



Business Resource Guide

A Directory of Services



Welcome,

The Workforce Development Board of San Luis Obispo County and its partners are committed to assisting with the needs of businesses within San Luis Obispo County. A healthy business environment is good for the entrepreneur, the industry, and the county as a whole.

Our goal is to connect you with resources that encourage and assist your business development within the county. As a resource for you, we have compiled this Business Resource Guide to identify resources available to assist you with business expansion, and/or retention in San Luis Obispo County.

Our partners offer a wide variety of services such as recruiting and hiring talent, identifying prospective business sites, handling regulatory issues, and identifying valuable tax credits. We hope you will find this edition of the Business Resource Guide to be a valuable tool in the development, growth, and prosperity of your business.

We welcome your comments and suggestions for how we can better serve you. We try to ensure information is up-to-date and accurate. If you would like to request an update to your organization's listing, please contact us at (805) 781-1908.

Sincerely,

[Isiah Gomer](#)

Workforce Development Board of San Luis Obispo County, Chair

[Dawn Boulanger](#)

Workforce Development Board of San Luis Obispo County, Director

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Recruiting & Training

Resources that assist employers to source, identify, screen, and interview candidates based on job requirements, as well as to select, on-board, and train new employees.

CalJOBS

www.caljobs.ca.gov

The CalJOBS system is California's online resource to help job seekers and employers navigate the state's workforce services. Employers can find qualified candidates for employment and gather information on education and training programs.

Career Connections at Cuesta College

www.cuesta.edu/student/resources/careerconnections/for-employers/index.html

PO Box 8106
San Luis Obispo, CA 93403-8106
(805) 546-3188

Career Connections at Cuesta College is a bridge linking students to businesses and businesses to students. Business Partners can utilize the free on-line JobSpeaker Employer Portal at Career Connections to advertise job and career opportunities for employment all year long.

Institute for Professional Development at Cuesta College (IPD)

www.cuesta.edu/communityprograms/ipd/index.html

PO Box 8106
San Luis Obispo, CA 93403-8106
(805) 546-3100 ext. 2229

IPD provides customized training for businesses and organizations covering such topics as sexual harassment, diversity, customer service, team building, conflict resolution, computer software, industry-specific Spanish, safety, business and technical writing, project management, and strategic planning.

SLO Cal Careers Center

www.SLOCalCareers.org
www.SLOWorkforce.com
3450 Broad Street, Suite 103A
San Luis Obispo, CA 93401
(805) 439-2557

The SLO Cal Careers Center assists employers in finding and hiring skilled workers. Via CalJOBS, employers can post unlimited job listings, search and screen resumes, and contact potential applicants. Employers can also connect with local resources to provide training programs for their employees, learn about tax credits for their businesses, and access additional resources including labor market information.

SLO Partners

www.SLOpartners.org
3350 Education Drive
San Luis Obispo, CA 93405
info@slopartners.org
(805) 543-7732

SLO Partners is a regional consortium of business, industry, education, and community leaders committed to working together for collective impact in workforce and economic development by aligning education systems and employment programs with economic opportunities. Programs and resources include work experience opportunities for local high school and community college students including apprenticeships in the traditional trades and technology.

State of California Department of Rehabilitation (DOR)

www.dor.ca.gov
3220 South Higuera Street, Suite 102
San Luis Obispo, CA 93401
(805) 549-3361

The California DOR business outreach program is designed to build collaborative partnerships that create staffing solutions for California businesses.

The Workforce Development Section (WDS) develops and coordinates linkages with the business community in order to increase meaningful employment opportunities for individuals with disabilities.

State of California Employment Development Department Services for Veterans

www.edd.ca.gov/jobs_and_training/Services_for_Veterans.htm

The Employment Development Department (EDD) veterans' representatives specialize in assisting veterans in their efforts to return to work. Services provided include a veteran 24-hour priority hold on all job listings in CalJOBS, customized job search assistance, job fairs, employer recruitments, and other events and resources.

US Department of Labor Employer Guide to Hiring Veterans

www.dol.gov/vets

The guide is intended to provide accurate information about service member and veteran demographics; share federal, state, and other resources for employers to facilitate veteran employment; and make recommendations on how to attract, train, and retain veterans.

Labor Market Data

Resources for information on available labor force, industries, occupations, employment projections, wages, and other important labor market and economic data.

Employment Development Department Labor Market Information Division

www.labormarketinfo.edd.ca.gov

The Labor Market Information Division provides regional economic information regarding the labor force, industries, occupations, employment projections, wages, and other important labor market data. They also provide economic data from the Employment Development Department.

O*NET OnLine

www.onetonline.org

The no-cost O*NET program is the nation's primary source of occupational information. The O*NET database contains information on hundreds of standardized and occupation-specific descriptors. Business professionals can utilize the O*NET Toolkit for business to aid in Human Resources Planning and employee re-skilling and retention strategies.

REACH Economic Dashboard

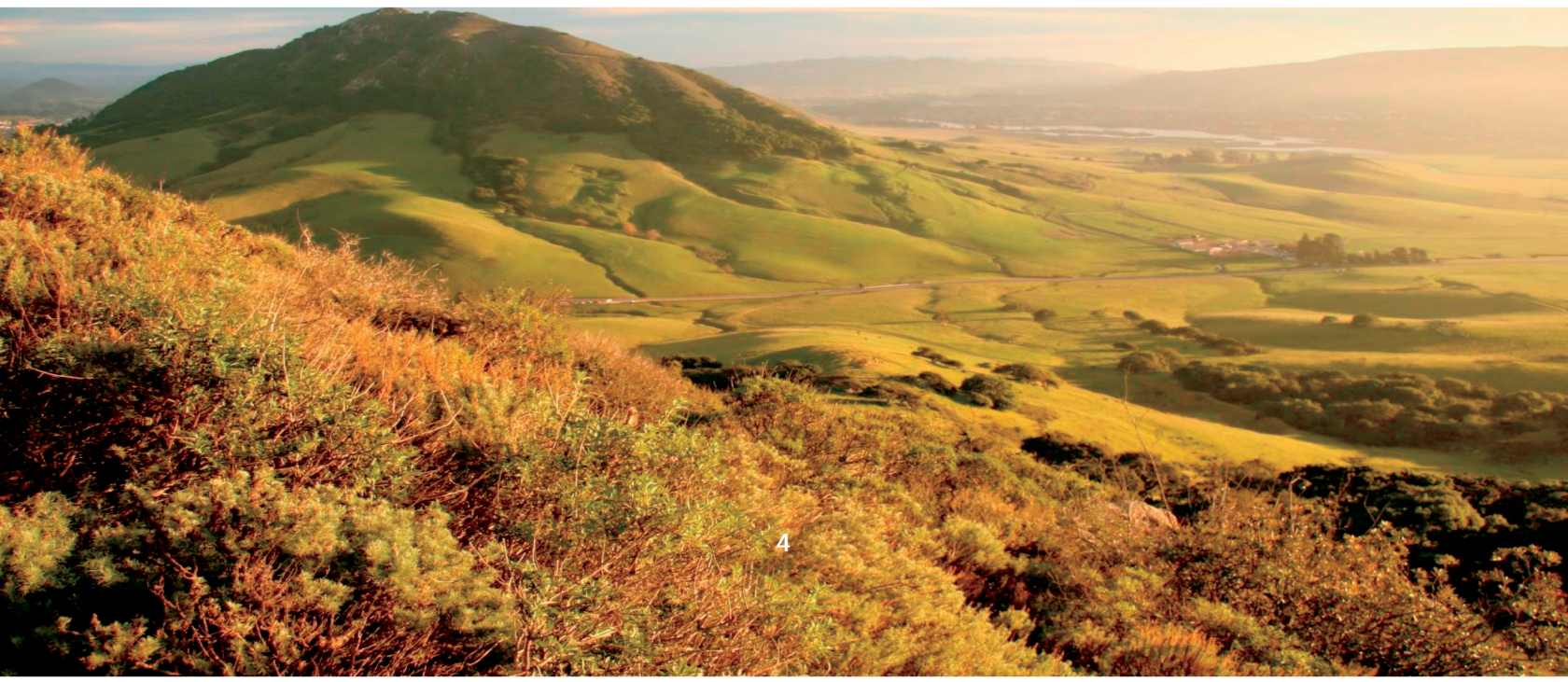
www.reachcentralcoast.org

The Regional Economic Action Coalition (REACH) Economic Dashboard provides an infographic designed to provide a quick look at the economy of San Luis Obispo County. Each economic indicator changes as the data becomes available – monthly, quarterly or annually.

Workforce Development Board of SLO County

www.sloworkforce.com

The Workforce Development Board of SLO County provides monthly updates that include local, state, and national unemployment rates, local labor force information, local month-over and year-over industry data.



Growing and Managing Your Business

Resources for assistance with business start-up, strategic and business planning, international trade, marketing, human resources, and finance.

Bizfile California

www.sos.ca.gov/business-programs/bizfile

The Secretary of State's online portal helps businesses file, search, and order business records. Whether you are filing a financial statement pursuant to the Uniform Commercial Code (UCC), searching for a corporation (Corp), limited liability company (LLC), limited partnership (LP), filing or looking for an immigration consultant, this hub consolidates all your online filing and search needs.

California Business Portal (Go-Biz)

www.businessportal.ca.gov support@go-biz.desk-mail.com
(877) 345-4633

The Governor's Office of Business and Economic Development CA Business Portal (GO-Biz) serves as California's single point of contact for economic development and job-creation efforts, providing Business Quick Start Guides, a Permit Assistance Tool, and Business Financing resources.

California Center for International Trade Development (CITD)

www.scccd.edu/business-and-community/citd/index.html
1171 Fulton Street
Fresno, CA 93721
citd@scccd.edu
(559) 234-7100



CITD provides a full range of trade assistance services to companies and individuals in the state of California. Free or low-cost programs and services include one-on-one technical assistance and consulting, market research, training and educational programs, trade leads, and special events.

California Employers Association (CEA)

www.employers.org
1451 River Park Drive, Suite 116
Sacramento, CA 95815
ceainfo@employers.org
(800) 399-5331

CEA is a not-for-profit employers association that serves businesses throughout California with valuable support, tools, and resources. CEA's consulting and training services help California employers on a wide range of HR and management issues including expertise in wage and hour compliance, employee handbooks, recruitment, union negotiations, and organizational development.

Cal Poly Center for Innovation and Entrepreneurship (CIE)

www.cie.calpoly.edu
872 Higuera Street
San Luis Obispo, CA 93401
Info-cie@calpoly.edu
(805) 756-5171

The Cal Poly CIE helps students and community members acquire the tools, develop the skills, and cultivate the mindset of an entrepreneur so that they may create economic and social value throughout the world. At the center, students are immersed in the entrepreneurial process through hands-on innovation programs focused on three distinct areas: learn, prepare, and launch.

Human Resources Association of the Central Coast (HRCC)

www.hrcentralcoast.org

HRCC is a network of Human Resource professionals, students, and company managers who are responsible for personnel functions in their organizations. HRCC is a forum for training and networking for solutions to HR issues.

Institute for Professional Development Cuesta College (IPD)

www.cuesta.edu/communityprograms/ipd/index.html
PO Box 8106
San Luis Obispo, CA 93403-8106
(805) 592-9494

IPD provides customized training for businesses and organizations, covering such topics as sexual harassment, diversity, customer service, team building, conflict resolution, computer software, industry-specific Spanish, safety, business and technical writing, project management, and strategic planning.



Regional Economic Action Coalition (REACH)

www.reachcentralcoast.org
PO Box 13201
San Luis Obispo, CA 93401
info@reachcentralcoast.org

REACH is a private sector-led coalition of partners with public, private, civic, and educational institutions across the Central Coast — a region comprised of cities and towns in San Luis Obispo and Santa Barbara Counties. An independent 501 (c)(3) organization, REACH is a member of the R.E.A.L. Coalition (Regional Economic Association Leaders of California) and California Forward/California Stewardship Network.

San Luis Obispo County Employer Advisory Council (EAC)

www.ceac.org/region-4/san-luis-obispo-eac/

Composed of employer volunteers representing a cross section of businesses and industries, the SLO EAC conducts seminars on topical employment issues as well as Employment Development Department (EDD) programs and services.

San Luis Obispo Council of Governments (SLOCOG)

www.slocog.org
pio@slocog.org
(805) 781-4219

The mission of SLOCOG is to establish and maintain an effective transportation system and enhance the high quality of life in San Luis Obispo County by providing resources and solutions and promoting collaborative intergovernmental relationships. SLOCOG seeks to make San Luis Obispo County the best place to live, work, travel, and play. SLOCOG allocates funding and plans for a variety of projects that affect the seven incorporated cities and the unincorporated areas of San Luis Obispo County.

San Luis Obispo Downtown Association

www.downtownslo.com
1135 Chorro Street
San Luis Obispo, CA 93401
ReachUs@DowntownSLO.com
(805) 541-0286

Downtown SLO serves San Luis Obispo as the voice for Downtown business. Established as a 501(c)(6) nonprofit organization, their mission is to foster an economically vibrant Downtown. The organization is made up of fee-paying businesses within the predefined Business Improvement Area, voluntary members, and civic collaborators, including nonprofit organizations, residents, and visitors to Downtown San Luis Obispo. They have a robust partnership with the City of San Luis Obispo and provide advocacy for their business membership.

Service Corps of Retired Executives (SCORE)

www.sanluisobispo.score.org
1228 Broad Street
San Luis Obispo, CA 93401
(805) 547-0779
info@sloscore.org

The San Luis Obispo SCORE Chapter provides free and confidential business consulting tailored to meet the needs of any small business and a small business owners' personal growth objective. The San Luis Obispo SCORE chapter also offers business workshops and seminars for both start-up entrepreneurs and existing small business owners. SCORE business consultants are experts in such areas as accounting, finance, marketing, management, and business plan preparation.

SLO Cal Careers Center

www.SLOCalCareers.com
3450 Broad Street, Suite 103A
San Luis Obispo, CA 93401
(805) 439-2557

The SLO Cal Careers Center is your easy one-stop access to employment-related services in San Luis Obispo County. They assist businesses with marketing, recruiting, and screening to fill open positions, skills testing of candidates, coordination and placement of free interns, customized training based on needs, and coordination of recruitment/job fair events. The AJCC also has available meeting spaces.



SLO HotHouse

www.cie.calpoly.edu/slo-hothouse
872 Higuera Street
San Luis Obispo, CA 93401
(805) 756-5171
info-cie@calpoly.edu

The SLO HotHouse is a community space created by Cal Poly, the city and county of San Luis Obispo, the business community, and the Cal Poly CIE. It attracts and supports innovators and entrepreneurs in their startup business ventures. They can access SBDC programs and support at a shared and collaborative workspace in downtown SLO.

San Luis Obispo Technical and Business Communicators (SLO TBC)

www.slostc.org
705 North State Street, #187
Ukiah, CA 95482
(707) 468-3844

SLO TBC offers business-focused educational resources and career support to seasoned professionals, role changes, and students in the information design, technical communication, training, and instructional design disciplines.

Small Business Development Center (SBDC)

www.sbdc.calpoly.edu
872 Higuera Street
San Luis Obispo, CA 93401
(805) 756-5171

The SBDC offers no-cost business consulting from industry experts in marketing, intellectual property, finance, and access to capital. Training opportunities for small businesses via an intensive schedule of boot camps, workshops, and events are designed to strengthen business and entrepreneurial skills.

Spokes

www.spokesfor nonprofits.org
3765 S. Higuera Street, Suite 140
San Luis Obispo, CA 93401
(805) 547-2244

Spokes provides local nonprofits with management training, workshops, and resources to better serve the community.

The Women's Business Center and Mission Community Services Corporation (MCSC)

www.mcscopr.org
71 Zaca Lane, Suite 130
San Luis Obispo, CA 93401
info@mcscopr.org
(805) 595-1357

MCSC's Women's Business Center is an SBA sponsored full-service, technical assistance and training resource for entrepreneurs of all stages from pre-start to already in business. Special focus is directed to the underserved markets and individuals including women, low-to-moderate income, minorities, and veterans. Although operated as the Women's Business Center, all small businesses and genders are served. Services provided include business startup classes of 10-12 weeks, workshops, and individual one-to-one consulting. Classes and consulting cover all areas of a business including startup planning, operations, finance, marketing, sales, human resources, and assistance preparing for a bank loan. Most services are free and are offered in English and Spanish.

Finance and Lending

Resources for funding and loans.

Angel Groups

SLO Seed Ventures

www.sloseedventures.com

SLO Seed Ventures is a membership group of accredited investors with a variety of backgrounds and business experiences providing resources for early-stage start-ups, in exchange for convertible debt or ownership equity.

SLOW Money SLO

www.slowmoneyslo.org

Slow Money SLO is a local network of entrepreneurs, investors, donors, and volunteers who support sustainable growth of small food and farm businesses which benefit the local economy and health of SLO County.

Local SBA Business Loan Sources

Bank of America
www.bankofamerica.com

Bank of the Sierra
www.bankofthesierra.com

California Bank and Trust
www.calbanktrust.com

Chase
www.chase.com

CoastHills Credit Union
www.coasthills.coop

Coastal Business Finance
www.coastalbusinessfinance.com

Mechanics Bank
www.mechanicsbank.com

Pacific Premier Bank
www.ppbi.com

Pacific Western Bank
www.pacificwesternbank.com

Premier Valley Bank
www.premiervalleybank.com

Small Business Lending
www.sblendingdirect.com

Umpqua Bank
www.umpquabank.com

Union Bank
www.unionbank.com

US Bank
www.usbank.com

Wells Fargo Bank
www.wellsfargo.com

Incentives and Support

Resources for tax incentives and credits.

805connect

www.805connect.com

805connect provides public entities, private organizations, businesses, entrepreneurs, nonprofits, and educational institutions a place to have visibility and connect within the regional business community, and to give insight into the people behind the businesses in the region.

Air Pollution Control District

www.slcleanair.org
3433 Roberto Court
San Luis Obispo, CA 93401
info@slcleanair.org
(805) 781-5912

The San Luis Obispo County Air Pollution Control District (APCD) is the local agency working to protect the health of county residents by preserving good air quality. By partnering with the local communities and businesses, the APCD implements regulations and programs to reduce air pollution and to assist the County in reaching all outdoor air quality standards.

California Business Portal Incentives (GO-Biz)

www.businessportal.ca.gov/incentives
(877) 345-4633

The State of California offers a variety of incentive programs to encourage business development in California. Search incentives by business operations including Financing Programs, Hiring and Training, Business Expansion or Facility Improvements, Start-up or Small Business Support, and Exporting Incentives.

California Coastal Rural Development Corporation (Cal Coastal)

www.calcoastal.org
2625 S. Miller Street, Suite 106
Santa Maria, CA 93454
(805) 349-0798

Cal Coastal is a California chartered nonprofit public-benefit corporation serving the financial needs of small businesses and farmers by providing direct loans and loan guarantees. Cal Coastal currently operates eight loan programs which range from \$5,000 to \$5,000,000 and can be utilized for building purchase, machinery, and equipment, inventory, or working capital.

California Research Credit

www.ftb.ca.gov/file/business/credits/california-research.html

The California Research Credit reduces income or franchise tax. Businesses may qualify for the credit if they have paid or incurred qualified research expenses.

Central Coast Green Building Council

www.ccgreenbuilding.org
539 Marsh Street
San Luis Obispo, CA 93401
admin@ccgreenbuilding.org

The Central Coast Green Building Council provides building code updates, education on green building, and rebate information. Its core purpose is to create and support a regional network of green building professionals who are committed to sustainability.

Employment Development Department Employee Fidelity Bonding Program

www.edd.ca.gov
3450 Broad Street, Suite 104
San Luis Obispo, CA 93401
(805) 858-3508 ext. 3

The Employment Development Department's Fidelity Bonding Program provides bonding services at no cost to employers, employees, and job seekers at Workforce Services sites and America's Job Center of California (AJCC) locations throughout the state. The certification process is simple and requires no paperwork for the job seeker or the employer.

Industrial Development Bonds Financing Program (IDB)

www.treasurer.ca.gov/cpcfafa/cpcfaidb.asp
CPCFA@treasurer.ca.gov
915 Capital Mall, Room 110
Sacramento, CA 95814
(916) 653-2995

IDB is a financing option for the acquisition of manufacturing equipment and facilities at tax-exempt rates.

IRS: Small Business Health Care Tax Credit

www.irs.gov

Federal law gives a tax credit to eligible small employers who provide health care coverage to their employees. The credit can be up to 50% of employers' share of employees' health insurance premiums, or up to 35% if the employer is tax-exempt.

Pacific Gas and Electric Company (PG&E)

www.pge.com/mybusiness
406 Higuera Street
San Luis Obispo, CA 93401

PG&E encourages facilities to operate as efficiently as possible, thus reducing monthly operating costs, and pays cash rebates of up to \$300,000 per calendar year for high-efficiency technologies. PG&E will review a customer's operation to identify opportunities for rate reductions. Reductions can be achieved through time of use rates, non-firm service, and gas transportation. Early Energy Review: PG&E engineers will work with a potential customer's design team to identify opportunities for use of cost-effective, energy efficient technologies at the conceptual stage.

Small Business Administration (SBA)

www.sba.gov/offices/district/ca/fresno
(559) 487-5791 ext. 2713

The Fresno District Office is responsible for the delivery of SBA's many programs and services in San Luis Obispo County including financial assistance to businesses owned by socially and economically disadvantaged individuals through the Minority Enterprise Development Program.

Southern California Gas company

www.socalgas.com

Business Services include natural gas, vehicle, and energy savings programs; builder, energy market, and air quality services; and education and training.

State of California Employment Training Panel (ETP)

www.etp.ca.gov

The Employment Training Panel (ETP) provides financial assistance to California businesses and promotes the benefits and ongoing investment of training among employers.

Work Opportunity Tax Credit (WOTC)

www.edd.ca.gov/Jobs_and_Training/Work_Opportunity_Tax_Credit.htm

The WOTC is a federal tax credit available to employers who hire people from groups who have traditionally faced employment barriers. The WOTC promotes the hiring of qualifying individuals by providing a federal tax credit incentive of up to \$9,600 for employers who hire them. The Employment Development Department is the WOTC-certifying agency for California employers.



Industry Groups

Resources to trade associations and industry groups committed to growing the respective industry and connecting with other businesses, non-profit organizations, and the public to increase your business's visibility.

Building & Design

Home Builders Association of the Central Coast

www.hbacc.org
PO Box 748
San Luis Obispo, CA 93406
(805) 546-0418

The Home Builders Association of the Central Coast (HBACC) is a 501(c)(6) non-profit California Corporation -a trade association representing builders, developers, and related industry professionals in San Luis Obispo and Santa Barbara Counties. Membership in your local HBA is a 3 in 1 membership -Members of the Home Builders Association automatically become members of the California Building Industry Association (CBIA) and the National Association of Home Builders (NAHB).

SLO County Builders Exchange

www.slocbe.com
Two locations:
153 Cross Street, Suite 130
San Luis Obispo, CA 93406
(805) 543-7330
4851 El Camino Real
Atascadero, CA 93422
(805) 460-9670

The SLO County Builders Exchange (SLOCBE) is a 501(c)(6) non-profit contractor's association. With 600+ members who are licensed contractors, subcontractors, and suppliers to the construction industry. SLOCBE provides copies of blueprints of projects going out to bid to enable members to find work. Homeowners, landlords, and developers can bring their projects into their plan rooms at no charge for members to review and bid. It's a win-win for everyone. The SLOCBE offers regularly scheduled seminars on construction-related topics such as mechanics liens, prevailing wages, insurance, green building, and safety and technical training. A meeting room in our San Luis Obispo office is available for members and community groups; call for availability.

Tri Counties Building and Construction Trades Council

www.tcbtcc-slo-sb-vta.org
3994 East Main Street
Ventura, CA 93006
(805) 794-4274

The Tri Counties Building and Construction Trades Council, AFL-CIO, represents 33 Craft Unions in Ventura, Santa Barbara, and San Luis Obispo Counties. The Council holds its Business Agent meeting on the first Wednesday of every month in Buellton.



Energy

Cal Poly Green Campus Program

www.afd.calpoly.edu/greencampus
1 Grand Avenue
San Luis Obispo, CA 93407

The Green Campus Program is a group of students who work to promote energy efficiency and environmental stewardship at Cal Poly. Working with campus partners they find creative ways to conserve energy, save Cal Poly money, and protect the environment. Each year they implement energy and water-saving projects.

San Luis Obispo Clean Energy

www.slocleanenergy.org

The SLO Clean Energy is a group of community leaders committed to address a growing need for local economic security and energy resilience. Leaders volunteer to provide education and outreach about an important tool that will give our communities the ability to help drive local investment toward securing that future.

Tri-County Regional Energy Network (3C-REN)

www.3c-ren.org
info@3C-REN.org

The Tri-County Regional Energy Network (3C-REN) is a partnership between the Counties of San Luis Obispo, Santa Barbara, and Ventura established to deliver energy-saving programs and industry trainings that help reduce energy use, strengthen local job markets, and support efforts to achieve climate goals. 3C-REN offers capacity-building services including workforce training and technical code support. Serving both public and private sector professionals, 3C-REN responds to the needs of the local building industry

Healthcare

Central Coast Medical Association

www.ccmahealth.org/home.aspx

The Central Coast Medical Association (CCMA) is a professional association of physicians throughout San Luis Obispo and Santa Barbara counties. They are a component society of the CA Medical Association (CMA) and are affiliated with the American Medical Association (AMA). The CCMA represents more than 600 physicians and together they continue to address the health needs of their community.

Central Coast Nurse Practitioners & Physician Assistants

www.ccnppa.org/home

The Central Coast Nurse Practitioners and Physician Assistants (CCNPPA) provides opportunities for education, professional growth, development, and networking. The CCNPPA value and support the efforts of nurse practitioners and physician assistants on the central coast of California in providing accessible, high quality health care and to engage nurse practitioners and physician assistants to actively participate in health policy and policy making



Information & Communication Technologies

Softec
www.softec.org

Softec is the Central Coast's Technology Networking Group, hosting popular groups such as Women in Tech and Techbrew. Softec's mission is to help align local businesses, individuals, and educational resources in the community to produce a thriving hub of innovation on the Central Coast. Softec also offers the Women in Tech interest group.

San Luis Obispo Linux Users Group
www.slolug.com

The SLO Linux Users Group is a non-profit organization of Linux users and computer enthusiasts based in SLO. The Group is a SLO Bytes PC Users group class that meets monthly at the KCBX Training Center.

SLO Tech Networking
www.technetslo.org

SLO Tech Networking is a San Luis Obispo based business-to-business networking group for the tech industry. SLO Tech Networking helps local businesses, their clients, and our community grow.

Defense, Aerospace & Transportation Manufacturing

California Manufacturers and Technology Association

www.cmta.net
1115 11th Street
Sacramento, CA 95814
(916) 441-5420

Operated as a subsidiary of the California Manufacturers Association the CMASC offers job training, financial, insurance, and tenant orientated real estate services to businesses.

Manufacturing Extension Partnership (MEP)

www.nist.gov/mep
(301) 975-5020

The mission of the MEP is to enhance the productivity and technological performance of US manufacturing. MEP is a national network and the only public-private partnership dedicated to serving small and medium-sized manufacturers. MEP's nationwide network consists of manufacturing extension partnership centers located in all 50 states and Puerto Rico.



Biotechnology & Biomedical Devices

American Institute for Medical and Biological Engineering

www.aimbe.org

The American Institute for Medical and Biological Engineering (AIMBE) is a non-profit organization headquartered in Washington, D.C., representing the most accomplished individuals in the fields of medical and biological engineering.

Biotechnology Innovation Organization

www.bio.org

BIO is the world's largest advocacy association representing member companies, state biotechnology groups, academic and research institutions, and related organizations across the United States and in 30+ countries.

CalPoly Biomedical Engineering Department Industrial Advisory Board

www.bmed.calpoly.edu/industrial-advisory-board

The Cal Poly-San Luis Obispo, BMED Industrial Advisory Board is a group of relevant industry representatives who provide an independent, industry-focused perspective to the administration, faculty, and students of the BMED program. The goal of the IAB is to continuously improve program effectiveness so that graduates are competitive in industry and that the program is a leader in educating future biomedical engineers. The IAB collaborates with the administration and faculty to provide input and recommendations on curriculum, strategic direction, current industry needs, emerging industries, and cutting-edge technological trends.



Chambers of Commerce

Find your regional chamber of commerce to form a business network to further the interest of businesses.

Atascadero Chamber of Commerce

www.atascaderochamber.org
6907 El Camino Real, Suite A
Atascadero, CA 93422
info@atascaderochamber.org
(805) 466-2044

The Atascadero Chamber supports and advances the educational, cultural, and economic interest of the community and serves as a liaison to the City of Atascadero, County of San Luis Obispo, State Assembly, State Senate, and United States Congress. Members can access networking and marketing opportunities through its website.

Cambria Chamber of Commerce

www.cambriachamber.org
767 Main Street
Cambria, CA 93428
info@cambriachamber.org
(805) 927-3624

The Cambria Chamber is the resource to stay informed about upcoming events and activities in Cambria.

Cayucos Chamber of Commerce

www.cayucoschamber.com
41 South Ocean Avenue
Cayucos, CA 93430
cayucoschamber@gmail.com
(805) 995-1200

The Cayucos Chamber of Commerce is the resource for businesses, residents, and visitors on events in Cayucos.

Los Osos/Baywood Park Chamber of Commerce

www.lobpchamber.org
781 Los Osos Valley Road
Los Osos, CA 93402
info@lobpchamber.org
(805) 528-4884

Los Osos/Baywood Chamber of Commerce promotes activities conducive to the establishment and successful operation of businesses in the community.

Morro Bay Chamber of Commerce

www.morrochamber.org 695 Harbor Street
Morro Bay, CA 93442
info@morrobaychamber.org
(805) 772-4467

The Morro Bay Chamber promotes the community's economic vitality, quality of life, and provides a united base for the community to advance and prosper. They offer networking opportunities and advocate for their members.

Paso Robles | Templeton Chamber of Commerce

www.pasorobleschamber.com
1225 Park Street
Paso Robles, CA 93446
info@pasorobleschamber.com
(805) 238-0506

The Paso Robles Chamber of Commerce is an association of businesses and individuals organized to promote the economic vitality of the greater Paso Robles business community, while preserving its civic and historical well-being, in order to provide a better place to live, work, and visit.

Pismo Beach Chamber of Commerce

www.pismochamber.com
649 Dolliver Street
Pismo Beach, CA 93449
info@pismochamber.com
(805) 773-4382

The Pismo Beach Chamber offers monthly mixers and luncheons to provide members opportunities to network with other local businesses. Members have multiple advertising options.

San Simeon Chamber of Commerce

www.sansimeonchamber.org
250 San Simeon Avenue, Suite 3A
San Simeon, CA 93452
(805) 927-3500

The San Simeon Chamber is a key sponsor of special events throughout the year to support businesses and residents. San Simeon Chamber meetings are held monthly and are open to the public.

San Miguel Chamber of Commerce

www.sanmiguelchamber.org
PO Box 53
San Miguel, CA 93451
info@sanmiguelchamber.org
(805) 712-9120

The San Miguel Chamber is a key sponsor of special events throughout the year to support businesses and residents.

South County Chambers of Commerce

www.southcounty Chambers.com
800A West Branch Street
Arroyo Grande, CA 93420
office@southcounty Chambers.com
(805) 489-1488

The South County Chambers host events throughout the year to promote business and the community. They also provide support and education to their members through networking opportunities, business workshops, and promotional programs.

San Luis Obispo Chamber of Commerce

www.slochamber.org
895 Monterey Street
San Luis Obispo, CA 93401
slochamber@slochamber.org
(805) 781-2670

The SLO Chamber serves the needs of their business members and the individuals they collectively employ. The monthly "Good Morning SLO" breakfasts and monthly mixers are also an excellent opportunity to network with other business professionals.

Planning and Building

Resources to connect with city and county agencies that regulate building, planning and development, business licensing, and permitting.

City of Arroyo Grande Permits

www.arroyogrande.org
300 East Branch Street
Arroyo Grande, CA 93420
(805) 473-5450

Apply to the City of Arroyo Grande for business licenses, home business permits, building permits, planning and zoning permits, water conservation rebates, and employment opportunities.

City of Atascadero Permits

www.atascadero.org
6500 Palma Avenue
Atascadero, CA 93422
(805) 466-8099

Apply for City of Atascadero Permits for bids and proposals, building permits, business licenses, events, and grants.

City of Grover Beach Permits

www.grover.org
154 South 8th Street
Grover Beach, CA 93433
(805) 473-4520

Access building, land use, and permit resources.

City of Morro Bay Permits

www.morro-bay.ca.us
595 Harbor Street
Morro Bay, CA 93442
(805) 772-6261

The mission of the Building Division is to oversee construction projects for the purpose of protecting the safety of Morro Bay's citizens and facilitating sustainable development objectives.

City of Paso Robles Building Permits

www.prcity.com
1000 Spring Street
Paso Robles, CA 93446
(805) 237-3850

The Building Division oversees the plan check and inspection process for all construction requiring a building permit.

City of Pismo Beach Permits

www.pismo-beach.org/235/building
760 Mattie Road
Pismo Beach, CA 93449
(805) 773-7040

The Building Division provides plan review, permit issuance, building inspection, and code enforcement services to the citizens and business owners of the City of Pismo Beach.



City of San Luis Obispo Permits

www.slocity.org/how-do-i/apply-for/permits

919 Palm Street

San Luis Obispo, CA 93401

Planning: (805) 781-7170

Building and Safety: (805) 781-7180

Public Works: (805) 781-7200

Contractors State License Board

www.cslb.ca.gov

The Contractors State License Board (CSLB) protects California consumers by licensing and regulating the state's construction industry. The CSLB licenses over 290,000 contractors in 44 different license classifications.

City of San Luis Obispo Permits for bids and proposals, building, business license, events, and grants.

San Luis Obispo County Planning and Building Permits

www.slocounty.ca.gov

976 Osos Street, #200

San Luis Obispo, CA 93401

(805) 781-5600

San Luis Obispo County Permits for Construction, Land Use and Land Divisions.

Note: Any unincorporated area or Census Designated Place that does not have a "City of (name of city)" listing for permits would be captured within the SLO County Planning and Building Department at 976 Osos Street, #200, San Luis Obispo, CA 93401. Phone (805) 781-5600 or online at: www.slocounty.ca.gov/planning.htm



Utilities

Resources for needs related to water, waste, drainage, power, fire and emergency, streets, parks, and recreation.

Utility Companies

Pacific Gas and Electric Company (PG&E)

www.pge.com
406 Higuera Street
San Luis Obispo, CA 93401
(800) 743-5000
Serving San Luis Obispo County.

Central Coast Community Energy (3CE)

www.3cenergy.org
71 Zaca Lane, #140
San Luis Obispo, CA 93401
info@3CE.org
(888) 909-6227
Serving San Luis Obispo County.

Southern California Gas Company

www.socalgas.com
1314 Broad Street
San Luis Obispo, CA 93401
(800) 427-2200
Serving San Luis Obispo County.

Water Companies

Atascadero Mutual Water Company

www.amwc.us
Serving the City of Atascadero.

City of Pismo Beach

www.pismobeach.merchanttransact.com
Serving the City of Pismo Beach.

City of Arroyo Grande

www.arroyo grande.org
Serving the City of Arroyo Grande.

City of San Luis Obispo

www.slocity.org
Serving the City of San Luis Obispo only.

City of Paso Robles

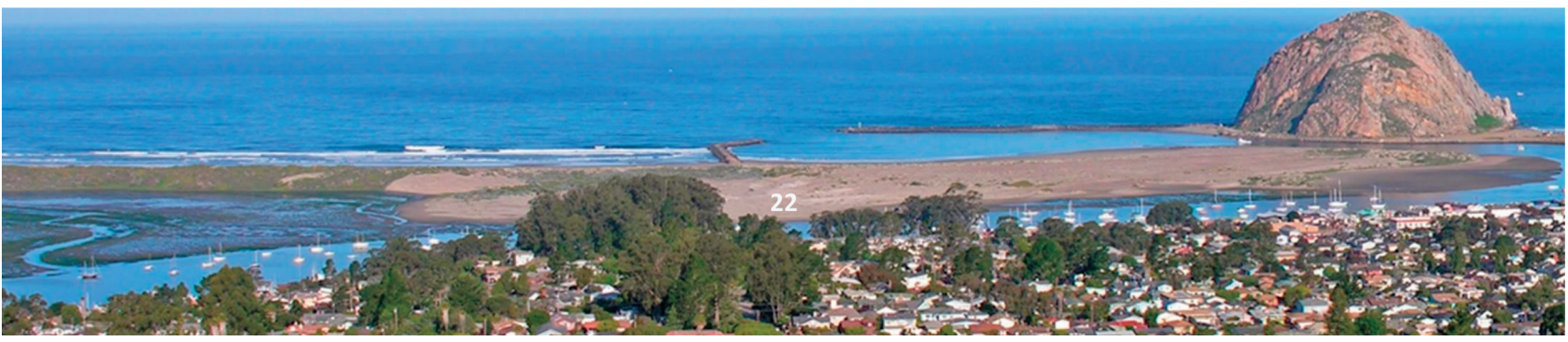
www.prcity.com
Serving the City of Paso Robles.

Golden State Water Company

www.gswater.com
Serving Los Osos and Edna Valley.

San Miguelito Mutual Water Company

www.smmwc.com
Serving Avila Beach only.



Sanitation Services

Mid-State Solid Waste Recycling

www.midstatesolidwasteandrecycling.com
Serving Templeton.

Mission Country Disposal

www.missioncountrydisposal.com
Serving within the cities of Los Osos, Cayucos, Cambria, and Harmony.

Morro Bay Garbage

www.morrobaygarbage.com
Serving within the city limits of Morro Bay.

Paso Robles Waste and Recycle

www.prwaste.com
Serving Paso Robles.

San Luis Garbage

www.sanluisgarbage.com
Serving within the city limits of San Luis Obispo.

San Miguel Garbage

www.sanmiguelgarbage.com
Serving San Miguel.

South County Sanitary

www.southcountysanitary.com
Serving the cities of Avila Beach, Shell Beach, Pismo Beach, Grover Beach, Oceano, Arroyo Grande, and Nipomo.

Waste Management

www.wm.com
Serving Atascadero.

Community Service Districts (CSD's)

Avila Beach

www.avilabeachcsd.org
PO Box 309
Avila Beach, CA 93424
(805) 595-2664
Services include wastewater and fire.

California Valley

www.californiavalley.org
13080 Soda Lake Road
California Valley, CA 93453
(805) 475-2211
Services include solid waste and road maintenance.

Cambria Community

www.cambriacsd.org
1316 Tamsen Street
Cambria, CA 93428
(805) 927-6223
Services include water, wastewater, and fire.

Ground Squirrel Hollow

www.groundsquirrelhollowcsd.org
4050 Branch Road
Paso Robles, CA 93446
(805) 237-0445
Services include road maintenance.

Heritage Ranch

www.heritageranchcsd.ca.gov
4870 Heritage Road
Paso Robles, CA 93446
(805) 227-6230

Services include road maintenance.

Independence Ranch

www.iranchcsd.org
6289 Hawk Ridge Place
San Miguel, CA 93451
(805) 835-3163

Services include road maintenance.

Linne

www.linnecsd.org
61115 Wildhorse Place
Paso Robles, CA 93446

Services include road maintenance.

Los Osos

www.lososocsd.org
2122 9th Street
Los Osos, CA 93402
(805) 528-9370

Services include water and fire.

Nipomo

www.ncsd.ca.gov
148 S Wilson Street
Nipomo, CA 93444
(805) 929-1133

Services include water, solid waste, wastewater, street lighting, and drainage.

Oceano

www.oceanocsd.org
1655 Front Street
Oceano, CA 93445
(805) 481-6730

Services include water, wastewater, and lighting.

San Miguel

www.sanmiguelcsd.org
1150 Mission Street
San Miguel, CA 93451
(805) 467-3388

Services include water, wastewater, and fire.

San Simeon

www.sansimeoncsd.com
111 Pico Avenue
San Simeon, CA 93452
(805) 927-4778

Services include water and sewer.

Squire Canyon

www.squirecanyoncsd.com
1 Squire Canyon Road
San Luis Obispo, CA 93401

Services include road maintenance.

Templeton

www.templetoncsd.org
420 Crocker Street
Templeton, CA 93465
(805) 434-4900

Services include water, wastewater, fire, street maintenance, and solid waste.

QUICK REFERENCE GUIDE

RECRUITING AND TRAINING 2-3

CalJOBS

Career Connections at Cuesta College

Institute for Professional Development at Cuesta College (IPD)

SLO Cal Careers Center

SLO Partners

State of California Department of Rehabilitation (DOR)

State of California Employment Development Department Services for Veterans

US Department of Labor Veterans Hiring Toolkit for Employers

LABOR MARKET DATA 4

Labor Market Information Division

O*NET Online

REACH Economic Dashboard

Workforce Development Board of SLO County

GROWING AND MANAGING YOUR BUSINESS 5-9

Bizfile California

Business and Entrepreneurship Center at Cuesta College (BEC)

California Business Portal (GO-Biz)

California Center for International Trade Development (CITO)

Cal Poly Center for Innovation and Entrepreneurship (CIE)

Human Resources Association of the Central Coast (HRCC)

Institute for Professional Development at Cuesta College (IPD)

Regional Economic Action Coalition (REACH)

San Luis Obispo County Employer Advisory Council (EAC)

San Luis Obispo Technical and Business Communicators (SLO TBC)

San Luis Obispo Council of Governments (SLOCOG)

San Luis Obispo Downtown Association

Service Corps of Retired Executives (SCORE)

SLO Cal Careers Center

SLO HotHouse

Small Business Development Center (SBDC)

Spokes

The Women's Business Center and Mission Community Services Corporation (MCSC)

FINANCING AND LENDING 10

Angel Groups

SLO Seed Ventures

SLOW Money SLO

Local SBA Business Loan Sources

Bank of America

Bank of the Sierra

California Bank and Trust

Chase
CoastHills Credit Union
Coastal Business Finance
Mechanics Bank
Pacific Premier Bank
Pacific Western Bank
Premier Valley Bank
Small Business Lending
Umpqua Bank
Union Bank
US Bank
Wells Fargo Bank

INCENTIVES AND SUPPORT 12-14

805connect
Air Pollution Control District
California Business Portal Incentives (GO-Biz)
California Coastal Rural Development Corporation (Cal Coastal) California Research Credit
Central Coast Green Building Council
Employment Development Department Employee Fidelity Bonding Program Industrial
Development Bonds Financing Program (IDB) IRS: Small Business Health Care Tax Credit
Pacific Gas and Electric Company (PG&E)
Small Business Administration (SBA)
Southern California Gas Company
State of California Employment Training Panel (ETP)
Work Opportunity Tax Credit (WOTC)

INDUSTRY GROUPS15-18

Building & Design

Home Builders Association of the Central Coast
SLO County Builders Exchange
Tri Counties Building & Construction Trades

Energy

Cal Poly Green Campus Program
San Luis Obispo Clean Energy

Healthcare

Central Coast Medical Association
Central Coast Nurse Practitioner Physician Assistant

Information & Communication Technologies

Softec
San Luis Obispo Linux Users Group

Defense, Aerospace, & Transportation Manufacturing

California Manufacturers and Technology Association
Manufacturing Extension Partnership (MEP)

Biotechnology & Biomedical Devices

American Institute for Medical and Biological Engineering
Biotechnology Innovation Organization
CalPoly Biomedical Engineering Department Industrial Advisory Board

CHAMBERS OF COMMERCE..... 19-20

- Atascadero Chamber of Commerce
- Cambria Chamber of Commerce
- Cayucos Chamber of Commerce
- Los Osos/Baywood Park Chamber of Commerce
- Morro Bay Chamber of Commerce
- Paso Robles | Templeton Chamber of Commerce
- Pismo Beach Chamber of Commerce
- San Luis Obispo Chamber of Commerce
- San Miguel Chamber of Commerce
- San Simeon Chamber of Commerce
- South County Chambers of Commerce

PLANNING AND BUILDING..... 21-22

- City of Arroyo Grande Permits
- City of Atascadero Permits
- City of Grover Beach Permits
- City of Morro Bay Permits
- City of Paso Robles Building Permits
- City of Pismo Beach Permits
- City of San Luis Obispo Permits
- Contractors State License Board
- San Luis Obispo County Planning and Building Permits

UTILITIES..... 22-24

Utility Companies

- Central Coast Community Energy (3CE)
- Pacific Gas and Electric Company (PG&E)
- Southern California Gas Company

Water Companies

- Atascadero Mutual Water Company
- City of Arroyo Grande
- City of Paso Robles
- City of Pismo Beach
- City of San Luis Obispo
- Golden State Water Company
- San Miguelito Mutual Water Company

Sanitation Services

Mid-State Solid Waste Recycling
Mission Country Disposal
Morro Bay Garbage
Paso Robles Waste and Recycle
San Luis Garbage
San Miguel Garbage
South County Sanitary
Waste Management

Community Service Districts (CSD's)

Avila Beach
California Valley
Cambria Community
Ground Squirrel Hollow
Heritage Ranch
Independence Ranch
Linne
Los Osos
Nipomo
Oceana
San Miguel
San Simeon
Squire Canyon
Templeton



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