



VISION: The Workforce needs of employers and job seekers in San Luis Obispo County are met.

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WORKFORCE DEVELOPMENT BOARD MEETING AGENDA

MEMBERS:

Carl Dudley, Chair
Pacific Western
Bank

Isiah Gomer
Vice Chair
Paso Robles Waste
& Recycle

David Baldwin
Pipe Trades Local
403

Dr. James J. Brescia
SLO County Office
of Education

William Hills
United Staffing
Associates, LLC

**Verena Latona-
Tahlman**
Cannon Corporation

Justin McIntire
Department of
Rehabilitation

Ronald Reilly
Garing, Taylor &
Associates, Inc.

Mark Simonin
Local IBEW 639

Ryan Stanley
Operating Engineers
Local 12

Dr. Jill Stearns
Cuesta College

Courtney Taylor
Law Office of
Courtney E. Taylor

Patrick Woolpert
Compass Health,
Inc.

Date: Thursday, August 5, 2021

Time: 8:00 AM – 10:00 AM

Location: Department of Social Services Room 101, 3433 South Higuera Street, SLO and Virtually by Zoom:

<https://slohealth.zoom.us/j/94934284676?pwd=S1p5TEJOU3piMStTbDYzb0lVNDljdz09>

Public Comment Line: 805-781-1908

Public comment will be made available for members of the public attending the in-person meeting and members of the public attending via Zoom.

1. **Call to Order and Introductions** Dudley
2. **Public Comment**
3. **Consent Items:** Dudley
 - 3.1 Approve the May 6, 2021 Minutes
4. **Action Items:**
 - 4.1 Review and Approve Program Year 2021-2022 Local Area Budget for Workforce Services Boulanger
5. **Presentations:**
 - 5.1 *Employment Development Department (EDD) Services in SLO* Cesar Valladares
6. **Discussion Items:**
 - 6.1 Receive PY 20-21 Eckerd AJCC Contract Performance Report Hayter
 - 6.2 Receive PY 20-21 Eckerd Youth Contract Performance Report Hayter
7. **Reports:**
 - a.) Executive Committee Report Dudley
 - b.) Business Council Report Latona-Tahlman
 - c.) Staff Report Boulanger/Hayter
8. **Administrative Entity Update:**
 - 8.1 Receive and Review Rapid Response Update Marin
9. **Board Member Workforce Development Updates**
10. **Next Meeting:** November 4, 2021 at 8:00 a.m. Location: Department of Social Services Room 101, 3433 South Higuera Street, SLO
11. **Adjournment**

Public Comment: Members of the public may address the committee on items appearing on the agenda. The public may also address items of interest to the committee which are within the jurisdiction of the WDB. However, in compliance with Government Code section 64954.3(a), the committee shall take no action on any item not appearing on the agenda. Speakers are asked to limit their remarks to a maximum of three minutes.

This WIOA Title I - financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services available upon request to individuals with disabilities. California Relay Service 711 or 1-800-735-2922 (English) 1-800-855-3000 (Spanish).

**WORKFORCE DEVELOPMENT BOARD
of San Luis Obispo County**

WORKFORCE DEVELOPMENT BOARD MEETING MINUTES

Date: Thursday, May 6, 2021
Time: 8:00 a.m.
Location: Meeting held virtually via Zoom

Present: Carl Dudley, Sally Ames, David Baldwin, Dr. James J. Brescia, William Hills, Verena Latona-Tahlman, Justin McIntire, Patrick McGuire, Mark Simonin, Dr. Jill Stearns, Courtney Taylor
Absent: Louise Matheny, Isiah Gomer
Guests: Allison Schiavo, Tammy Aguilera, Angella Toomey, Ryan Stanley, Cesar Valladeras, Lisa Howe, Veronica Orozoco, Kirk Coveillo, Jenna Morton, Brian Coleman, Susan Mathers, Eddie Chesterfield
Staff: Dawn Boulanger, Sarah Hayter, Leann Ross, Diana Marin

1. Call to Order and Introductions:

Chairperson Carl Dudley called the meeting to order at 8:00 a.m. **Quorum reached.**

2. Public Comment:

Chair Dudley: Members of the public wishing to make a comment on specific item on the agenda as well as items not appearing on the agenda have been given time to do so prior to the virtual meeting. There was no public comment.

3. Consent Items:

- 3.1** Approve February 4, 2021 Minutes
- 3.2** Approve Workforce Development Board (WDB) member reappointments for submittal to the San Luis Obispo County Board of Supervisors
- 3.3** Approve Workforce Development Board (WDB) member appointments to be submitted to the San Luis Obispo County Board of Supervisors
The Board approves consent items 3.1, 3.2 and 3.3

Motion: William Hills
 Second: Verena Latona-Tahlman
 Abstentions: None
Motion Passed Unanimously

4. Action Items:

- 4.1** Nomination and Election of Officers
An election to serve the unexpired terms of the Chair and Vice Chair occurred

Dawn Boulanger: opened the floor for nominations of the Chair.
Justin McIntire: nominated Carl Dudley.
Dr. James Brescia: seconded nomination. No further nominations, floor closed.
Acclamation vote for Mr. Dudley: All in favor.
Motion Passed Unanimously

Dawn Boulanger: opened the floor for nominations of the Vice Chair.

Justin McIntire: nominated Isiah Gomer.

Dr. James Brescia: seconded nomination. No further nominations, floor closed.

Acclamation vote for Mr. Gomer: All in favor.

Motion Passed Unanimously

- 4.2** Review and approve update to Local Area Supportive Services Policy
Sarah Hayter (Staff) presented the item, which is available as part of the agenda.

The Board approves update to Local Area Supportive Services Policy as presented.

Motion: Dr. James Brescia

Second: David Baldwin

Abstentions: None

Motion Passed Unanimously

5. Presentations:

5.1 PY 21-22 AJCC WIOA Youth Program Service Strategies

Allison Schiavo local area manager for WIOA service provider Eckerd Connects facilitated the presentation which outlined information on year-to-date services for Adult, Dislocated Worker, and Youth programs as well as Employer, and special grants. Allison shared outreach strategies for PY 21-22, including targeted enrollment and partner development such as strengthened service coordination with CAPSLO, Cuesta College, sober living homes, faith-based organizations, and staffing agencies. Allison additionally shared training focus for next year such as reverse referral system with employers, strengthened partnerships with local training providers and orientation for targeted sectors in partnership with local training providers. Presentation slides are available as an addendum to the agenda.

Chairperson Dudley: Speaks.

Cesar Valladeres- guest: Speaks.

Tammy Aguilera- guest: Speaks.

David Baldwin- Chair Member: Speaks.

Sally Ames- Chair Member: Speaks.

Patrick McGuire- Chair Member: Speaks.

Dawn Boulanger- staff: Speaks.

6. Information/Discussion Items:

6.1 Receive Quarter 3 Eckerd AJCC Contract Performance Report

Sarah Hayter (Staff) presented the item, which is available as part of the agenda.

6.2 Receive Quarter 3 Eckerd Youth Contract Performance Report

Sarah Hayter (Staff) presented the item, which is available as part of the agenda.

Chairperson Dudley: Speaks.

6.3 Receive PY 21-22 Workforce Development Board Meeting Calendar

Dawn Boulanger (Staff) presented the item, which is available as part of the agenda.

7. Reports:**7.1**

a) Executive Committee Report: Chairperson Dudley reported that at the April Executive Committee meeting, the committee approved Workforce Development Board (WDB) member appointment for Ryan Stanley to be submitted to the San Luis Obispo County Board of Supervisors, appointment of Allison Schiavo to the Business Council and both the Local and Regional Workforces Plans for 2021-2024.

b) Business Council Report: Diana Marin (Staff) reported the Business Council met in February, discussing Commercial License Prep Course Training, Covid-19 Small Business Grant Survey, and new member recruitment. Diana asks members if they know anyone interested in joining the Business Council to reach out to her or Business Council Chair Isiah Gomer.

c) Staff Report: Dawn Boulanger (Staff) shared there is more vacancies than ever before for WDB members due to retirements. Dawn shared current seat vacancies and recruitment efforts, with request of members to reach out to her with any ideas for member nominations so she may reach out to them. Dawn additionally shared updates on SB1 High Road Construction Careers Grant, in partnership with Building Construction Trade Council, SLO Partners, Santa Barbara and Ventura Counties to implement Pre-Apprenticeship program serving as a pipeline into the trade apprenticeship programs. Dawn shared updates on Prison to Employment Grant, National Dislocated Worker Grant and COVID-19 Small Business Grant. Dawn additionally shared information about upcoming REACH presentation being held on May 19th from 11:00 -12:30 PM.

8. Administrative Entity Update:**8.1 Receive and Review Fiscal Budget Update**

Dawn Boulanger (Staff) presented the item, which is available as addendum to the agenda.

8.2 Receive and Review Rapid Response Update

Diana Marin (Staff) presented the item, which is available as part of the agenda.

9. Board Member Workforce Development Updates:

William Hills shared **United Staffing Associates** continue to see high demand for labor from clients.

David Baldwin, **Pipes Trades Local 403**, shared apprenticeship is open for open enrollment, accepting applications through tomorrow Friday May 7th. This will be followed by orientation on May 15th that explains the requirements of the apprenticeship program. David also shared that the Mid State Fair will be happening this year from July 21 – August 1, 2021.

Patrick McGuire shares this will be his last meeting, he thanks Board Chair Carl, WDB Staff and Tammy from Eckerd Connects for all their hard work stating that the Board is as good as it's ever been.

Sally Ames shares this will also be her last meeting as she is retiring in July. Sally also shares that she has been liaison with San Luis Coastal, City of San Luis Obispo, San Luis Obispo County and Cal Poly on childcare study of San Luis Obispo County. This study is in the feasibility stage.

Carl Dudley shares that Covid is still very real and we still need to be very careful.

10. Next Meeting:

August 5, 2021

8:00 – 10:00 AM

Location: Zoom

11. Adjournment:

Chair Dudley: adjourned the meeting at 10:00 A.M.

I, Leann Ross, Clerk of the Workforce Development Board of San Luis Obispo, do hereby certify that the forgoing is a fair statement of the proceedings of the meeting Thursday, May 6, 2021 by the Workforce Development Board of San Luis Obispo County.

Leann Ross, WDB Program Specialist

Dated: May 6, 2021

**Workforce Development Board
ACTION ITEM
August 5, 2021**

AGENDA ITEM NUMBER: 4.1

ITEM: Review and Approve Program Year 2021-22 Local Area Budget for Workforce Services in the amount of \$3,233,719

ACTION REQUIRED: Review and approve the proposed PY 2021-22 local area WIOA budget plan.

SUMMARY NARRATIVE:

The State Employment Development Department (EDD) released the WIOA Title I formula allocations for Adult, Dislocated Worker, and Youth funding streams on May 14, 2021. San Luis Obispo County WDB will receive \$1,386,281 in WIOA Title I formula funds for PY 2021-22 (an increase of \$65,628 from PY 2020-21) which includes the following:

- \$425,206 in Adult funds
- \$402,720 in Dislocated Worker funds
- \$558,355 in Youth funds

The EDD released the WIOA formula allocations for Rapid Response and Layoff Aversion allocations on July 26, 2021. San Luis Obispo County will receive \$532,463 (an increase of \$278,855 from PY 2020-21)

- \$409,916 in Rapid Response funds
- \$122,547 in Rapid Response Layoff Aversion funds

The Administrative Entity is projecting \$443,029 in unexpended funds from 2020-21 in carry over funding:

Funding Source	Carryover
Adult	\$ 149,931
Dislocated Worker	\$ 119,438
Youth	\$ 448,129
Rapid Response	\$ 117,592
Rapid Response Layoff Aversion	\$ 29,718
Total C/O available	\$ 864,808

Additionally, funding from six separate grants totaling \$475,811 (comprised of carryover from PY 2020-21 grants *and* new grant funds effective in PY 2021-22) is incorporated into the PY 2021-22 budget as outlined below to diversify the WIOA formula funds budget:

- \$ 59,666 in carryover grant funds from the California Workforce Development Board (CWDB) for Prison to Employment Supportive Services/Earn and Learn (P2E SSEL) programming
- \$ 73,336 in carryover grant funds from the CWDB for Prison to Employment Implementation and Direct Services (P2E IDS) programming
- \$ 85,301 in carryover grant funds from the State EDD for National Dislocated Worker Grant (NDWG) services to individuals who have lost employment due to COVID-19
- \$ 86,497 in carryover grant funds from the CWDB for the High Road Construction Careers (HRCC): SB-1 building & construction trades pre-apprenticeship program.
- \$23,000 in Slingshot 4.0 regional workforce funds from the CWDB for staff development
- \$148,011 from the CWDB for High Road Construction Careers (HRCC): California Climate Investments (CCI) funds to enhance a green energy component of the HRCC:SB-1 pre-apprenticeship grant programming

The local area's proposed budget is attached (Attachment 4.1b) for the WDB's review and approval. The budget incorporates unexpended funds from 2020-21, the new WIOA formula allocations, and the additional grant funding outlined above into a single year budget and allows for approximately 20% planned carryover of WIOA Title I formula funds from 2021-22 to 2022-23 as allowed by WIOA. Local areas may carry-over up to 20% of their Title I formula allocation (Adult, Dislocated Worker & Youth), based on a two-year cycle for funds. A summary of the funds available and projected obligations are as follows:

PY 2021-22 WIOA formula allocation	\$ 1,918,744
PY 2020-21 carryover funds	\$ 1,169,608
PY 2021-22 new grant funds	\$ 171,011
Total	\$ 3,259,363
Planned Obligations	\$ 2,961,429
Carryover to PY 2022-23	\$ 297,934

Per the proposed plan, funds will be directed towards the following uses:

- \$653,998 AJCC Contract for AJCC Operator, Adult, Dislocated Worker, and Employer services.
- A combined total of \$306,768 in grant funding to the AJCC Contract.
- \$548,756 WIOA Youth Services contract.
- \$462,714 for WDB Administrative Entity and Fiscal Agent staff costs.
- \$37,700 for operating and programmatic costs.

- \$942,143 in services and systems purchase orders (*note this category now includes the transition of the AJCC facility lease costs and the AJCC utilities costs to be paid directly by the County as the Administrative Entity and no longer incorporated into AJCC service provider contract). Additionally, areas marked "TBD" in this section will be brought back before the WDB or WDB Executive Committee for further decision making throughout the procurement processes for obtaining the services categorized in each funding description.
- \$9,350 in WDB Set-Aside budget.

BUDGET OR FINANCIAL IMPACT:

Upon WDB approval of this item, the PY 2021-22 WIOA sub-grant agreement with the State EDD will go before the County Board of Supervisors for approval and execution of the subgrant agreement to allocate WIOA funds to the County.

WIOA Formula Plan FY 2021-2022

	Formula Allocations			Information only Training Deduction		Final Carryover	TOTAL FORMULA FUNDING	WIB & AE (DSS) Staff Salaries	DSS Operating	AJCC One- Stop Operator Contract	Youth Services Contract	Service & Systems P.O.s	WIB Set- Aside	Total Planned Obligations	Est Available Balance
	Round 1	Round 2	Total	(Budgeted Funds) 20%	(Possible Leverage) 10%										
Adult	74,426	350,780	425,206	85,041	42,521	149,931	575,137	462,714	37,700	960,766	548,756	942,143	9,350	2,961,429	297,934
DLW	76,635	326,085	402,720	80,544	40,272	119,438	522,158	87,000	9,250	326,999	0	38,484	2,450	464,183	110,954
Youth	558,355		558,355			448,129	1,006,484	82,000	9,250	326,999	0	38,484	2,450	459,183	62,975
RR	78,004	331,912	409,916			117,592	527,508	82,000	8,000	0	548,756	241,273	2,450	882,479	124,005
RR/LA	23,320	99,227	122,547			117,592	527,508	131,544	6,000	0	0	388,964	1,000	527,508	0
P2E SSEL			0			29,718	152,265	36,039	5,200	0	0	110,026	1,000	152,265	0
P2E IDS			0			59,666	59,666	7,543	0	52,123	0	0		59,666	0
Slingshot 4			0			73,336	73,336	3,091	0	70,245	0	0		73,336	0
NDWG			23,000			0	23,000	0	0	0	0	23,000		23,000	0
SB-1			0			85,301	85,301	0	0	85,301	0	0		85,301	0
HRCC: CCI			0			86,497	86,497	0	0	49,597	0	36,900		86,497	0
			148,011			0	148,011	33,497	0	49,502	0	65,012		148,011	0
2,089,755			165,585	82,793	1,169,608	3,259,363		462,714	37,700	960,766	548,756	942,143	9,350	2,961,429	297,934
			297,934												
Total	277,256	297,934	248,378 Total Training Requirement												
	c/o allowable (A/DW/Y)	carryover planned (A/DW/Y)													

DSS Operating Expenditure Budget
Fiscal Year 2021-2022

	FY20/21 Budget	Funding Source for budget	Adult	DLW	Youth	RR	RR/LA	
Travel - (AE staff only)	16,000	A/DW/Y/RR	4,000	4,000	2,000	3,000	3,000	\$ 16,000
Registrations for conferences, workshops, seminars (AE Staff only)	4,000	A/DW/Y/RR	500	500	1,000	1,000	1,000	\$ 4,000
Auditing (County Auditor)	12,000	A/DW/Y	4,000	4,000	4,000			\$ 12,000
Office Supplies/Printing	3,700	A/DW/Y/RR/LA	500	500	500	1500	700	\$ 3,700
Publication and Legal Notices	2,000	A/DW/Y/RR/LA	250	250	500	500	500	\$ 2,000
Total:	37,700		\$ 9,250	\$ 9,250	\$ 8,000	\$ 6,000	\$ 5,200	\$ 37,700

Travel: All costs for Admin entity (other than
the Registrations for conferences, workshops
or seminars)

WIOA Contracts

Fiscal Year 2021-2022

Vendor	Description	FY20/21 Budget	Funding Source for budget	Adult	DLW	Youth	NDWG	SB-1	P2E SSEL	P2E IDS	HRCC:CCI	
Eckerd	AJCC One-Stop System Operation	653,998	WIOA A/DW	326,999	326,999							\$ 653,998
Eckerd	Out-of-School Youth Services	548,756	WIOA Youth			548,756						\$ 548,756
Eckerd	NDWG	85,301	CWDB Grant				85,301					\$85,301
Eckerd	Prison to Employment SSEL	52,123	Regional Grant						52,123			\$52,123
Eckerd	Prison to Employment IDS	70,245	Regional Grant							70,245		\$70,245
Eckerd	SB-1 (Building Trades pre-apprenticeship)	49,597	Regional Grant					49,597				\$49,597
Eckerd	HRCC: CCI (Green Energy component to enhance SB-1 pre-apprenticeship)	49,502	Regional Grant								49,502	\$49,502
Total Contracts:		\$ 1,509,522		\$ 326,999	\$ 326,999	\$ 548,756	\$ 85,301	\$ 49,597	\$ 52,123	\$ 70,245	\$ 49,502	\$ 1,509,522

WIOA Services & Systems Purchase Orders

Fiscal Year 2021-2022

		FY 2021-22											
Vendor	Description	Budget	Funding source for budget	Adult	DLW	Youth	RR	LA	CalWORKS ESE	TANF	SB-1	HRCC:CCI	Slingshot 4
TBD	Labor Market Information Subscription	14,000	A/DW/Y/RR/L	\$2,000	\$2,000	\$2,000	\$4,000	\$4,000	\$0	\$0			
County Property Services	AJCC Rent	85,158	A	\$19,659	\$19,659	\$22,211	\$0	\$0	\$14,177	\$9,452			
County Office of Education	Outreach/Digital Marketing - SB-1	36,900	A/DW/Y/ESE/TANF								\$36,900		
County Office of Education	Outreach/Digital Marketing - SB-1	65,012										\$65,012	
Charter; PG&E; So Cal Gas	AJCC Utility Costs & copier rental	7,905		\$1,825	\$1,825	\$2,062			\$1,316	\$877			
TBD	WIOA Business Engagement Services	100,000					\$65,000	\$35,000					
TBD	Branding/Logo System Design & Outreach/Digital Marketing	70,000		\$15,000	\$15,000	\$15,000	\$10,000	\$15,000					
TBD	Staff Training	23,000											\$23,000
TBD	Rapid Response/Layoff Aversion Services	365,990					\$309,964	\$56,026					
TBD	WIOA Youth Services	200,000				\$200,000							
Total Services & Systems P.O.s:		\$ 942,143		\$ 38,484	\$ 38,484	\$ 241,273	\$ 388,964	\$ 110,026	\$ 15,493	\$ 10,329	\$ 36,900	\$ 65,012	\$ 23,000

WIOA WDB Set-Aside

Fiscal Year 2021-2022

Description	FY20/21 Budget	Funding						
		Source for budget	Adult	DLW	Youth	RR	LA	
CWA (Youth/Spring/Fall) Conference <i>(WDB Board Members)</i>	3,000	A/DW/Y	1,000	1,000	1,000			\$ 3,000
Membership Renewals/Sponsorships	5,750	A/DW/Y	1,250	1,250	1,250	1,000	1,000	\$ 5,750
WDB Member Recognition	600	A/DW/Y	200	200	200			\$ 600
Total WDB Set-Aside Budget:	\$ 9,350		\$ 2,450	\$ 2,450	\$ 2,450	\$ 1,000	\$ 1,000	\$ 9,350



COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF SOCIAL SERVICES
WORKFORCE DEVELOPMENT BOARD

Devin Drake *Department of Social Services Director*

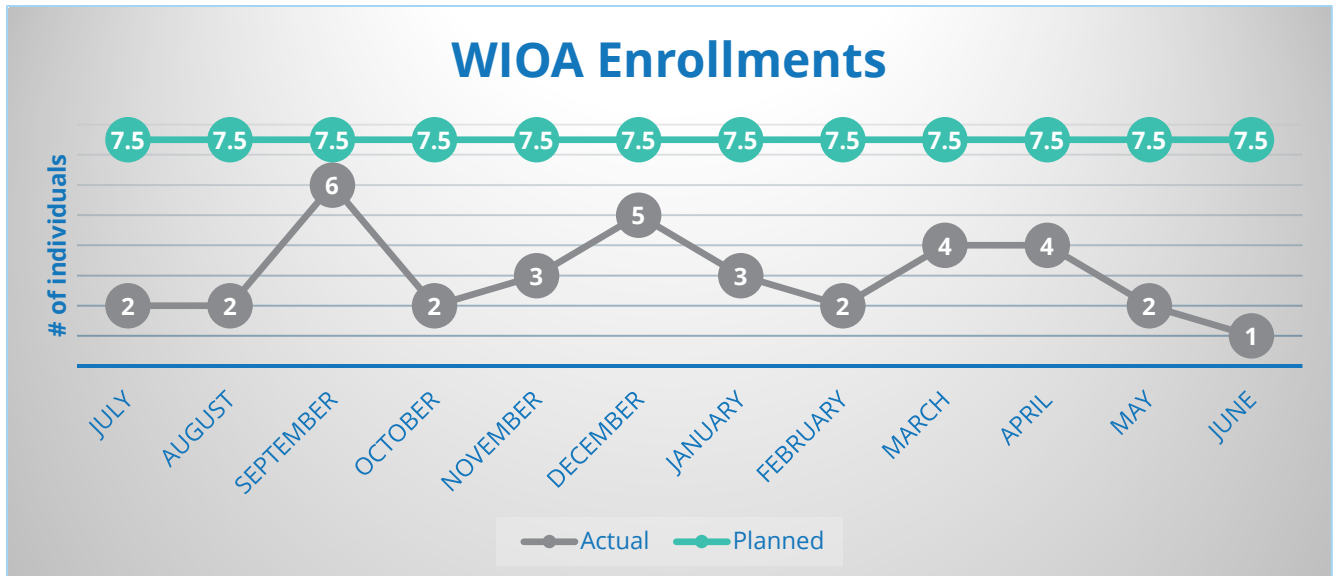
Dawn Boulanger *Workforce Development Board Director*

Program Year 2020-2021 AJCC Contract Performance Report

In-person customer visits to AJCC



WIOA Enrollments



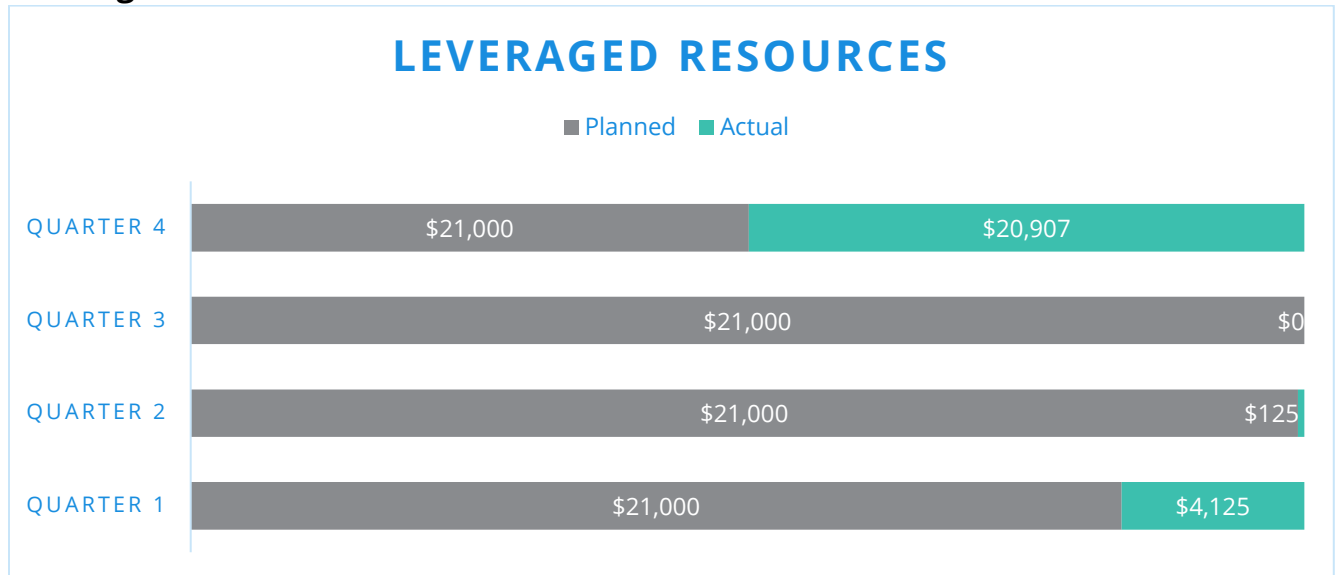
A total contract goal of 90 new career service enrollments was planned for PY 2020-21. As of program year close, 36 new career service enrollments or 40% of this goal had been met.

County of San Luis Obispo Workforce Development Board

3433 South Higuera Street | San Luis Obispo, CA 93403 | (P) 805-781-1908 | (F) 805-781-1846

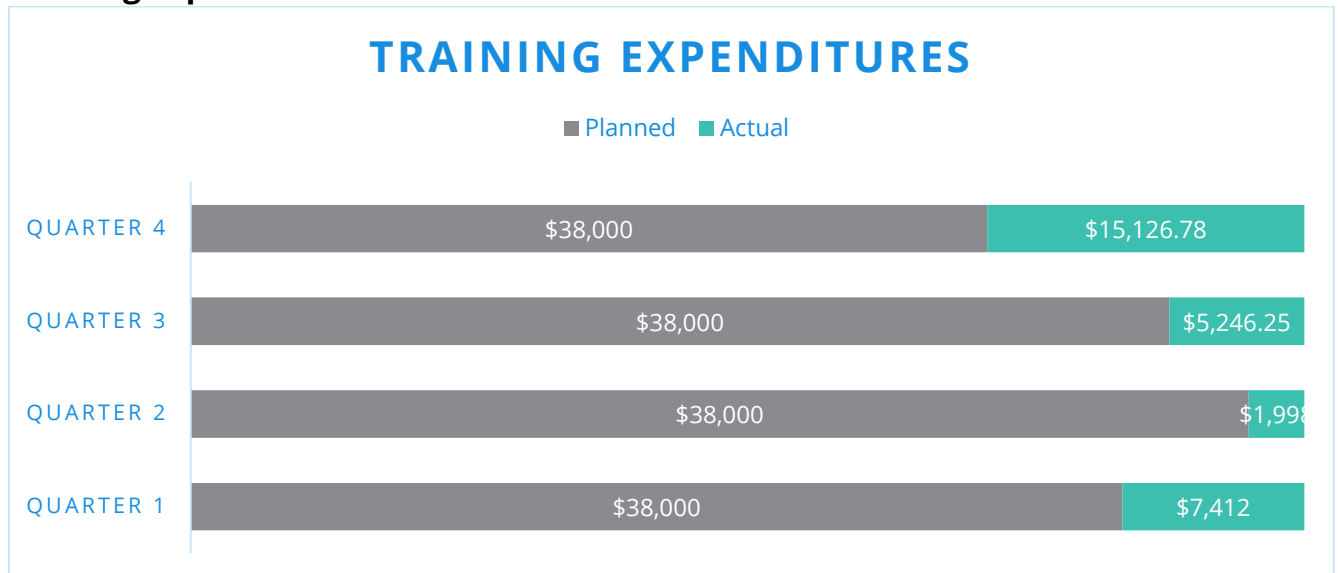
wibadmin@co.slo.ca.us | www.SLOWorkforce.com

Leveraged Resources



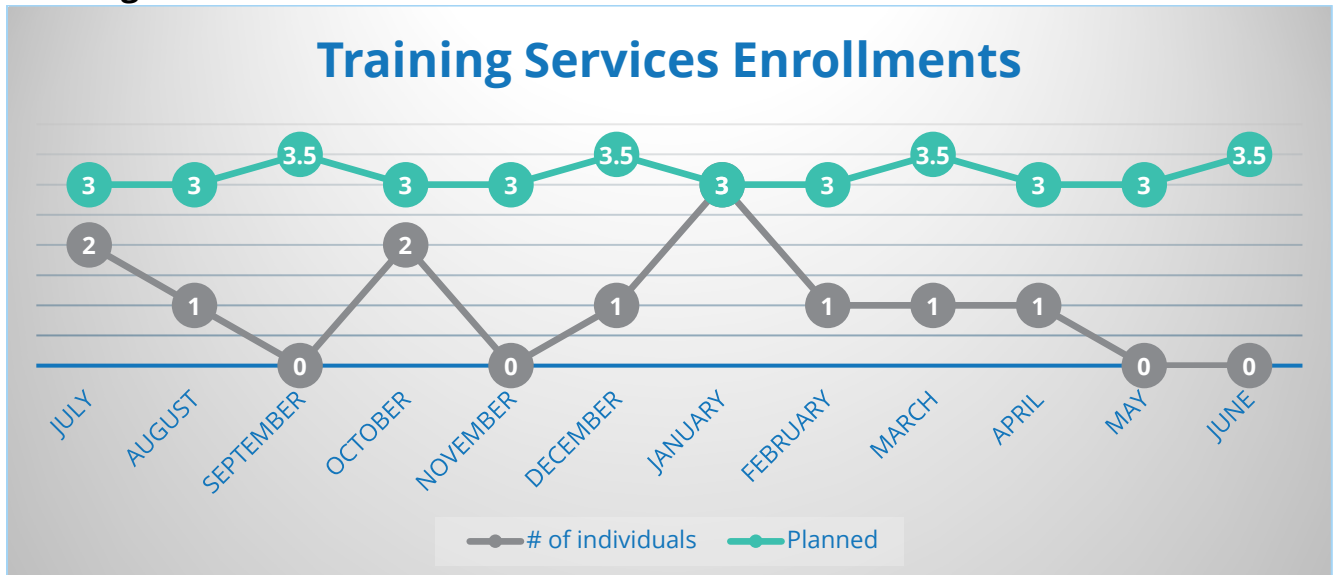
PY 2020-21 leveraged resources contract goal is \$84,000.

Training Expenditures



Training Expenditures reflect actual invoiced participant training costs. PY 2020-21 Training Expenditures contract goal is \$152,000.

Training Services Enrollments



The numbers in *Planned* and *Actual* represent totals from both Adult and Dislocated Worker programs. PY 2020-21 Training enrollment goal of 38 job seekers in On-the-Job Training (OJT) and Individual Training Account (ITA) enrollments. As of program year close, there had been 12 new training service enrollments or equivalent to 32% of this goal met.

Fourth Quarter On-the-Job Training (OJT) Contracts

Employer	Occupation	Hourly Rate
None reported		

Fourth Quarter Individual Training Agreements (ITA's)

Training Provider	Program	Cost
Truck Driver Institute	Truck Driver Class A	\$4,970

AJCC Outreach -

AJCC Outreach - Participant

To overcome low enrollment numbers, Eckerd utilized social media, Craigslist, and Constant Contact for direct outreach to participants and partners.

AJCC Outreach - Business

Eckerd pared down outreach in Q4 due to staffing constraints. They took an inside-out job development approach and contacted businesses on behalf of enrolled participants. May and June brought two hiring events which focused outreach in participation of these events. Employer need is high at this time and job fairs took the place of individualized recruitment support.



America's **JobCenter**
of California™

KENNY SUCCESS STORY

Kenny came to Eckerd Connects as a resident of Restorative Partners' transitional house. Kenny met AJCC Staff when they visited the house in February to do an orientation to services. Kenny was one of 5 residents in attendance and he jumped at the opportunity and called a Career Coach that same day!

With help from AJCC staff, Kenny applied for benefits and was able to receive food stamps and obtain his social security card. He then attended Bike SLO County's Ridewell class and obtained a bike so he could get around town! After career exploration and skill assessments, Kenny knew he wanted to work with people. His career coach shared various job leads with him and worked with the staff at Restorative Partners to help him find the right fit.



When AJCC Staff shared with Kenny that BMW was hiring, he took their personality assessment right away and had an interview the next day. He prepped with AJCC Staff for the interview, identifying his transferrable skills and highlighting his strengths as an employee. He scored the highest possible score and was offered a job with them within a few days!

Kenny rides his bike to work, works 60 hours a week with BMW, and is now looking for a place of his own. He loves his job at BMW and they are investing in him by working with him to plan his career trajectory!

www.eckerd.org/SLO

Services provided by:



This WIOA Title 1 financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. California Relay Service (CRS) 711 or 1-800-735-2922 (English) or 1-800-855-3000 (Spanish).



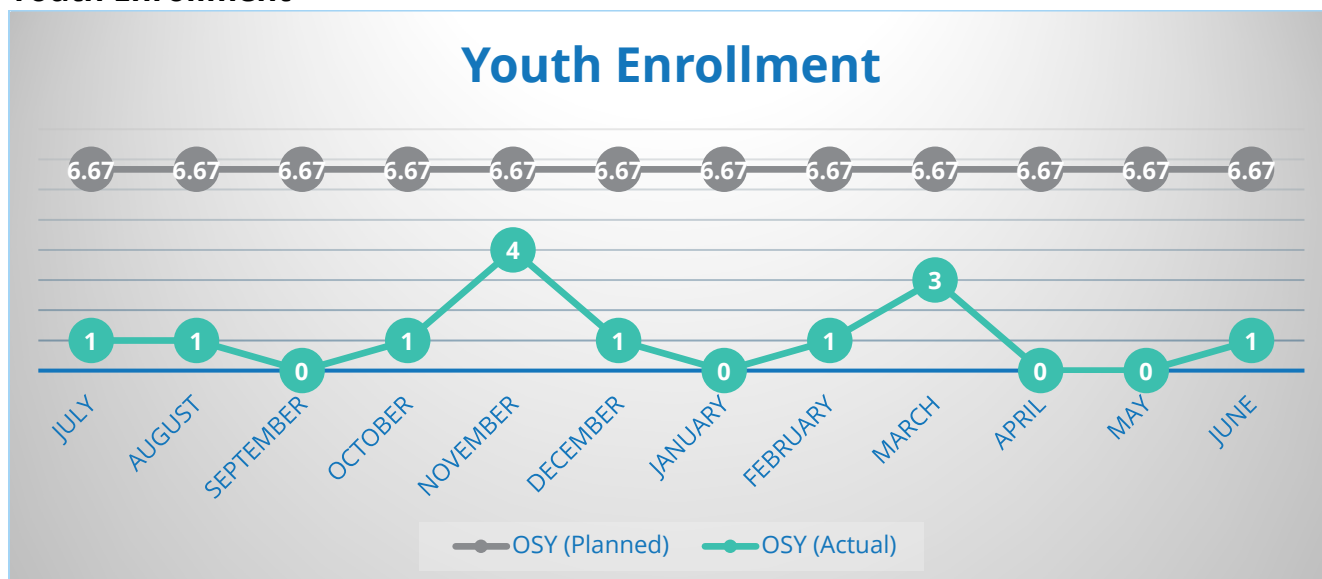
COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF SOCIAL SERVICES
WORKFORCE DEVELOPMENT BOARD

Devin Drake *Department of Social Services Director*

Dawn Boulanger *Workforce Development Board Director*

Program Year 2020-2021 Eckerd Youth Contract Performance Report

Youth Enrollment



A total contract goal of 80 new youth enrollments was planned for PY 2020-21. As of program year close, 13 out of 80 or 16.25% of this goal had been met.

Youth Outreach

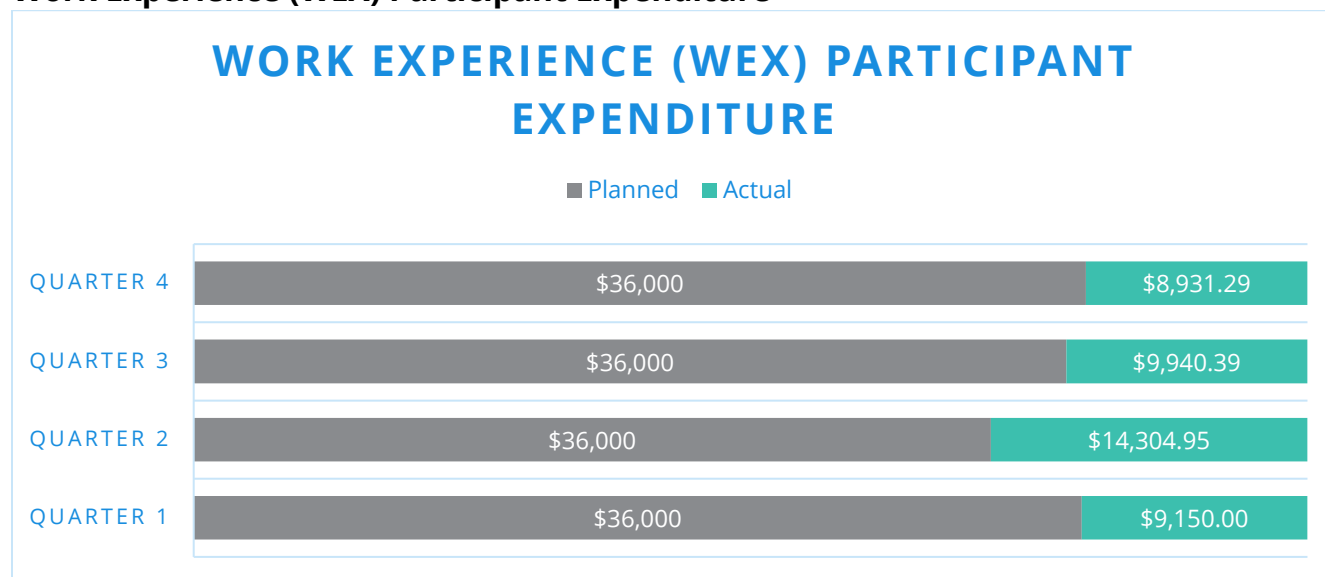
Youth Outreach - Participant

To overcome low enrollment numbers in fourth quarter, Eckerd staff conducted targeted outreach to graduating seniors netting two enrollments. A WEB-based outreach for summer jobs also was conducted but was unsuccessful. Staff utilized outreach funds to promote program/services online via social media platforms and Craigslist. Cuesta and DOR staff have been working closely with Youth staff to cross-refer and provide needed supports. Family Care Network, CAPSLO, and Probation are primary agencies Youth staff are working with to build rapport and a referral process as appropriate. Youth staff participate in bi-weekly orientation to Lucia Mar Adult Ed and Lopez High School students/graduate as well as Adult Ed students at SLCUSD. Eckerd staff continue to outreach to new CalJOBS registrants in the Youth age range monthly.

Youth Outreach – Business

Eckerd business engagement on behalf of Youth Work Experience (WEX) was strategic and client focused. Eckerd staff engaged with businesses to hold two job fairs to fill entry-level and seasonal type work.

Work Experience (WEX) Participant Expenditure

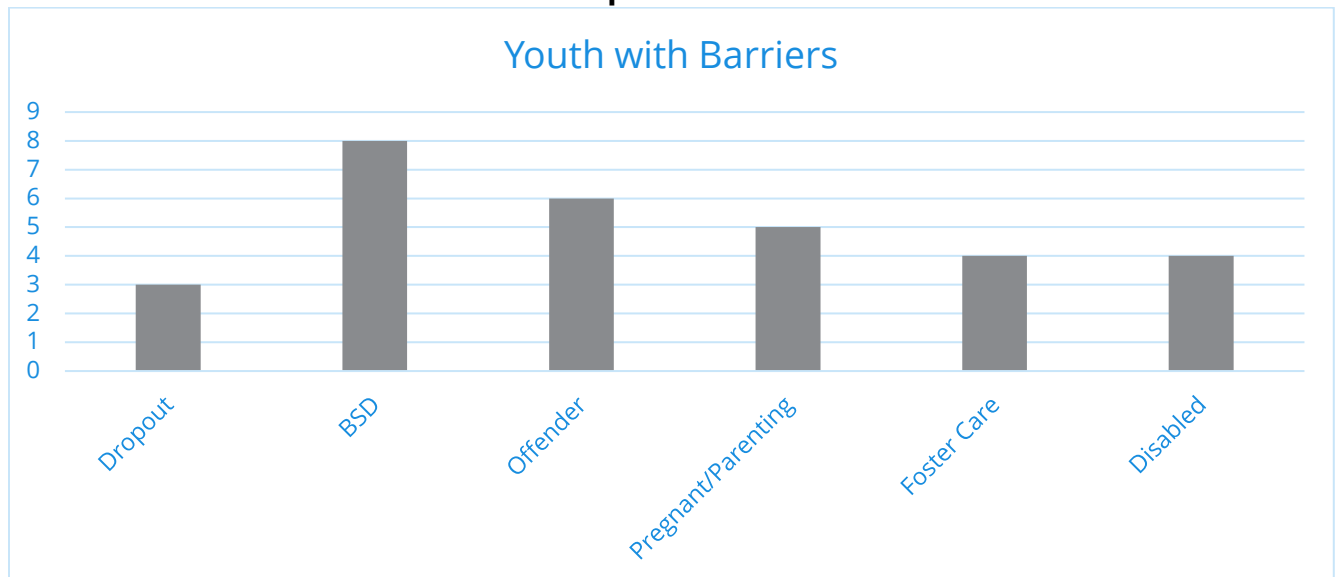


Total WEX includes staff and participant costs. The WEX expenditure goal was to meet a minimum of \$144,000 for PY 2020-21. As of program year close, \$42,326.63 or 29.4% of this expenditure had been met.

Fourth Quarter Work Experience Placements

Employers	Occupation	Hourly Rate
Morro Bay Oyster Company	Farm Associate	\$15

PY 2020-21 Enrolled Youth Barriers Report



During PY 2020-21 of the 13-youth enrolled, 30 total youth barriers were reported. The most common barrier reported is Basic Skills Deficient, followed by offender and pregnant or parenting.



LORIEN SUCCESS STORY

Lorien came into the WIOA Youth Program after hearing about Eckerd services from a friend, who was a former ESE client. She had very little work experience. The experience she did have tended to end unsuccessful due to a lack of soft skills. She also felt some frustration in finding new employment as she did not understand the concept of labor market research.

Lorien worked with her career coach to form a plan which included a goal of successfully completing our work experience program. She not only completed the resume and cover letter workshops, but also completed all the soft skills workshops. There, she learned some communication skills and how to appropriately communicate her needs at the workplace. She completed a list of the top eight places she would like to work. On her list was Morro Bay Oyster Company where she would work as a farm associate helping to farm oysters grown in the ocean. After a successful interview, Lorien was approved to complete her work experience.



Lorien had some struggles upon starting. She found the pressure of keeping up on the barge stressful and being in the water caused her anxiety. She brought her concerns to her career coach and together they revisited the skills needed to communicate her needs effectively. She went back to work with a new confidence and her supervisor was able to give her some tips that helped her as she began. Lorien continued like a champ and was able to complete her job and add a new experience onto her resume.

www.eckerd.org/SLO

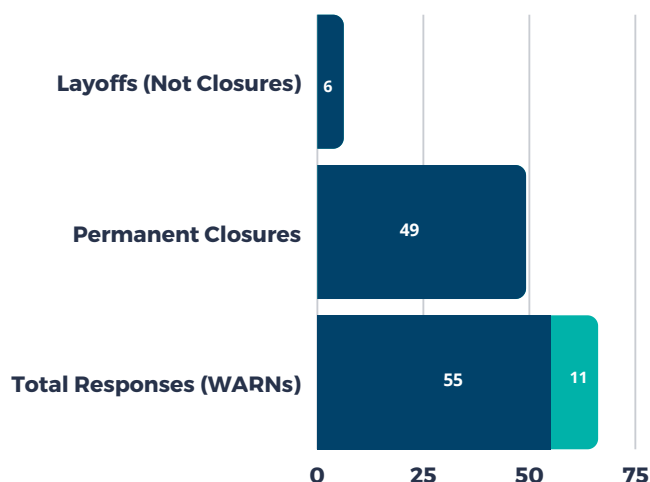
Services provided by:



This WIOA Title 1 financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. California Relay Service (CRS) 711 or 1-800-735-2922 (English) or 1-800-855-3000 (Spanish).

Rapid Response

PROGRAM YEAR 2020-2021

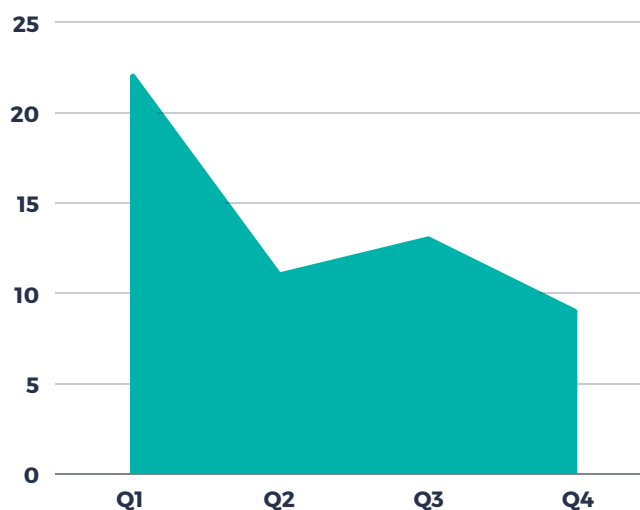


PROGRAM YEAR 2020-2021 RAPID RESPONSES SUMMARY

In the 2020-2021 program year, there were a total of 55 Rapid Responses conducted throughout San Luis Obispo County. Of the 55, 11 were received via WARN from either the business or the Employment Development Department. Responses to business closures and layoffs gradually decreased throughout the 2020-21 Program Year.

RESPONSES BY QUARTER

In the first Quarter (Q1- July-Sept) there were 22 responses to business closures/layoffs. Quarter 2 (Oct-Dec) responses resulted in 11 confirmed affected businesses. In the third Quarter (Q3 Jan-March), 13 responses were conducted. In the fourth Quarter (Q4 April-June) we responded to 9 closures.



7.6K

Unemployed civilians in
San Luis Obispo County in
June 2021

5.8%

Latest Unemployment
Rate in San Luis Obispo
County

#10

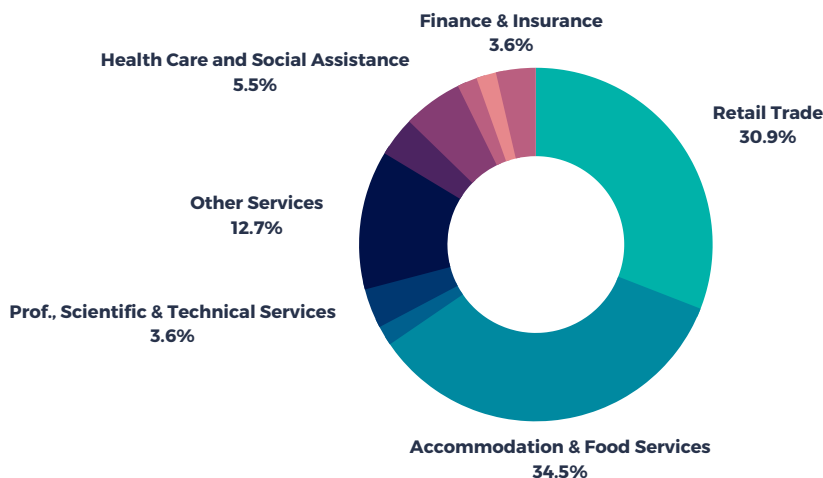
San Luis Obispo County
current rank for lowest
unemployment rate in CA
22 of 23

Rapid Response

PROGRAM YEAR 2020-2021

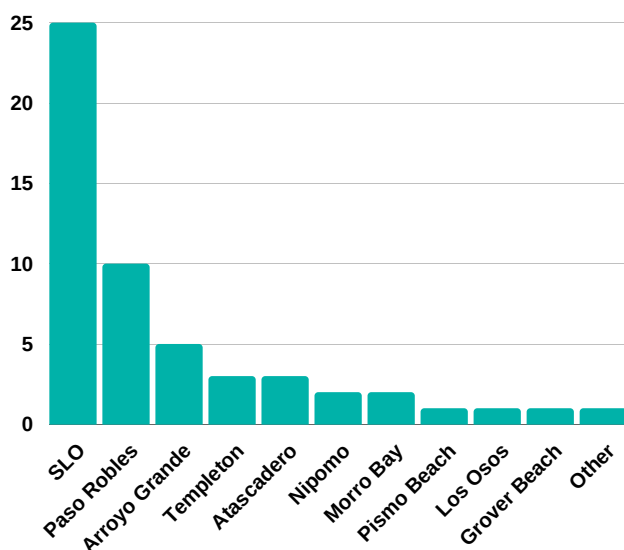
San Luis Obispo County
WORKFORCE
DEVELOPMENT BOARD

Rapid Responses by Industry



RAPID RESPONSE DATA BY INDUSTRY

This program year's Rapid Response data showed that the *Accommodation & Food Services* and *Retail* industries continue to be the hardest hit. The two industries comprised almost 65% of the Rapid Responses conducted in San Luis Obispo County. The *Other Services* industry (i.e. fitness gyms, salons, barbershops, etc) was also impacted, adding up nearly 13% (or 7) of the total responses. The *Healthcare & Social Assistance* industry resulted in 3 responses. The *Professional, Scientific & Technical Services*, *Finance & Insurance*, and the *Educational Services* industries each had two responses. The *Agriculture, Forestry, Fishing, & Hunting*, *Arts, Entertainment, & Recreation* and *Mining, Quarrying, Oil, & Gas Extraction* industries each had one response.



RAPID RESPONSE DATA BY LOCATION

Of the Rapid Responses conducted in PY 2020-2021, nearly half were for businesses located in the city of San Luis Obispo; a total of 25 responses. 10 of the responses were for businesses in Paso Robles and 5 for Arroyo Grande. Responses were also conducted in Templeton, Atascadero, Nipomo, Morro Bay, Pismo Beach, Los Osos, and Grover Beach. One of the responses was for a Florida-based company that employs a remote worker in SLO County.