The Life Cycle of County of San Luis Obispo Labor Bargaining

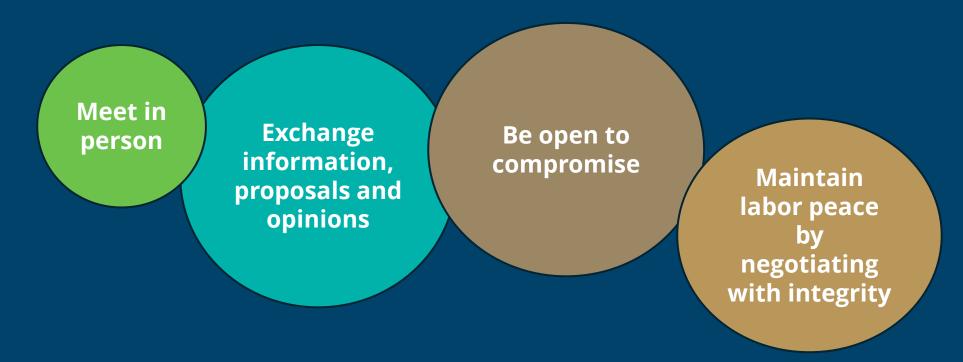
The labor bargaining process can sometimes be confusing. Below is each step in the process for the County of San Luis Obispo.

There are approximately 2,650 permanent County of San Luis Obispo employees. Many of these employees belong to a union, there are nine different unions that represent employees in 16 different bargaining units in our County government

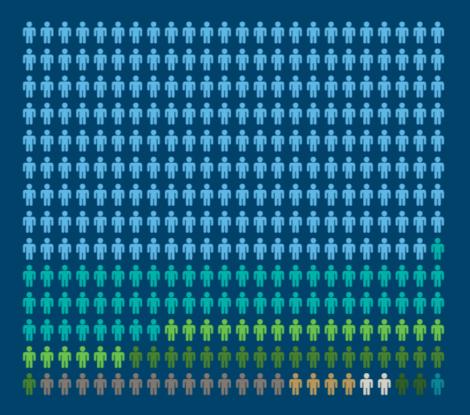
The County and unions have a legal responsibility to deal fairly and honestly with one another, which is commonly referred to as bargaining in good faith. There are times an agreement cannot be reached even though both sides meet in good faith. When this happens, it is called reaching an impasse. The County and/or the union can then take certain actions after this to attempt final resolution.

It is always the intent of the County to reach an agreement that is fair to employees while at the same time being fiscally responsible.

The County and Employee Associations have a legal responsibility to negotiate in good faith to reach an agreement. To do this, they will:

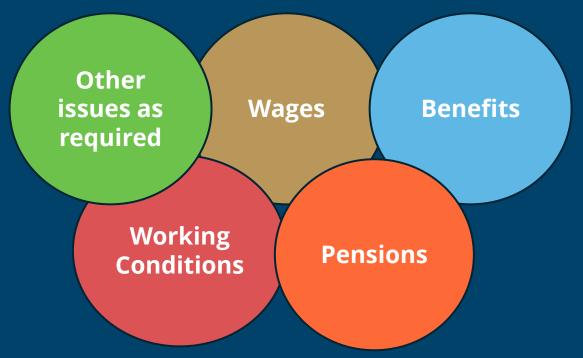


Representatives from the nine (9) unions will meet with the County to negotiate a new contract.



The Board of Supervisors (BOS) designates the Human Resources (HR) Director as their Management Representative to negotiate with Employee Associations over mandatory subjects of bargaining. These issues

include:



The County and Employee Associations prepare for negotiations using different resources and data.



Gathering contracts, called Memorandum of Understanding (MOU's)



Identifying past practices and work place concerns



Assessing needs and priorities



Gathering economic data and various assessments

Negotiations typically begin before the union's MOU expires. Negotiations typically start with the bargaining teams establishing ground rules that will guide the process. Throughout negotiations:

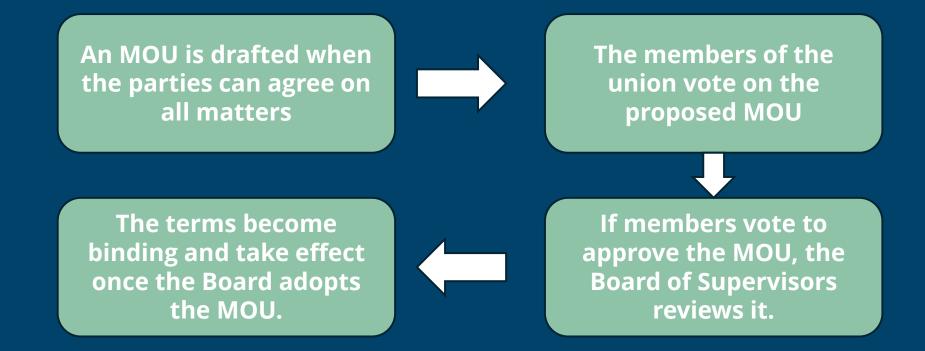






ட்டி Compromises are discussed

A tentative agreement may be reached. While tentative agreements are not legally binding, they are a starting point for an MOU.



Once the MOU is approved by the Board of Supervisors, the terms and provisions become effective.



The County and the union work together to resolve any issues that may arise during the term of the agreement.

Then back to Step 01