

# Grape Expectations

Annual

1999



Report

San Luis Obispo County Department of Agriculture

# San Luis Obispo County Department of Agriculture Weights and Measures

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### Current Temporary Employees

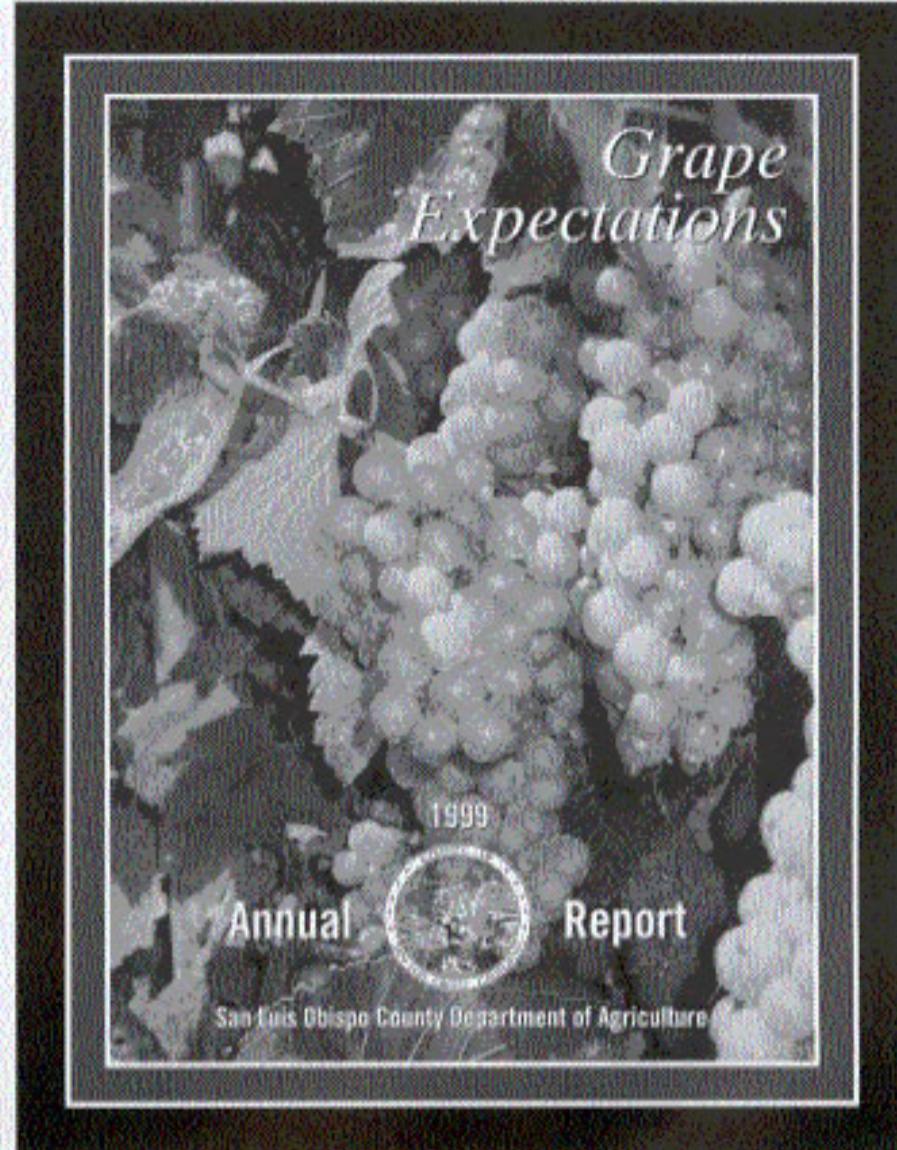
<b>P. Kim Cairns</b>	<b>David Lavi</b>	<b>Jim Park</b>
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### Calendar Year Contributions

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<b>Lydia Doppe</b>		<b>Mary Hertel</b>

### In Memory

<b>Linda Leos</b>	<b>Hilary Bryant</b>
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*Cover photo:*

Chardonnay Grapes by Leaha Magee

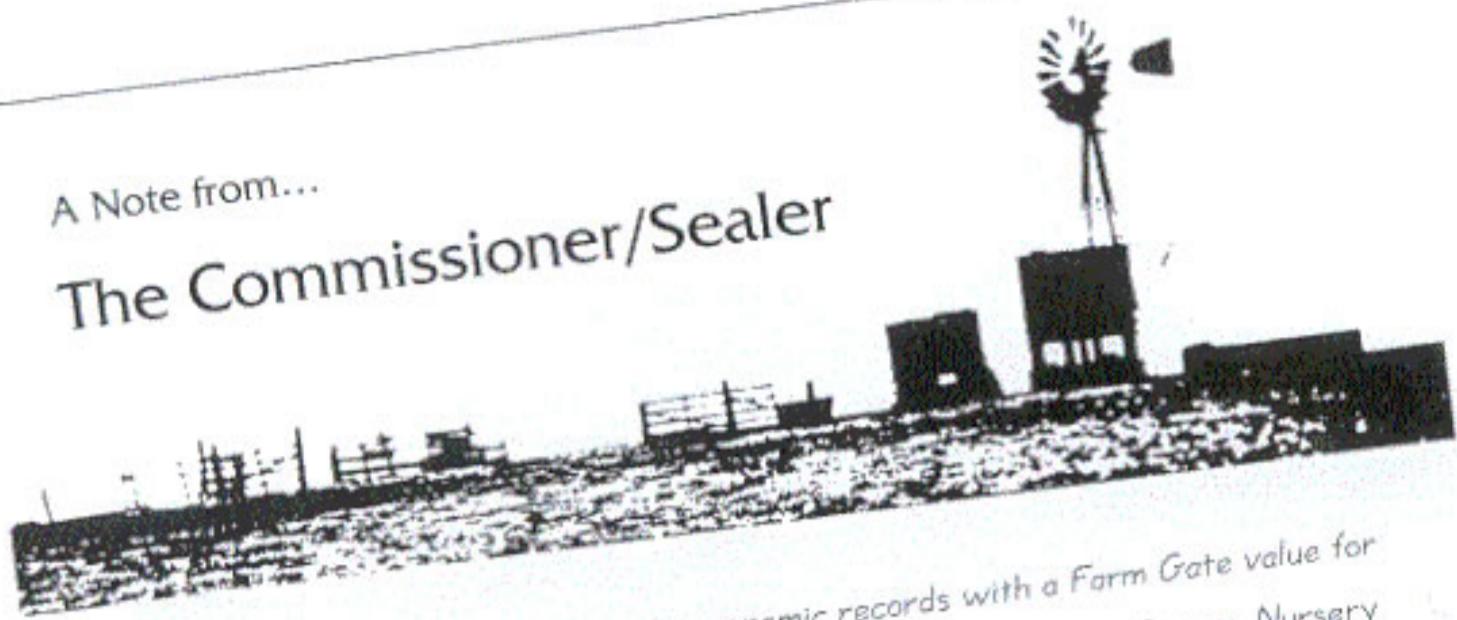
*Back cover photo:*

Birth of a Butterfly on a Pepper Plant by Carol P. Hopper

**g** Graphics by Erick

A Note from...

## The Commissioner/Sealer



County farmers and ranchers set new economic records with a Farm Gate value for 1999 estimated at \$393,023,000. Increases were significant for Wine Grapes, Nursery Stock, and Animal Industry. Various factors contributed to the value including increased harvested acreage, and good production with a few commodities increasing in value. The significant factors by crop category are included in this report to help demonstrate the complexity of the business, art, and science of farming and ranching.

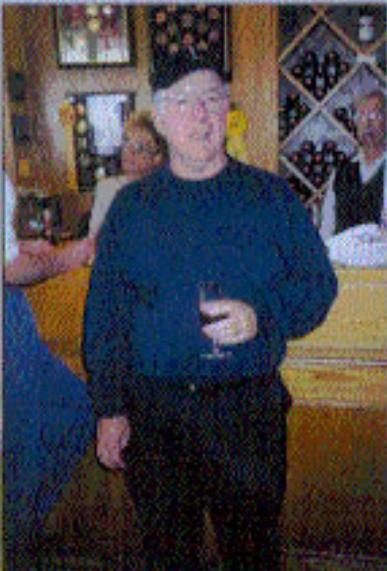
Our theme, *Grape Expectations*, showcases the significant growth of the county's vibrant wine grape community which is illustrated on page 8. We have included a map showing vineyards, wineries, and tasting rooms for your use. A survey of visitors on pages 4-5 provides insight into the marketing and tourist side of the business. The rural character and beauty of the Central Coast, with its friendly people, create the ambiance for our visitors' unique and individual wine experiences.

The Commissioner's office, working with agriculture, the public, and government officials, continues to provide leadership and help plan for agriculture's future. Implementation of the Agriculture and Open Space Element of the County's General Plan provides the foundation of our efforts. Stay tuned as agriculture constructs the bridge to the New Millennium.

We have again used the Agricultural Appreciation Week Photo Contest to demonstrate the diversity and beauty that farming and ranching provides. I want to express my thanks to the staff and agricultural community for helping create this year's report.

Ric J. Sealer

# What do you like about the wineries in San Luis Obispo County?



*Jack Taylor,  
Cambrria and Huntington Beach*  
**"I think they have  
matured to be some  
of the best in  
California. I'm a  
collector and I  
cellar about 1400  
bottles."**



*Rosemary Morse, Lake Almanor*  
**"It has grown so much.  
It's layed out nicely and  
an asset to the county."**



*Tanya "Cinderella" Hildebrand, Grover Beach*  
**"Everything! It has such interesting wine compared  
to what's in Northern California. The micro-climate  
provides for a 'fruit forward' wine. I also like the  
ambiance when you walk into tasting room –  
you get one-on-one hands-on information."**



*Don Hilderbrandt, Maryland*  
**"The caves here are  
spectacular. We've been  
all over the world and  
they're equal to anything  
in Europe. Wines here have  
a certain intensity."**



*Valerie Turner, Paso Robles*  
**"I like the fact that they're not  
commercialized like Napa Valley  
and it's friendly. It's beautiful  
here. What's not to like?"**



*Craig and Lind Coogan, Orange County*  
**"We like the wine tasting rooms,  
beautiful views, the people we  
meet and the weather."**



*Ron Montgomery, Oceano*  
**"It's 'sooo...' close  
and 'sooo...' good!"**



Don Reynolds, 510  
"Friendly tasting room staff, excellent wines, and moderate prices."

Cheryl Bennett,  
Los Angeles  
"I like them because they're close. It's an easy, fun weekend trip."



Cheryl Travis, Los Angeles  
"It's a relaxed easy-going environment. It's friendlier than Napa."

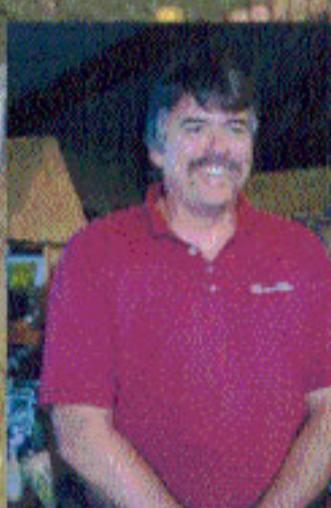


Jackie Shaw, Atascadero  
"I like the accessibility, sense of community they seem to have."



Alexis Batista, North Carolina  
"I like the characters that work at the winery."

Margaret D'Arrigo-Martin, Salinas  
"Great red wine and people are friendly and not snobby like Napa Valley. It's close and the countryside is beautiful. I feel comfortable here."



Jim Hayes, Los Osos  
"I like the variety, white, red and Zinfandels."



Kjerstie Nyberg, San Luis Obispo  
"It's very friendly and open. Very nice people and very good wine!"

Vivian Gosnell,  
Long Beach  
"I like the countryside, the beauty, and the people."



Vicki Tomac, Long Beach  
"I like the atmosphere, beautiful grounds. The wines are very good and the people are wonderful."

Robin Porter  
"I like Zinfandel wine. We keep coming back to try new varieties. I like it more and more!"

Dana Vanwyk, Palo Alto  
"I like the Zinfandels!"

# "What We Do"

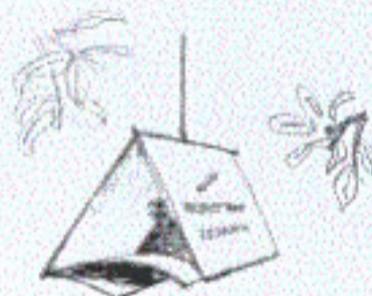
The County Department of Agriculture/Measurement Standards is leading the way to a better future through numerous programs and services designed to protect the public's health and safety and the environment, promote agriculture, and ensure the integrity of the marketplace. Following is a description of the department's activities:

## Environmental Protection

The Environmental Protection division conducts a comprehensive program in pesticide use enforcement and hazardous materials control which protects workers, the public's health and safety, and the environment. This is achieved by permitting and monitoring the use of pesticides, collecting and reviewing pesticide use data, investigating pesticide incidents, enforcing laws, responding to pesticide accidents, educating and assisting users of pesticides, and promoting the importance of Integrated Pest Management and food safety.

## Pest Prevention

The Pest Prevention program prevents the introduction and spread of pests in San Luis Obispo County. Pest exclusion, pest detection, and pest eradication programs protect agriculture, urban, rural areas, and native habitat from pests foreign to California through targeted inspection programs. County beekeepers are regulated and information is provided for public safety.



## Sustainable Agriculture and Integrated Pest Management

Building upon the historical foundation of a successful Biological Control program, the Department continued to focus on promoting and implementing integrated pest management concepts. The **Integrated Pest Management (IPM)** program will focus on the **Weed Management Area (WMA)** program to reduce the impact of serious weeds such as Yellow Starthistle and Purple Starthistle. The IPM program



uses education and training to reduce the dependency of pesticide usage for pest control in county buildings and public schools.

## Product Quality

Our Product Quality programs assure the consumer and agricultural business is afforded a fair and equitable opportunity to market products. Quality control inspections of Farmers' Markets, nurseries, organic farms, egg producers, and seed distributors are conducted.

## Agricultural Resources

Local agricultural land resources are protected for long term sustainable agriculture. Our **Land Use Planning** program provides information and recommendations in an effort to maximize agricultural productivity, curb urban sprawl, and minimize agricultural and urban land use conflicts.

The **Resource Protection** program promotes stewardship of agricultural land and assists agricultural operators to comply with environmental regulations. Emergency Preparedness planning protects the public and agriculture by monitoring harvestable crops during a Diablo Canyon Power Plant emergency and periods of natural disaster.

## Weights and Measures

The **Weights and Measures** program provides price comparisons and accurate measure for the consumer and assures fairness for the merchant when products, such as groceries or gasoline, are sold by weight, measure, count or time. Both the buyer and seller are protected when Weights and Measures inspectors test store scales, checkout scanners, packages, taxi meters, gasoline pumps or the products for net contents and labeling.

# Departmental Goals for 2000

The following goals are in addition to existing programs conducted by the department.

- Conduct a validated farm worker survey for pesticide safety and make any necessary changes in the administration of the Worker Protection Standards Program
- Implement an integrated pest management program for Public Schools
- Implement priority policies adopted in the Agriculture and Open Space Element of the County's General Plan
- Implement a weed management area for noxious weed control
- Revise the County Right to Farm Ordinance and provide outreach to County Realtors
- Perform exclusion and detection efforts for serious pests not known to occur in San Luis Obispo County; such as Glassy-Winged Sharpshooter, Red Imported Fire Ant, and Africanized Honey Bee
- Provide detailed computer generated maps for major county agricultural crops, such as vineyards



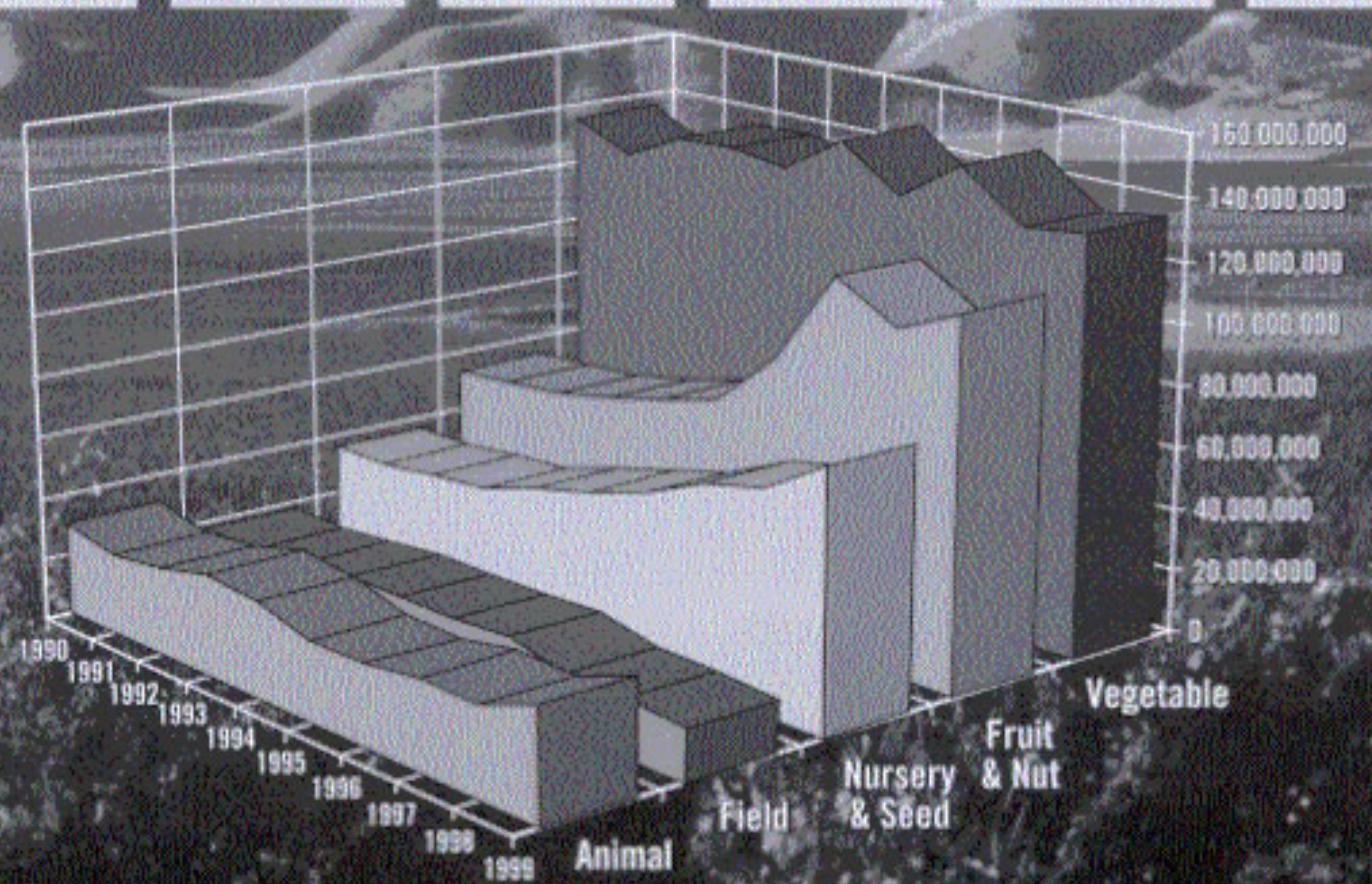
## Comparison of Valuation of Major Groups During the Past Ten Years

YEAR	ANIMAL	FIELD	NURSERY & SEED	FRUIT & NUT	VEGETABLE	TOTAL
1990	30,276,000	17,666,000	35,657,000	53,541,000	135,349,000	272,489,000
1991	26,440,000	16,989,000	36,070,000	54,746,000	126,352,000	260,597,000
1992	28,419,000	18,575,000	37,749,000	56,619,000	136,324,000	277,686,000
1993	33,102,000	20,666,000	39,783,000	60,353,000	137,316,000	291,220,000
1994	31,431,000	21,020,000	45,517,000	65,476,000	134,784,000	298,228,000
1995	26,188,000	21,340,000	50,534,000	70,975,000	147,771,000	316,808,000
1996	26,013,000	22,445,000	56,399,000	89,171,000	134,047,000	328,179,000
1997	29,223,000	18,056,000	65,486,000	120,912,000	148,129,000	381,806,000
1998	28,665,000	17,614,000	70,296,000	109,351,000	132,895,000	358,821,000
1999	36,031,000	16,296,000	82,853,000	122,460,000	135,393,000	393,023,000

\*\*Revised

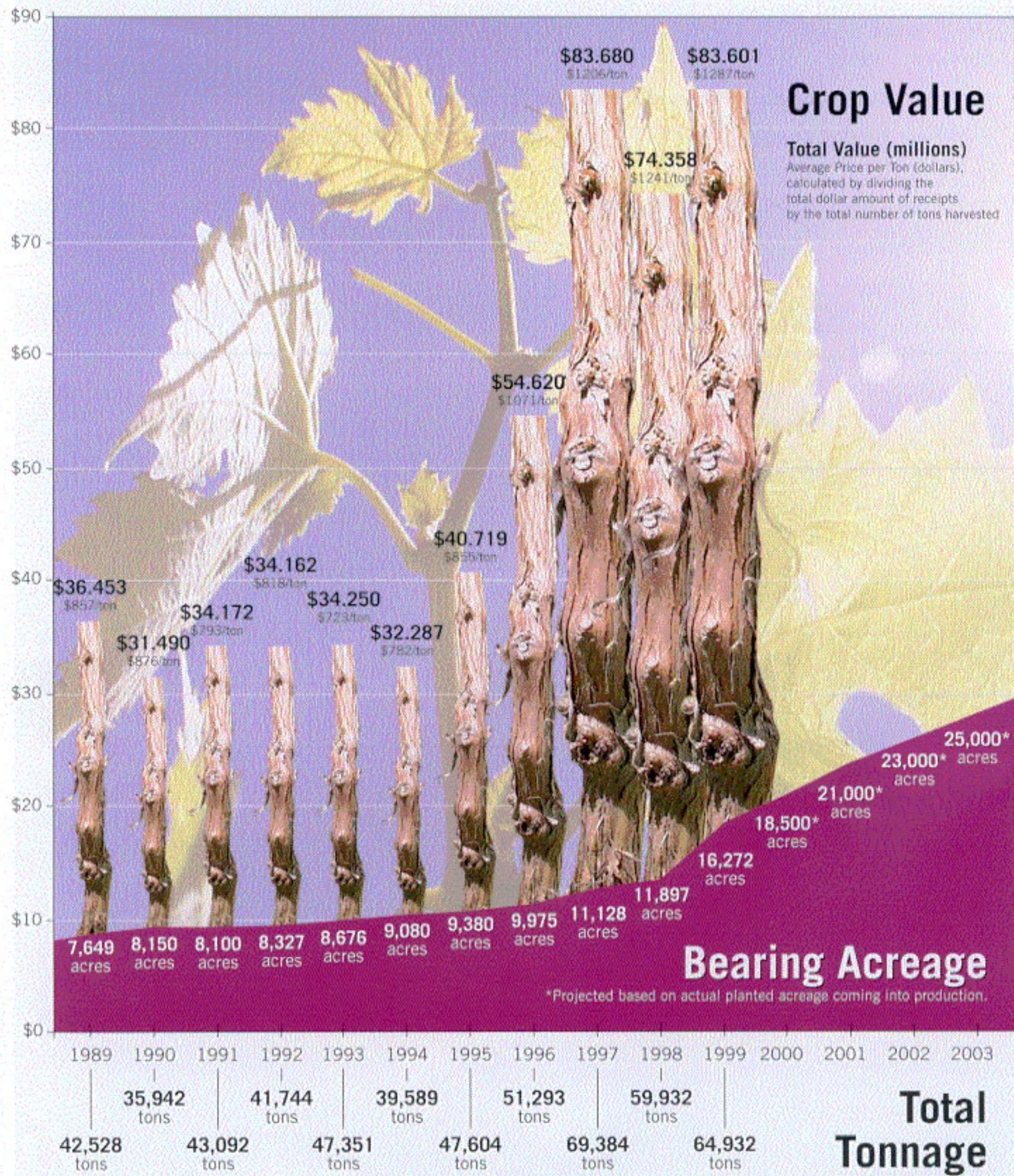
### TOTAL ACREAGE

1999 1,198,771  
1998 1,206,801

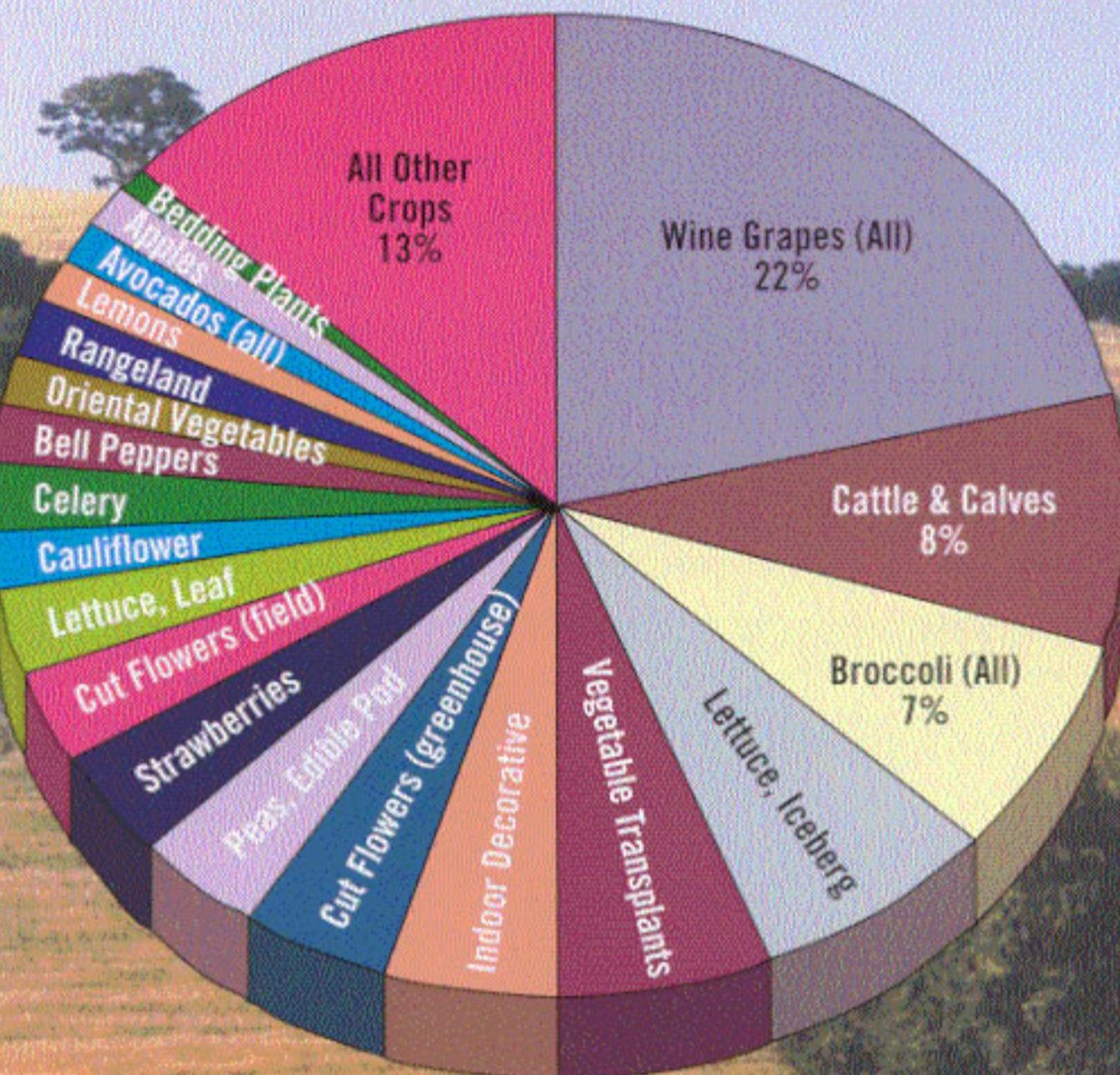


# Grape Expectations

Wine Grapes in San Luis Obispo County: 1989 - 1999



# Top Twenty Value Crops



1. Wine Grapes (All) .....	\$83,601,000	11. Lettuce, Leaf .....	\$10,141,000
2. Cattle & Calves .....	\$32,032,000	12. Cauliflower .....	\$8,260,000
3. Broccoli (All) .....	\$27,764,000	13. Celery .....	\$8,163,000
4. Lettuce, Iceberg .....	\$27,599,000	14. Bell Peppers .....	\$7,716,000
5. Vegetable Transplants .....	\$23,549,000	15. Oriental Vegetables .....	\$6,931,000
6. Indoor Decorative .....	\$18,943,000	16. Rangeland .....	\$6,868,000
7. Cut Flowers (Greenhouse) .....	\$16,574,000	17. Lemons .....	\$5,998,000
8. Peas, Edible Pod .....	\$14,015,000	18. Avocados (All) .....	\$5,477,000
9. Strawberries .....	\$13,667,000	19. Apples .....	\$4,513,000
10. Cut Flowers (Field) .....	\$12,324,000	20. Bedding, Sod & Ground Cover .....	\$4,292,000



## Animal Industry

Due to increased sales and value for cattle and calves, the animal industry category rebounded in 1999, up 25%.

Most of the other livestock animals and miscellaneous commodities continue to experience low prices.

COMMODITY	YEAR	NO. OF HEAD	PRODUCTION	UNIT	VALUE PER UNIT	TOTAL
Cattle and Calves	1999	65,000	416,000	Cwt	77.00	\$32,032,000
	1998	57,000	359,000	Cwt	70.00	\$25,130,000
Hogs	1999	1,020	1,990	Cwt	53.50	106,000
	1998	1,150	2,270	Cwt	54.00	123,000
Milk	1999		44,204	Cwt	16.02	708,000
	1998		46,658	Cwt	16.02	747,000
Sheep and Lambs	1999	8,050	10,285	Cwt	76.15	783,000
	1998	8,300	10,375	Cwt	79.70	827,000
Miscellaneous*	1999					2,402,000
	1998					1,838,000
<b>TOTAL</b>	<b>1999</b>					<b>\$36,031,000</b>
<b>Animal Industry</b>	<b>1998</b>					<b>\$28,665,000</b>

\*Aquaculture, Bees wax, Eggs, Game Birds, Goats, Honey, Pollen, Pollination, Poultry, Wool

\*\*Revised

## Commercial fishery landings in pounds and value at Morro Bay/Port San Luis and all California ports in 1998.

We are reporting 1998 commercial fishery landings for Morro Bay and Port San Luis Obispo. Although these figures are not considered "agriculture" for statewide crop report purposes, a rich variety of fishery resources come through the two ports each year providing a vital food source as well as making a crucial contribution to the local economy.

FISHERY	Morro Bay/Port San Luis		All California Ports	
	1,000's POUNDS	VALUE \$1,000	1,000's POUNDS	VALUE \$1,000
Spot Prawn	207	1,398	819	5,572
Rockfish	1,846	1,281	15,203	7,962
Cabezon	169	605	373	1,232
Dover Sole	1,326	476	7,875	2,661
Thorny/Heads	660	441	4,232	3,274
Salmon	244	369	1,847	3,052
Swordfish	121	277	2,042	5,611
Halibut	117	263	1,194	2,833
Ocean Shrimp	365	251	1,836	982
Rockcrab	217	246	1,260	1,469
Sablefish	255	203	3,140	3,325
Albacore	144	120	5,310	3,372
Surfperch	43	74	74	112
Petrale Sole	60	63	1,042	995
Dungeness Crab	19	60	10,687	19,925
White Seabass	27	58	154	296
Thresher Shark	34	42	414	544
Rex Sole	100	41	638	242
Lingcod	28	26	331	273
Mako Shark	9	10	147	167
All Others	171	86	225,281	43,168
<b>Total</b>	<b>6,162</b>	<b>\$6,390</b>	<b>283,889</b>	<b>\$107,067</b>

Source of information: The California Department of Fish and Game

# Fruit and Nut Crops

1999 was a record year for fruit and nut crops with increased bearing acreage for all crops, especially grapes. A combination of cool and wet spring conditions and young vineyards reduced production for wine grapes by about 25 percent, although most varieties increased in value. The severe freeze of 1998 showed up in a substantial reduction in avocado production. Apples continued to be deeply depressed in value due to imports. Citrus crops were benefitted by significant increases in value.



Grandpa's Apples: Credit: Hamide + Kids = FUN by Miss Lundy

CROP	YEAR	ACREAGE		PRODUCTION		UNIT	PER UNIT	TOTAL
		PLANTED	BEARING	PER ACRE	TOTAL			
Apples	1999	2585	2,200	7.025	15,456	Ton	\$292.00	\$4,513,000
	1998		2,110	5.200	10,972	Ton	\$486.00	\$5,332,000
Avocados (Hass)	1999	1432	1,050	1.620	1,701	Ton	3,220.00	5,477,000
	1998		1,006	3.880	3,903	Ton	2,180.00	8,509,000
Avocados (Other)	1999	58	58	1.550	90	Ton	820.00	74,000
	1998		35	3.140	110	Ton	740.00	81,000
Grapes, Wine (All)	1999	24,660	16,272		64,932			83,601,000
	1998		11,897		60,388			74,358,000
Chardonnay	1999		3,653	3.840	14,028	Ton	1,555.00	21,813,000
	1998		3,400	4.480	15,232	Ton	1,612.00	24,554,000
Sauvignon Blanc	1999		770	4.620	3,557	Ton	928.00	3,301,000
	1998		659	6.580	4,336	Ton	854.00	3,703,000
White Wine (Other)	1999		600	3.380	2,028	Ton	822.00	1,667,000
	1998		445	5.630	2,505	Ton	778.00	1,949,000
Cabernet Sauvignon	1999		5,071	4.080	20,690	Ton	1,293.00	26,752,000
	1998		3,530	5.910	20,862	Ton	1,182.00	24,659,000
Merlot	1999		2,325	4.420	10,277	Ton	1,348.00	13,853,000
	1998		1,670	4.020	6,713	Ton	1,352.00	9,077,000
Pinot Noir	1999		515	1.760	906	Ton	2,195.00	1,990,000
	1998		290	2.570	745	Ton	2,024.00	1,508,000
Syrah	1999		729	3.430	2,500	Ton	1,416.00	3,541,000
Zinfandel	1999		1,820	4.770	8,681	Ton	945.00	8,204,000
	1998		1,315	5.520	7,259	Ton	800.00	5,807,000
Red Wine (Other)	1999		789	2.870	2,264	Ton	1,095.00	2,480,000
	1998		588	4.650	2,734	Ton	1,134.00	3,101,000
Lemons	1999	1,275	1,090	15.200	16,568	Ton	362.00	5,998,000
	1998		1,090	16.370	17,843	Ton	222.00	3,961,000
Pistachios	1999	171	147	0.620	91	Ton	2,520.00	230,000
	1998		135	0.430	58	Ton	2,400.00	139,000
Strawberries	1999	540	540	31.620	17,075	Ton	800.41	13,667,000
	1998		497	28.140	13,986	Ton	773.20	10,814,000
Valencia Oranges	1999	342	338	27.400	9,261	Ton	308.00	2,852,000
	1998		309	18.600	5,747	Ton	136.00	782,000
English Walnuts	1999	2,740	2,480	0.430	1,066	Ton	880.00	938,000
	1998		2,440	0.390	952	Ton	920.00	875,000
Miscellaneous	1999	2,465	2,260					5,100,000
	1998		2,250					4,500,000
<b>TOTAL</b>	<b>1999</b>	<b>36,268</b>	<b>26,435</b>					<b>\$122,450,000</b>
<b>Fruit &amp; Nut Crops</b>	<b>1998</b>		<b>21,769</b>					<b>\$109,351,000</b>

\*Almonds, Apricot, Asian Pear, Black Walnut, Bushberry, Cherry, Feijoa, Grapefruit, Horned Melons, Kiwi, Lime, Navel Orange, Nectarine, Olive, Peach, Pear, Persimmon, Pomegranate, Quince, Table Grape, Pepino, Tangelo

# Vegetable Crops

Generally conditions were favorable for vegetable crop production with a 10 percent increase in harvested acreage compared to 1998, an El Nino year.

Production per acre for most items was similar to 1998. However, the overall value for vegetables was only up slightly. The value for most commodities declined further from last year, which continued the trend of recent years.



Bright and Peppery by Linda Brownson

CROP	YEAR	HARVESTED ACREAGE	PRODUCTION PER ACRE	TOTAL	UNIT	PER UNIT	TOTAL
Beans (Green)	1999	948	458.0	434,184	30#	\$4.32	\$1,876,000
	1998	842	381.0	320,802	30#	\$5.19	\$1,665,000
Bell Peppers	1999	1,118	1,018.0	1,138,124	30#	6.78	7,716,000
	1998	937	907.0	849,859	30#	7.14	6,068,000
Broccoli (Fresh)	1999	9,792	584.0	5,718,528	23#	4.65	26,591,000
	1998	8,490	604.0	5,127,960	23#	5.74	29,434,000
Broccoli (Freezer)	1999	525	6.0	3,171	Ton	370.00	1,173,000
	1998	450	6.3	2,835	Ton	420.00	1,191,000
Cabbage	1999	1,067	669.0	713,823	45#	5.17	3,690,000
	1998	1,052	802.0	843,704	45#	6.09	5,138,000
Cauliflower	1999	2,401	654.0	1,570,254	25#	5.26	8,260,000
	1998	1,736	678.0	1,177,008	25#	6.05	7,121,000
Celery	1999	1,248	1,122.0	1,400,256	60#	5.83	8,163,000
	1998	1,090	1,109.0	1,208,810	60#	5.07	6,129,000
Lettuce Head	1999	7,355	686.0	5,045,530	50#	5.47	27,599,000
	1998	6,207	678.0	4,208,346	50#	6.16	25,923,000
Lettuce Leaf	1999	2,233	811.0	1,810,963	25#	5.60	10,141,000
	1998	1,972	809.0	1,595,348	25#	5.68	9,062,000
Oriental Vegetables	1999	1,077	758.0	816,366	80#	8.49	6,931,000
	1998	1,513	767.0	1,160,471	80#	8.65	10,038,000
Peas Edible Pod	1999	3,385	477.0	1,614,645	10#	8.68	14,015,000
	1998	3,410	461.0	1,572,010	10#	9.15	14,384,000
Spinach	1999	428	960.0	410,880	20#	5.14	2,112,000
	1998	326	868.0	282,968	20#	4.54	1,285,000
Squash	1999	480	778.0	373,440	30#	5.05	1,886,000
	1998	530	759.0	402,270	30#	4.24	1,706,000
Tomato	1999	71	1,475.0	104,725	20#	15.54	1,627,000
	1998	77	1,645.0	126,665	20#	15.52	1,966,000
Miscellaneous*	1999	3,730					13,613,000
	1998	3,835					11,785,000
<b>TOTAL Vegetable Crops</b>	<b>1999</b>	<b>35,858</b>					<b>\$135,393,000</b>
	<b>1998</b>	<b>32,467</b>					<b>\$132,895,000</b>

\*Anise, Artichokes, Baby Vegetables, Brussel Sprouts, Carrots, Cilantro, Chili Peppers, Cucumber, Endive, Escarole, Frisse, Garlic, Herbs, Kale, Korean Melon, Korean Radish, Leek, Mushrooms, Onions, Parsley, Parsnips, Potatoes, Pumpkins, Radishes, Rhubarb, Spring Mix, Sweet Corn, Tomatillos, Watermelon

# Nursery Stock

Once again a substantial increase in the value of the nursery industry occurred, with an increase of about 17%. Greenhouse cut flower, indoor decorative plants and vegetable transplants all posted strong gains.



CROP	YEAR	FIELD PRODUCTION (acres)	GREENHOUSE PRODUCTION (sq ft)	VALUE
Bedding Plants, Sod, and Ground Cover	1999	52	140,400	\$4,292,000
	1998	55	124,250	\$4,009,000
Christmas Trees, Cut	1999	20		238,000
	1998	22		212,000
Cut Flowers (Field)	1999	272		12,324,000
	1998	518		11,673,000
Cut Flowers (Greenhouse)	1999		2,018,000	16,574,000
	1998		1,652,800	14,800,000
Fruit-Nut Trees & Vines	1999	54	125,600	1,698,000
	1998	62	121,225	2,437,000
Indoor Decoratives	1999		1,891,140	18,943,000
	1998**		1,910,163	16,672,000
Outdoor Ornamentals	1999	53	83,510	4,037,000
	1998	45	76,960	2,659,000
Vegetable Transplants	1999	65	1,087,830	23,549,000
	1998	28	1,005,432	16,958,000
Miscellaneous*	1999	17	55,010	729,000
	1998	24	28,000	465,000
<b>TOTAL</b> <b>Nursery Stock</b>	1999	533	5,401,490	\$82,384,000
	1998**	753	4,918,830	\$69,885,000

\*Bulbs, Cacti, Herbs, Propagative plants, Scion wood, Specialty plants, Succulents,    \*\*Revised

# Seed Crops

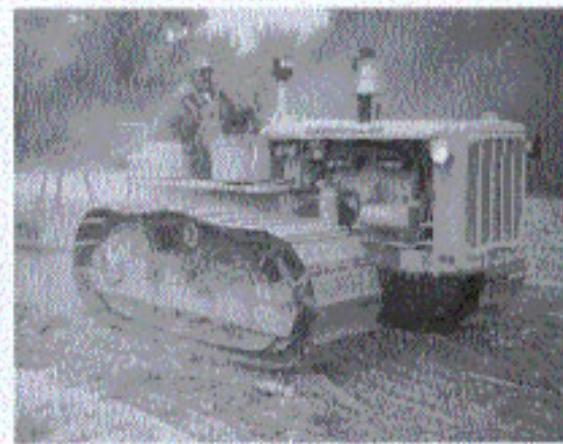
There was a small increase in acreage committed to seed production with a corresponding slight increase in value.

CROP	YEAR	PLANTED ACREAGE	HARVESTED ACREAGE	VALUE
Barley	1999	900	900	\$76,000
	1998	300	300	\$36,000
Oats	1999	150	130	23,000
	1998	200	200	40,000
Flower	1999	143	133	265,000
	1998	162	148	270,000
Vegetable	1999	128	125	105,000
	1998	118	105	65,000
<b>TOTAL</b> <b>Seed Crop</b>	1999	1,321	1,288	\$469,000
	1998	780	753	\$411,000



# Field Crops

Although many growers experienced reduced yields due to dry and cold conditions during the winter months, spring rains provided for production near historical levels for grain crops. Continuing last year's trend, all field crops with the exception of rangeland continue to suffer from depressed values.



Claude Bonker Age 90 by Christine Love

CROP	YEAR	ACREAGE		PRODUCTION		UNIT	VALUE PER UNIT	TOTAL
		PLANTED	HARVESTED	PER ACRE	TOTAL			
Alfalfa Hay	1999	3,165	3,165	6.90	21,839	Ton	\$108.00	\$2,359,000
	1998	3,200	3,160	6.85	21,646	Ton	\$124.00	\$2,684,000
Barley	1999	28,600	25,000	0.90	22,500	Ton	88.00	1,980,000
	1998	29,500	28,500	0.85	24,225	Ton	86.00	2,083,000
Garbanzo Beans	1999	800	690	8.50	5,865	Cwt	27.10	159,000
	1998	700	700	6.50	4,550	Cwt	32.00	146,000
Grain Hay++	1999	19,000	18,000	2.42	43,560	Ton	79.00	3,441,000
	1998	23,500	22,300	2.50	55,750	Ton	78.00	4,349,000
Grain Stubble (Grazed)	1999		51,000			Acre	5.50	281,000
	1998		60,000			Acre	3.90	234,000
Irrigated Pasture	1999		4,400			Acre	180.00	792,000
	1998		4,500			Acre	200.00	900,000
Rangeland, Grazed	1999		1,025,000			Acre	6.70	6,868,000
	1998		1,025,000			Acre	6.50	6,663,000
Safflower	1999	2,100	1,800	0.35	630	Ton	265.00	167,000
	1998	3,500	3,300	0.30	990	Ton	284.00	281,000
Wheat	1999	1,300	1,000	1.40	1,400	Ton	85.00	119,000
	1998	3,350	2,750	0.60	1,650	Ton	90.00	149,000
Miscellaneous*	1999		1,000					130,000
	1998		850					125,000
<b>TOTAL Field Crops</b>	1999		1,131,055					\$16,296,000
	1998		1,151,060					\$17,614,000

\*Oats, Straw, Sudangrass

++Includes winter forage

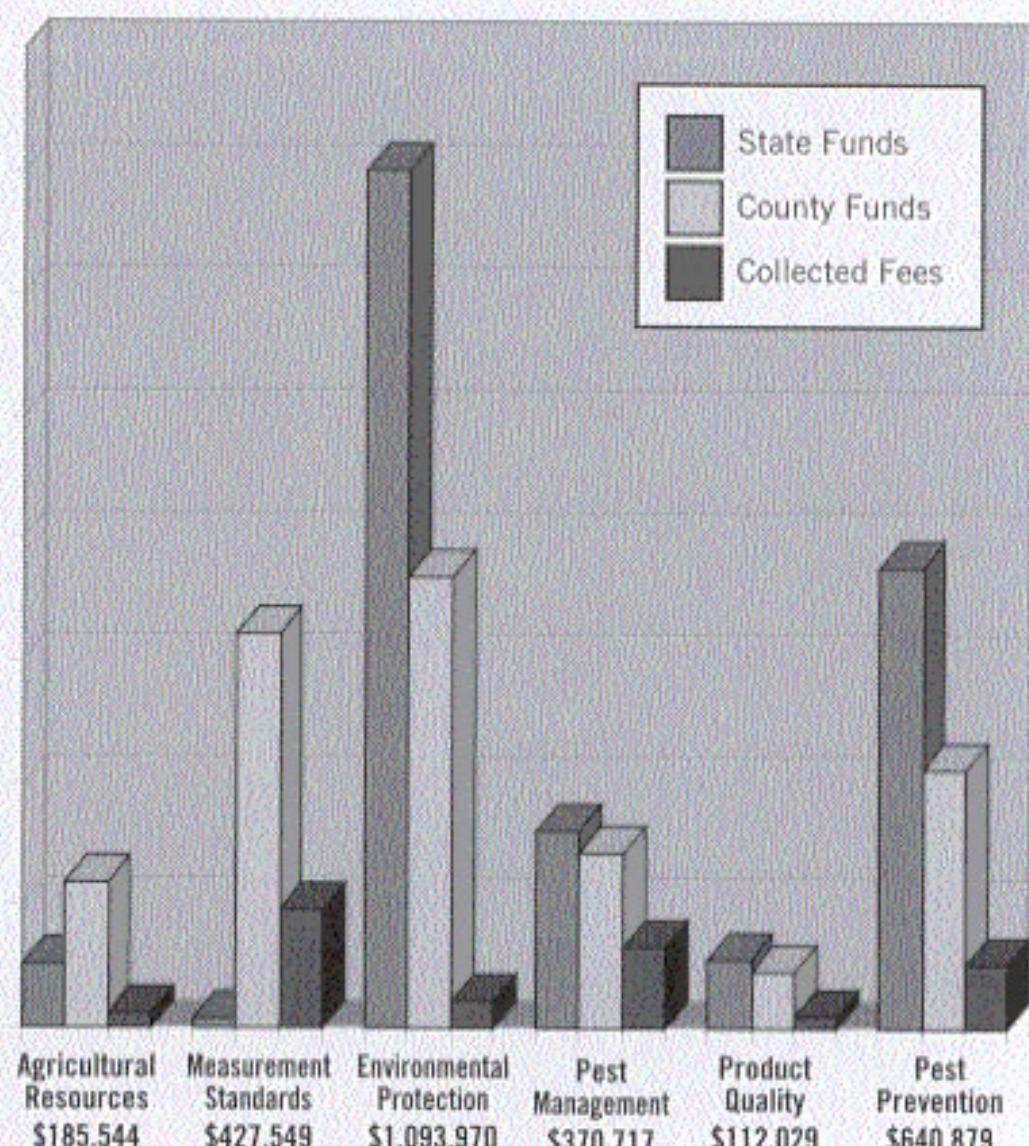


Hay Bale Harvest by Lisa Henrich

# Financial Report

FISCAL YEAR 1998 - 1999

			\$800,000.00
REVENUE	\$2,830,686		\$700,000.00
General Funds	\$886,712	35%	\$600,000.00
State Funds	\$1,364,672	48%	\$500,000.00
Collected Fees	\$260,396	9%	\$400,000.00
Overhead	\$318,906	11%	\$300,000.00
EXPENDITURES	\$2,830,686		\$200,000.00
Salaries & Benefits	\$2,033,946	72%	\$100,000.00
Services & Supplies	\$423,741	15%	\$00,000.00
Overhead	\$318,906	11%	\$00,000.00
Equipment	\$55,093	2%	\$00,000.00



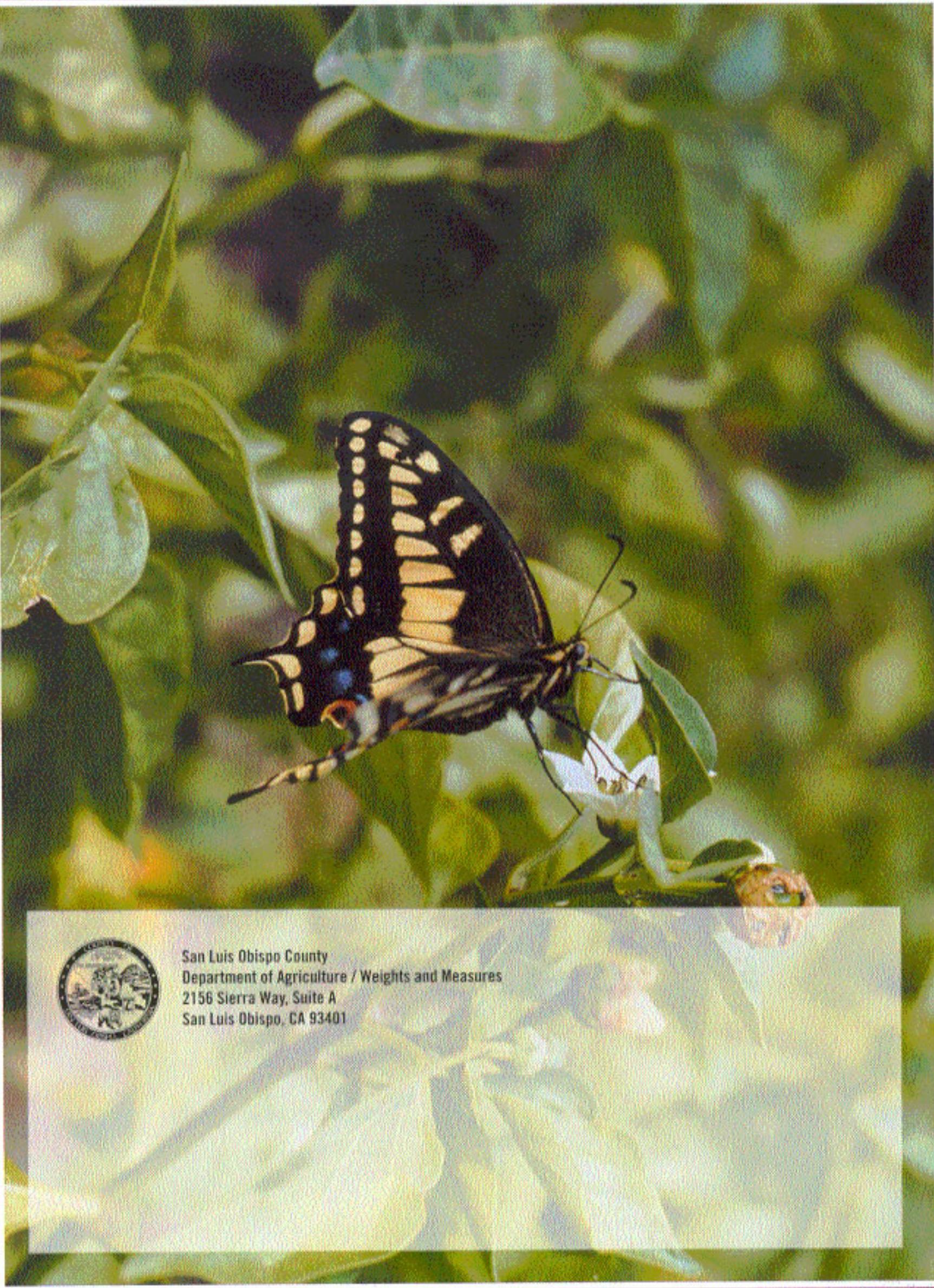
## Funding Sources

2,830,686

<b>AGRICULTURAL RESOURCES</b>	<b>185,544</b>
State Funds	53,380     29%
County Funds	119,581     64%
Collected Fees	12,583     7%
<b>MEASUREMENT STANDARDS</b>	<b>427,549</b>
State Funds	9,041     3%
County Funds	322,631     75%
Collected Fees	95,877     22%
<b>ENVIRONMENTAL PROTECTION</b>	<b>1,093,970</b>
State Funds	702,024     64%
County Funds	369,611     34%
Collected Fees	22,335     2%
<b>PEST MANAGEMENT</b>	<b>370,717</b>
State Funds	161,481     44%
County Funds	142,388     38%
Collected Fees	66,847     18%
<b>PRODUCT QUALITY</b>	<b>112,029</b>
State Funds	56,346     50%
County Funds	45,547     41%
<b>COLLECTED FEES</b>	<b>10,135</b> 9%
<b>PEST PREVENTION</b>	<b>640,879</b>
State Funds	377,400     59%
County Funds	210,860     33%
Collected Fees	52,619     8%



Vine to Barrel by Paul Hardy



San Luis Obispo County  
Department of Agriculture / Weights and Measures  
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