Business Resource Guide
A Directory of Services
Welcome,

The Workforce Development Board of San Luis Obispo County and its partners are committed to assisting with the needs of businesses within San Luis Obispo County. A healthy business environment is good for the entrepreneur, the industry, and the county as a whole.

Our goal is to connect you with resources that encourage and assist your business development within the county. As a resource for you, we have compiled this Business Resource Guide to identify key contacts and resources available to assist you with business expansion, and/or retention in San Luis Obispo County. Our partners offer a wide variety of services such as recruiting and hiring talent, identifying prospective business sites, handling regulatory issues, and identifying valuable tax credits.

We hope you will find this edition of the Business Resource Guide to be a valuable tool in the development, growth, and prosperity of your business.

We welcome your comments and suggestions for how we can better serve you. We try to ensure information is up-to-date and accurate. If you would like to request an update to your organization’s listing, please contact us at (805) 781-1908.

Sincerely,

Isiah Gomer
Workforce Development Board of San Luis Obispo County, Chair

Dawn Boulanger
Workforce Development Board of San Luis Obispo County, Director

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Recruiting and Training

Resources that assist employers to source, identify, screen, and interview candidates based on job requirements, as well as to select, on-board, and train new employees.

America’s Job Center of California (AJCC)
www.slowworkforce.com
3450 Broad Street, Suite 103A
San Luis Obispo, CA 93401
(805) 439-2557

AJCC assists employers in finding and hiring skilled workers. Via CalJOBS, employers can post unlimited job listings, search and screen resumes, and contact potential applicants. Employers can also connect with local resources to provide training programs for their employees, learn about tax credits for their businesses, and access additional resources including labor market information.

CalJOBS
www.caljobs.ca.gov

The CalJOBS system is California’s online resource to help job seekers and employers navigate the state’s workforce services. Employers can find qualified candidates for employment and gather information on education and training programs.

Career Connections at Cuesta College
www.cuesta.edu/student/resources/careerconnections/for-employers/index.html
PO Box 8106
San Luis Obispo, CA 93403-8106
Katie Osman
Director of Philanthropy
kathryn_osman@cuesta.edu
(805) 546-3188

Career Connections at Cuesta College is a bridge linking students to businesses and businesses to students. Business Partners can utilize the free on-line JobSpeaker Employer Portal at Career Connections to advertise job and career opportunities for employment all year long.

Institute for Professional Development at Cuesta College (IPD)
www.cuesta.edu/communityprograms/ipd/index.html
PO Box 8106
San Luis Obispo, CA 93403-8106
Matthew Green
Director, Workforce Economic Development and Community Programs
mgreen@cuesta.edu
(805) 546-3100 ext. 2229

IPD provides customized training for businesses and organizations covering such topics as sexual harassment, diversity, customer service, team building, conflict resolution, computer software, industry-specific Spanish, safety, business and technical writing, project management, and strategic planning.
SLO Partners
www.SLOpartners.org
3350 Education Drive
San Luis Obispo, CA 93405

Michael Specchierla
Executive Director, SLO Partners and San Luis Obispo COE

Paula Mathias Fryer
Director, SLO Partners
info@slopartners.org
(805) 543-7732

SLO Partners is a regional consortium of business, industry, education, and community leaders committed to working together for collective impact in workforce and economic development by aligning education systems and employment programs with economic opportunities. Programs and resources include work experience opportunities for local high school and community college students including apprenticeships in the traditional trades and technology.

State of California Department of Rehabilitation (DOR)
www.dor.ca.gov/Home/BusinessEmployer
3220 South Higuera Street, Suite 102
San Luis Obispo, CA 93401
(805) 549-3361

The California DOR business outreach program is designed to build collaborative partnerships that create staffing solutions for California businesses. The Workforce Development Section (WDS) develops and coordinates linkages with the business community in order to increase meaningful employment opportunities for individuals with disabilities.

State of California Employment Development Department Services for Veterans
www.edd.ca.gov/jobs_and_training/Services_for_Veterans.htm

Alan McKeane
Disabled Veterans Outreach Program Specialist
Alan.mckean@edd.ca.gov

The Employment Development Department (EDD) veterans’ representatives specialize in assisting veterans in their efforts to return to work. Services provided include a veteran 24-hour priority hold on all job listings in CalJOBS, customized job search assistance, job fairs, employer recruitments, and other events and resources.

US Department of Labor Employer Guide to Hiring Veterans
www.dol.gov/vets

The guide is intended to provide accurate information about service member and veteran demographics; share federal, state, and other resources for employers to facilitate veteran employment; and make recommendations on how to attract, train, and retain veterans.
Labor Market Data
Resources for information on available labor force, industries, occupations, employment projections, wages, and other important labor market and economic data.

Labor Market Information Division
www.labormarketinfo.edd.ca.gov
Provides regional economic information regarding labor force, industries, occupations, employment projections, wages, and other important labor market data. Also provides economic data from the Employment Development Department - a state agency connecting employers and job seekers.

O*NET OnLine
www.onetonline.org
The no-cost O*NET program is the nation’s primary source of occupational information. The O*NET database contains information on hundreds of standardized and occupation-specific descriptors. Business professionals can utilize the O*NET Toolkit for business to aid in Human Resources Planning and employee re-skilling and retention strategies.

REACH Economic Dashboard
www.reachcentralcoast.org/economic-dashboard/
The Regional Economic Action Coalition (REACH) Economic Dashboard provides an infographic designed to provide a quick look at the economy of San Luis Obispo County. Each economic indicator changes as the data becomes available – monthly, quarterly or annually.

Workforce Development Board of SLO County
www.sloworkforce.com
The Workforce Development Board of SLO County provides monthly updates that include local, state, and national unemployment rates, local labor force information, local month-over and year-over industry data.
Growing and Managing Your Business

Resources for assistance with business start-up, strategic and business planning, international trade, marketing, human resources, and finance.

America’s Job Center of California
www.sloworkforce.com
3450 Broad Street, Suite 103A
San Luis Obispo, CA 93401
(805) 439-2557

The America’s Job Center of California (AJCC) is your easy one-stop access to employment-related services in San Luis Obispo County. They assist businesses with marketing, recruiting, and screening to fill open positions, skills testing of candidates, coordination and placement of free interns, customized training based on needs, and coordination of recruitment/job fair events. The AJCC also has available meeting spaces.

Bizfile California
www.sos.ca.gov/business-programs/bizfile/

The Secretary of State’s new online portal to help businesses file, search, and order business records. Whether you are filing a financial statement pursuant to the Uniform Commercial Code (UCC), searching for a corporation (Corp), limited liability company (LLC), limited partnership (LP), filing or looking for an immigration consultant, this hub consolidates all your online filing and search needs.

California Business Portal (GO-Biz)
www.businessportal.ca.gov
support@go-biz.desk-mail.com
(877) 345-4633

The Governor’s Office of Business and Economic Development CA Business Portal (GO-Biz) serves as California’s single point of contact for economic development and job-creation efforts, providing Business Quick Start Guides, a Permit Assistance Tool, and Business Financing resources.

California Center for International Trade Development (CITD)
1171 Fulton Street
Fresno, CA 93721
citd@scccd.edu
(559) 234-7100

CITD provides a full range of trade assistance services to companies and individuals in the state of California. Free or low-cost programs and services include one-on-one technical assistance and consulting, market research, training and educational programs, trade leads, and special events.
CEA is a not-for-profit employers association that serves businesses throughout California with valuable support, tools, and resources. CEA’s consulting and training services help California employers on a wide range of HR and management issues including expertise in wage and hour compliance, employee handbooks, recruitment, union negotiations, and organizational development.

**California Employers Association (CEA)**

- [www.employers.org](http://www.employers.org)
- 1451 River Park Drive, Suite 116
- Sacramento, CA 95815
- ceainfo@employers.org
- (800) 399-5331

HRCC is a network of Human Resource professionals, students, and company managers who are responsible for personnel functions in their organizations. HRCC is a forum for training and networking for solutions to HR issues.

**Human Resources Association of the Central Coast (HRCC)**

- [www.hrcentralcoast.org](http://www.hrcentralcoast.org)

**Institute for Professional Development at Cuesta College (IPD)**

- [www.cuesta.edu/communityprograms/ipd/index.html](http://www.cuesta.edu/communityprograms/ipd/index.html)
- PO Box 8106
- San Luis Obispo, CA 93403-8106
- Matthew Green
  - Director, Workforce Economic Development and Community Programs
  - mgreen@cuesta.edu
  - (805) 592-9494

IPD provides customized training for businesses and organizations, covering such topics as sexual harassment, diversity, customer service, team building, conflict resolution, computer software, industry-specific Spanish, safety, business and technical writing, project management, and strategic planning.

The Cal Poly CIE helps students and community members acquire the tools, develop the skills, and cultivate the mindset of an entrepreneur so that they may create economic and social value throughout the world. At the center, students are immersed in the entrepreneurial process through hands-on innovation programs focused on three distinct areas: learn, prepare, and launch.

**Cal Poly Center for Innovation and Entrepreneurship (CIE)**

- [www.cie.calpoly.edu/](http://www.cie.calpoly.edu/)
- 872 Higuera Street
- San Luis Obispo, CA 93401
- Info-cie@calpoly.edu
- (805) 756-5171
Regional Economic Action Coalition (REACH)

www.reachcentralcoast.org
PO Box 13201
San Luis Obispo, CA 93401

Melissa James
President and CEO
info@reachcentralcoast.org

REACH is a private sector-led coalition of partners with public, private, civic, and educational institutions across the Central Coast — a region comprised of cities and towns in San Luis Obispo and Santa Barbara Counties. An independent 501(c)(3) organization, REACH is a member of the R.E.A.L. Coalition (Regional Economic Association Leaders of California) and California Forward/California Stewardship Network.

San Luis Obispo Council of Governments (SLOCOG)

www.slocog.org
pio@slocog.org
(805) 781-4219

The mission of SLOCOG is to establish and maintain an effective transportation system and enhance the high quality of life in San Luis Obispo County by providing resources and solutions and promoting collaborative intergovernmental relationships. SLOCOG seeks to make San Luis Obispo County the best place to live, work, travel, and play. SLOCOG allocates funding and plans for a variety of projects that affect the seven incorporated cities and the unincorporated areas of San Luis Obispo County.

San Luis Obispo County Employer Advisory Council (EAC)

www.ceac.org/region-4/san-luis-obispo-eac/

Stacy Church
Chairperson
stacyjchurch12@gmail.com

Composed of employer volunteers representing a cross section of businesses and industries, the SLO EAC conducts seminars on topical employment issues as well as Employment Development Department (EDD) programs and services.

San Luis Obispo Downtown Association

www.downtownslo.com

1135 Chorro Street
San Luis Obispo, CA 93401
ReachUs@DowntownSLO.com
(805) 541-0286

Downtown SLO serves San Luis Obispo as the voice for Downtown business. Established as a 501(c)(6) nonprofit organization, their mission is to foster an economically vibrant Downtown. The organization is made up of fee-paying businesses within the predefined Business Improvement Area, voluntary members, and civic collaborators, including nonprofit organizations, residents, and visitors to Downtown San Luis Obispo. They have a robust partnership with the City of San Luis Obispo and provide advocacy for their business membership.
Service Corps of Retired Executives (SCORE)
www.sanluisobispo.score.org
1228 Broad Street
San Luis Obispo, CA 93401
(805) 547-0779
info@sloscore.org

The San Luis Obispo SCORE Chapter provides free and confidential business consulting tailored to meet the needs of any small business and a small business owners’ personal growth objective. The San Luis Obispo SCORE chapter also offers business workshops and seminars for both start-up entrepreneurs and existing small business owners. SCORE business consultants are experts in such areas as accounting, finance, marketing, management, and business plan preparation.

SLO HotHouse
www.cie.calpoly.edu/slo-hothouse
872 Higuera Street
San Luis Obispo, CA 93401
(805) 756-5171
info-cie@calpoly.edu

The SLO HotHouse is a community space created through the efforts of Cal Poly, the city and county of San Luis Obispo, the business community, and the Cal Poly CIE. The SLO HotHouse attracts and supports talented and promising innovators and entrepreneurs in their startup business ventures. Entrepreneurs can access SBDC programs and support at a shared and collaborative workspace in downtown SLO.
San Luis Obispo Technical and Business Communicators (SLO TBC)

www.slostc.org
705 North State Street, #187
Ukiah, CA 95482
(707) 468-3844

SLO TBC offers business-focused educational resources and career support to seasoned professionals, role changes, and students in the information design, technical communication, training, and instructional design disciplines.

Small Business Development Center (SBDC)

www.sbdc.calpoly.edu
872 Higuera Street
San Luis Obispo, CA 93401

Judy Mahan
SBDC Director
jmahan@calpoly.edu
(805) 756-5171

The Small Business Development Center (SBDC) offers no-cost business consulting from industry experts in marketing, intellectual property, finance, and access to capital. It is funded by both the Small Business Administration (SBA) and the Cal Poly Center for Innovation and Entrepreneurship. Training opportunities for small businesses via an intensive schedule of boot camps, workshops, and events are designed to strengthen business and entrepreneurial skills.

Spokes

www.spokesfornonprofits.org
3765 S. Higuera St., Suite 140
San Luis Obispo, CA 93401

Michael Simkins
Interim Chief Executive Office
michael@spokesfornonprofits.org
(805) 547-2244

Spokes provides local nonprofits with management training, workshops, and resources to better serve the community.

The Women’s Business Center and Mission Community Services Corporation (MCSC)

www.mcscorp.org
71 Zaca Lane, Suite 130
San Luis Obispo, CA 93401

Chuck Jehle
Executive Director
Charlene Rosales
Deputy Director
info@mcscorp.org
(805) 595-1357

MCSC’s Women’s Business Center is an SBA sponsored full-service, technical assistance and training resource for entrepreneurs of all stages from pre-start to already in business. Special focus is directed to the underserved markets and individuals including women, low-to-moderate income, minorities, and veterans. Although operated as the Women’s Business Center, all small businesses and genders are served. Services provided include business startup classes of 10-12 weeks, workshops, and individual one-to-one consulting. Classes and consulting cover all areas of a business including startup planning, operations, finance, marketing, sales, human resources, and assistance preparing for a bank loan. Most services are free and are offered in English and Spanish.
FINANCING AND LENDING
Resources for funding and loans.

Angel Groups

**SLO Seed Ventures**
www.sloseedventures.com/
SLO Seed Ventures is a membership group of accredited investors with a variety of backgrounds and business experiences providing resources for early-stage start-ups, in exchange for convertible debt or ownership equity.

**SLOW Money SLO**
www.slowmoneyslo.org/
Slow Money SLO is a local network of entrepreneurs, investors, donors, and volunteers who support sustainable growth of small food and farm businesses which benefit the local economy and health of SLO County.

Local SBA Business Loan Sources

**Bank of America**
www.bankofamerica.com

**Bank of the Sierra**
www.bankofthesierra.com

**California Bank and Trust**
www.calbanktrust.com

**CoastHills Credit Union**
www.coasthills.coop

**Coastal Business Finance**
www.coastalbusinessfinance.com

**Chase**
www.chase.com

**Mechanics Bank**
www.mechanicsbank.com

**Pacific Premier Bank**
www.ppbi.com

**Pacific Western Bank**
www.pacificwesternbank.com

**Premier Valley Bank**
www.premiervalleybank.com

**Small Business Lending**
www.sblendingdirect.com

**Umpqua Bank**
www.umpquabank.com

**Union Bank**
www.unionbank.com

**US Bank**
www.usbank.com

**Wells Fargo Bank**
www.wellsfargo.com
INCENTIVES AND SUPPORT
Resources for tax incentives and credits.

805connect
www.805connect.com
805connect provides public entities, private organizations, businesses, entrepreneurs, non-profits, and educational institutions a place to have visibility and connect within the regional business community, and to give insight into the people behind the businesses in the region.

Air Pollution Control District
www.slocleanair.org
3433 Roberto Court
San Luis Obispo, CA 93401
info@slocleanair.org
(805) 781-5912
The San Luis Obispo County Air Pollution Control District (APCD) is the local agency working to protect the health of county residents by preserving good air quality. By partnering with the local communities and businesses, the APCD implements regulations and programs to reduce air pollution and to assist the County in reaching all outdoor air quality standards.

California Coastal Rural Development Corporation (Cal Coastal)
www.calcoastal.org
2625 S. Miller Street, Suite 106
Santa Maria, CA 93454
Erich K. Kortz
Senior Loan Officer
Erich_kortz@calcoastal.org
(805) 349-0798
Cal Coastal is a California chartered nonprofit public-benefit corporation serving the financial needs of small businesses and farmers by providing direct loans and loan guarantees. Cal Coastal currently operates eight loan programs which range from $5,000 to $5,000,000 and can be utilized for building purchase, machinery, and equipment, inventory, or working capital.

California Business Portal Incentives (GO-Biz)
www.businessportal.ca.gov/incentives
Michelle Radmand
Deputy Director, CA Small Business Advocate
michelle.radmand@gov.ca.gov
(877) 345-4633
The State of California offers a variety of incentive programs to encourage business development in California. Search incentives by business operations including Financing Programs, Hiring and Training, Business Expansion or Facility Improvements, Start-up or Small Business Support, and Exporting Incentives.

California Research Credit
www.ftb.ca.gov/file/business/credits/california-research.html
The California Research Credit reduces income or franchise tax. Businesses may qualify for the credit if they have paid or incurred qualified research expenses.

Central Coast Green Building Council
www.ccgreenbuilding.org
539 Marsh Street
San Luis Obispo, CA 93401
admin@ccgreenbuilding.org
The Central Coast Green Building Council provides building code updates, education on green building, and rebate information. Its core purpose is to create and support a regional network of green building professionals who are committed to sustainability.
The Employment Development Department’s Fidelity Bonding Program provides bonding services at no cost to employers, employees, and job seekers at Workforce Services sites and America’s Job Center of California (AJCC) locations throughout the state. The certification process is simple and requires no paperwork for the job seeker or the employer.

**Industrial Development Bonds Financing Program (IDB)**

http://www.treasurer.ca.gov/cpcfa/cpcfaidb.asp

CPCFA@treasurer.ca.gov

915 Capital Mall, Room 110

Sacramento, CA 95814

(916) 653-2995

IDB is a financing option for the acquisition of manufacturing equipment and facilities at tax-exempt rates.

**IRS: Small Business Health Care Tax Credit**


Federal law gives a tax credit to eligible small employers who provide health care coverage to their employees. The credit can be up to 50% of employers’ share of employees’ health insurance premiums, or up to 35% if the employer is tax-exempt.

**Pacific Gas and Electric Company (PG&E)**

http://www.pge.com/mybusiness

406 Higuera Street

San Luis Obispo, CA 93401

PG&E encourages facilities to operate as efficiently as possible, thus reducing monthly operating costs, and pays cash rebates of up to $300,000 per calendar year for high-efficiency technologies. PG&E will review a customer’s operation to identify opportunities for rate reductions. Reductions can be achieved through time of use rates, non-firm service, and gas transportation. Early Energy Review: PG&E engineers will work with a potential customer’s design team to identify opportunities for use of cost-effective, energy efficient technologies at the conceptual stage.

**Small Business Administration (SBA)**

http://www.sba.gov/offices/district/ca/fresno

Victor M. Bribiesca

Economic Development Specialist

SBDC Project Officer

(559) 487-5791 ext. 2713

The Fresno District Office is responsible for the delivery of SBA’s many programs and services in San Luis Obispo County including financial assistance to businesses owned by socially and economically disadvantaged individuals through the Minority Enterprise Development Program.

**Southern California Gas Company**

http://www.socalgas.com

Business Services include natural gas, vehicle, and energy savings programs; builder, energy market, and air quality services; and education and training.
State of California Employment Training Panel

www.etp.ca.gov

The Employment Training Panel (ETP) provides financial assistance to California businesses and promotes the benefits and ongoing investment of training among employers.

Work Opportunity Tax Credit (WOTC)

www.edd.ca.gov/Jobs_and_Training/Work_Opportunity_Tax_Credit.htm

The WOTC is a federal tax credit available to employers who hire people from groups who have traditionally faced employment barriers. The WOTC promotes the hiring of qualifying individuals by providing a federal tax credit incentive of up to $9,600 for employers who hire them. The Employment Development Department is the WOTC-certifying agency for California employers.
Building & Design

**Home Builders Association of the Central Coast**

[www.hbacc.org](http://www.hbacc.org)

PO Box 748
San Luis Obispo, CA 93406
(805) 546-0418

The Home Builders Association of the Central Coast (HBACC) is a 501(c)(6) non-profit California Corporation – a trade association representing builders, developers, and related industry professionals in San Luis Obispo and Santa Barbara Counties. Membership in your local HBA is a 3 in 1 membership - Members of the Home Builders Association automatically become members of the California Building Industry Association (CBIA) and the National Association of Home Builders (NAHB).

**SLO County Builders Exchange**

[www.slocbe.com](http://www.slocbe.com)

Two locations:
153 Cross Street, Suite 130
San Luis Obispo, CA 93406
(805) 543-7330

4851 El Camino Real
Atascadero, CA 93422
(805) 460-9670

The SLO County Builders Exchange (SLOCBE) is a 501(c)(6) non-profit contractor’s association. With 600+ members who are licensed contractors, subcontractors, and suppliers to the construction industry. SLOCBE provides copies of blueprints of projects going out to bid to enable members to find work. Homeowners, landlords, and developers can bring their projects into their plan rooms at no charge for members to review and bid. It’s a win-win for everyone. The SLOCBE offers regularly scheduled seminars on construction-related topics such as mechanics liens, prevailing wages, insurance, green building, and safety and technical training. A meeting room in our San Luis Obispo office is available for members and community groups; call for availability.

**Tri Counties Building and Construction Trades Council**

[www.tcbtcc-slo-sb-vta.org](http://www.tcbtcc-slo-sb-vta.org)

3994 East Main Street
Ventura, CA 93006
(805) 794-4274

The Tri Counties Building and Construction Trades Council, AFL-CIO, represents 33 Craft Unions in Ventura, Santa Barbara, and San Luis Obispo Counties. The Council holds its Business Agent meeting on the first Wednesday of every month in Buellton.
Energy

**Cal Poly Green Campus Program**  
[wwwafd.calpoly.edu/greencampus](http://wwwafd.calpoly.edu/greencampus)  
1 Grand Avenue  
San Luis Obispo, CA 93407

The Green Campus Program is a group of students who work to promote energy efficiency and environmental stewardship at Cal Poly. Working with campus partners they find creative ways to conserve energy, save Cal Poly money, and protect the environment. Each year they implement energy and water-saving projects.

**San Luis Obispo Clean Energy**  
[www.slocleanenergy.org](http://www.slocleanenergy.org)

The SLO Clean Energy is a group of community leaders committed to address a growing need for local economic security and energy resilience. Leaders volunteer to provide education and outreach about an important tool that will give our communities the ability to help drive local investment toward securing that future.

**Tri-County Regional Energy Network**  
(3C-REN)  
[www.3c-REN.org](http://www.3c-REN.org)  
[info@3C-REN.org](mailto:info@3C-REN.org)

The Tri-County Regional Energy Network (3C-REN) is a partnership between the Counties of San Luis Obispo, Santa Barbara, and Ventura established to deliver energy-saving programs and industry trainings that help reduce energy use, strengthen local job markets, and support efforts to achieve climate goals. 3C-REN offers capacity-building services including workforce training and technical code support. Serving both public and private sector professionals, 3C-REN responds to the needs of the local building industry.

Healthcare

**Central Coast Medical Association**  
[www.ccmahealth.org/home.aspx](http://www.ccmahealth.org/home.aspx)

The Central Coast Medical Association (CCMA) is a professional association of physicians throughout San Luis Obispo and Santa Barbara counties. They are a component society of the CA Medical Association (CMA) and are affiliated with the American Medical Association (AMA). The CCMA represents more than 600 physicians and together they continue to address the health needs of their community.

**Central Coast Nurse Practitioners & Physician Assistants**  
[www.ccnppa.org/home](http://www.ccnppa.org/home)

The Central Coast Nurse Practitioners and Physician Assistants (CCNPPA) provides opportunities for education, professional growth, development, and networking. The CNNPPA value and support the efforts of nurse practitioners and physician assistants on the central coast of California in providing accessible, high quality health care and to engage nurse practitioners and physician assistants to actively participate in health policy and policy making.
**Information & Communication Technologies**

**Softec**  
[www.softec.org](http://www.softec.org)

Softec is the Central Coast’s Technology Networking Group, hosting popular groups such as Women in Tech and Techbrew. Softec’s mission is to help align local businesses, individuals, and educational resources in the community to produce a thriving hub of innovation on the Central Coast. Softec also offers the Women in Tech interest group.

**San Luis Obispo Linux Users Group**  
[www.slolug.com](http://www.slolug.com)

The SLO Linux Users Group is a non-profit organization of Linux users and computer enthusiasts based in SLO. The Group is a SLO Bytes PC Users group class that meets monthly at the KCBX Training Center.

**SLO Tech Networking**  
[www.technetslo.org](http://www.technetslo.org)

SLO Tech Networking is a San Luis Obispo based business to business networking group for the tech industry. SLO Tech Networking helps local businesses, their clients, and our community grow.

**Defense, Aerospace & Transportation Manufacturing**

**California Manufacturers and Technology Association**  
[www.cmta.net](http://www.cmta.net)

1115 11th Street  
Sacramento, CA 95814

Rob Sanger  
Manager, Employment Training Programs  
(916) 441-5420

Operated as a subsidiary of the California Manufacturers Association the CMASC offers job training, financial, insurance, and tenant-orientated real estate services to businesses.

**Manufacturing Extension Partnership (MEP)**  
[www.nist.gov/mep](http://www.nist.gov/mep)  
(301) 975-5020

The mission of the MEP is to enhance the productivity and technological performance of US manufacturing. MEP is a national network and the only public-private partnership dedicated to serving small and medium-sized manufacturers. MEP’s nationwide network consists of manufacturing extension partnership centers located in all 50 states and Puerto Rico.
American Institute for Medical and Biological Engineering
www.aimbe.org

The American Institute for Medical and Biological Engineering (AIMBE) is a non-profit organization headquartered in Washington, D.C., representing the most accomplished individuals in the fields of medical and biological engineering.

Biotechnology Innovation Organization
www.bio.org

BIO is the world's largest advocacy association representing member companies, state biotechnology groups, academic and research institutions, and related organizations across the United States and in 30+ countries.

CalPoly Biomedical Engineering Department Industrial Advisory Board
www.bmed.calpoly.edu/industrial-advisory-board

The Cal Poly-San Luis Obispo, BMED Industrial Advisory Board is a group of relevant industry representatives who provide an independent, industry-focused perspective to the administration, faculty, and students of the BMED program. The goal of the IAB is to continuously improve program effectiveness so that graduates are competitive in industry and that the program is a leader in educating future biomedical engineers. The IAB collaborates with the administration and faculty to provide input and recommendations on curriculum, strategic direction, current industry needs, emerging industries, and cutting-edge technological trends.
Find your regional chamber of commerce to form a business network to further the interests of businesses.

Atascadero Chamber of Commerce
www.atascaderochamber.org
6907 El Camino Real, Suite A
Atascadero, CA 93422
info@atascaderochamber.org
(805) 466-2044

The Atascadero Chamber supports and advances the educational, cultural, and economic interest of the community and serves as a liaison to the City of Atascadero, County of San Luis Obispo, State Assembly, State Senate, and United States Congress. Members can access networking and marketing opportunities through its website.

Cambria Chamber of Commerce
www.cambriachamber.org
767 Main Street
Cambria, CA 93428
info@cambriachamber.org
(805) 927-3624

The Cambria Chamber is the resource to stay informed about upcoming events and activities in Cambria.

Cayucos Chamber of Commerce
www.cayucoschamber.com
41 South Ocean Avenue
Cayucos, CA 93430
cayucoschamber@gmail.com
(805) 995-1200

The Cayucos Chamber of Commerce is the resource for businesses, residents, and visitors on events in Cayucos.

Los Osos/Baywood Park Chamber of Commerce
www.lobpchamber.org
781 Los Osos Valley Road
Los Osos, CA 93402
info@lobpchamber.org
(805) 528-4884

Los Osos/Baywood Chamber of Commerce promotes activities conducive to the establishment and successful operation of businesses in the community.

Morro Bay Chamber of Commerce
www.morrochamber.org
695 Harbor Street
Morro Bay, CA 93442
info@morrobaychamber.org
(805) 772-4467

The Morro Bay Chamber promotes the community’s economic vitality, quality of life, and provides a united base for the community to advance and prosper. They offer networking opportunities and advocate for their members.

Paso Robles Chamber of Commerce
www.pasorobleschamber.com
1225 Park Street
Paso Robles, CA 93446
info@pasorobleschamber.com
(805) 238-0506

The Paso Robles Chamber of Commerce is an association of businesses and individuals organized to promote the economic vitality of the greater Paso Robles business community, while preserving its civic and historical well-being, in order to provide a better place to live, work, and visit.
Pismo Beach Chamber of Commerce
www.pismochamber.com
649 Dolliver Street
Pismo Beach, CA 93449
info@pismochamber.com
(805) 773-4382

The Pismo Beach Chamber offers monthly mixers and luncheons to provide members opportunities to network with other local businesses. Members have multiple advertising options.

San Miguel Chamber of Commerce
www.sanmiguelchamber.org
PO Box 53
San Miguel, CA 93451
info@sanmiguelchamber.org
(805) 712-9120

The San Miguel Chamber is a key sponsor of special events throughout the year to support businesses and residents.

San Luis Obispo Chamber of Commerce
www.slochamber.org
895 Monterey Street
San Luis Obispo, CA 93401
slochamber@slochamber.org
(805) 781-2670

The SLO Chamber serves the needs of their business members and the individuals they collectively employ. The monthly “Good Morning SLO” breakfasts and monthly mixers are also an excellent opportunity to network with other business professionals.

San Simeon Chamber of Commerce
www.sansimeonchamber.org
250 San Simeon Avenue, Suite 3A
San Simeon, CA 93452
(805) 927-3500

The San Simeon Chamber is a key sponsor of special events throughout the year to support businesses and residents. San Simeon Chamber meetings are held monthly and are open to the public.

South County Chambers of Commerce
www.southcountychambers.com
800A West Branch Street
Arroyo Grande, CA 93420
office@southcountychambers.com
(805) 489-1488

The South County Chambers host events throughout the year to promote business and the community. They also provide support and education to their members through networking opportunities, business workshops, and promotional programs.

Templeton Chamber of Commerce
www.templetonchamber.com
321 South Main Street
Templeton, CA 93465
info@templetonchamber.com
(805) 434-1789

The Templeton Chamber of Commerce promotes economic vitality, improves quality of life, and encourages cooperation within the community.
Planning and Building

Resources to connect with city and county agencies that regulate building, planning and development, business licensing, and permitting.

City of Arroyo Grande Permits
www.arroyogrande.org
300 East Branch Street
Arroyo Grande, CA 93420
(805) 473-5450

Apply to the City of Arroyo Grande for business licenses, home business permits, building permits, planning and zoning permits, water conservation rebates, and employment opportunities.

City of Atascadero Permits
www.atascadero.org
6500 Palma Avenue
Atascadero, CA 93422
(805) 466-8099

Apply for City of Atascadero Permits for bids and proposals, building permits, business licenses, events, and grants.

City of Grover Beach Permits
www.grover.org
154 South 8th Street
Grover Beach, CA 93433
(805) 473-4520

Access building, land use, and permit resources.

City of Morro Bay Permits
www.morro-bay.ca.us
595 Harbor Street
Morro Bay, CA 93442
(805) 772-6261

The mission of the Building Division is to oversee construction projects for the purpose of protecting the safety of Morro Bay’s citizens and facilitating sustainable development objectives.

City of Paso Robles Building Permits
www.prcity.com
1000 Spring Street
Paso Robles, CA 93446
(805) 237-3850

The Building Division oversees the plan check and inspection process for all construction requiring a building permit.

City of Pismo Beach Permits
www.pismobeach.org/235/building
760 Mattie Road
Pismo Beach, CA 93449
(805) 773-7040

The Building Division provides plan review, permit issuance, building inspection, and code enforcement services to the citizens and business owners of the City of Pismo Beach.
City of San Luis Obispo Permits
www.slocity.org/how-do-i/apply-for/permits
919 Palm Street
San Luis Obispo, CA 93401
Planning: (805) 781-7170
Building and Safety: (805) 781-7180
Public Works: (805) 781-7200
Apply for City of San Luis Obispo Permits for bids and proposals, building, business license, events, and grants.

San Luis Obispo County Planning and Building Permits
www.slocounty.ca.gov
976 Osos Street, #200
San Luis Obispo, CA 93401
(805) 781-5600
San Luis Obispo County Permits for Construction, Land Use and Land Divisions.

Contractors State License Board
www.cslb.ca.gov
The Contractors State License Board (CSLB) protects California consumers by licensing and regulating the state’s construction industry. The CSLB licenses over 290,000 contractors in 44 different license classifications.

Note: Any unincorporated area or Census Designated Place that does not have a “City of (name of city)” listing for permits would be captured within the SLO County Planning and Building Department at 976 Osos Street, #200, San Luis Obispo, CA 93401. Phone (805) 781-5600 or online at:
www.slocounty.ca.gov/planning.htm
Utilities

Resources for needs related to water, waste, drainage, power, fire and emergency, streets, parks, and recreation.

Utility Companies

Pacific Gas and Electric Company (PG&E)
www.pge.com/mybusiness
406 Higuera Street
San Luis Obispo, CA 93401
(800) 743-5000
Serving San Luis Obispo County.

Southern California Gas Company
www.socalgas.com
1314 Broad Street
San Luis Obispo, CA 93401
(800) 427-2200
Serving San Luis Obispo County.

Central Coast Community Energy (3CE)
www.3cenergy.org/commercial-services
71 Zaca Lane, #140
San Luis Obispo, CA 93401
info@3CE.org
(888) 909-6227
Serving Cities of Arroyo Grande, Grover Beach, Morro Bay, Paso Robles, Pismo Beach, and San Luis Obispo only.

Water Company

Atascadero Mutual Water Company
www.amwc.us
Serving the City of Atascadero.

City of Arroyo Grande
www.arroyogrande.org/31/Services
Serving the City of Arroyo Grande.

City of Paso Robles
Serving the City of Paso Robles.

City of Pismo Beach
www.pismobeach.merchanttransact.com
Serving the City of Pismo Beach.

City of San Luis Obispo
www.slocity.org/government/department-directory/utilities-department/water
Serving the City of San Luis Obispo only.

Golden State Water Company
www.gswater.com
Serving Los Osos and Edna Valley.

San Miguelito Mutual Water Company
www.smmwcm.com
Serving Avila Beach only.
### Sanitation Services

**Mid-State Solid Waste Recycling**  
[www.midstatesolidwasteandrecycling.com](http://www.midstatesolidwasteandrecycling.com)  
Serving Templeton.

**Mission Country Disposal**  
[www.missioncountrydisposal.com](http://www.missioncountrydisposal.com)  
Serving within the cities of Los Osos, Cayucos, Cambria, and Harmony.

**Morro Bay Garbage**  
[www.morrobaygarbage.com](http://www.morrobaygarbage.com)  
Serving within the city limits of Morro Bay.

**Paso Robles Waste and Recycle**  
[www.prwaste.com](http://www.prwaste.com)  
Serving Paso Robles.

**San Luis Garbage**  
[www.sanluisgarbage.com](http://www.sanluisgarbage.com)  
Serving within the city limits of San Luis Obispo.

**San Miguel Garbage**  
[www.sanmiguelgarbage.com](http://www.sanmiguelgarbage.com)  
Serving San Miguel.

**South County Sanitary**  
[www.southcountysanitary.com/default.aspx](http://www.southcountysanitary.com/default.aspx)  
Serving the cities of Avila Beach, Shell Beach, Pismo Beach, Grover Beach, Oceano, Arroyo Grande, and Nipomo.

**Waste Management**  
Serving Atascadero.

### Community Service Districts (CSD’s)

**Avila Beach**  
[www.avilabeachcsd.org](http://www.avilabeachcsd.org)  
PO Box 309  
Avila Beach, CA 93424  
(805) 595-2664  
Services include wastewater and fire.

**California Valley**  
[www.californiavalley.org](http://www.californiavalley.org)  
13080 Soda Lake Road  
California Valley, CA 93453  
(805) 475-2211  
Services include solid waste and road maintenance.

**Cambria Community**  
[www.cambriacsd.org](http://www.cambriacsd.org)  
1316 Tamsen Street  
Cambria, CA 93428  
(805) 927-6223  
Services include water, wastewater, and fire.

**Ground Squirrel Hollow**  
[www.groundsquirrelhollowcsd.org](http://www.groundsquirrelhollowcsd.org)  
(805) 441-4428  
Services include road maintenance.
Heritage Ranch
www.heritageranchcsd.ca.gov
4870 Heritage Road
Paso Robles, CA 93446
(805) 227-6230
Services include road maintenance.

Independence Ranch
www.iranchcsd.org
6289 Hawk Ridge Place
San Miguel, CA 93451
(805) 835-3163
Services include road maintenance.

Linne
www.linnecsd.org
61115 Wildhorse Place
Paso Robles, CA 93446
Services include road maintenance.

Los Osos
www.losososcsd.org
2122 9th Street
Los Osos, CA 93402
(805) 528-9370
Services include water and fire.

Nipomo
www.ncsd.ca.gov
148 S Wilson Street
Nipomo, CA 93444
(805) 929-1133
Services include water, wastewater, solid waste, street lighting, and drainage.

Oceano
www.oceanocsd.org
1655 Front Street
Oceano, CA 93445
(805) 481-6730
Services include water, wastewater, and lighting.

San Miguel
www.sanmiguelcsd.org
1150 Mission Street
San Miguel, CA 93451
(805) 467-3388
Services include water, wastewater, and fire.

San Simeon
www.sansimeoncsd.com
111 Pico Avenue
San Simeon, CA 93452
(805) 927-4778
Services include water and sewer.

Squire Canyon
www.squirecanyoncsd.com
1 Squire Canyon Road
San Luis Obispo, CA 93401
Services include road maintenance.

Templeton
www.templetoncsd.org
420 Crocker Street
Templeton, CA 93465
(805) 434-4900
Services include water, wastewater, fire, street maintenance, and solid waste.
RECRUITING AND TRAINING

America’s Job Center of California (AJCC)
CalJOBS
Career Connections at Cuesta College
Institute for Professional Development at Cuesta College (IPD)
SLO Partners
State of California Department of Rehabilitation (DOR)
State of California Employment Development Department Services for Veterans
US Department of Labor Veterans Hiring Toolkit for Employers

LABOR MARKET DATA

Labor Market Information Division
O*NET OnLine
REACH Economic Dashboard
Workforce Development Board of SLO County

GROWING AND MANAGING YOUR BUSINESS

America’s Job Center of California
Bizfile California
Business and Entrepreneurship Center at Cuesta College (BEC)
California Business Portal (GO-Biz)
California Center for International Trade Development (CITD)
Cal Poly Center for Innovation and Entrepreneurship (CIE)
Human Resources Association of the Central Coast (HRCC)
Institute for Professional Development at Cuesta College (IPD)
Regional Economic Action Coalition (REACH)
San Luis Obispo County Employer Advisory Council (EAC)
San Luis Obispo Technical and Business Communicators (SLO TBC)
San Luis Obispo Council of Governments (SLOCOG)
San Luis Obispo Downtown Association
Service Corps of Retired Executives (SCORE)
SLO HotHouse
Small Business Development Center (SBDC)
Spokes
The Women’s Business Center and Mission Community Services Corporation (MCSC)

FINANCING AND LENDING

Angel Groups
SLO Seed Ventures
SLOW Money SLO
Local SBA Business Loan Sources
Bank of America
Bank of the Sierra
California Bank and Trust
CoastHills Credit Union
Coastal Business Finance
Chase
Mechanics Bank
Pacific Premier Bank
Pacific Western Bank
Premier Valley Bank
Small Business Lending
Umpqua Bank
Union Bank
US Bank
Wells Fargo Bank

INCENTIVES AND SUPPORT

805connect
Air Pollution Control District
California Business Portal Incentives (GO-Biz)
California Coastal Rural Development Corporation (Cal Coastal)
California Research Credit
Central Coast Green Building Council
Employment Development Department Employee Fidelity Bonding Program
Industrial Development Bonds Financing Program (IDB)
IRS: Small Business Health Care Tax Credit
Pacific Gas and Electric Company (PG&E)
Small Business Administration (SBA)
Southern California Gas Company
State of California Employment Training Panel
Work Opportunity Tax Credit (WOTC)

INDUSTRY GROUPS

Building & Design
Home Builders Association of the Central Coast
SLO County Builders Exchange
Tri Counties Building & Construction Trades

Energy
Cal Poly Green Campus Program
San Luis Obispo Clean Energy

Healthcare
Central Coast Medical Association
Central Coast Nurse Practitioner Physician Assistant

Information & Communication Technologies
Softec
San Luis Obispo Linux Users Group

Defense, Aerospace, & Transportation Manufacturing
California Manufacturers and Technology Association
Manufacturing Extension Partnership (MEP)
Chambers of Commerce

Atascadero Chamber of Commerce
Cambria Chamber of Commerce
Cayucos Chamber of Commerce
Los Osos/Baywood Park Chamber of Commerce
Morro Bay Chamber of Commerce
Paso Robles Chamber of Commerce
Pismo Beach Chamber of Commerce
San Luis Obispo Chamber of Commerce
San Miguel Chamber of Commerce
San Simeon Chamber of Commerce
South County Chambers of Commerce
Templeton Chamber of Commerce

Planning and Building

City of Arroyo Grande Permits
City of Atascadero Permits
City of Grover Beach Permits
City of Morro Bay Permits
City of Paso Robles Building Permits
City of Pismo Beach Permits
City of San Luis Obispo Permits
Contractors State License Board
San Luis Obispo County Planning and Building Permits

Utilities

Utility Companies
Central Coast Community Energy (3CE)
Pacific Gas and Electric Company (PG&E)
Southern California Gas Company

Water Company
Atascadero Mutual Water Company
City of Arroyo Grande
City of Paso Robles
City of Pismo Beach
City of San Luis Obispo
Golden State Water Company
San Miguelito Mutual Water Company

Sanitation Services
Mid-State Solid Waste Recycling
Mission Country Disposal
Morro Bay Garbage
Paso Robles Waste and Recycle
San Luis Garbage
San Miguel Garbage
South County Sanitary
Waste Management

Community Service Districts (CSD’s)
Avila Beach
California Valley
Cambria Community
Ground Squirrel Hollow
Heritage Ranch
Independence Ranch
Linne
Los Osos
Nipomo
Oceano
San Miguel
San Simeon
Squire Canyon
Templeton