidance for Local Areas in reviewing and updating their AJCC MOUs and IFAs. This directive required assurances that the MOU would be reviewed and updated every three years with an annual review of and, if necessary, amendments to the IFA and Other System Costs Budget.

The WDB Executive Committee approved the current MOU on June 3, 2019. In November 2020, all partners were provided this current MOU for review and no changes were required. While the MOU may be updated at any time, it will be valid for no more than three years at which time it must be reviewed to incorporate any substantial changes to the service delivery system. The MOU may be revised or modified with the approval of the WDB, the partner agencies, and the Board of Supervisors.

However, the IFA (shared infrastructure costs and shared system costs) of the MOU required updates due to the AJCC facility move, co-located partner change, and updates to Other System Costs. Facilities rental and janitorial are now held by the Administrative Entity and paid directly to the landlord via a lease with the County of San Luis Obispo as opposed to funds being incorporated into service providers budget to allocate to rent. Additionally, at the previous AJCC location, co-located partners included the EDD, DSS, and WIOA service providers. Currently, the AJCC only houses DSS and WIOA service providers removing EDD as a co-located partner. Lastly, each partner has reviewed and if applicable updated their budget for applicable career services. The IFA attachment reflects these changes.

The parties to this MOU and the WIOA partner programs represented are:

- San Luis Obispo Department of Social Services (WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs)
- Cuesta College (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- California Employment Development Department (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation)
- California Department of Rehabilitation (WIOA Title IV Vocational Rehabilitation)
- Asociacion Nacional Pro Personas Mayores (Title V Older Americans Act)
- Center for Employment Training (Migrant Seasonal Farm workers and Community Services Block Grant)
- Housing Authority of San Luis Obispo County (Housing & Urban Development, Family Self-Sufficiency Program)
- Lucia Mar Unified School District (WIOA Title II Adult Education and Literacy)
- San Luis Coastal Unified School District (WIOA Title II Adult Education and Literacy)

County Counsel reviewed the MOU and IFA and indicated no changes were required, signature sheets are being collected from each partner, and upon receipt the MOU/IFA will be submitted to the County Board of Supervisors.

BUDGET/FINANCIAL IMPACT:

No current fiscal impact. A fully executed MOU with the AJCC partners is a requirement for receipt of WIOA funds.

STAFF COMMENTS:

Upon approving the WDB Chair to sign, the MOU will be submitted to the Board of Supervisors for execution and submitted to the State.

Workforce Innovation and Opportunity Act Memorandum of Understanding

**WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)
AMERICA'S JOB CENTER OF CALIFORNIA ONE-STOP SYSTEM
OF THE COUNTY OF SAN LUIS OBISPO, CALIFORNIA
MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

**PARTNERS OF THE AMERICA'S JOB CENTER OF CALIFORNIA ONE-STOP SYSTEM FOR THE
COUNTY OF SAN LUIS OBISPO, CALIFORNIA**

- **SAN LUIS OBISPO DEPARTMENT OF SOCIAL SERVICES** (WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs)
- **CUESTA COLLEGE** (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- **CALIFORNIA EMPLOYMENT DEVELOPMENT DEPARTMENT** (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation)
- **CALIFORNIA DEPARTMENT OF REHABILITATION** (WIOA Title IV Vocational Rehabilitation)
- **ASOCIACION NACIONAL PRO PERSONAS MAYORES** (Title V Older Americans Act)
- **CENTER FOR EMPLOYMENT TRAINING** (Migrant Seasonal Farm workers and Community Services Block Grant)
- **HOUSING AUTHORITY OF SAN LUIS OBISPO COUNTY** (Housing & Urban Development, Family Self-Sufficiency Program)
- **LUCIA MAR UNIFIED SCHOOL DISTRICT** (WIOA Title II Adult Education and Literacy)
- **SAN LUIS COASTAL UNIFIED SCHOOL DISTRICT** (WIOA Title II Adult Education and Literacy)

AND

**WORKFORCE DEVELOPMENT BOARD (WDB)
OF THE COUNTY OF SAN LUIS OBISPO, CALIFORNIA**

AND

**COUNTY OF SAN LUIS OBISPO
BOARD OF SUPERVISORS (CLEO)**

This MEMORANDUM OF UNDERSTANDING (hereinafter referred to as the “MOU”) is entered into by and between the Workforce Development Board of San Luis Obispo County (hereinafter referred to as WDB), the County of San Luis Obispo Board of Supervisors as the Chief Local Elected Official (hereinafter referred to as CLEO) and the America’s Jobs Center of California (AJCC) One-Stop Partners (hereinafter referred to as “Partners”) as required under the Workforce and Innovation Act (WIOA), Section 121(a)(1).

WHEREAS, The Workforce Development Board (WDB) of San Luis Obispo County is an existing Board established for the purposes of creating a one-stop system of workforce services under WIOA; and

WHEREAS, The WDB, Partners, and CLEO are responsible for creating a one-stop system and fostering cooperative working relationships between the Partners to operate as the America’s Job Center of California (AJCC), as a “single service delivery system”,

WHEREAS, The WDB, Partners, and CLEO entered into a memorandum of understanding in June 2016 (MOU) under which the parties agreed to work together to create a one-stop system of workforce services under WIOA; and

WHEREAS, The WDB, Partners, and CLEO amended the MOU to add a Phase II to the MOU, to reflect agreement by the parties as to how infrastructure costs will be shared.

NOW, THEREFORE, the parties mutually agree this MOU shall serve as the framework for providing services to employers, employees, job seekers and others needing workforce services in San Luis Obispo County and agree to the following terms and conditions:

Preamble/Purpose of MOU

The Workforce Innovation and Opportunity Act (WIOA) requires that a MOU be developed and executed between the Local Board and the America’s Job Center of CaliforniaSM (AJCC) partners to establish an agreement concerning the operations of the AJCC delivery system. The purpose of the MOU, is to establish a cooperative working relationship between the parties and to define their respective roles and responsibilities in achieving the policy objectives. The MOU also serves to establish the framework for providing services to employers, employees, job seekers and others needing workforce services.

California’s one-stop delivery system, the AJCC, is a locally-driven system which develops partnerships and provides programs and services to achieve three main policy objectives established by the California Workforce Development Strategic Plan, which includes the following:

- Foster demand-driven skills attainment
 - Aligning program content with regional industry sector needs to develop a skilled workforce with the ability to compete in a global economy

- Enable upward mobility for all Californians
 - Provide accessible workforce and education programs for all Californians, including those with barriers to employment.
- Align, coordinate, and integrate programs and services
 - Braid services to maximize limited resources while providing the right services to customers based on each individual's unique needs.

The Partners to this MOU will further support the State Plan policies by participating in seven policy strategies to frame, align and guide program coordination at the local and regional level. The strategies include the following:

- Sector strategies: aligning workforce and education programs with leading and emergent industry sectors' skills needs.
- Career pathways: enabling of progressive skills development through education and training programs, using multiple entry and exit points, so that each level of skills development corresponds with a labor market payoff for those being trained or educated.
- Regional Partnerships: building Partnerships between industry leaders, workforce professionals, education and training providers, and economic development leaders to develop workforce and education policies that support regional economic growth
- "Earn and learn": using training and education best practices that combine applied learning opportunities with material compensation while facilitating skills development in the context of actual labor market participation.
- Supportive services: providing ancillary services like childcare, transportation, and counseling to facilitate program completion by those enrolled in training and education courses.
- Creating cross-system data capacity: using diagnostic labor market data to assess where to invest, and also, the use of performance data to assess the value of those investments.
- Integrated service delivery: braiding resources and coordinating services at the local level to meet customer needs.

These objectives will be accomplished by ensuring access to high-quality AJCCs that provide the full range of services available in the community for all customers seeking the following:

- Looking to find a job.
- Building basic educational or occupational skills.
- Earning a postsecondary certificate or degree.
- Obtaining guidance on how to make career choices.
- Seeking to identify and hire skilled workers.

Local/Regional Vision Statement, Mission Statement, and Goals

Our vision is to meet the employment and training needs of employers and job seekers, both unemployed and under-employed, in San Luis Obispo County. We strive to look ahead to issues of workforce supply and demand, to see a system that takes a leading and influencing role within a network of systems. We envision a workforce that is adequate in numbers and equipped with a work ethic, employability skills, foundational academic skills, and specific occupational skills that fit the needs of local and regional employers and prepare our workforce with the portable skills needed to compete in a global economy. We see a diverse prospective workforce with equal access to employment and training resources and a prosperous job market where there is equal opportunity for all workers and prospective workers.

In addition, we see an environment where individuals find success and satisfaction in their careers, personal growth and increase their economic prosperity to establish self-sufficiency for their families. We envision a system that is responsive to workforce needs as they emerge with the power and influence to make change happen. Ultimately, this overall process keeps the San Luis Obispo County economy strong by encouraging established businesses to grow and prospective businesses to consider San Luis Obispo County as a venue for their enterprises.

Our mission is to implement the Workforce Innovation and Opportunity Act by leveraging and integrating community resources and services to create a streamlined and demand-driven system, connecting employers and jobseekers, to develop a healthy workforce environment that supports the local and regional economy.

We will accomplish our mission through the following activities:

- Alignment of resources to establish common job readiness, employment, and training services for the development and benefit of job seekers and employers.
- Promotion of workforce system initiatives as a means to develop a local system that is responsive, as well as anticipatory, in meeting the needs of the both the unemployed and underemployed jobseekers and employer communities.
- Articulation of resources and services as a coordinated system to succinctly identify the Partners and benefits that the system has to offer for job seekers and employers.
- Utilizing a customer centered design model to develop and improve services.

Providing the full range of services available in the community for all customers seeking services to:

- Obtain, retain or upgrade employment through assistance with labor exchange.
- Build basic educational or occupational skills.
- Earn a postsecondary certificate or degree.
- Obtain guidance on career choices and career planning.
- Overcome barriers to employment.
- Identify and hire skilled workers.

It is understood that the development and implementation of this one-stop system will require mutual trust and teamwork among the AJCC Partner agencies, all working together to accomplish shared goals. As such, this agreement is entered into in a spirit of cooperation. The guiding principles of this cooperative one-stop system will be:

- Services will be integrated – offering as many demand-driven employment, training, education, and employer services as possible for unemployed or underemployed job seekers, employers, employees wishing to enhance their skills, and affording universal access to the system overall.
- Services will be comprehensive – offering a wide array of useful information with easy access to needed services.
- Services will be customer focused – providing the means for customers to judge the quality of services and make informed choices about those services which will meet their unique and individual needs.
- Services will be performance based – measuring the effectiveness of services based upon clear outcomes to be achieved; based upon mutually negotiated outcomes and methods of measure; and adjusted as needed to attain customer satisfaction.

Parties to the MOU

As defined in WIOA Section 121(b)(1), the required One-Stop AJCC Partners are:

- San Luis Obispo Department of Social Services representing WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs programs
- Cuesta College representing WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education programs
- California Employment Development Department representing WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation programs
- California Department of Rehabilitation representing the WIOA Title IV Vocational Rehabilitation program
- Asociacion Nacional Pro Personas Mayores representing the Title V Older Americans Act program
- Center for Employment Training representing Migrant Seasonal Farm Workers and Community Services Block Grant programs
- Housing Authority of San Luis Obispo County representing the Housing & Urban Development, Family Self-Sufficiency Program
- Lucia Mar Unified School District representing WIOA Title II Adult Education & Literacy
- San Luis Coastal Unified School District representing WIOA Title II Adult Education & Literacy

One-Stop System, Services

The One-Stop System in San Luis Obispo County will consist of one comprehensive America's Job Center of California and multiple access points throughout the county. An AJCC Operator shall be responsible for the operation and management of the AJCC one-stop delivery system, working in collaboration with the WDB, and in cooperation with the Partners. The AJCC Operator shall be selected through a competitive procurement process under authorization from the CLEO, with oversight from the Administrative Entity, the San Luis Obispo County Department of Social Services.

The AJCC Operator and Partners shall ensure AJCC basic career services will be accessible 24 hours a day, seven days a week through the internet, primarily through CalJOBS and other Partner website, where available. Each Partner's services will be integrated into the system to the extent feasible.

Partners will ensure that services are provided by one or more of the following methods:

- Staff on-site at the AJCC
- Mutually developed referral process (including identification of point of contact and use of common referral form)
- Cross-training of Partner staff to deliver information regarding services to customers
- Utilizing technology to provide real-time access

a. Basic Career Services

The AJCC Partners will provide the following basic career services:

1. Determination of eligibility to receive WIOA Career and/or Training services
2. Outreach, intake and orientation to the information and other services available through the AJCC system;
3. Initial assessment of skill levels (including literacy, numeracy, and English language proficiency), aptitudes, abilities, skill gaps and supportive service needs;
4. Labor exchange services including Job search and placement assistance, and where needed by an individual, career counseling; including -
 - Provision of information on in-demand industry sectors and occupations
 - Provision of information on nontraditional employment
5. Referral and coordination of activities with other programs and services including AJCC system Partners and additional workforce development programs;
6. Workforce and labor market employment statistics information, including the provision of accurate information relating to local, regional, and national labor market areas, including –
 - Job vacancy listings in labor market areas;
 - Information on job skills necessary to obtain the vacant jobs listed; and

- Information relating to local occupations in demand and the earnings, skill requirements, and opportunities for advancement for those jobs;
- 7. Provision of performance information and program cost information on eligible providers of training services by program and type of providers;
- 8. Provision of information about how the local area is performing on performance accountability measures, as well as any additional performance information relating to the area's one-stop delivery system;
- 9. Information relating to the availability of supportive services or assistance, and appropriate referrals to those services and assistance, including child care; child support; medical or child health assistance available through the State's Medicaid program and Children's Health Insurance Program; benefits under the Supplemental Nutrition Assistance program (SNAP); assistance through the earned income tax credit; housing counseling and assistance services through the U.S. Department of Housing and Urban Development; and assistance under a State program for Temporary Assistance for Needy Families (TANF), and other supportive services and transportation provided through that program;
- 10. Assistance in establishing eligibility for programs of financial aid assistance for training and education programs not provided under WIOA; and
- 11. Provision of information and assistance regarding filing claims under UI programs including meaningful assistance to individuals seeking assistance in filing a claim
 - Meaningful assistance means providing assistance:
 - i. On-site using staff who are properly trained in UI claims, filing, and/or the acceptance of information necessary to file a claim, or
 - ii. By phone or via other technology, as long as the assistance is provided by trained and available staff within a reasonable time.

b. Individualized Career Services

Upon determination that individualized career services are appropriate for an individual to obtain or retain employment, these services must be made available in all comprehensive AJCC's. Recent previous assessments conducted by Partner programs may be utilized to determine if individualized career services would be appropriate. These services include:

1. Comprehensive and specialized assessments of the skill levels and service needs of adults and dislocated workers, which may include
 - i. Diagnostic testing and use of other assessment tools; and
 - ii. In-depth interviewing and evaluation to identify employment barriers and appropriate employment goals
2. Development of an individual employment plan, to identify the employment goals, appropriate achievement objectives, and appropriate combination of services for the participant to achieve his or her employment goals, including the list of, and information about, eligible training providers;

3. Group and/or individual counseling and mentoring;
4. Career planning (e.g. case management);
5. Short-term pre-vocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct to prepare individuals for unsubsidized employment or training, *in* some instances pre-apprenticeship programs may be considered as short-term prevocational services
6. Internships and work experiences that are linked to careers;
7. Workforce preparation activities that help an individual acquire a combination of basic academic skills, critical thinking skills, digital literacy skills, and self-management skills, including competencies in utilizing resources, using information, working with others, understanding systems, and obtaining skills necessary for successful transition into and completion of postsecondary education, or training, or employment;
8. Financial literacy services;
9. Out-of-area job search assistance and relocation assistance; and
10. English language acquisition and integrated education and training programs.
11. Follow-up services made available, including counseling regarding the workplace, for participants in WIOA activities who are placed in unsubsidized employment, for not less than 12 months after the first day of the employment, as appropriate.

c. Training Services

Training services may include:

1. Occupational skills training, including training for non-traditional employment and occupational skills training that integrates English-language and math instruction needed to succeed on the job.
2. On-the-Job Training (OJT)
3. Programs that combine workplace training with related instruction, which may include cooperative education programs.
4. Training programs operated by the private sector.
5. Skill upgrading and retraining.
6. Entrepreneurial training.
7. Apprenticeship and Pre-apprenticeship Skills Training.

d. Follow-Up Services

Follow-up services may include:

1. Counseling regarding the workplace.
2. Contacting individuals or employers to verify employment.
3. Providing individuals with referrals to other community services.
4. Assisting in resolving work-related problems.

e. Services provided to Employers

Services provided to employers may include:

1. Job recruitment assistance including placing job openings/job orders in CalJOBS and making referrals in CalJOBS from participants to employers.
2. Referral of qualified, job-ready candidates for job openings who have been screened to the criteria and standards specified by the employer.
3. Staff-assisted employee pre-screening.
4. Preliminary basic skills and other assessments.
5. Interview facilities at the AJCC sites.
6. Access to labor market and related information.

Responsibility of AJCC Partners

The AJCC Partner agrees to participate in joint planning, plan development, and modification of activities to accomplish the following:

1. Continuous partnership building between all Partners.
 2. Continuous planning in response to state and federal requirements.
 3. Responsiveness to local and regional economic conditions, including employer needs.
 4. Adherence to common data collection and reporting needs, including modification and changes as required.
- Make the appropriate service(s), applicable to the Partner program, available to customers through the one-stop delivery system.
 - Participate in the operation and development of the one-stop system, consistent with the terms of the MOU and requirements of authorized laws.
 - Participate in cross-training to ensure staff develops the knowledge, capacity and ability to advocate for their customer needs.

Infrastructure Funding Agreement & Other Shared System Costs

All relevant parties to this MOU agree to share in the operating costs of the AJCC system, either in cash or through in-kind services. The cost of services, operating cost, and infrastructure costs of the system will be funded by all AJCC partners through a separately negotiated cost sharing agreement based on an agreed upon formula or plan (attachment 1).

AJCC partners will ensure that the shared costs are supported by accurate data, the shared costs are consistently applied over time, and the methodology used in determining the shared costs are reflected in a separate Cost Sharing Agreement that will be attached to this MOU.

The cost/infrastructure agreement of the AJCC co-located partners will be reviewed and updated annually. The County Department of Social Services as the Fiscal and Administrative Entity to the WDB will lead the process of this review and work with the AJCC One-Stop Operator who will

ensure implementation of the cost/resource sharing agreements and partner agreements of shared career services outlined in the WIOA MOU. A quarterly update will be provided to the WDB by the AJCC One-Stop Operator regarding implementation of the WIOA MOU.

Methods for Referring Customers

1. Each Partner to this MOU is committed to a referral process that incorporates the vision of a customer-centered system and will create processes and policies to support this vision. Upon further development, the referral processes will do the following:
 - a. Ensure that intake and referral processes are customer-centered and provided by staff trained in customer service.
 - b. Ensure that general information regarding AJCC programs, services, activities and resources shall be made available to all customers as appropriate.
 - c. Describe how customer referrals are made electronically, through traditional correspondence, verbally or through other means determined in cooperation with Partners and operators.
 - d. Ensure that each AJCC Partner will provide a direct link or access to other AJCC Partner staff that can provide meaningful information or service, through the use of co-location, cross training of AJCC staff, or real-time technology (two-way communication and interaction with AJCC Partners that result in services needed by the customer).
2. Each Partner agrees to provide training and technical assistance to the staff of each participating Partner to include eligibility and scope of allowable services for their programs.
3. Each Partner agrees to refer applicants to other AJCC Partners when such individual may be eligible for and able to benefit from the Partner's services.

Access for Individuals with Barriers to Employment

This section should also include a commitment from each AJCC partner to ensure their policies, procedures, programs, and services are in compliance with the *Americans with Disabilities Act of 1990* and its amendments, in order to provide equal access to all customers with disabilities.

Each Partner to this MOU is committed to ensuring individuals with barriers to employment are able to access the services needed to meet their employment and training needs. Within this commitment, the Partners also recognize the need to offer priority of services to eligible veterans and their spouses, recipients of public assistance and other low-income individuals, or individuals who are basic skills deficient, when providing individualized career and training services with WIOA adult funds and as appropriate based on federal, State and local policy.

Individuals with barrier to employment shall be defined as:

Displaced Homemakers; Low income individuals; Indians, Alaska Native, and Native Hawaiians; Individuals with disabilities, including youth who are individuals with disabilities; Older

individuals; Ex-offenders; Homeless individuals or homeless children and youth; Youth who are in or have aged out of the foster care system; Individuals who are English language learners, individuals who have low levels of literacy and individuals facing substantial cultural barriers; Eligible migrant and seasonal farm workers; Individuals within 2 years of exhausting lifetime eligibility for TANF; Single parents (including single pregnant women); Long-term unemployed individuals; Such other groups at the Governor involved determines to have barriers to employment.

Shared Technology and System Security

WIOA emphasizes technology as a critical tool for making all aspects of information exchange possible, including client tracking, common case management, reporting, and data collection. To support the use of these tools, each AJCC Partner agrees to the following:

- Comply with the applicable provisions of WIOA, Welfare and Institutions Code, California Education Code, Rehabilitation Act, and any other appropriate statutes or requirements.
- The principles of common reporting and shared information through electronic mechanisms, including shared technology.
- Commit to share information to the greatest extent allowable under their governing legislation and confidentiality requirements.
- Maintain all records of the AJCC customers or partners (e.g. applications, eligibility and referral records, or any other individual records related to services provided under this MOU) in the strictest confidence, and use them solely for purposes directly related to such services.
- Develop technological enhancements that allow interfaces of common information needs, as appropriate.
- Understand that system security provisions shall be agreed upon by all partners.

Confidentiality

The AJCC Partner agrees to comply with the provisions of WIOA as well as the applicable sections of the Welfare and Institutions Code, the California Education Code, the Rehabilitation Act, and any other appropriate statute or requirement to assure the following:

- All applications and individual records related to services provided under this MOU, including eligibility for services and enrollment and referral, shall be confidential and shall not be open to examination for any purpose not directly connected with the delivery of such services or the administration of programs, or as may be required by law.
- No person will publish, disclose use, or permit, cause to be published, disclosed or used, any confidential information pertaining to AJCC applicants, participants, or customers overall unless a specific release is voluntarily signed by the participant or customer.
- The AJCC partner agrees to abide by the current confidentiality provisions of the

respective statutes to which AJCC operators and other AJCC partners must adhere, and shall share information necessary for the administration of the program as allowed under law and regulation. The AJCC partner, therefore, agrees to share client information necessary for the provision of services such as assessment, universal intake, program or training referral, job development or placement activities, and other services as needed for employment or program support purposes.

- Client information shall be shared solely for the purpose of enrollment, referral or provision of services. In carrying out their respective responsibilities, each party shall respect and abide by the confidentiality policies of the other parties.

Non-Discrimination and Equal Opportunity

The AJCC partner shall not unlawfully discriminate, harass or allow harassment against any employee, applicant for employment or AJCC applicant on the basis of race, color, religion, sex (including pregnancy, childbirth, and related medical conditions, transgender status, and gender identity), national origin (including limited English proficiency), age, disability, or political affiliation or belief, veteran status, any other status protected by law or against beneficiaries on the basis of either citizenship status or participation in any WIOA Title I-financially assisted program or activity.

The AJCC partner agrees to comply with the provisions of the Fair Employment and Housing Act (Government Code Section 12990) and related, applicable regulations.

The AJCC partner will assure compliance with the Americans with Disabilities Act of 1990 and its amendments, which prohibits discrimination on the basis of disability, as well as other applicable regulations and guidelines issued pursuant to the Americans with Disabilities Act.

Parties to this MOU shall include nondiscrimination and compliance provisions of this section in all subcontracts or financial agreements related to or within the scope of this MOU.

Grievances and Complaints Procedure

The AJCC partner agrees to establish and maintain a procedure for grievance and complaints as outlined in WIOA. The process for handling grievances and complaints is applicable to customers and partners. These procedures will allow the customer or entity filing the complaint to exhaust every administrative level in receiving a fair and complete hearing and resolution of their grievance. The partner further agrees to communicate openly and directly to resolve any problems or disputes related to the provision of services in a cooperative manner and at the lowest level of intervention possible.

American's with Disabilities Act and Amendments Compliance

The AJCC partner agrees to ensure that the policies and procedures as well as the programs and services provided at the AJCC are in compliance with the Americans with Disabilities Act and its amendments, as well as applicable regulations and guidelines pursuant to ADA which prohibits

discrimination on the basis of disability. Additionally, partners agree to fully comply with the provisions of WIOA, Title VII of the civil Rights act of 1964, the Age Decimation Act of 1975, Title IX of the Education Amendments of 1972, 29 CRF Part 37 and all other regulations implementing the aforementioned laws.

Effective Dates and Term of MOU

This MOU shall be binding upon each party hereto upon execution by such party. The term of this MOU shall be three years, commencing on the date of execution by all parties. The MOU will be reviewed not less than once every three years to identify any substantial changes that have occurred.

Modifications and Revisions

This MOU constitutes the entire agreement between the parties and no oral understanding not incorporated herein shall be binding on any of the parties hereto. This MOU may be modified, altered, or revised, as necessary, by mutual consent of the parties, by the issuance of a written amendment, signed and dated by the parties.

Termination

The parties understand that implementation of the AJCC system is dependent on the good faith effort of every partner to work together to improve services to the community. The parties also agree that this is a project where different ways of working together and providing services are being tried. In the event that it becomes necessary for one or more parties to cease being a part of this this MOU, said entity shall notify the other parties, in writing, 30 days in advance of that intention.

Administrative and Operations Management Sections

The following is sample language for the Administrative and Operations Management sections of the MOU, should the Local Board wish to include them.

License for Use

During the term of this MOU, all partners to this MOU shall have a license to use all of the space of the AJCCs for the sole purpose of conducting acceptable AJCC services as outlined herein.

Supervision/Day to Day Operations

The day-to-day supervision of staff assigned to the AJCCs will be the responsibility of the site supervisor(s). The original employer of staff assigned to the AJCCs will continue to set the priorities of its staff. Any change in work assignments or any problems at the worksite will be handled by the site supervisor(s) and the management of the original employer.

The office hours for the staff at the AJCCs will be established by the site supervisor(s) and the primary employer. All staff will comply with the holiday schedule of their primary employer and will provide a copy of their holiday schedule to the operator and host agency at the beginning

of each fiscal year.

Disciplinary actions may result in removal of co-located staff from the AJCCs and each party will take appropriate action.

Each party shall be solely liable and responsible for providing to, or on behalf of, its employee(s), all legally-required employee benefits. In addition, each party shall be solely responsive and save all other parties harmless from all matters relating to payment of each party's employee(s), including compliance with social security withholding, workers' compensation, and all other regulations governing such matters.

Dispute Resolution

The parties agree to try to resolve policy or practice disputes at the lowest level, starting with the site supervisor(s) and staff. If issues cannot be resolved at this level, they shall be referred to the management staff of the respective staff employer and the operator, for discussion and resolution.

Press Releases and Communications

All parties shall be included when communicating with the press, television, radio or any other form of media regarding its duties or performance under this MOU. Participation of each party in press/media presentations will be determined by each party's public relations policies. Unless otherwise directed by the other parties, in all communications, each party shall make specific reference to all other parties.

The parties agree to utilize the AJCC logo developed by the State of California and the Local Board on buildings identified for AJCC usage. This also includes letterhead, envelopes, business cards, any written correspondence and fax transmittals.

Hold Harmless/Indemnification/Liability

In accordance with provisions of Section 895.4 of the California Government Code, each party hereby agrees to indemnify, defend and hold harmless all other parties identified in this MOU from and against any and all claims, demands, damages and costs arising out of or resulting from any acts or omissions which arise from the performance of the obligations by such indemnifying party pursuant to this MOU. In addition, except for Departments of the State of California which cannot provide for indemnification of court costs and attorneys fees under the indemnification policy of the State of California, all other parties to this MOU agree to indemnify, defend and hold harmless each other from and against all court costs and attorneys fees arising out of or resulting from any acts or omissions which arise from the performance of the obligations by such indemnifying party pursuant to this MOU. It is understood and agreed that all indemnity provided herein shall survive the termination of this MOU.

Signature Page

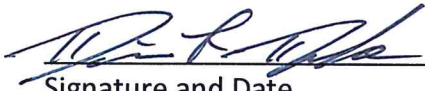
All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

County of San Luis Obispo Department of Social Services

Devin Drake, Director

Printed Name and Title



Signature and Date

12/1/2020

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

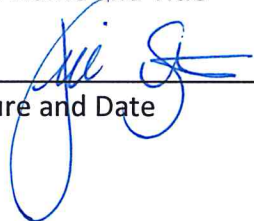
By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

Cuesta College

Jill Stearns, President

Printed Name and Title

Signature and Date



11.20.20

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

California Employment Development Department

Michael Kane, EDA

Printed Name and Title



Signature and Date

11/23/2020

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

California Employment Development Department

Connie Chan, Deputy Division Chief

Printed Name and Title

Connie O. Chan 11/20/2020

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

Center for Employment Training

Hermelinda Sapien, President/CEO

Printed Name and Title

Hermelinda Sapien 11/24/20

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

Lucia Mar Unified School District

 11-20-20

Signature and Date

Paul Fawcett, ED.D, Superintendent

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

San Luis Coastal Unified School District

Ryan Pinkerton, Asst. Supt. of Business

Printed Name and Title

[Signature] 11-19-20

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

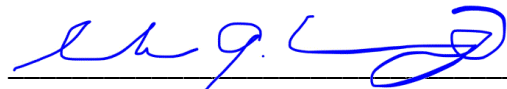
All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

Asociacion Nacional Pro Personas Mayores

Sister Carmela Lacayo, Presudent/CEO

Printed Name and Title



11/30/2020

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

California Department of Rehabilitation

Printed Name and Title

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page

All partners, regardless of colocation status, must sign the MOU.

By signing below, all parties agree to the terms prescribed in this MOU, including the attached IFA and other system costs budget.

Housing Authority of San Luis Obispo County

Printed Name and Title

Signature and Date

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Rita L. Neal, Deputy County Counsel
San Luis Obispo County, County Counsel

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Workforce Innovation and Opportunity Act
Infrastructure Funding Agreement and Other System Costs Budget

Table of Contents

1.	Process and Development	Page 3
2.	Sharing Infrastructure Costs	Page 5
	Chosen Options: Each AJCC / Network of AJCCs	Page 5
	AJCC(s) / Colocated Partners	Page 6
	AJCC Infrastructure Budget	Page 7
	Infrastructure Cost Allocation Methodology	Page 10
	Third-Party In-Kind Contributions to Support the AJCC as a Whole	Page 11
	Initial Proportionate Share Allocated to Each Colocated Partner	Page 12
	Signature Page: Colocated Partners Sharing AJCC Infrastructure Costs	Page 13
	Signature Page: Non-Colocated Partners Sharing AJCC Infrastructure Costs When Benefit Data are Available	Page 14
3.	Sharing Other One-Stop System Costs	Page 15
	AJCC Partners Sharing Other One-Stop System Costs	Page 15
	Career Services Applicable to Each AJCC Partner	Page 16

Required Consolidated Budget for the Delivery of Applicable Career Services	Page 19
Options for Local Agreement for AJCC Partners to Share Other System Costs	Page 22
Optional Agreement to Share Intake, Assessment, Skill Appraisal, and Referral Costs	Page 23
Optional Agreement to Share Business Services Costs	Page 25
Optional Agreement to Share AJCC Partner Staff Cross Training	Page 27
Optional Agreement to Share AJCC Operator Costs	Page 29
Optional Agreement to Share Personnel Costs for AJCC Colocated Partners	Page 31
Signature Page: AJCC Partners Sharing Other One-Stop System Costs	Page 33

Process and Development

Local Workforce Development Area (Local Area): San Luis Obispo County

Date Submitted: Original submission date June 28, 2019; Revised October 1, 2020

1. The period of time this agreement is effective:
This update to the San Luis Obispo County MOU will be effective October 1, 2020 through June 30, 2022. However, the infrastructure cost sharing agreement portion of the MOU will be updated annually.
2. Identification of all AJCC partners, Chief Elected Officials (CEO), and Local Boards participating in the infrastructure and other system costs funding agreements.

CEO/s: San Luis Obispo County Board of Supervisors

Local Board/s: San Luis Obispo County Workforce Development Board

AJCC Partners Participating in the Infrastructure Funding Agreement (IFA):

- I. San Luis Obispo County Department of Social Services (WIOA Title I Adult, Dislocated Worker and Youth; and Temporary Assistance for Needy Families/CalWORKS)

AJCC Partners Participating in the Shared Other System Costs Agreement:

- I. San Luis Obispo County Department of Social Services (WIOA Title I Adult, Dislocated Worker and Youth; and Temporary Assistance for Needy Families/CalWORKS)
- II. California Employment Development Department (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans, and Unemployment Compensation Programs)
- III. Cuesta College (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- IV. California Department of Rehabilitation (WIOA Title IV Vocational Rehabilitation)
- V. Asociacion Nacional Pro Personas Mayores (Title V Older Americans Act)
- VI. Center for Employment Training (Migrand Seasonal Farm Workers and Community Services Block Grant)
- VII. Housing Authority of San Luis Obispo County (Housing & Urban Development, Family Self-Sufficiency Program)

- VIII. Lucia Mar Unified School District (WIOA Title II Adult Education & Literacy)
- IX. San Luis Coastal Unified School District (WIOA Title II Adult Education & Literacy)

3. Steps the Local Board, CEO, and AJCC partners took to reach consensus and/or an assurance that the Local Area followed guidance for the state infrastructure funding mechanism.

The San Luis Obispo County AJCC had leases and infrastructure cost agreements in place with co-located partners prior to the WIOA MOU. Co-located partners evaluated the current infrastructure/resource sharing agreements in place, engaged in phone conferences with the County, and conducted walk-throughs of the AJCC facility. Co-located partners determined that the current space and cost agreements adequately met the needs of the partner program budgets and service delivery designs. Non-co-located partners were engaged in discussion about the WIOA MOU through Workforce Development Board (WDB) meetings, WDB sub-committee/Services and Strategies Committee meetings, email and phone conferences with the County. Partners shared their program specific State and Federal guidance regarding shared Career Services costs and were provided local, State and Federal guidance on the WIOA Phase II MOU. Partners revisited the shared Career Services identified in Phase I of the WIOA MOU and reviewed their applicable Federal funds budgets to determine the costs associated with providing these services. Partners individually responded with their budget figures and were provided a master copy of all partner budget contributions to review prior to requesting signature on the WIOA Phase II MOU. The WDB reviewed and approved the WIOA Phase II MOU on September 13, 2017, authorizing it to be brought to the County Board of Supervisors for final approval and execution. All partners were provided an executed copy of the WIOA Phase II MOU. A WIOA MOU Partner Planning Session occurred on April 10, 2019 to review shared services and costs. Each co-located partner provided updates as necessary and updated figures were implemented as applicable. The Services and Strategies sub-committee of the WDB will continue to engage in oversight of implementation of the WIOA MOU along with the WDB, the County Department of Social Services as the Fiscal and Administrative Entity of the WDB, and the AJCC One-Stop Operator.

4. A description of the process to be used among partners to resolve issues during the MOU duration period when consensus cannot be reached.

As agreed to by partners when signing the executed WIOA MOU for San Luis Obispo County, this MOU constitutes the entire agreement between the parties and no oral understanding not incorporated herein shall be binding on any of the parties hereto. This MOU may be modified, altered, or revised, as necessary, by mutual consent of the parties, by the issuance of a written amendment, signed and dated by the parties.

The parties understand that implementation of the AJCC system is dependent on the good faith effort of every partner to work together to improve services to the community. The parties also agree that this is a project where different ways of working together and providing services are being tried. If it becomes necessary for one or more parties to cease being a part of this MOU, said entity shall notify the other parties, in writing, 30 days in advance of that intention.

5. A description of the periodic modification and review process that will be used to ensure all AJCC partners continue to contribute their fair and equitable share of infrastructure and other system costs, including the identification of who will fulfill this responsibility. This must include a reconciliation schedule. (Who, What, When, How)

The cost/infrastructure agreement of the AJCC co-located partners will be reviewed and updated annually. The County Department of Social Services as the Fiscal and Administrative Entity to the WDB will lead the process of this review and work with the AJCC One-Stop Operator who will ensure implementation of the cost/resource sharing agreements and partner agreements of shared career services outlined in the WIOA MOU. A quarterly update will be provided to the WDB by the AJCC One-Stop Operator regarding implementation of the WIOA MOU.

The Services and Strategies Committee, a sub-committee of the WDB will continue to address WIOA partnerships in San Luis Obispo County. This committee is anticipated to continue to meet bi-monthly. Committee members and members of the public attending these meetings will discuss the successes and challenges arising through implementation of WIOA AJCC partnerships and service coordination.

Assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available to make such a determination.

Signatures of authorized representative(s) of the Local Board, the CEO, and all AJCC partners.

Sharing Infrastructure Costs

Budget, Cost Allocation Methodology, Initial Proportionate Share

MOU Content Requirements:

A budget outlining the infrastructure costs for each AJCC in the Local Area with a detailed description of what specific costs are included in each line item.

When establishing the infrastructure cost budget, Local Boards have two options:

Option 1: Develop a separate budget for each AJCC.

Option 2: Develop a consolidated system-wide budget for its network of AJCCs.

Option 3: A mixture of separate and consolidated budgets.

If the Local Board chooses to negotiate infrastructure costs based on their network of AJCCs, rather than center by center, then the budgets for all the AJCCs can be consolidated into one system budget. However, this consolidation may not distort the distribution of costs as they must be attributable to each partner equally and in accordance with the agreed upon cost allocation methodology). Consolidations might allow the “financing” of infrastructure cost between partners more easily. It is not required that each partner contribute to each comprehensive AJCC, as long as their consolidated share of contributions equals their responsibility to pay as determined by the agreed upon cost sharing methodology.

If using Option 3, multiple budgets will need to be included with clear identification of which AJCCs belong to which budget.

The Local Board and AJCC partners have chosen this option for developing the infrastructure cost budget:

☒ Option 1: A separate budget for each AJCC.

☐ Option 2: A consolidated system-wide budget for the network of AJCCs

☐ Option 3: A mixture of separate and consolidated budgets for the Local Area’s AJCCs.

AJCC(s) and Colocated Partners

- Include all AJCCs Identified in the MOU
- Include if the AJCC is a comprehensive, affiliate, or specialized center.
- Colocated Partner definition: All AJCC partners who have a physical presence within the center, either full time or part time.

AJCC #1

Name/Address of the AJCC:

America's Job Center of California – San Luis Obispo
3450 Broad Street, Suite 103
San Luis Obispo, CA 93401

Type of AJCC:

Comprehensive

Partners Colocated at This AJCC:

- I. County of San Luis Obispo Department of Social Services (DSS)
- II. Eckerd Workforce Development

AJCC Infrastructure Budget <u> X </u> Each AJCC (Name of AJCC: America's Job Center of California – San Luis Obispo) <u> </u> Network of AJCCs		
Cost Category/Line Item	Line Item Cost Detail	Cost
Rent		
DSS – WIOA		
1. Rental of Facilities	\$7,096.50/month	\$85,158/year
Rental Costs Subtotal:		\$85,158
Utilities and Maintenance		
DSS – WIOA		
1. Janitorial	\$100/week	\$5,200/year
Eckerd		
1. Electric	\$176.49/month	\$2,118/year
2. Gas	\$41.27/month	\$495/year
3. Internet/Landline	\$263.92/month	\$3,167/year
4. Telephone Services (Cell Phones) A/DW/Youth at AJCC	\$218.91/month	\$2,627/year
DSS – TANF		
1. Utility share	11.1% of 1-3 Eckerd utilities listed above	
2. Telephone (Cell Phone)	\$35/month	\$420/year
Utilities and Maintenance Costs Subtotal:		\$14,027

Equipment		
Copier Rent	\$177/month	\$2,125/year
Equipment Costs Subtotal:		\$2,125
Technology to Facilitate Access to the AJCC		
<i>*Physical and programmatic accessibility to the AJCC by individuals with disabilities is conducted by Eckerd Workforce Development at the current facility. This accessibility is maintained in compliance with applicable Federal, State and Local requirements and assessed annually by the LWDA in compliance with WIOA section 188 compliance monitoring. No current/new costs related to accessibility were identified as needed at this time during this MOU process.</i>		
Technology to Facilitate Access Costs Subtotal:		\$0

SUMMARY OF TOTAL INFRASTRUCTURE COSTS TO BE SHARED BY COLOCATED PARTNERS	
Cost Category	Total Cost
Subtotal: Rental	\$85,158
Subtotal: Utilities Costs	\$14,027
Subtotal: Equipment Costs	\$2,125
Subtotal: Technology to Facilitate Access Costs	\$0
TOTAL INFRASTRUCTURE COSTS FOR THIS AJCC/Network:	\$101,310

Cost Allocation Methodology to Share Agreed Upon Infrastructure Costs
<p>The Local Board and colocated partners must agree to a cost allocation methodology to identify the proportionate share of infrastructure costs each partner will be expected to contribute. Any cost allocation methodology selected must adhere to the following:</p> <ul style="list-style-type: none"> - Be consistent with federal laws authorizing each partner's program - Comply with federal cost principles in the Uniform Guidance.

- Include only costs that are allowable, reasonable, necessary, and allocable to each program partner.
- Be based on an agreed upon measure that mathematically determines the proportionate use and benefit received by each partner.

Infrastructure Cost Allocation Methodology

Identify the chosen and agreed upon cost allocation methodology:

The proportion of a partner program's occupancy percentage of the AJCC (square footage)
(This might differentiate between dedicated space to partners and common space, where more than one cost center is established so the distribution reflects a fair and equitable distribution of cost.)

The proportion of partner program's staff among all staff at the AJCC

Other---Please Describe the Methodology and the Rationale for Its Selection
(This could reflect the traffic patterns and usage of the center by distinct and common customers and mathematically distribute cost in a fair and equitable means.)

Initial Proportionate Share of Infrastructure Costs Allocated to Each Colocated Partner

The initial proportionate share of infrastructure costs allocated to each partner based on the agreed upon cost allocation methodology, each partner's estimated total contribution amount, and whether it will be provided through cash, non-cash (in-kind), and/or third-party in-kind contributions. This initial determination must be periodically reconciled against actual costs incurred and adjusted accordingly.

AJCC partners (or their respective state entity) may provide cash, non-cash, and third-party in-kind contributions to cover their proportionate share of infrastructure costs. If non-cash or in-kind contributions are used, they cannot include non-infrastructure costs (such as personnel), and they must be valued consistent with Uniform Guidance Section 200.306 to ensure they are fairly evaluated and meet the partner's proportionate share.

If third-party in-kind contributions are made that support the AJCC(s) as a whole (such as space), that contribution will not count toward a specific partner's proportionate share of the IFA. Rather, the value of the contribution will be applied to the overall infrastructure budget prior to determining proportionate amounts and thereby reduce the contribution required for all partners.				
Third-Party In-Kind Infrastructure Contributions to Support the AJCC As Whole				
Cost Categories	Total Cost	Contributor/s	Value	Balance to Allocate
Rent				
Utilities/Maintenance				
Equipment				
Access Technology				
Common Identifier				
Total Infrastructure Balance to Be Allocated to Colocated Partners:				

Initial Allocation of Proportionate Share of Infrastructure Costs for Colocated/Contributing Partners					
Colocated/ Contributing* Partner/s	Shared Infrastructure Costs	Application of Methodology	Allocated Initial Share	Amount: Cash	Amount: In-Kind
Partner 1: County of San Luis Obispo Department of Social Services (DSS) – WIOA	\$0 year utilities \$44,762/year rent \$5,200/year janitorial	DSS - WIOA is the Fiscal and Admin Entity who provides direct payment from WIOA A/DW formula funds to AJCC facility owner per negotiated lease held by the County of San Luis Obispo.	0% utilities 52.56% rent 100% Janitorial	\$0 \$44,762 \$5,200 Total contribution \$49,962	N/A

Partner 2: Eckerd Workforce Development	\$7,028/year utilities \$33,994/year share rent	Shared utilities by FTE. Tenant of lease held by the DSS – WIOA, proportionate share determined by square footage.	88.9% utilities 39.91% rent WIOA Youth & ESE	\$7,028/year \$33,994/year share rent Total contribution \$41,022/year	N/A
Partner 3: County of San Luis Obispo Department of Social Services (DSS) – TANF	\$877/year share utilities \$6,401/year share rent	Shared utilities by FTE. Tenant of lease held by the DSS – WIOA, proportionate share determined by square footage.	11.1% utilities 7.52% rent	\$877/year \$6,401/year Total contribution \$7,279/year	N/A

Signature Page: Colocated Partners Sharing AJCC Infrastructure Costs

The CEO, the Local Board Chairperson, and all colocated AJCC partners included in the sharing of infrastructure costs must sign.

By signing below, all parties agree to the terms prescribed in the IFA.

(CEO)

(Colocated AJCC Partner Entity)

Printed Name and Title

Printed Name and Title

Signature and Date

Signature and Date

(Local Board Chairperson)

(Colocated AJCC Partner Entity)

Printed Name and Title

Printed Name and Title

Signature and Date

Signature and Date

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

(Non-Colocated AJCC Partner Entity)

(Non-Colocated AJCC Partner Entity)

Printed Name and Title

Printed Name and Title

Signature and Date

Signature and Date

(Non-Colocated AJCC Partner Entity)

(Non-Colocated AJCC Partner Entity)

Printed Name and Title

Printed Name and Title

Signature and Date

Signature and Date

Signature Page: Colocated Partners Sharing AJCC Infrastructure Costs

The CEO, the Local Board Chairperson, and all colocated AJCC partners included in the sharing of infrastructure costs must sign.

By signing below, all parties agree to the terms prescribed in the IFA.

County of San Luis Obispo Department of Social Services

 12/1/2020

Signature and Date

Devin Drake, Director

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

Cuesta College

Signature and Date



Jill Stearns, President

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

California Employment Development Department

 11/23/2020

Signature and Date


Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

California Employment Development Department

 11/20/2020

Signature and Date

Connie Chan
Deputy Division Chief

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

Center for Employment Training

Hermelinda Sapien 11/24/20

Signature and Date

Hermelinda Sapien, President/CEO

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

Lucia Mar Unified School District

 11-20-20

Signature and Date

Paul Fawcett, Ed.D, Superintendent

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief
Local Elected Official (CLEO)

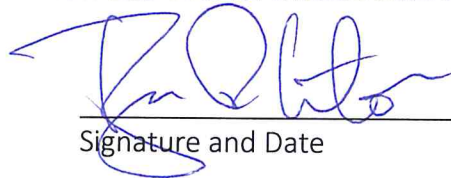
Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

San Luis Coastal Unified School District

 11-19-20

Signature and Date



Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

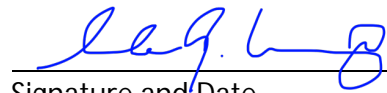
Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

Asociacion Nacional Pro Personas Mayores



Nov 20, 2020

Signature and Date

Sr. Carmela Lacayo, President/CEO

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

California Department of Rehabilitation

Signature and Date

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

MOU Content Requirement:

The state is in the process of implementing the requisite statewide data tracking system, and once such data are available, all non-colocated partners who are receiving benefit from the AJCCs will also be required to contribute their proportionate share towards infrastructure costs. Consequently, the MOU must include an assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available.

By signing below, all parties agree that when data are available to determine the AJCC benefit to non-colocated partners, the infrastructure cost sharing agreement will be renegotiated to include their proportionate share of contributions.

Housing Authority of San Luis Obispo County

Signature and Date

Printed Name and Title

Signature and Date

Carl Dudley, Chairperson
Workforce Development Board of San Luis Obispo County

Signature and Date

Lynn Compton, Chairperson
San Luis Obispo County Board of Supervisors, Chief Local
Elected Official (CLEO)

Sharing Other One-Stop System Costs

MOU Content Requirement:

A budget outlining other system costs relating to the operation of the local One-Stop delivery system and a description of what specific costs are included in each line item. The budget must include “applicable career services” as well as any other shared costs agreed upon by the AJCC partners and Local Board.

While only colocated partners share infrastructure costs, all partners must share in other system costs, including applicable career services.

The One-Stop System Partners Included in the Sharing of Other One-Stop Delivery System Costs

☒ Title I Adult, Dislocated Worker,
and Youth

☒ Title II Adult Education and
Literacy

☒ Title III Wagner-Peyser

☒ Title IV Vocational Rehabilitation

☒ Carl Perkins Career Technical
Education

☒ TANF/CalWORKS

☒ Title V Older Americans Act

☐ Job Corps

☐ Native American Programs

☒ Migrant Seasonal Farmworkers

☒ Veterans

☐ YouthBuild

☒ Trade Adjustment Assistance Act

☒ Community Services Block Grant

☒ Housing and Urban Development

☒ Unemployment Compensation

☐ Second Chance

☐ Other:

Required Consolidated System Budget for “Applicable Career Services”

The agreed upon budget for other system costs must align with the outlined shared customers and services.

The other system costs budget must be a consolidated budget that includes a line item for applicable career services. The MOU requires identification of the applicable career services for each partner program. Accordingly, this budget must include each of the partner’s costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner.

Applicable Career Services are services authorized to be provide under each partner’s program.

Summary of Career Services Applicable to Each One-Stop Delivery System Partner

Basic Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
T-I Program Eligibility	✓	✓	✓		✓		
Outreach, Intake, Orient	✓	✓		✓	✓		✓
Initial Assessment	✓	✓		✓	✓	✓	✓
Labor Exch/Job Search	✓	✓		✓	✓	✓	✓
Referrals to Partners	✓	✓		✓	✓	✓	✓
LMI	✓	✓		✓	✓	✓	
Performance/Cost Info	✓	✓			✓	✓	
Support Service Info	✓	✓		✓	✓	✓	✓
UI Info/Assistance	✓	✓			✓		
Financial Aid Info	✓	✓		✓	✓	✓	✓

Basic Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	Comm Act CET	MSF CET	UI EDD	TAA/Vets EDD
T-I Program Eligibility							
Outreach, Intake, Orient	✓		✓	✓	✓	✓	✓
Initial Assessment	✓	✓		✓	✓	✓	✓
Labor Exchange/Job Search	✓	✓		✓	✓	✓	✓
Referrals to Partners	✓	✓		✓	✓	✓	✓
LMI	✓	✓		✓	✓		✓
Performance/Cost Info	✓			✓	✓	✓	
Support Service Info	✓	✓	✓	✓	✓	✓	✓
UI Info/Assistance						✓	✓
Financial Aid Info	✓			✓	✓	✓	
Basic Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD					
T-I Program Eligibility	✓	✓					
Outreach, Intake, Orient	✓	✓					
Initial Assessment	✓	✓					
Labor Exchange/Job Search	✓	✓					
Referrals to Partners							
LMI							
Performance/Cost Info							
Support Service Info	✓	✓					

UI Info/Assistance							
Financial Aid Info							

Individual Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Comp Assessment	✓	✓	✓		✓	✓	✓
IEP	✓	✓	✓	✓	✓	✓	✓
Career Plan/Counsel	✓	✓	✓	✓	✓	✓	✓
Short-Term Prevoc.	✓	✓	✓	✓	✓	✓	✓
Internships/Work Experience	✓	✓	✓	✓		✓	✓
Out-of-Area Job Search	✓	✓	✓		✓	✓	
Financial Literacy	✓	✓	✓	✓		✓	
IET/ELA	✓	✓	✓	✓		✓	✓
Workforce Preparation	✓	✓	✓	✓		✓	✓
Individual Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	Comm Act CET	MSF CET	UI EDD	TAA/Vets EDD
Comp Assessment		✓				✓	✓
IEP	✓	✓	✓	✓	✓	✓	✓
Career Plan/Counsel	✓	✓	✓			✓	✓
Short-Term Prevoc.	✓	✓		✓	✓	✓	✓
Internships/Work Experience	✓			✓	✓		
Out-of-Area Job Search						✓	✓
Financial Literacy	✓		✓	✓	✓		

IET/ELA	✓			✓	✓		
Workforce Preparation	✓	✓		✓	✓	✓	✓

Individual Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD					
Comp Assessment	✓	✓					
IEP							
Career Plan/Counsel	✓	✓					
Short-Term Prevoc	✓	✓					
Internships/Work Experience							
Out-of-Area Job Search							
Financial Literacy							
IET/ELA	✓	✓					
Workforce Preparation	✓	✓					

Required Consolidated Budget for the Delivery of Applicable Career Services

The other system costs budget must be a consolidated budget for applicable career services. This budget must include each of the partner's costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner. Unlike the IFA, other system costs should include all costs, including personnel, related to the administration and delivery of those services.

Applicable Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$172,320 (80% career services total budget)	\$172,320 (80% career services total budget)	\$0	\$ 145,725 75% of two staff salaries are paid from WIOA- of that 100% of that 75% provides basic services	\$426,022	\$379,758	\$6,156,414 *(consolidated Basic and Career Services total budget)
Applicable Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	CSBG CET	MSF CET	UI EDD	TAA EDD

Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$0	\$5,806	\$5,713	\$59,017	\$258,551	DCAF \$57 UI Direct (PSP) \$ 8,522	\$4,751
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Applicable Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	Veterans EDD				
Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$5,000	\$12,660	\$120,370				
Applicable Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$119,080 (20% career services budget plus	\$119,080 (20% career services budget plus	\$575,000	\$0	\$74,984	\$1,519,030	\$ see amount listed in Basic Services above *(consolidated

	training requirement)	training requirement)					Basic <i>and</i> Career Services total budget)
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DRAFT

Applicable Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	CSBG CET	MSF CET	UI EDD	TAA EDD
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$0	\$0	\$13,330	\$59,017	\$258,551	\$0	\$789
Applicable Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	Veterans EDD				
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$63,065	\$69,100	\$21,094				
Consolidated budget total of career services delivered through the One-Stop system: \$ 10,825,126							

Partner Agreement to Share Other One-Stop System Costs

The other system costs budget may include any other shared services that are authorized for and commonly provided through the AJCC partner programs to any individual, such as initial intake, assessment of needs, appraisal of basic skills, identification of appropriate services to meet such needs, referrals to other One-Stop partners, and business services. Shared operating costs may also include shared costs related to the Local Board's functions.

As with infrastructure costs, other system costs must be allocable according to the proportion of benefit received by each of the AJCC partner programs, consistent with the partner's authorizing federal statute and Uniform Guidance. The MOU must also include an agreed upon budget for these other costs along with the agreed upon cost sharing methodology. These costs may be shared through cash, non-cash, or third-party in-kind contributions

All AJCC partners must agree to the other system costs budget. There is no state funding mechanism for other system costs that will be triggered due to lack of agreement at the local level for these costs.

Options for Local Agreement for Partners to Share Other System Costs

- **Initial intake, assessment of needs, appraisal of basic skills, identification of appropriate services to meet such needs, and referrals to other AJCC partners.** This may include costs such as technology and tools that increase integrated service delivery through the sharing of information and service delivery processes.
- **Business services.** This may include costs related to a local or regional system business services team that has one or more partners on the team or has delegated a specific partner to provide business services on behalf of the system.
- **AJCC partner staff cross training.** This may include any staff cross training on partner programs and eligibility.
- **One-Stop operator.** This may include the system role of the One-Stop operator (e.g., coordinating service providers across the One-Stop delivery system) when the role is not specific to the operation of the AJCC and/or specific partner programs, so long as the role was defined by the Local Board in the procurement process and agreed to by all AJCC partners in the MOU.
- **Shared personnel costs for AJCC colocated partners.** This may include center receptionists and/or center managers.

<p>Optional partner agreement to share other One-Stop system costs: initial intake, assessment of needs, appraisal of basic skills, identification of appropriate services to meet such needs, and referrals to other AJCC partners.</p> <p>This may include costs such as technology and tools that increase integrated service delivery through the sharing of information and service delivery processes.</p>		
<p>One-Stop System Budget: Initial Intake, Assessment, Basic Skills Identification, Services, Referrals</p>		
Line Item	Budget Detail	Cost
Total Budget:		\$
<p>Agreed Upon Cost Allocation Methodology to Share These Costs</p>		
<p></p>		

Proportionate Share: Initial Intake, Assessment, Basic Skills Identification, Services, Referrals				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T- I Adult		\$	\$	\$
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
Total Budget:		\$	\$	\$

Optional Partner Agreement to Share Other One-Stop System Costs: Business Services

This may include costs related to a local or regional system business services team that has one or more partners on the team, or has delegated a specific partner to provide business services on behalf of the system.

One-Stop System Budget: Business Services

Line Item	Budget Detail	Cost
Total Budget:		\$

Agreed Upon Cost Allocation Methodology to Share These Costs:

Proportionate Share: Business Services				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T-I Adult		\$	\$	\$
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
Total Budget:		\$	\$	\$

Optional Partner Agreement to Share Other One-Stop System Costs: AJCC Partner Staff Cross Training

This may include any staff cross training on partner programs and eligibility.

One-Stop System Budget: AJCC Partner Staff Cross Training

Line Item	Budget Detail	Cost
Total Budget:		\$

Agreed Upon Cost Allocation Methodology to Share These Costs:

Proportionate Share: AJCC Partner Staff Cross Training				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T- I Adult		\$	\$	\$
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
Total Budget:		\$	\$	\$

Optional Partner Agreement to Share Other One-Stop System Costs: One-Stop Operator

This may include the system role of the One-Stop operator (e.g., coordinating service providers across the One-Stop delivery system) when the role is not specific to the operation of the AJCC and/or specific partner programs, so long as the role was defined by the Local Board in the procurement process and agreed to by all AJCC partners.

Description of the One-Stop Operator's System Role Not Specific to Operation of AJCC/s

One-Stop System Budget: One-Stop System Operator

Line Item	Budget Detail	Cost
Total Budget:		\$

Agreed Upon Cost Allocation Methodology to Share These Costs

Proportionate Share: One-Stop Operator				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T- I Adult		\$	\$	\$
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
Total Budget:		\$	\$	\$

Optional Partner Agreement to Share Other One-Stop System Costs: Shared Personnel Costs for AJCC Colocated Partners

This may include center receptionists and/or center managers.

One-Stop System Budget: AJCC Personnel

AJCC Personnel	Budget Detail	Cost
Total Budget:		\$

Agreed Upon Cost Allocation Methodology to Share These Costs

Proportionate Share: AJCC Personnel				
AJCC #1 _____				
Colocated Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
Partner # 1:		\$	\$	S
Partner # 2:		\$	\$	S
Partner # 3:		\$	\$	S
Partner # 4:		\$	\$	S
Total Budget AJCC:		\$	\$	\$

Proportionate Share: AJCC Personnel				
AJCC #2 _____				
Colocated Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
Partner # 1:		\$	\$	S
Partner # 2:		\$	\$	S
Partner # 3:		\$	\$	S
Partner # 4:		\$	\$	S
Total Budget AJCC:		\$	\$	\$

Workforce Development Board Executive Committee
ACTION ITEM
December 9, 2020

AGENDA ITEM NUMBER: 4.2

ITEM: Review and Approve Request to Procure services for Local Plan Development and Coordination

ACTION REQUIRED: Approve the request to procure consultant services for development and coordination of completing the Local Plan strategic planning document for 2021-2024 as required by the State.

SUMMARY NARRATIVE:

The Workforce Innovation and Opportunity Act (WIOA) requires the development of a local strategic plan identifying goals and priorities for each workforce development area as well as a regional strategic plan for each workforce regional planning unit. On September 21, 2020 the California Employment Development Department (EDD) and the California Workforce Development Board (CWDB) issued Workforce Services Draft Directive (WSDS) 216 outlining proposed requirements for the creation and submission of a new/updated Local and Regional Plan for 2021-2024. The Coastal Regional Planning Unit is in the process of procuring consultant services for development of the required Regional Plan document. The Local Plan document must align with the strategies in the regional plan, however, address our local area of San Luis Obispo County specifically. The Plan development process must include stakeholder engagement and feedback as well as identification and strengthening of partnership to accomplish stated goals. While the Draft Directive (WSDS 216) is not yet finalized, it proposes that both the Regional and Local plans be submitted by April 30, 2021. These plans must first be released for a period of public comment, as well as be reviewed and approved by the local Workforce Development Board and the San Luis Obispo County Board of Supervisors (BOS) prior to submission to the State. However, signature of the BOS may be obtained after the submission deadline and the signed document provided to the State at a later date identified by the local area.

BUDGET/FINANCIAL IMPACT:

A maximum of \$15,000 comprised of Adult, Dislocated Worker and Youth funds would be made available for the procurement of this service. Much of the required processes, data collection and Labor Market Information report will be conducted as part of the Regional Plan process. Upon completion of that procurement and contract the remaining efforts needed for the Local Plan and cost for those can be assessed in more specificity to know what is needed for the Local Plan process. Local Plan procurement was not identified in the initial fiscal year 2020-21 WIOA budget plan. Funds for this Local Plan purpose would be utilized from the proposed \$10,000 Labor Market Information Subscription that will not need to be purchased this year as it has been provided to our local area through a partnership with the Strong Workforce program at Cuesta College. The additional \$5,000, if needed, would be provided through unallocated Adult and Dislocated Worker funds in the 2020-21 WIOA budget plan.

STAFF COMMENTS:

Approval of this procurement would allow the Department of Social Services, as the fiscal and administrative entity for the WDB, to conduct the procurement if it is determined needed upon completion of the scope of work for the Regional Plan. If the procurement takes place, a budget revision to the 2020-21 WIOA budget plan will be completed and provided to the WDB

Receive update on WDB Small Business Grant Program
- Isiah Gomer, Business Council Chair
-Diana Marin, Workforce Development Board Staff

Discuss Launch of Virtual Recruitment Platform
-Dawn Boulanger, Workforce Development Board Staff
-Diana Marin, Workforce Development Board Staff

		See TABs for details			
	Budget Narrative	Budget*	YTD Actuals	Percent Expended	Balance
DSS Salary & Benefits	DSS Administrative and Fiscal cost These expenses are for DSS salaries and actual time spent on the WIOA Program. This includes WDB support, administrative support, program monitoring, data management, and fiscal management support. The DSS staff includes the Administrative Services Manager, Program Manager, Fiscal Manager, and program staff. DSS Employees use a time study report to code their work time to the WIOA program. The salary and benefit costs for the month of September are \$34,332.00	\$ 454,776	\$ 190,688	41.93%	\$ 264,088
DSS Operating	DSS Operating Expenses Operating expenses include travel, registration, memberships, legal notices, auditing and office supplies. Also included are monthly expenses for services and systems expenses that would require Purchase Order. This includes online subscriptions to Labor Market information, CWA trainings, economic analysis & other consultant contracts/projects commissioned by the WDB including teh 20-21 small business layoff aversion grant funds. AJCC facility rent is also included here.	\$ 299,112	\$ 23,251	7.77%	\$ 275,861
Eckerd Youth					
<i>WIOA Youth Employment and Training Services.</i>	WIOA Title I Youth services, staffing, operations and facility costs.	\$ 575,000	\$ 66,114	11.50%	\$ 508,886
Eckerd AJCC					
<i>WIOA Adult, Dislocated Worker & busniess services and Rapid Response/Layoff Aversion services</i>	WIOA Title I Adult & Dislocated Worker services, staffing and operations costs	\$ 732,380	\$ 126,688	17.30%	\$ 605,692
WDB Set-Aside	WDB Set-Aside Expenses These expenses are costs associated directly with the WDB. This includes WDB initiative costs, conference registration and travel expenses, membership renewals, and recognition costs.	\$ 4,300	\$ 2,490	57.91%	\$ 1,810
TOTAL:		\$ 2,065,568	\$ 409,232	19.81%	\$ 1,656,336
		<i>Target thru</i>	<i>11/30/20</i>	<i>41.67%</i>	<i>month(s) elapsed</i>

Operating Expenditure Budget

Fiscal Year 2020-2021

	Budget	YTD Actuals	Remaining	Pd in Sept August	Pd in Oct Sept	Pd in Nov Oct	Pd in Dec Nov	Pd in Jan Dec	Pd in Feb Jan	Pd in March Feb	Mar	Apr	May	June
Travel - (AE staff only)	\$ 4,000	\$ 44	\$ 3,956.30	\$ -	\$ 43.70									
Registrations for conferences, workshops, seminars (AE Staff only)	\$ 2,000	\$ -	\$ 2,000.00	\$ -										
Auditing (County Auditor)	\$ 5,000	\$ -	\$ 5,000.00	\$ -										
Office Supplies	\$ 3,400	\$ 808	\$ 2,592.18	\$ -	\$ 807.82									
Other Program (legal notices, publications, etc)	\$ 2,000	\$ -	\$ 2,000.00	\$ -										
Total:	\$ 16,400	\$ 852	\$ 15,548.48	\$ -	\$ 851.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Services & Systems Purchase Orders	Budget	YTD Actuals	Remaining	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
TBD <i>(Labor Market Subscription)</i>	\$ 10,000	\$ -	\$ 10,000.00	\$ -										
County Property Services (AJCC Rent)	\$ 85,158	\$ -	\$ 85,158.00	\$ -										
WBD/DSS LA Small Biz Grant	\$ 15,000	\$ -	\$ 15,000.00	\$ -										
FIT AJCC & Youth facility moves	\$ 12,813	\$ 12,813	\$ -	\$ 12,813.00										
Slingshot 2.0		\$ 8,784				\$ 8,783.98								
P2E Implementation Direct Services	\$ 91,851	\$ 803				\$ 802.80								
P2E Supportive Services Earn and Learn	\$ 67,890	\$ -												
Total:	\$ 282,712	\$ 22,400	\$ 260,312.22	\$ 12,813.00	\$ -	\$ 9,586.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

DSS Operating Expense Grand Total	\$ 299,112	\$ 23,251.30	\$ 275,860.70	\$ 12,813.00	\$ 851.52	\$ 9,586.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
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Eckerd - Youth Services (OSY)

Fiscal Year 2020-2021

Expenditures

				MONTHLY EXPENDITURES												
				<i>Pd in Aug</i>	<i>Pd in Sept</i>	<i>Pd in Oct</i>	<i>Pd in Nov</i>	<i>Pd in Jan</i>	<i>Pd in Jan</i>	<i>Pd in Feb</i>	<i>Pd in March</i>	<i>Pd in April</i>	<i>Pd in May</i>	<i>Pd in June</i>		
IN AND OUT OF SCHOOL	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	
Salaries & Benefits	\$ 286,620.00	\$ 58,028	\$ 228,592.16	\$ 19,007.11	\$ 10,282.42	\$ 13,968.78	\$ 14,769.53									
Operations	\$ 46,360.00	\$ 1,546.10	\$ 44,813.90	\$ 412.65	\$ 768.93	\$ 364.52										
Participant Costs	\$ 176,040.00	\$ 28.27	\$ 176,011.73	\$ 28.27	\$ -	\$ -										
Admin	\$ 65,980.00	\$ 6,511.51	\$ 59,468.49	\$ 2,849.14	\$ 1,563.35	\$ 2,099.02										
Total:	\$ 575,000.00	\$ 66,114	\$ 508,886.28	\$ 22,297.17	\$ 12,614.70	\$ 16,432.32	\$ 14,769.53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Work Experience (included in total)*</i>				\$ -												

Eckerd - AJCC One Stop System Operator

Fiscal Year 2020-2021

Adult

	MONTHLY EXPENDITURES														
	Budget	YTD Actuals	Remaining	Pd in August	Pd in Sept	Pd in Oct	Pd in Nov	Pd in Jan	Pd in Jan	Pd in Feb	Pd in March	Pd in April	Pd in May	Pd in June	Pd in July
				July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Salaries & Benefits	\$ 159,593.00	\$ 51,983.34	\$ 107,609.66	\$ 20,715.00	\$ 15,981.41	\$ 15,286.93									
Operations	\$ 15,788.00	\$ 2,233.42	\$ 13,554.58	\$ 434.27	\$ 933.87	\$ 865.28									
Participant Training	\$ 76,000.00	\$ 9,135.72	\$ 66,864.28	\$ 2,923.06	\$ 1,542.66	\$ 4,670.00									
Participant Costs	\$ 10,064.00	\$ -	\$ 10,064.00	\$ -	\$ -	\$ -									
Indirect	\$ 29,955.00	\$ 8,480.36	\$ 21,474.64	\$ 3,526.62	\$ 2,595.25	\$ 2,358.49									
Total:	\$ 291,400.00	\$ 71,832.84	\$ 219,567.16	\$ 27,598.95	\$ 21,053.19	\$ 23,180.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

DW

	MONTHLY EXPENDITURES														
	Budget	YTD Actuals	Remaining	Pd in August	Pd in Sept	Pd in Oct	Pd in Nov	Pd in Jan	Pd in Jan	Pd in Feb	Pd in March	Pd in April	Pd in May	Pd in June	Pd in July
				July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Salaries & Benefits	\$ 159,593.00	\$ 38,596.82	\$ 120,996.18	\$ 14,558.45	\$ 12,074.60	\$ 11,963.77									
Operations	\$ 15,788.00	\$ 1,869.11	\$ 13,918.89	\$ 318.28	\$ 746.50	\$ 804.33									
Participant Training	\$ 76,000.00	\$ 1,493.32	\$ 74,506.68	\$ -	\$ 1,238.59	\$ 254.73									
Participant Costs	\$ 10,064.00	\$ -	\$ 10,064.00	\$ -	\$ -										
Indirect	\$ 29,955.00	\$ 5,912.58	\$ 24,042.42	\$ 2,179.44	\$ 1,867.98	\$ 1,865.16									
Total:	\$ 291,400.00	\$ 47,871.83	\$ 243,528.17	\$ 17,056.17	\$ 15,927.67	\$ 14,887.99	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL AJCC - One Stop	Budget	YTD Actuals	Remaining														
Adult	\$ 291,400.00	\$ 71,832.84	\$ 219,567.16	\$ 27,598.95	\$ 21,053.19	\$ 23,180.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
DW	\$ 291,400.00	\$ 47,871.83	\$ 243,528.17	\$ 17,056.17	\$ 15,927.67	\$ 14,887.99	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NDWG	\$ 139,500.00	\$ -	\$ 139,500.00														
COVID SS	\$ 10,080.00	\$ 6,983.65	\$ 3,096.35			\$ 6,983.65											
Total:	\$ 732,380.00	\$ 126,688.32	\$ 605,691.68	\$ 44,655.12	\$ 36,980.86	\$ 45,052.34	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

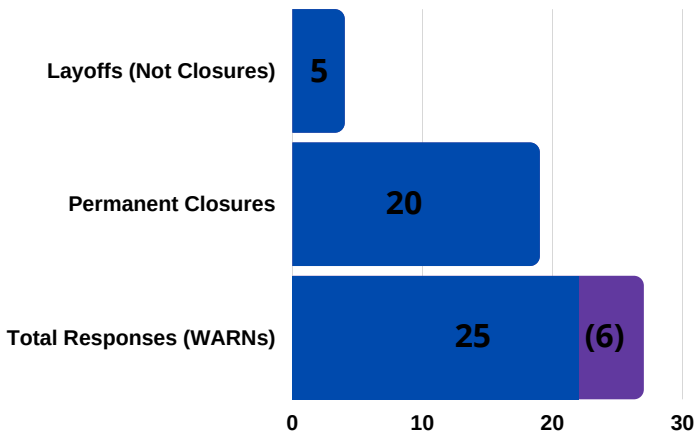
WIOA WDB Set-Aside

Fiscal Year 2020-2021

	Budget	YTD Actuals	MONTHLY EXPENDITURES											
			July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
CWA (Youth/Spring/Fall) Conference (WDB Board)	\$ 1,500	0	\$ -								\$ -	\$ -		\$ -
Membership Renewals <i>Chambers/CWA</i>	\$ 2,500	2,490	\$ 2,200.00	\$ 290.00							\$ -	\$ -		
Recognition & other	\$ 300	0	\$ -								\$ -	\$ -	\$ -	
Total:	\$ 4,300	\$ 2,490	2200.00	290.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

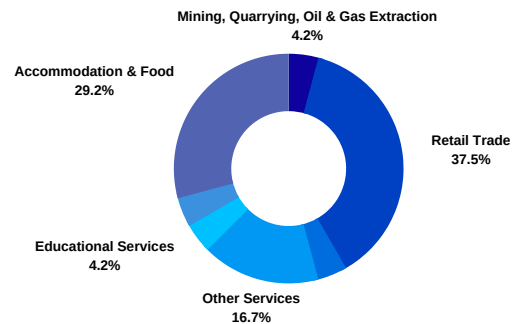
WDB EXECUTIVE COMMITTEE (PY 20-21)

RAPID RESPONSE REPORT



The information referenced in the chart is as of 12/4/2020.

The *Accommodation & Food* and *Retail* industries continue to be the most affected, making up over 66% of the business closures that have been recorded this fiscal year. Nearly 45% of all closures have been in the city of San Luis Obispo.



SUMMARY

INDUSTRIES AFFECTED

Accommodation & Food Services	7
Retail Trade	9
Other Services	4
Healthcare & Social Assistance	1
Educational Services	2
Professional, Scientific & Technical Services	1
Mining, Quarrying, Oil and Gas Extraction	1

Support is here!
Please help share this information with local businesses and organizations.

COVID-19 SMALL BUSINESS GRANT

The Workforce Development Board of SLO County is now accepting applications for the COVID-19 Small Business Grant.

Visit SLOWorkforce.com today to apply!

Learn more at www.SLOWorkforce.com | Email questions to SLOWorkforce@co.slo.ca.us

REPORT TO YOU BY
WORKFORCE

Eligibility:

- Have a business location in San Luis Obispo County
- Have 25 employees or less

Funding:

- Businesses with 1-25 employees are eligible for grant funding of up to \$1,500
- Businesses with 26-50 employees are eligible for grant funding of up to \$2,500

LOCATIONS AFFECTED

San Luis Obispo	11
Paso Robles	6
Arroyo Grande	2
Pismo Beach	2
Templeton	2
Atascadero	1
Nipomo	1