

COUNTY OF SAN LUIS OBISPO

REQUEST FOR PROPOSALS

FY 2026 HUD CONTINUUM OF CARE PROGRAM COMPETITION

Issued by:

**Department of Social Services
Homeless Services Division**

County of San Luis Obispo, Collaborative Applicant

Issue Date: June 19, 2026

Local Application Deadline: June 30, 2026, Noon

Contact: Homeless Services Division

SS_HomelessServices@co.slo.ca.us

<https://www.slocounty.ca.gov/departments/social-services/homeless-services-division>

This RFP may be revised or updated at any time. Please check the Homeless Services Division website for the most current version.

Purpose and Background

The U.S. Department of Housing and Urban Development (HUD) publishes a Notice of Funding Opportunity (NOFO) each year for the Continuum of Care (CoC) Program. HUD's FY 2026 CoC Program Competition NOFO was published on June 1, 2026. The NOFO is available at <https://www.hud.gov/sites/dfiles/CPD/documents/CoC/FY2026-CoC-Program-NOFO.pdf>.

The County of San Luis Obispo, as the Collaborative Applicant for the San Luis Obispo County Continuum of Care, is requesting proposals for the FY 2026 Continuum of Care Program Competition. The County will accept applications for renewal projects as well as new projects, including new projects requested through the CoC Bonus and the Domestic Violence (DV) Bonus. This is a two-part competition, where applicants apply through the local competition first, then selected organizations will apply with the County through HUD's online application system.

Any group or organization wishing to apply for grant funding must submit an application that meets the criteria established by HUD for the CoC Program. The competition is open to applicants seeking to renew existing funding and to new applicants seeking funding for eligible activities. Being selected through the County's local competition is not a guarantee of funding – HUD will have the final say in funding awards. Please be sure to review the NOFO at the link above to understand threshold requirements and requirements for applicants and awardees.

Important Notices for FY 2026 Applicants

- HUD has not yet released the Preliminary Pro Rata Need (PPRN) for the County of San Luis Obispo. All funding amounts in this RFP — including amounts available for CoC Bonus and DV Bonus projects — are ESTIMATES. This RFP will be updated if the Final Pro Rata Need or Annual Renewal Demand changes the amounts available.
- As of the date of this RFP, HUD has not yet made project applications available online in HUD's e-snaps system. Applicants should check the e-snaps website regularly. Access to e-snaps will be provided after a Notice of Interest is received and eligibility is confirmed, and once HUD makes applications available.
- This RFP may be revised or updated at any time. Updated copies will be posted on the Homeless Services Division website. Applicants are responsible for checking for updates.

A virtual, pre-RFP public information session was held for potential applicants on Friday, June 12, 2026. Copies of the presentation are available upon request by emailing

SS_HomelessServices@co.slo.ca.us. A public information session will be held for this RFP on Wednesday, June 24th at 2 PM. A link to the meeting is provided below.

Join Zoom Meeting

<https://us06web.zoom.us/j/89609905912?pwd=DJNN3XrVVvRdCQ1HpDZRShMlihXh3.1>

Meeting ID: 896 0990 5912

Passcode: 642904

One-tap mobile: +16694449171,,89609905912#,,,,*642904# US

FY 2026 Estimated Available Funding

The following amounts are ESTIMATES for the San Luis Obispo County CoC based on the Estimated Annual Renewal Demand (ARD) and the FY 2026 NOFO. All amounts are estimates until HUD publishes the Final Pro Rata Need Share (PPRN) and Annual Renewal Demand (ARD) information.

Funding Source	Estimated Amount Available
Tier 1 (up to 60% of estimated ARD — renewals)	\$995,324
Tier 2 (above 60% of ARD — competitive renewals and new projects)	\$663,549
CoC Bonus (estimated — subject to PPRN release)	\$500,000
Domestic Violence (DV) Bonus (estimated)	\$250,000
ESTIMATED TOTAL	\$2,408,873

Funding Order and Tier Structure

In the FY 2026 NOFO, HUD requires CoCs to rank all projects in a single consolidated priority listing. Projects are funded in the following order per NOFO Section V.D (pp. 88-89):

1. Tier 1 projects (up to 60% of the CoC's Annual Renewal Demand) — all Tier 1 renewals must receive full funding or be reallocation candidates.

2. Tier 2 projects — projects above the 60% Tier 1 line that must compete for funding. New projects funded through reallocation, the CoC Bonus, and the DV Bonus are in Tier 2.

3. Renewal projects in Tier 2 must score high enough to be selected from the Tier 2 pool.

The CoC's local scoring and ranking process determines which Tier 2 projects are included in the Consolidated Application submitted to HUD.

All funding is subject to HUD's final award decisions. Receipt of an award in a prior year does not guarantee renewal funding in FY 2026.

Eligible Applicants

Eligible applicants for the CoC Program include nonprofit organizations, State and local governments, instrumentalities of State and local governments, and public housing agencies. Faith-based organizations are eligible applicants if they meet all program requirements. Individuals are not eligible applicants.

Minimum Eligibility Requirements

All applicants must meet the following minimum requirements to be considered for funding:

- Organization must be a legal entity — a nonprofit (with current IRS tax-exempt status documentation), government entity, or public housing authority
- Organization must be registered and active in SAM.gov (System for Award Management) with a current, valid Unique Entity Identifier (UEI)
- Organization must have demonstrated experience managing a HUD CoC grant or comparable federal grant, or partner with an organization that has such experience, or otherwise demonstrate sufficient financial capacity
- Organization must be willing to collect and enter client data into the local Homeless Management Information System (HMIS), or for Victim Service Providers and Legal Services Providers that are exempt from HMIS, use a comparable database
- Organization must be willing to participate in the local Coordinated Entry System as appropriate for their project type, e.g. PSH projects must agree to accept referrals for housing from local CE organizations
- Organization must comply with all applicable federal requirements, including but not limited to fair housing, equal opportunity, and non-discrimination requirements

- Organization must not be debarred or suspended from receiving federal funds
- Organization must be willing to enter into a subrecipient agreement with the County of San Luis Obispo
- Organization must be willing and able to comply with federal and County Purchasing requirements and the relevant Uniform Federal Guidance provisions that apply to use of federal funding

Housing First Requirement

All permanent housing projects must operate in accordance with Housing First principles as defined by HUD. Housing First means that housing is not contingent on compliance with services, sobriety, or other preconditions beyond those required for tenancy. Supportive services must be voluntary. Projects may offer specialized environments — such as housing designed for people in recovery who prefer a substance-free setting — provided that placement in such housing is voluntary. Services should be trauma-informed.

Eligible Project Types and Activities

The CoC Program funds the following types of projects. Applicants must apply for the project type that matches their proposed activities.

Project Type	Description
Permanent Supportive Housing (PSH)	Long-term housing and supportive services for individuals and families experiencing chronic homelessness or who have a qualifying disability. Participants have no time limit on their housing.
Rapid Rehousing (RRH)	Short- to medium-term rental assistance and supportive services to help individuals and families quickly exit homelessness and achieve housing stability. Time in the program is individualized based on participant need.
Transitional Housing (TH)	Temporary housing with supportive services for up to 24 months. Available only where the CoC determines TH is the most appropriate intervention. New TH projects must also meet NOFO new-project threshold criteria.
Supportive Services Only (SSO)	Supportive services without a housing component, such as coordinated entry, street outreach, or case management. SSO projects must be tied to the local Coordinated Entry

	<p>System. For more information about eligible services under this project type, see https://www.hudexchange.info/homelessness-assistance/coc-esg-virtual-binders/coc-eligible-activities/supportive-services/.</p>
HMIS	<p>Funding to operate, maintain, and participate in the local Homeless Management Information System. This RFP accepts one HMIS application from the HMIS Lead Agency (County of San Luis Obispo).</p>

New project applicants (other than renewals) should review the eligibility criteria for CoC Bonus and DV Bonus projects carefully before applying. New projects must meet HUD's threshold requirements to be eligible for ranking. DV Bonus projects must serve survivors of domestic violence, dating violence, sexual assault, stalking, or human trafficking.

Renewal Project Eligibility

To be eligible for renewal, a project's current grant agreement must have an expiration date between January 1, 2027 and December 31, 2027 (Calendar Year 2027). Projects with expiration dates outside this window are not eligible for renewal in FY 2026 and should not apply.

Renewal projects must also meet the following requirements:

- The project must have submitted all required Annual Performance Reports (APRs) on time
- The project must be in compliance with all grant conditions and not be in a corrective action status that makes it ineligible for renewal
- The project must continue to meet all HUD CoC Program eligibility requirements

Reallocation

The CoC may elect to reallocate funds from a lower-performing renewal project to a higher-priority new or renewal project. Reallocation is a competitive process. Projects selected for reallocation are removed from the Priority Listing and replaced with the higher-priority project.

The decision to reallocate is made by the Homeless Services Oversight Council (HSOC) based on local priorities, performance data, and the recommendations of the Grant Review Committee. The CoC will notify affected projects before the local application deadline if reallocation is being considered for their project.

New Project Threshold Requirements

All new projects (including reallocation projects, CoC Bonus projects, and DV Bonus projects) must meet HUD's new project threshold requirements to be considered eligible for ranking and inclusion in the CoC's Consolidated Application.

New projects must meet the threshold criteria listed in Section V.A.4.c of the FY 2026 NOFO (pages 62–66). Projects that do not meet the minimum threshold will not be ranked or submitted to HUD, regardless of their local score.

The key thresholds include demonstrated need, organizational capacity, and coordination with Coordinated Entry. Applicants are strongly encouraged to review Section V.A.4.c of the NOFO in full.

HUD Opportunity Zone Preference

The FY 2026 NOFO provides scoring consideration for projects located in a HUD-designated Opportunity Zone. Applicants will be asked on the local application to indicate whether the project's service or activity address is located in an Opportunity Zone, and whether at least 50 percent of the requested award will be used to provide housing or services within an Opportunity Zone.

Applicants who believe their project qualifies must submit HUD Form HUD-2996 as an attachment to the local application. The HUD-2996 form is not built into e-snaps and must be submitted as an attachment. An applicant that expects to use less than 50 percent of the award within an Opportunity Zone will not receive the preference points. Applicants can search by address to see if their project is located within an Opportunity Zone: <https://www.hud.gov/opportunity-zones>.

Local Application Requirements

All applicants must submit a complete local application by the deadline. Late or incomplete applications will not be reviewed. Applications must be submitted electronically via the Forms application no later than noon on June 30, 2026.

Required Application Components

All applications must include the following:

- Completed FY 2026 Local Application Form (available from the Homeless Services Division after submitting a Notice of Interest)
- Project narrative describing the proposed project, target population, housing model, and supportive services

- Current organization chart
- The most recent audited financial statement, or most recent single audit if applicable
- Information about 501(c)(3) status (for nonprofit applicants) and current SAM.gov registration confirmation (must include UEI)
- Most recent APR or equivalent performance report (for renewal projects)
- Letters of support or Memoranda of Understanding (MOUs) for key partnerships
- Documentation of data for System Performance Measures item, if the project does not currently participate in the San Luis Obispo County Homeless Management Information System (HMIS)
- Other documents as requested in the local application

Additional documents will be required for the application to HUD and will be submitted in e-snaps, including

- HUD Form HUD-2996 (required only for projects applying for Opportunity Zone preference points)
- Anti-Lobbying Certification (HUD Form LLL if applicable)
- Additional certifications

For additional information about the HUD requirements for attachments, please see the NOFO.

Applicants will also need to fill out an application in HUD e-snaps program. If you are not yet a registered user in e-snaps, please create a profile and then contact

SS_HomelessServices@co.slo.ca.us with your e-snaps username and ask to be linked to the SLO County CoC's application. For more information about how to create a profile, see <https://files.hudexchange.info/resources/documents/Create-an-e-snaps-User-Profile.pdf>.

Application Format

Local applications must be submitted in Microsoft Forms. Files should be named clearly (e.g., "OrganizationName_ProjectName_FY2026CoC" and the Attachment letter or name). All required attachments must be combined into a single PDF or clearly labeled separate PDFs. Applicants are encouraged to submit applications early and should allow adequate time for transmittal.

Notice of Interest

All organizations intending to apply for FY 2026 CoC funding — whether for a renewal or new project — must submit a Notice of Interest (NOI) to the Homeless Services Division by June 26,

2026. The NOI is not scored but is required to ensure the County can plan for the review process and provide applicants with access to e-snaps once applications are available.

The NOI should include:

- Organization name and contact information
- Project name (or proposed project name for new projects)
- Project type (PSH, RRH, TH, SSO, or HMIS)
- Whether the project is a renewal or new project
- Current grant amount (for renewals)

Organizations submitting an NOI will receive a link to the application. Applications may not be submitted without first submitting an NOI by the deadline noted above.

Local Scoring and Ranking

All complete, eligible applications will be reviewed and scored by the Grant Review Committee (GRC). The GRC is a subcommittee of the Homeless Services Oversight Council (HSOC). GRC members are trained reviewers who apply the scoring rubric to each application. Each application is reviewed by multiple GRC members; scores are averaged to produce a final score.

Applications are scored on a 240-point scale. The scoring categories and maximum points vary by project type, as shown in the tables below.

PSH, RRH, and DV-PSH/RRH Projects (240 Points Total)

Scoring Category	Maximum Points
1. System Performance Measures	60
2. Applicant Experience and Organizational Capacity	35
3. Program Design	100
4. Lived Experience — Opportunity for Feedback	5
5. Financial Capacity and Management	20
6. Local Strategic Plan Alignment	20
Total Possible Points	240

Transitional Housing (TH) Projects (240 Points Total)

TH projects are scored on the same categories as PSH/RRH, with emphasis in Program Design on housing-focused practices, the project's transition to Housing First, and exit rates to permanent housing destinations. New TH projects must also receive at least 6 of 8 points on the NOFO new-project threshold criteria (NOFO Section V.A.4.c) or be rejected.

Scoring Category	Maximum Points
1. System Performance Measures	60
2. Applicant Experience and Organizational Capacity	35
3. Program Design	100
4. Lived Experience — Opportunity for Feedback	5
5. Financial Capacity and Management	20
6. Local Strategic Plan Alignment	20
Total Possible Points	240

Supportive Services Only (SSO) Projects (240 Points Total)

Scoring Category	Maximum Points
1. System Performance Measures	60
2. Applicant Experience and Organizational Capacity	35
3. Program Design	100
4. Lived Experience — Opportunity for Feedback	5
5. Financial Capacity and Management	20
6. Local Strategic Plan Alignment	20
Total Possible Points	240

HMIS Projects (240 Points Total)

Scoring Category	Maximum Points
1. System Performance Measures	60
2. Applicant Experience	35

3. Program Design	100
4. Lived Experience — Opportunity for Feedback	5
5. Financial	20
6. Local Strategic Plan Alignment	20
Total Possible Points	240

Scoring rubrics for each project type are available on the Homeless Services Division website and will be provided to applicants upon request. Applicants are encouraged to review the relevant rubric before submitting their application.

Ranking

After scoring, projects are ranked within the single consolidated priority listing. The HSOC reviews the GRC's recommendations and will vote on the final Priority Listing at its July 15, 2026 meeting. The Priority Listing is then submitted to the Board of Supervisors for approval before the CoC's Consolidated Application is submitted to HUD.

The GRC and HSOC reserve the right to adjust project rankings based on local priorities, balance of project types, geographic distribution, population served, and other factors consistent with the FY 2026 NOFO.

Key Dates and Timeline

Date / Deadline	Event
June 20, 2026	RFP Issued
June 26, 2026, 5:00 PM	Notice of Interest (NOI) due to Homeless Services Division
June 30, 2026, Noon	Local Applications due to Homeless Services Division
Week of July 6, 2026	Grant Review Committee — review, rating, and ranking
July 15, 2026	HSOC meeting — GRC recommendations presented and voted on
August 18, 2026	Board of Supervisors meeting — Priority Listing approval
By August 24, 2026	HSOC final approval of Consolidated Application
August 26, 2026, 8:00 PM ET	HUD CoC Application due in e-snaps

Note on HUD Deadlines

HUD's e-snaps application system may not be available until after the local application deadline. Subrecipients apply locally using the County's local application form. County staff will enter approved projects into e-snaps on behalf of the CoC. Subrecipients are not required to access e-snaps directly.

Appeals Process

Applicants who believe their project was scored incorrectly or that procedural errors occurred during the review process may appeal the GRC's scoring recommendation. Appeals of the final HSOC vote must be submitted in writing to the Homeless Services Division within five (5) business days of receiving notice of the GRC recommendation.

Appeals must specifically identify the alleged scoring error or procedural deficiency and provide supporting documentation. Appeals that merely disagree with the score — without identifying a specific error — will not be considered.

The Homeless Services Division will review the appeal and respond in writing within five (5) business days. The HSOC's final vote on the Priority Listing is not subject to further appeal by the County's local process.

Insurance Requirements

The selected proposer will be required to provide insurance coverage in the amount of Two Million Dollars (\$2,000,000) Commercial General Liability (CGL) Insurance and Two Million Dollars (\$2,000,000) Professional Liability Insurance. See the County's sample subrecipient agreement for complete insurance and indemnification requirements.

Insurance Required	Amount
CGL & Property Damage	\$2.0 Million per occurrence
Professional Liability	\$2.0 Million per occurrence / \$4.0 Million aggregate
Auto Liability / Property Damage / Bodily Injury	\$1.0 Million per occurrence
Workers Compensation & Disability Benefits	\$1.0 Million per occurrence

The selected proposer shall provide within five (5) days after the Notice of Award is issued a certificate of liability insurance naming the County of San Luis Obispo and its employees and officers as additional insured. This shall be maintained in full force and effect for the duration of the contract and must be in an amount and format satisfactory to the County.

Contracting and County Purchasing Requirements

If a project is selected for funding and the County enters into a subrecipient agreement, the awarded organization must agree to comply with the County of San Luis Obispo's Purchasing requirements as a condition of the award.

A sample subrecipient agreement is not included with this RFP. The County will finalize its local subrecipient agreement after HUD releases the FY 2026 CoC Program grant agreement and determines whether any changes to the local agreement are needed. The agreement will be provided to awarded organizations prior to execution.

General Provisions

Conflict of Interest

All GRC members must disclose any real or apparent conflict of interest with any applicant before participating in the review of that application. GRC members with a conflict of interest must recuse themselves from scoring and discussion of the affected application. The County will maintain conflict-of-interest disclosures on file.

Applicant organizations must disclose any financial or personal relationships between their staff or board members and GRC members, HSOC members, or County staff involved in the review process.

If HUD selects a project for award, the agency awarded funds will be required to follow HUD Conflict of Interest rules pertaining to grant funding.

Confidentiality

Applications and scoring information are treated as confidential during the review process. The Priority Listing will be published on the HSOC website at least 72 hours in advance of the July 15th meeting of the HSOC and will be considered a public document at that time. Individual application scores are available to the applicant upon request.

Non-Discrimination

The County of San Luis Obispo does not discriminate on the basis of race, color, national origin, religion, sex, disability, age, sexual orientation, or any other protected characteristic in its grant programs. All applicants must certify compliance with applicable non-discrimination requirements.

Modifications to This RFP

The County reserves the right to amend, modify, or withdraw this RFP at any time. Any amendments will be posted on the Homeless Services Division website. Applicants are responsible for reviewing the website for updates before submitting their application.

Public Records

Applications submitted in response to this RFP may be subject to disclosure under the California Public Records Act after the award process is complete. Applicants should not include information in their applications that they consider proprietary or confidential.

Right to Reject

The County and the San Luis Obispo County Continuum of Care reserve the right to reject any or all applications, to waive technical defects, and to accept the applications deemed to be in the best interest of the Continuum of Care, in accordance with the federal rules governing the Continuum of Care program and the 2026 Notice of Funding Opportunity.

Resources and Additional Information

Resource	URL / Contact
FY 2026 CoC NOFO (HUD)	https://www.hud.gov/program_offices/comm_planning/coc/competition
HUD CoC Program Exchange	https://www.hudexchange.info/programs/coc/
e-snaps (HUD application system)	https://esnaps.hud.gov/
SAM.gov (UEI registration)	https://sam.gov/

HUD Opportunity Zone locator	https://opportunityzones.hud.gov/
County Homeless Services Division	SS_HomelessServices@co.slo.ca.us
County HSD website	https://www.slocounty.ca.gov/departments/social-services/homeless-services-division
SLO CoC FY 2026 Scoring	Available from Homeless Services Division upon request
SLO CoC FY 2026 Local Application Form	Available from Homeless Services Division website; must submit a notice of interest first. See: https://www.slocounty.ca.gov/departments/social-services/homeless-services-division/funding-availability

Questions

All questions regarding this RFP must be submitted in writing to SS_HomelessServices@co.slo.ca.us.

Questions will be answered in writing and posted on the Homeless Services Division website. All potential applicants are encouraged to monitor the website for questions and answers, as responses may clarify requirements that affect all applicants.

The deadline for submission of questions is June 30, 2026.