



WORKFORCE DEVELOPMENT BOARD MEETING AGENDA

VISION: *The Workforce needs of employers and job seekers in San Luis Obispo County are met.*

Date: Thursday, November 7, 2024

Time: 8:30 AM – 10:30 AM

Location: Courtyard Marriot- Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo

MEMBERS:

Isiah Gomer

Chair
Paso Robles Waste & Recycle

William Hills

Vice-Chair
United Staffing Associates, LLC

David Baldwin

Pipe Trades Local 403

Josh Cross

Atascadero Chamber of Commerce

Verena Latona-Tahlman

Cannon Corporation Education

Cheryl London

Templeton Adult Education

Danielle McIntire

The Cliffs Hotel & Spa

Justin McIntire

Department of Rehabilitation

Veronica Orozco

Employment Development Department

Oscar Ramos

Cuesta College

Angela Rayfield

Rantec Power Systems

Mark Simonin

Local IBEW 639

Julie Sinton Pruniski

REACH

Michael Sloan

CommonSpirit Health

Ryan Stanley

Operating Engineers Local 12

Angela Toomey

Morris & Garritano Insurance

Patrick Woolpert

Compass Health, Inc.

- 1. Call to Order and Introductions** *Gomer*
- 2. Public Comment**
- 3. Consent Items:** *Gomer*
 - 3.1 Approve the August 01, 2024 Meeting Minutes
- 4. Action Items:**
 - 4.1 Review and Approve FY 2024-25 WIOA Budget Plan *Dawn Boulanger*
 - 4.2 Review and Approve the Workforce Development Board Meeting Schedule for Calendar Year 2025 *Eddie Hernandez*
- 5. Discussion Items:**
 - 5.1 Receive FY 24-25 Quarter 1 Eckerd Adult Services/Career Center Contract Performance Report *Diana Marin*
 - 5.2 Receive FY 24-25 Quarter 1 Eckerd Youth Contract Performance Report *Diana Marin*
 - 5.3 Receive FY 24-25 Quarter 1 Atascadero Chamber Business Services Contact Performance Report *Dawn Boulanger*
- 6. Reports:**
 - a.) Executive Committee and Chairperson Report *Gomer*
 - b.) Non-WIOA Special Grants Updates *Dawn Boulanger*
 - c.) Board Member Workforce Development Updates *All*
- 7. Administrative Entity Update:**
 - 7.1 Receive and Review Fiscal Update *Dawn Boulanger*
 - 7.2 Receive and Review Rapid Response Update *Diana Marin*
- 8. Next Meeting:** February 6, 2025
Location: Courtyard Marriot, Estero Bay Room, 1605 Calle Joaquin San Luis Obispo, CA 93045
- 9. Adjournment** *Gomer*

**WORKFORCE DEVELOPMENT BOARD
of San Luis Obispo County**

WORKFORCE DEVELOPMENT BOARD MEETING MINUTES

Date: Thursday, August 01, 2024
Time: 8:30 AM
Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

Present: Isiah Gomer, Josh Cross, Mark Simonin, Angela Rayfield, Ryan Stanley, Angela Toomey, Julie Sinton Pruniski, Justin McIntire, Danielle McIntire, Veronica Orozco, David Baldwin

Absent: William Hills, Verena Latona-Tahlman, Patrick Woolpert, Micheal Sloan

Guests: Chelsea Kuhns, Christina Kuhn (Zoom), Joey Valero, Eryk Nappi, Kim Wybenga, Stacy Church, Sara Rodrigues, Cheryl Ruck, Hugo Castaneda, Susan Strachan, Maria Escobedo, Holly Chavez, Christina Chow, Karen Tillman, Eric Sarabia, Megan Murchison, Rebecca Campbell, Kelley Abbas, Michael Foote, Oscar Ramos

Staff: Dawn Boulanger, Diana Marin, Eddie Hernandez

1. Call to Order and Introductions:

Chairperson Isiah Gomer called the meeting to order at 8:32 AM **Quorum reached**

2. Public Comment:

Chair Gomer: No public comment

3. Presentations:

3.1 Exemplar Practices of Economic and Workforce Development alignment in Humboldt County - strategic planning for emerging Offshore Wind Industry

3.2 Tribal Marine Sanctuary Research Findings - Community College training opportunities for the emerging offshore wind industry

4. Consent Items:

- 4.1 Approved the May 02, 2024, Meeting Minutes**
- 4.2 Approve the Member Appointment of Oscar Ramos to an Education Partner Seat.**

The Board approved consent items 4.1 and 4.2 in a single motion

Motion: Justin McIntire

Second: Angela Toomey

Abstentions: None

Motion Passed Unanimously

5. Action Items:

- 5.1 Review and Approve Draft Scope of Work and Budget for WIOA Rapid Response Services Contract**

Diana Marin (staff) presented the item, and the board approved the item

Motion: Josh Cross

Second: Angela Reyfield

Abstentions: None

Motion Passed Unanimously

- 5.2 Review and Approve 2024-25 WIOA Subgrant Agreement with CA Employment Development Department**

Dawn Boulanger (staff) presented the item, and the board approved the item

Motion: Josh Cross

Second: Veronica Orozco

Abstentions: None

Motion Passed Unanimously

6. Discussion Items:

- 6.1 Receive FY 23-24 Quarter 4 Eckerd WIOA SLO Cal Careers Adult/Dislocated Worker Contract Performance Report**

Diana Marin (staff) introduced Joey Valero (guest) to lead the discussion item that is available as part of the agenda. Mr. Valero is the Eckerd Program Manager for the Adult/Dislocated Worker Program at the SLO Cal Careers Job Center. Mr. Valero reported that enrollment numbers were strong in Quarter 4 for the WIOA Adult Programs. Isiah Gomer (Chair) added that current updates regarding the WIOA Adult programs was positive, compared to previous years.

Public Comment: N/A

6.2 Receive FY 23-24 Quarter 4 Eckerd WIOA Youth Contract Performance Report

Diana Marin (staff) reported on the Quarter 4 performance report which is available as part of the agenda. Ms. Marin reported that in Quarter 4 enrollment goals were met. Ms. Marin summarized the barriers to employment that many youth participants face. Joey Valero (guest) shared a WIOA Youth program success story. Dawn Boulanger (Staff) highlighted the increase in current youth numbers compared to those in the past few years. Ms. Boulanger concluded by congratulating the SLO Cal Careers Eckerd Team on their hard work in not only meeting but exceeding the contract enrollment goals for the WIOA Youth Program.

Public Comment: Stacy Church (Guest) invited board members to join an upcoming lunch and learn session to learn more about programs and services available through SLO Cal Careers.

6.3 Receive Fiscal Year 23-24 Quarter 4 Atascadero Chamber WIOA Layoff Aversion/Business Retention Services Contract Performance Report

Dawn Boulanger (staff) introduced Josh Cross (member), President of the Atascadero Chamber, to present the performance report of the WIOA Layoff Aversion contract with the Atascadero Chamber. Mr. Cross emphasized the limited number of staff who conduct the layoff aversion work and the need for a contract like this to assist the collective effort of county-wide layoff aversion. Mr. Cross then expressed that Quarter 4 has been their busiest quarter yet. Mr. Cross introduced Eryk Nappi (guest). Mr. Nappi informed the board that HR Hotline has been a helpful resource for local businesses. Mr. Nappi informed the board that he and Ms. Wybenga have visited a total of 242 businesses, connected 6 business to SLO Cal Career and have connected local employers to SLO Cal Careers businesses services and the HR Hotline. Dawn Boulanger informed the board that both Eryk Nappi and Hugo

Castaneda, Eckerd Business Services Liaison, had recently completed training with TAD Grants to obtain certification as Business Service Consultants.

Public Comments: N/A

7. Reports:

a.) Executive Committee and Chairperson Report

Nothing to report out

b.) SLO Cal Careers Services Addressing Barriers to Employment

Dawn Boulanger (staff) gave a brief overview of the non-WIOA special grants. Ms. Boulanger informed the Workforce Development Board of active non-WIOA grants.

c.) Board Member Workforce Development Updates

David Baldwin (member) reported on recent Mid-State Fair Career Fair. He thanked everyone who was involved

8. Administrative Entity Update:

8.1 Receive and Review Fiscal Expenditure Update

Dawn Boulanger (staff) reported on the Fiscal Budget which is available as part of the agenda.

8.2 Receive and Review Rapid Response Update

Diana Marin (staff) reported on Rapid Response, which is available as part of the agenda.

8. Next Meeting:

November 7, 2024

8:30 – 10:30 AM

Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

9. Adjournment:

Chair Gomer: adjourned the meeting at 10:30 AM

I, Eddie Hernandez, Clerk of the Workforce Development Board of San Luis Obispo, do hereby certify that the foregoing is a fair statement of the proceedings of the meeting held on Thursday, August 1, 2024, by the Workforce Development Board of San Luis Obispo County.

Eddie Hernandez, WDB Program Review Specialist

Dated: October 29, 2024

DRAFT

**Workforce Development Board
ACTION ITEM
November 7, 2024**

AGENDA ITEM NUMBER: 4.1**ITEM: Review and Approve Fiscal Year 2024-25 WIOA Budget Plan**

ACTION REQUIRED: Review and approve Fiscal Year 2024-25 budget plan for WIOA Title I formula funds to the County of San Luis Obispo.

SUMMARY NARRATIVE:

The WIOA Title I formula funds the County of San Luis Obispo receives are comprised of the WIOA Adult, Dislocated Worker, Youth, Rapid Response and Layoff Aversion funding streams. WIOA is 100% Federally funded through the Department of Labor who distributes funding to the states for allocation to counties via subgrant agreements. The California Employment Development Department (EDD) is the State recipient of WIOA funds and disburses them to the 45 Local Workforce Development Areas (LWDAs) in California. The County of San Luis Obispo is a designated LWDA and receives the WIOA funds through a subgrant agreement with EDD.

The total new WIOA Title I formula funding allocated to San Luis Obispo County for FY 2024-25 is \$1,924,742 which is \$26,435 more overall than FY 2023-24. Funding allocations for the local area each year depend upon the dollars allocated to California from the Federal Government and the percentage of that allocation that is awarded to a Local Area. A Local Area's percentage is based on a formula comprising the number of unemployment insurance claims, the unemployment rate, and the number of economically disadvantaged adults and youth in the local area.

Below is a comparison of FY 2023-24 allocations and FY 2024-25 allocations:

Fund Stream	FY 2023-24 Allocation	FY 2024-25 Allocation	Difference
Adult	\$475,267	\$518,705	+\$43,438
Dislocated Worker	\$457,298	\$423,821	-\$33,477
Youth	\$693,808	\$758,425	+\$64,617
Rapid Response	\$230,578	\$172,934	-\$57,644
Layoff Aversion	\$41,356	\$50,857	+\$9,501
TOTAL	\$1,898,307	\$1,924,742	+\$26,435

The allocation for each fund stream for FY 2024-25 and allowable carryover funding from FY 2023-24 comprising the total WIOA Title I budget for FY 2024-25 is detailed below:

Fund Stream	Allocation FY 2024-25	Carryover Allocations from FY 2024-24	Total Funds for FY 2024-25
Adult	\$518,705	\$178,655	\$697,360
Dislocated Worker	\$423,821	\$175,609	\$599,430
Youth	\$758,425	\$496,122	\$1,254,547
Rapid Response	\$172,934	\$0	\$172,934
Layoff Aversion	\$50,857	\$0	\$50,857
Total	\$1,924,742	\$850,306	\$2,775,128

The local area's proposed budget is attached (Attachment 4.1a) for the WDB's review and approval. The budget incorporates allowable carryover funds from FY 2023-24, and the new WIOA formula allocations for FY 2024-25 into a single year budget and allows for approximately 20% planned carryover of WIOA Title I formula funds from 2024-25 to 2025-26. Local Areas may carry-over up to 20% of their WIOA Title I formula allocation (Adult, Dislocated Worker & Youth), based on a two-year cycle for funds.

Per the proposed plan, funds will be directed towards the following uses:

- \$670,000 SLOCal Careers Services Contract with Eckerd for Career Center Operator, Adult, Dislocated Worker, and Employer services.
- \$80,000 WIOA Rapid Response Contract with Eckerd for direct services
- \$700,000 WIOA Youth Services contract with Eckerd for direct services.
- \$558,963 for WDB Administrative Entity and Fiscal Agent staff costs.
- \$39,950 for operating and programmatic costs.
- \$302,667 in service & system costs (**note this category includes the Career Center facility lease costs and the Career Center utilities costs paid directly by the County as the Administrative Entity. This category also includes a \$100k contract for WIOA Layoff Aversion services with the Atascadero Chamber of Commerce.*)

BUDGET OR FINANCIAL IMPACT:

As the Department of Social Services (DSS) serves as the fiscal and administrative entity for WIOA funds and programming, the WIOA funds are incorporated into the Department's overall fiscal year budget which is brought before the County Board of Supervisors (BOS) annually for review and approval. Further, the WIOA Subgrant Agreement is brought before the BOS as required by the State and includes a breakdown summarizing how WIOA funds are allocated. The fiscal year 2024-25 WIOA Subgrant Agreement was approved by the BOS on 10/22/2024.

STAFF COMMENTS:

WDB approval of this item permits WDB staff to proceed with actions necessary to procure and contract funds throughout the fiscal year for purposes identified in the budget plan. Areas marked "TBD" in the Services & Systems Purchase Orders tab of the attached budget will be updated as these funds are procured out for the intended purposes stated.

WIOA Formula Plan FY 2024-25

	Formula Allocations			Information only Training Dedication		Carryover (from Prior Year Allocation)	TOTAL FORMULA FUNDING
	Round 1	Round 2	Total	20%	(Possible Leverage)		
					10%		
Adult	101,973	416,732	518,705	103,741	51,871	178,655	697,360
DLW	91,362	332,459	423,821	84,764	42,382	175,609	599,430
Youth	758,425		758,425			496,122	1,254,547
RR	37,279	135,655	172,934			0	172,934
LA	10,963	39,894	50,857			0	50,857
Total			1,924,742	188,505	94,253	850,386	2,775,128

WDB AE (DSS) Staff Salaries	DSS Operating	Eckerd WIOA SLOCa Career Center	Eckerd WIOA Youth Services Contract	Service & Systems P.O.s	WDB Set- Aside	Total Planned Obligations	Estimated Carryover (20% A/DW/Y Allowable)
558,963	39,950	670,000	700,000	302,736	0	2,271,649	503,479
173,769	8,250	370,000	0	44,900	0	596,919	100,441
164,106	8,450	300,000	0	45,210	0	517,766	81,664
221,088	23,250	0	700,000	103,557	0	1,047,895	206,652
0	0	80,000	0	58,143	0	138,143	34,791
0	0	0	0	50,857	0	50,857	0
558,963	39,950	750,000	700,000	302,667	0	2,351,580	423,548

558,963
0

A/DW Total: \$942,526

\$282,758

30% Total Training Requirement
25% training = **\$235,632** (assuming 5% leverage of \$47,126)

DSS Operating Expenditure Budget

Fiscal Year 2024-2025

	FY24/25 Budget	Adult	DLW	Youth	RR	LA	
Travel (WDB Staff & WDB Members)							
travel expenses, registrations & local mileage	25,000	4,500	4,500	16,000	-	-	\$ 25,000
Subrecipient Contractor Audit/Monitorings (Cou	9,000	2,100	2,100	4,800			\$ 9,000
Office Supplies/Printing/Publication & Legal Not	1,800	300	500	1,000			\$ 1,800
Memberships (CWA; NAWDP; Chambers)	3,750	1,250	1,250	1,250			\$ 3,750
WDB Member Recognition	400	100	100	200			\$ 400
							\$ -
Total:	39,950	\$ 8,250	\$ 8,450	\$ 23,250	\$ -	\$ -	\$ 39,950

WIOA Contracts
Fiscal Year 2024-2025

Vendor	Description	FY24/25 Budget	Adult	DLW	Youth	RR	LA	
Eckerd Conects	WIOA Adult/DW/Biz Services & One-Stop System Operation	670,000	370,000	300,000				\$ 670,000
Eckerd Conects	WIOA Youth Services	700,000			700,000			\$ 700,000
Eckerd Conects	WIOA RR	80,000				80,000		
Total Contracts:		\$ 1,450,000	\$ 370,000	\$ 300,000	\$ 700,000	\$ 80,000	\$ -	\$ 1,450,000

WIOA Services & Systems Purchase Orders

Fiscal Year 2024-2025

Vendor	Description	FY24/25	Adult	DLW	Youth	RR	LA	CalWORKs		WIOA TOTAL
		Budget						ESE	TANF	
County Property Services	Career Center Facility Rent	99,300	32,793	33,070	24,328				9,107	\$90,191
Career Center Utilities	Career Center Facility (phone/internet, gas,electric & janitorial)	25,800	7,557	7,590	7,329				3,257	\$22,476
Atascadero Chamber	WIOA Layoff Aversion Services	100,000				49,143	50,857			\$100,000
TBD SLO Trades	Building Trades' Apprenticeship Outreach	5,000			5,000		-			\$5,000
TBD	WIOA Local Plan	10,000	3,300	3,300	3,400					\$10,000
TBD	SLOCal Careers Digital Outreach/Recruitment/Youth Program Development	20,000			20,000					\$20,000
Chmura/JobsEQ	LMI Subscription	9,000				9,000				\$9,000
T.Aguilera	WIOA Youth Staff Technical Assistance	25,000			25,000					\$25,000
16th District Ag Assn	Mid State Fair Career Fair	5,000	1,250	1,250	2,500					5,000
TBD	Staff training and/or Youth Program enhancement materials, equipment, etc.	16,000			16,000					16,000
Total Services & Systems P.O.s:		\$ 302,736	\$ 44,900	\$ 45,210	\$ 103,557	\$ 58,143	\$ 50,857	\$ -	\$ 12,364	\$302,667

**Workforce Development Board
ACTION ITEM
November 7, 2024**

AGENDA ITEM NUMBER: 4.2

ITEM: Review and Approve the Workforce Development Board Meeting Schedule for Calendar Year 2025

ACTION REQUIRED:

It is requested that the Workforce Development Board (WDB) review the proposed 2025 meeting dates/times below.

SUMMARY NARRATIVE:

The Workforce Development Board will continue to meet quarterly on the first Thursday of each month of February, May, August and November. The 2025 WDB meetings will continue to be 2-hours in duration and will be held 8:30am-10:30am. Meetings are required to be held in-person at Courtyard Marriot- Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo. Meeting locations may be changed with adequate notice. All meeting agendas will have the confirmed meeting location included when posted to meet Brown Act requirements.

The 2025 WDB meeting dates are outlined on the attached Item 4.2a.

BUDGET/FINANCIAL IMPACT:

No current fiscal impact

STAFF COMMENTS:

The proposed schedule is recommended to ensure quorum and regular occurrence of WDB meetings.



Workforce Development Board **2025** Quarterly WDB Meeting Schedule

- The **Workforce Development Board (WDB)** of San Luis Obispo County meets *quarterly* on the first Thursday of the month at 8:30-10:30AM (2 hrs.).
- Meeting Months: February, May, August & November

2025 Schedule

February
February 6th – Workforce Development Board
<i>Location: Courtyard Marriot-Estero Bay, 1605 Calle Joaquin, San Luis Obispo, Ca</i>
May
May 8th – Workforce Development Board
<i>Location: Courtyard Marriot-Estero Bay, 1605 Calle Joaquin, San Luis Obispo, Ca</i>
August
August 7th – Workforce Development Board
<i>Location: Courtyard Marriot-Estero Bay, 1605 Calle Joaquin, San Luis Obispo, Ca</i>
November
November 6th – Workforce Development Board
<i>Location: Courtyard Marriot-Estero Bay, 1605 Calle Joaquin, San Luis Obispo, Ca</i>



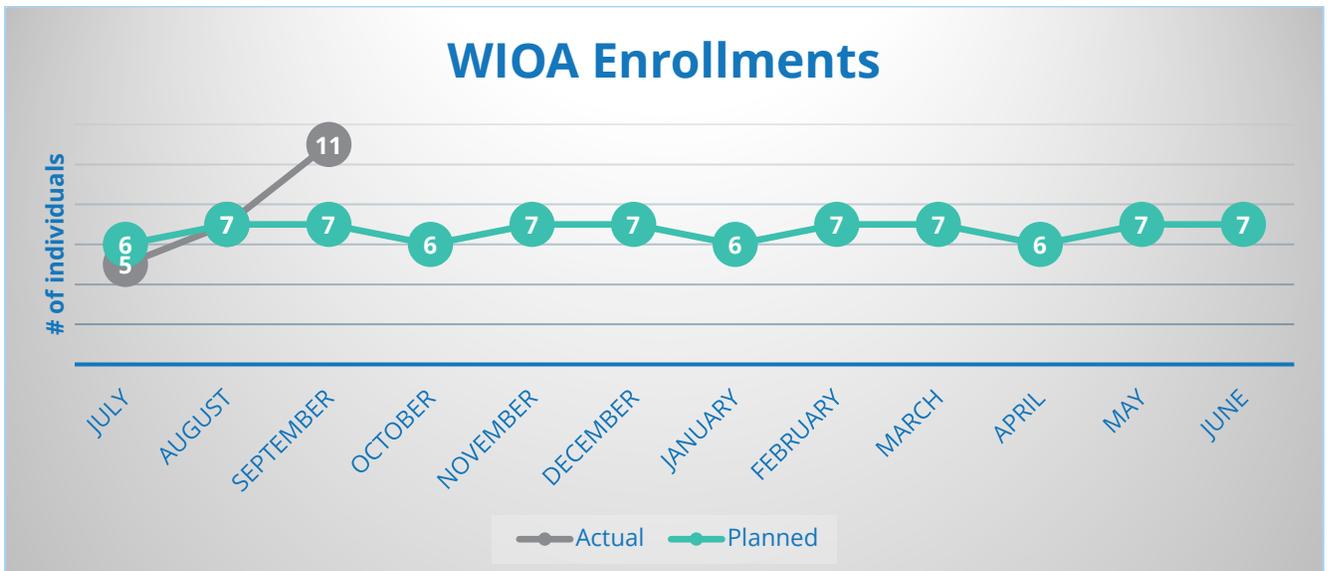
COUNTY OF SAN LUIS OBISPO
DEPARTMENT OF SOCIAL SERVICES
WORKFORCE DEVELOPMENT BOARD
Devin Drake *Department of Social Services Director*
Dawn Boulanger *Workforce Development Board Director*

Program Year 2024-2025, First Quarter Adult Services/Career Center Contract Performance Report

In-person customer visits to SLOCal Careers Center



WIOA Enrollments



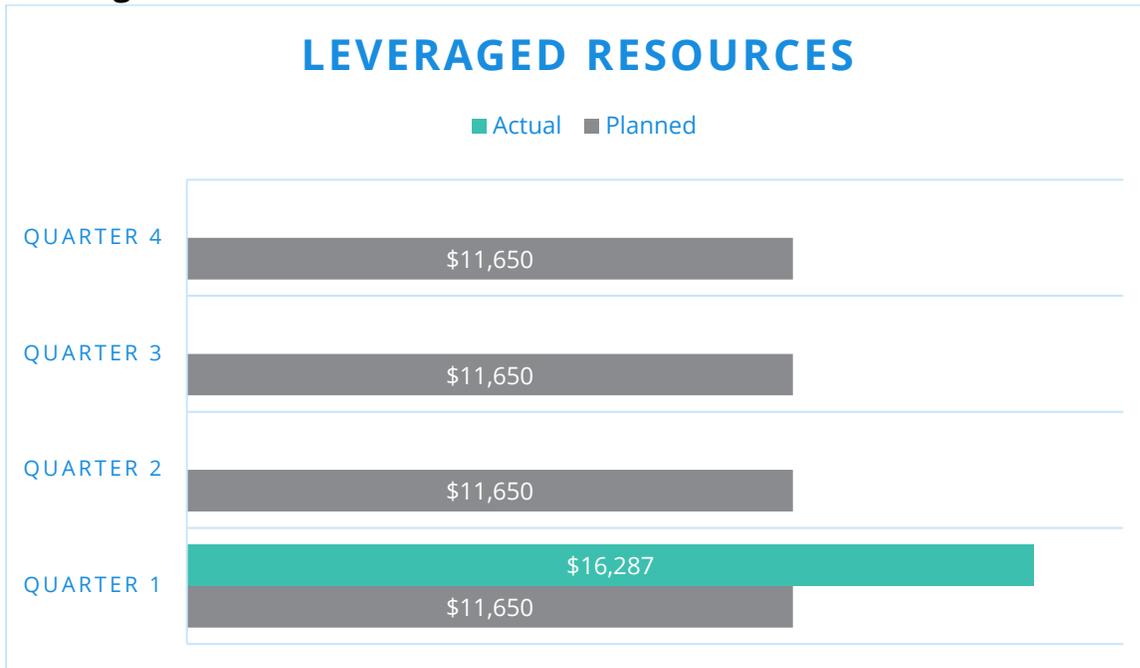
A total contract goal of 80 new career service enrollments was planned for PY 2024-25.

County of San Luis Obispo Workforce Development Board

3433 South Higuera Street | San Luis Obispo, CA 93403 | (P) 805-781-1908 | (F) 805-781-1846

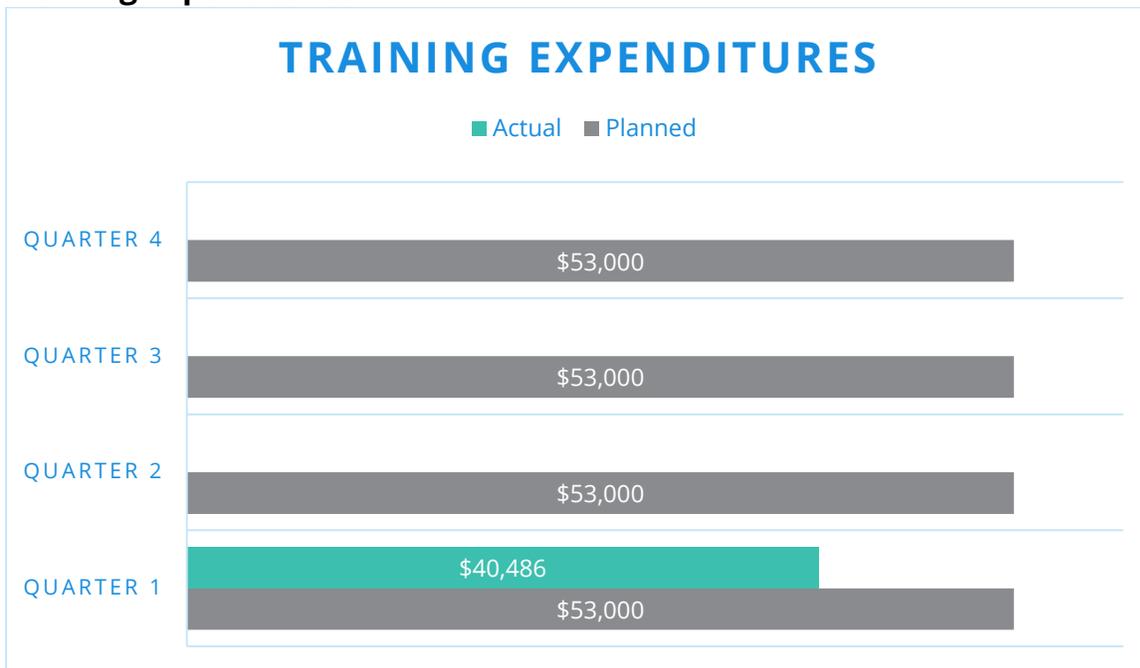
wibadmin@co.slo.ca.us | www.SLOWorkforce.com

Leveraged Resources



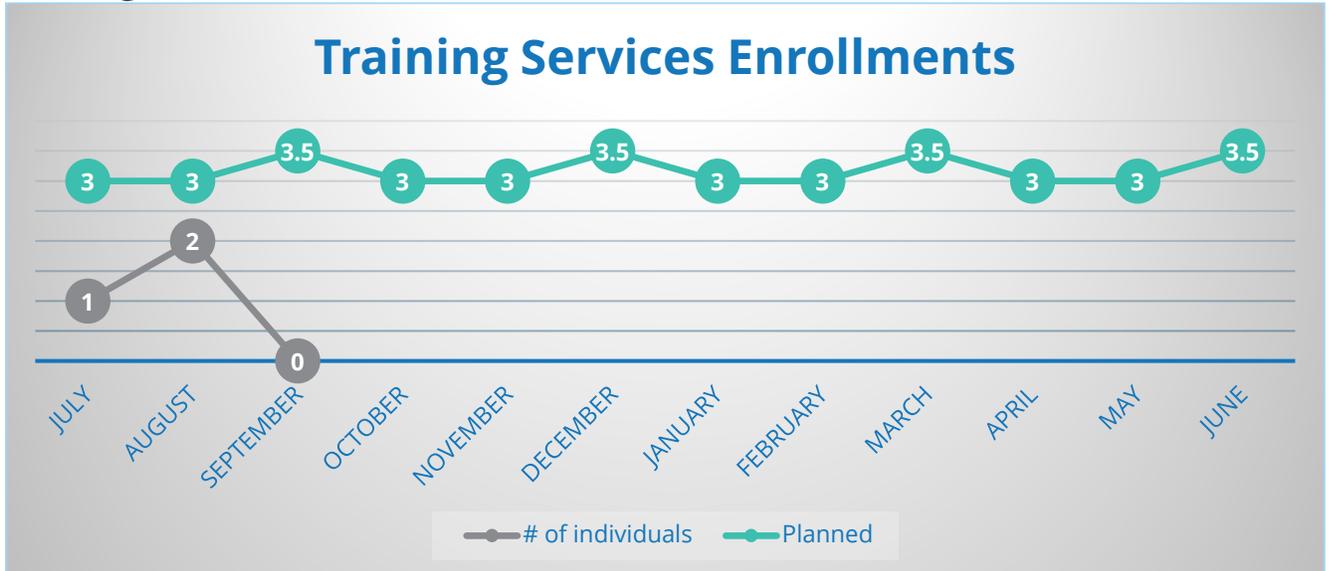
PY 2024-25 leveraged resources contract goal is \$46,600.

Training Expenditures



Training Expenditures reflect actual invoiced participant training costs. PY 2024-25 Training Expenditures contract goal is \$212,000.

Training Services Enrollments



The numbers in *Planned* and *Actual* represent totals from both Adult and Dislocated Worker programs. PY 2024-25 Training enrollment goal of 38 job seekers in On-the-Job Training (OJT) and Individual Training Account (ITA) enrollments.

First Quarter Individual Training Agreements (ITA's)

Training Provider	Program	Cost
Full Stack Academy	Coding Bootcamp	\$13,495
Truck Driver Institute	Truck Driver Class A	\$7,508

First Quarter On-the-Job Trainings (OJT's)

Employer	Job Title	Wages
Just Baked	Baker's Apprentice	\$18.00

SLOCal Careers Center Outreach –

SLOCal Careers Center Outreach – Participant and Business

During Q1 Eckerd staff participated in a variety of community events and meetings including Post Release Offenders Meetings (PROM) and Parole and Community Team (PACT) meetings targeting justice-involved individuals, monthly visits to the libraries to share information about SLOCal Careers program services, and wrap-around services agency meetings. The team hosted a booth at the Mid-State Fair career fair, where they provided attendees with valuable information about local WIOA services. The Business Services team continued to attend various SLO County Chamber events, job developer meetings, Employer Advisory Council meetings, and Human Resources Association of the Central Coast events where they engaged with employers to discuss partnerships and share information about on-the-job training opportunities and other services and resources available through SLOCal Careers.

ISAAC'S SUCCESS STORY



POWERED BY



Isaac came to the SLO Cal Career Center in November of 2023, with the goal of obtaining his Commercial Drivers License. He began working with a Workforce Innovation Opportunity Act (WIOA) OSY Youth Career Coach and eventually co-enrolled and started working with a Career Coach from the WIOA Adult program.

Isaac worked with the Youth program to complete a personal employment portfolio, which included: creating a resume, cover letter, thank you letter, resignation letter, references, and a sample job application. He also attended workshops to learn the best practices in creating a resume, interviewing and conducting research on Labor Market Information.

Once enrolled in the WIOA Adult program, Isaac completed Career Assessments and began doing research on obtaining a Commercial Drivers License by completing the training packet request which includes writing a letter to the County Board indicating why this training would be a good fit for him.

Isaac was so motivated that he obtained his Commercial driving permit and a couple of endorsements before the class began.

We are proud to say, that Isaac obtained his Commercial License and is currently looking for employment to put his skills to use!!!



Services provided by:

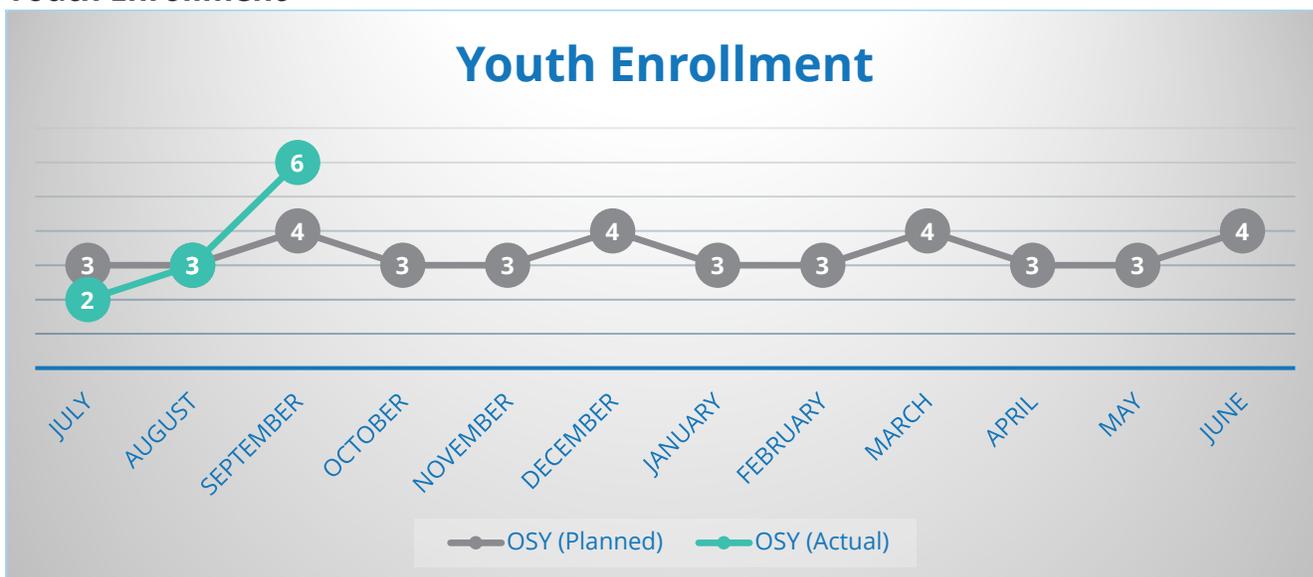


THIS WIOA TITLE I FINANCIALLY ASSISTED PROGRAM OR ACTIVITY IS AN EQUAL OPPORTUNITY EMPLOYER/PROGRAM. AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES. CALIFORNIA RELAY SERVICE (CRS) 711 OR 1-800-735-2922 (ENGLISH) OR 1-800-855-3000 (SPANISH).



Program Year 2024-2025, First Quarter Eckerd Youth Contract Performance Report

Youth Enrollment



A total contract goal of 40 new youth enrollments was planned for PY 2024-25.

Youth Outreach

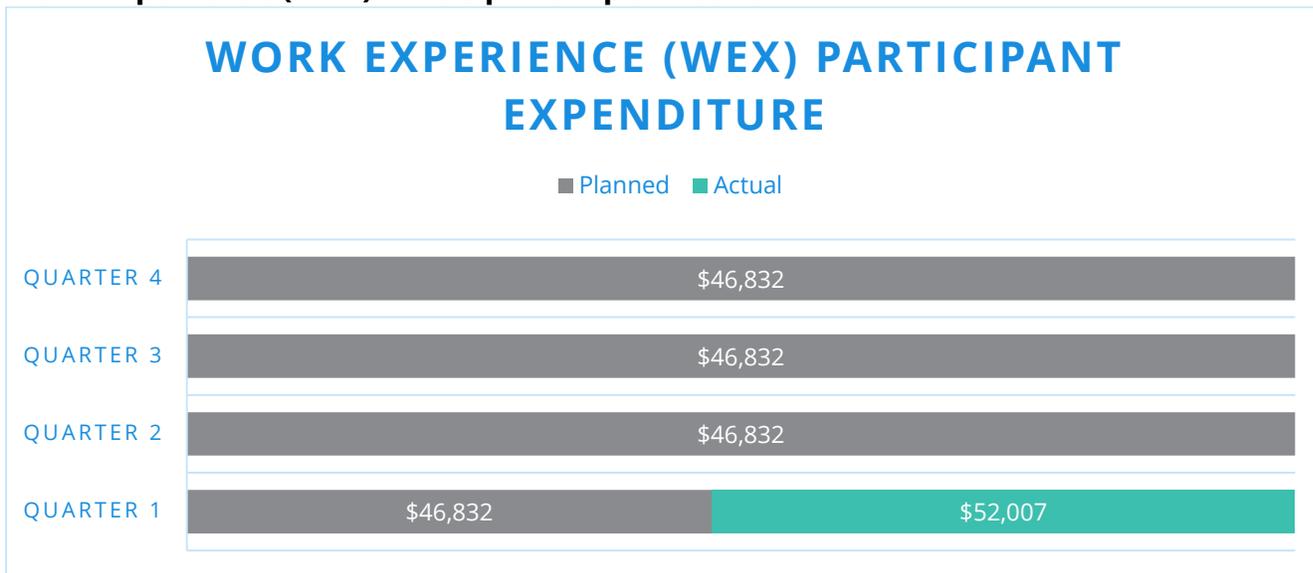
Youth Outreach - Participant

During the 1st Quarter Eckerd conducted outreach to the community partners and agencies serving the youth in SLO County. The team visited libraries, coffee shops, laundry mats, and other locations that youth tend to frequent. They presented to partnering agencies including Restorative Partners, Community Action Partnership of SLO County (CAPSLO), Probation, Juvenile Hall, 5 Cities Homeless Coalition (5CHC), El Camino Homeless Organization (ECHO), Department of Rehabilitation (DOR), SLO County Behavioral Health, local high schools, and Adult Ed programs. The team and leadership meet weekly to evaluate the outreach efforts and adjust accordingly.

Youth Outreach - Business

In Q1 the Eckerd Business Services Team attended various chamber and Human Resources Association of the Central Coast (HRCC) events. They also participated in Employer Advisory Council (EAC), Job Developer, and community meetings to enhance partnerships and identify potential work experience opportunities for Youth program participants.

Work Experience (WEX) Participant Expenditure

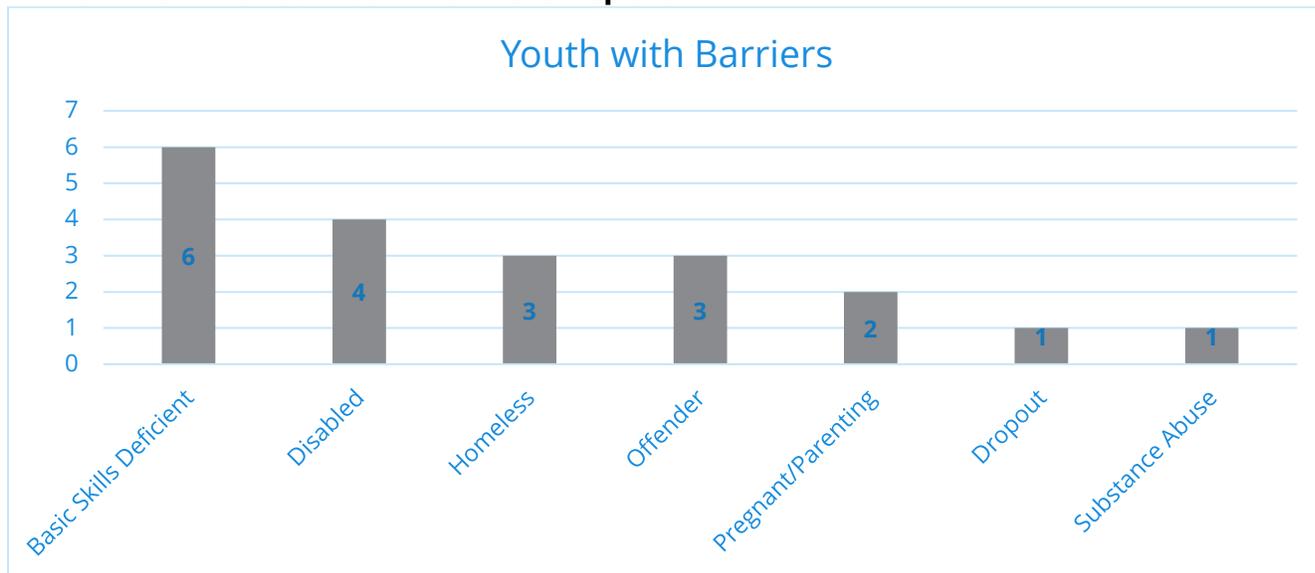


Total WEX includes staff and participant costs. The WEX expenditure goal is to meet a minimum of \$187,328 for PY 2024-25.

First Quarter Work Experience Placements

Employers	Occupation	Hourly Rate
Hubbalicious Sweet Shope	Candy Store Clerk	\$17.00
Kramer Events	Audio Event Technician Assistant	\$20.00

PY 2024-25 Enrolled Youth Barriers Report



As of the end of Q1, twenty (20) barriers were reported for youth in the program. The barriers included basic skills deficiency, disability, homelessness, justice involvement, pregnant or parenting youth, school dropout, and substance abuse.

Prior to joining the Eckerd Connects WIOA Youth Program, Leo had no prior work experience and was seeking his first job. He communicated to his Career Coach that he was applying to numerous positions but was not receiving any responses. Additionally, Leo required assistance in connecting with other resources available in San Luis Obispo County.

Demonstrating a strong work ethic and reliability, Leo attended every workshop and successfully completed his Work Readiness Certificate. He created his first resume and participated in his initial interview, where he performed exceptionally well. Currently, Leo is gaining valuable experience at Gatherings Thrift, where he is developing soft skills in customer service, organization, cleanliness, and time management. WIOA Youth Program was able to assist the participant with Bus Pass to get to his work experience everyday.

With the ongoing support of his Youth Career Coach, Leo continues to thrive in his work experience and aspires to pursue a career in the IT/Technology field. He plans to complete online certifications and transition into the WIOA Adult Program for further training.





SLOCal Careers Business Retention Services: Q1 Summary (July 1 – September 30, 2024)

Program Overview

The Atascadero Chamber of Commerce has partnered with the Workforce Development Board to deliver WIOA business retention services via the SLO Cal Career Center. In essence, Eryk Nappi and Kim Wybenga visit businesses and address workforce challenges that they may be facing. The Workforce Development team provides businesses with essential resources, including business mentorship, small business grant awareness, access to a no-cost HR Hotline, and facilitates connections with the SLOCal Career Center to recruit qualified employees, thereby strengthening SLO County’s workforce.

Q1 WIOA Services

North County – Eryk Nappi

- Business Assessments were conducted for 92 businesses (with no prior interaction) spanning from Paso Robles, Atascadero, Templeton, San Luis Obispo, Los Osos, Morro Bay, Cambria, and Cayucos.
- 56 follow-ups to businesses already interacted with an attempt to strengthen the professional relationship.

South County – Kim Wybenga

- Business Assessments were conducted for 40 businesses (with no prior interaction) spanning from Nipomo, Grover Beach, Oceano, Arroyo Grande, Avila Beach, and Pismo Beach.
- 15 follow-ups to businesses already interacted with an attempt to strengthen the professional relationship.

Key Trends and Challenges

- Small businesses are struggling with rising costs as inflation drives up the prices of the products and goods they need to purchase.
- A majority of small businesses lack a dedicated HR specialist, so they are delighted to discover the County’s no-cost HR Hotline when needed.
- Restaurants are facing difficulties due to rising food expenses and fewer people eating out with the rise of delivery services (Uber Eats/DoorDash) which are not cheap to utilize.
- The summer months gave a much-needed boost to the revenues of retail and restaurant-based businesses as they head into the holiday season. However, retail owners are still seeing a decline in sales.
- Numerous business owners in Paso Robles are seeing more foot traffic but



they still feel like the spending was down over the summer months.

- The hospitality (hotels/motels) industry enjoyed a strong summer season, thanks to a surge in tourism. Hotels and motels saw increased bookings providing a much-needed boost to revenues before the county's slower season.
- Small business owners are increasingly facing challenges as commercial rent continues to rise, putting strain on their operating budgets. For many, the rising cost of rent cuts into profits, making it difficult to invest in growth, retain employees, offer competitive pricing, and for some keep their doors open.
- Some specialized, hobby, and service businesses are thriving. Such as:
 1. Cut Lounge
 2. Susannah Brown Business & Data Consulting
 3. Buen Dia
 4. Debonair Eyes
 5. Anna & Co
 6. Bubbles and Tea Coffeehouse
 7. The Brightside
 8. Sports Dugout
- Businesses are targeting locals early through marketing initiatives and increasing visibility for the County's upcoming tourism off-season.
- Numerous businesses have expressed interest in obtaining details about the SLOCal Career's Work Experience program, OJT program, and overall services they have to offer.
- Small businesses desire grant information to assist with expansion

and/or use funds for upgrading equipment.

- Small business owners are intrigued by what the SBDC, MCSC (Small Business Development Center & Mission Community Services Corporation) has to offer them regarding business consultation services.
- Finding suitable/long-term candidates for hire continues to be a challenge, especially in the food, beverage, and hospitality industries.
- Construction projects are negatively impacting foot traffic for some businesses in various areas in San Luis Obispo County (SLO, Grover Beach, and Atascadero).
- Challenges with employee retention stem from:
 1. SLO County's high cost of living (Renting and Purchasing).
 2. Scarcity of jobs offers economic advancement.
 3. Scarcity of technology/IT companies in SLO County.
 4. Rates for parking in downtown SLO are dissuading both employees from applying but also population fluctuation.
 5. The homeless population in different parts of SLO County (SLO, Atascadero, and Paso Robles) is growing in size and assertiveness, prompting employees to explore alternative employment options upon cleaning out the camps.
 6. The tourism-centric culture of SLO County contributes to a lack of diverse business opportunities.



Outcomes

- A total of 203 businesses were visited across SLO County in Q1.
- 0 known employees retained/jobs saved.
- Connected the SLOCal Career team with the owner of 201 Kitchen in SLO for his hiring needs.
- Connected The SLOCal Career team to the owner of Truly Gifted in Grover Beach for her hiring needs.
- Connected Dirty Doxie Dog Grooming in Atascadero to the SLOCal Career team for her hiring needs.
- Connected Home Again in Pismo to the SLOCal Career team for their hiring needs.
- Connected Hubbalicious to the SLOCal Career team for their hiring needs.
- Connected Beyond Barrel Art to the SLOCal Career team for his hiring needs.
- Connected Beach Bum Property Management to the SLOCal Career Center for their hiring needs.

Additional Work Activities

- Grant resources are disseminated to business owners via e-newsletters.
- Attended CalJOBS Webinars: Employer Services I: Creating and Managing Recruiting Employer Accounts & Employer Services II: Creating and Managing Job Orders.
- Monthly write-ups highlighting new/existing businesses in the South County and updated on the South County Chamber's website and disseminated through their newsletter to jumpstart these businesses into a spotlight.
- Grant resources are accessible, updated on the Atascadero Chamber of Commerce website, and disseminated to Chambers across the County, Country, and State.
- Attended a two-day TAD Grant seminar in Salinas California learning how to connect with business owners and best practices for disseminating business services/resources to business owners.
- Attended a SCORE Webinar on business trends.
- Attended monthly job developer meetings that were facilitated by the Department of Rehabilitation (DOR).
- Presented WIOA services and small business grants at the Hispanic Business Association's luncheon.
- Presented WIOA services at the Arroyo Grande Rotary Club.
- Bi-weekly meetings with the Business Service team at the SLOCal Career Center to discuss employee candidates they have available at the Center.

SLO Cal Careers Services Addressing Barriers to Employment



Program/Grant	Provider	Budget	Outcomes	Notes
High Road Construction Careers: Resilient Workforce Fund (HRCC: RWF) Grant ends: 3/31/26	Eckerd	Under Expended	Enrollment #s below goal	SLO, Santa Barbara & Ventura Pre-apprenticeship training in building & construction trades
Regional Plan Implementation 5.0 (RPI 5.0) Grant ends: 3/31/25	WDB SLO	Fully Expended	Met	SLO & Santa Barbara Regional Staff Development Training
Prison to Employment Grand ends: 12/31/25	Eckerd	On Track	On Track	SLO & Santa Barbara Expanded career services and paid work experience opportunities to justice involved individuals
Regional Equity and Recovery Partnerships (RERP) Grant ends: 12/31/25	<ul style="list-style-type: none"> i. Eckerd – direct services i. Adult Ed – Digital Literacy Training 	To be implemented Dec/Jan	TBD	SLO & Santa Barbara <ul style="list-style-type: none"> i. Enhance system alignment with WDBs and Community Colleges (Cuesta and Alan Hancock Colleges) ii. Provide career support, paid work experience and connection to unsubsidized employment for Cuesta/Hancock graduates iii. Digital Literacy Training



		See TABs for details			
	Budget Narrative	Budget*	YTD Actuals	Percent Expended	Balance
DSS/WDB Staff Salary & Benefits	DSS Administrative and Fiscal cost These expenses are for DSS salaries and actual time spent on the WIOA Program. This includes WDB support, administrative support, program monitoring, contract management, procurement, state reporting, data management, and fiscal management support.	\$ 558,963	\$ 177,831.23	31.81%	\$ 381,132
DSS/WIOA Operating	Operating expenses include travel, registration, memberships, legal notices, auditing and office supplies. Also included are labor market data subscriptions, outreach, business services contracts and other WIOA system-wide projects approved by the WDB. Career Center facility rent is also included here.	\$ 342,617	\$ 71,881	20.98%	\$ 270,736
Eckerd- WIOA Youth <i>WIOA Youth Employment and Training Services.</i>	WIOA Title I Youth services, staffing, operations, facility and participant costs.	\$ 700,000	\$ 129,651	18.52%	\$ 570,349
Eckerd - WIOA Adult, Dislocated Worker and SLO Cal Career Center Operator <i>WIOA Adult, Dislocated Worker & Business Services</i>	WIOA Title I Adult & Dislocated Worker services, staffing, operations, and participant costs.	\$ 670,000	\$ 138,674	20.70%	\$ 531,326
Regional Plan Implementation 5.0 (RPI 5.0)	Regional Plan Implementation - Staff Development and implementation of the Regional Plan Framework for the South Central Coast Regional Planning Unit	\$ 14,500	\$ 185	99.25%	\$ 109
High Road Construction Careers: Resilient Workforce Fund (HRCC:RWF) Non-WIOA Special Grant	High Road Construction Careers: Resilient Workforce Fund (Building Trades Pre-Apprenticeship training Program) operations, staff, direct services and participant costs.	\$ 424,690	\$ 20,011	12.83%	\$ 370,220
Prison to Employment (P2E) Non-WIOA Special Grant	Expanded career services to justice involved individuals. Staffing, operations and participant costs.	\$ 157,599	\$ 5,810	3.69%	\$ 151,789
Regional Equity and Recovery Partnerships (RERP) Non-WIOA Special Grant	Supporting alignment of job seekers with community college training. Staffing, operations and participant costs.	\$ 477,500	\$ -	0.00%	\$ 477,500

TOTAL:

\$ 3,345,869	\$ 544,043	16.26%	\$ 2,753,159
<i>Target thru</i>	<i>10/31/24</i>	<i>33.33%</i>	<i>month(s) elapsed</i>

Operating Expenditure Budget

Fiscal Year 2024-2025

	MONTHLY EXPENDITURES														
	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Travel (WDB Staff & WDB Members) expenses, registrations & local mileage	\$ 25,000	\$ 9,367	\$ 15,632.71	\$ 1,209.65		\$ 7,967.07	\$ 190.57								
Subrecipient Contractor Audit/Monitorings (County Auditor)	\$ 9,000	\$ -	\$ 9,000.00												
Office Supplies/Printing/Publication & Legal Notices	\$ 1,800	\$ 8,680	\$ (6,880.14)	\$ 1,542.87	\$ -	\$ 7,137.27									
Memberships (CWA; NAWDP; Chambers)	\$ 3,750	\$ 3,042	\$ 708.00	\$ 3,042.00	\$ -										
WDB Member Recognition	\$ 400	\$ -	\$ 400.00												
Total:	\$ 39,950	\$ 21,089	\$ 18,860.57	\$ 5,794.52	\$ -	\$ 15,104.34	\$ 190.57	\$ -							

Services & Systems Purchase Orders	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
County Property Services (Career Center Facility Rent)	\$ 90,191	\$ 21,813	\$ 68,378.38			\$ 21,740.78	\$ 71.84								
Career Center Utilities (phone/internet; gas; electric; & janitorial)	\$ 22,476	\$ 5,018	\$ 17,458.31			\$ 3,648.69	\$ 1,369.00								
Atascadero Chamber - WIOA Layoff Aversion Services Contract	\$ 100,000	\$ 19,836	\$ 80,163.60		\$ 6,969.35	\$ 6,560.07	\$ 6,306.98								
Trades Apprenticeship Outreach	\$ 5,000	\$ -	\$ 5,000.00												
Local Plan	\$ 10,000														
SLO Cal Careers Digital Outreach/Recruitment	\$ 20,000	\$ -	\$ 20,000.00												
LMI Subscription	\$ 9,000														
WIOA Youth Technical Assistance Consultant Contract	\$ 25,000	\$ 4,125	\$ 20,875.00			\$ 2,625.00	\$ 1,500.00								
Mid State Fair - Construction Career Fair	\$ 5,000	\$ -	\$ 5,000.00												
WIOA Youth Staff Development/Program Development	\$ 16,000	\$ -	\$ 16,000.00												
	\$ -	\$ -	\$ -												
	\$ -	\$ -	\$ -												
	\$ -	\$ -	\$ -												
	\$ -	\$ -	\$ -												
Total:	\$ 302,667	\$ 50,792	\$ 251,875.29	\$ -	\$ 6,969.35	\$ 34,574.54	\$ 9,247.82	\$ -							

DSS Operating Expense Grand Total	\$ 342,617	\$ 71,881.14	\$ 270,735.86	\$ 5,794.52	\$ 6,969.35	\$ 49,678.88	\$ 9,438.39	\$ -							
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*Salary and Benefits included on Summary Tab

Eckerd - WIOA Youth Services

Fiscal Year 2024-2025

Expenditures

IN AND OUT OF SCHOOL	Budget	YTD Actuals	Remaining	MONTHLY EXPENDITURES												
				July*	August*	July & Aug Invo September	Sept. Invoice October	Oct. Invoice November	Nov. Invoice December	Dec. Invoice January	Jan. Invoice February	Feb. Invoice March	Mar. Invoice April	May	June	
Salaries & Benefits	\$ 326,615.52	\$ 80,145	\$ 246,470.59			\$ 55,014.32	\$ 25,130.61									
Operations	\$ 54,357.61	\$ 7,993	\$ 46,365.10			\$ 3,768.92	\$ 4,223.59									
Participant Costs	\$ 237,680.00	\$ 25,645	\$ 212,034.64			\$ 17,472.16	\$ 8,173.20									
Indirect	\$ 81,346.87	\$ 15,869	\$ 65,478.30			\$ 10,656.23	\$ 5,212.34									
Total:	\$ 700,000.00	\$ 129,651	\$ 570,348.63	\$ -	\$ -	\$ 86,911.63	\$ 42,739.74	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

*Work Experience (included in total)** **\$ 34,820.20**

Eckerd - WIOA Adult, Dislocated Worker, Business Services & Career Center Operator
 Fiscal Year 2024-2025

Adult

	MONTHLY EXPENDITURES																								
	Budget	YTD Actuals	Remaining	July	July Inv	August	September	Aug & Sep Inv	October	Oct Inv	November	Nov. Inv.	December	Dec. Inv.	January	Jan. Inv	February	Feb. Inv	March	Mar. Inv	April	May	June	Final June	
Salaries & Benefits	\$ 164,176.77	\$ 43,422.08	\$ 120,754.69		\$ 14,546.71			\$ 28,875.37																	
Operations	\$ 30,547.12	\$ 4,807.06	\$ 25,740.06		\$ 741.72			\$ 4,065.34																	
Participant Training (ITA/OJT)	\$ 142,800.00	\$ 40,486.00	\$ 102,314.00		\$ 13,495.00			\$ 26,991.00																	
Participant Supportive Services	\$ 1,500.00	\$ 204.52	\$ 1,295.48					\$ 204.52																	
Other Participant Training Costs	\$ 540.00		\$ 540.00																						
Indirect	\$ 30,436.11	\$ 6,772.16	\$ 23,663.95		\$ 2,155.67			\$ 4,616.49																	
Total:	\$ 370,000.00	\$ 95,691.82	\$ 274,308.18	\$ -	\$ 30,939.10	\$ -	\$ 64,752.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Dislocated Worker

	MONTHLY EXPENDITURES																								
	Budget	YTD Actuals	Remaining	July	July Inv	August	September	Aug & Sep Inv	October	Oct Inv	November	Nov. Inv.	December	Dec. Inv.	January	Jan. Inv	February	Feb. Inv	March	Mar. Inv	April	May	June	Final June	
Salaries & Benefits	\$ 166,853.62	\$ 33,912.85	\$ 132,940.77		\$ 11,248.78			\$ 22,664.07																	
Operations	\$ 29,623.12	\$ 3,783.31	\$ 25,839.81		\$ 350.43			\$ 3,432.88																	
Participant Training (ITA/OJT)	\$ 70,800.00	\$ -	\$ 70,800.00																						
Participant Supportive Services	\$ 1,500.00	\$ -	\$ 1,500.00																						
Other Participant Training Costs	\$ 540.00		\$ 540.00																						
Indirect	\$ 30,683.26	\$ 5,286.03	\$ 25,397.23		\$ 1,635.49			\$ 3,650.54																	
Total:	\$ 300,000.00	\$ 42,982.19	\$ 257,017.81	\$ -	\$ 13,234.70	\$ -	\$ 29,747.49	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL AJCC - One Stop	Budget	YTD Actuals	Remaining																							
Adult	\$ 370,000.00	\$ 95,691.82	\$ 274,308.18	\$ -	\$ 30,939.10	\$ -	\$ 64,752.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Dislocated Worker	\$ 300,000.00	\$ 42,982.19	\$ 257,017.81	\$ -	\$ 13,234.70	\$ -	\$ 29,747.49	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total:	\$ 670,000.00	\$ 138,674.01	\$ 531,325.99	\$ -	\$ 44,173.80	\$ -	\$ 94,500.21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Regional Plan Implementation 5.0 (RPI 5.0)

Fiscal Year 2024-2025

				MONTHLY EXPENDITURES													
	Budget	FY 23/24	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June
RPI 5.0 - Staff Development	\$ 14,500.00	\$ 14,206.67	\$ 184.83	\$ 108.50		\$ 184.83											
Total:	\$ 14,500.00	\$ 14,206.67	\$ 184.83	\$ 108.50	\$ -	\$ 184.83	\$ -										

High Road Construction Careers: Resilient Workforce Fund (HRCC: RWF)
 Non-WIOA Special Grant

	Budget	FY 23/24	YTD Actuals	Remaining	MONTHLY EXPENDITURES												
					July	August	September	October	November	December	January	February	March	April	May	June	
					July Invoice	Aug Invoice	Sept Invoice	Oct Invoice	Nov Invoice	Dec Invoice	Jan Invoice	Feb Invoice	March Invoice	April Invoice	May Invoice	June Invoice	
Eckerd - Salaries & Benefits	\$ 163,821.00	\$ 17,188.83	\$ 10,598	\$ 136,033.81		\$ 3,502.97	\$ 3,938.16	\$ 3,157.23									
Eckerd Contract - Participant Costs	\$ 238,589.00	\$ 14,638.25	\$ 7,971	\$ 215,979.98		\$ 7,970.77											
Eckerd - Indirect Costs	\$ 22,280.00	\$ 2,632.47	\$ 1,441	\$ 18,206.16		\$ 476.40	\$ 535.59	\$ 429.38									
Grant Total:	\$ 424,690.00	\$ 34,459.55	\$ 20,011	\$ 370,219.95	\$ -	\$11,950.14	\$ 4,473.75	\$ 3,586.61	\$ -	\$ -	\$ -	\$ -	\$ -				

	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
WDB Staff Salaries & Benefits	\$ 17,373.00	\$ 4,217.87	\$ 5,582	\$ 7,572.68	\$1,214.79	\$ 2,127.47	\$ 2,240.19									

TOTAL HRCC:RWF	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
Eckerd Contract	\$ 424,690.00	\$ 34,459.55	\$ 20,010.50	\$ 370,219.95	\$ -	\$ 11,950.14	\$ 4,473.75	\$ 3,586.61	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
WDB Staff Salaries & Benefits	\$ 17,373.00	\$ 4,217.87	\$ 5,582.45	\$ 7,572.68	\$ 1,214.79	\$ 2,127.47	\$ 2,240.19	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total:	\$ 442,063.00	\$ 38,677.42	\$ 25,592.95	\$ 377,792.63	\$ 1,214.79	\$ 14,077.61	\$ 6,713.94	\$ 3,586.61	\$ -							

Direct Services Subcontracted to
 Eckerd: Eckerd
 Contract Total: \$424,690
 WDB Staff Salaries & Benefits
 \$17,373

Prison to Employment (P2E)
 Non-WIOA Special Grant
 Direct Services Contract with Eckerd

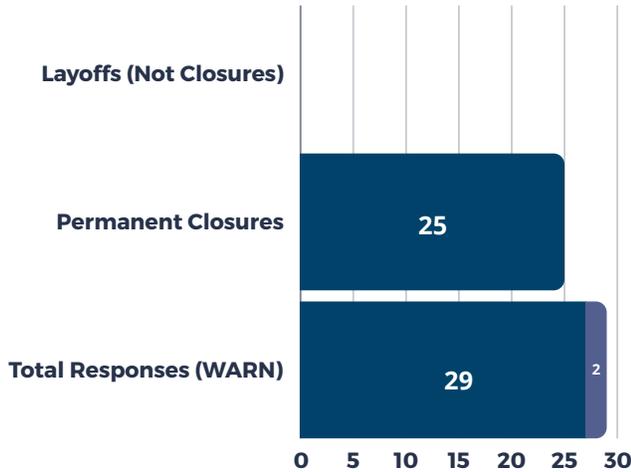
	MONTHLY EXPENDITURES															
	Budget	YTD		MONTHLY EXPENDITURES												
		Actuals	Remaining	July Invoice	Aug Invoice	Sept Invoice	Oct Invoice	Nov Invoice	Dec Invoice	Jan Invoice	Feb Invoice	March Invoice	April Invoice	May Invoice	June Invoice	
			July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June	
Personnel Costs	\$ 50,514.00	\$ 5,026.49	\$ 45,487.51		953.25	2446.16	1627.08									
Operations	\$ 7,731.00	\$ 65.81	\$ 7,665.19			21.06	44.75									
Participant Costs	\$ 81,923.00	\$ -	\$ 81,923.00													
Indirect Costs	\$ 17,431.00	\$ 718.02	\$ 16,712.98		134.41	347.88	235.73									
Total:	\$ 157,599.00	\$ 5,810.32	\$ 151,788.68	\$ -	\$ 1,087.66	\$ 2,815.10	\$ 1,907.56	\$ -	\$ -	\$ -	\$ -					

Regional Equity and Recovery Partnerships (RERP)
 Non-WIOA Special Grant

				MONTHLY EXPENDITURES												
*DRAFT BUDGET	Budget	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June	
WDB Staff Salaries & Benefits	\$ 47,704.00	\$ -	\$ 47,704.00													
Digital Literacy Training	\$ 50,000.00	\$ -	\$ 50,000.00													
Eckerd -Direct Services Contra	\$ 379,796.00	\$ -	\$ 379,796.00													
	\$ -	\$ -	\$ -													
Total:	\$ 477,500.00	\$ -	\$ 477,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Rapid Response

PROGRAM YEAR 2024-2025

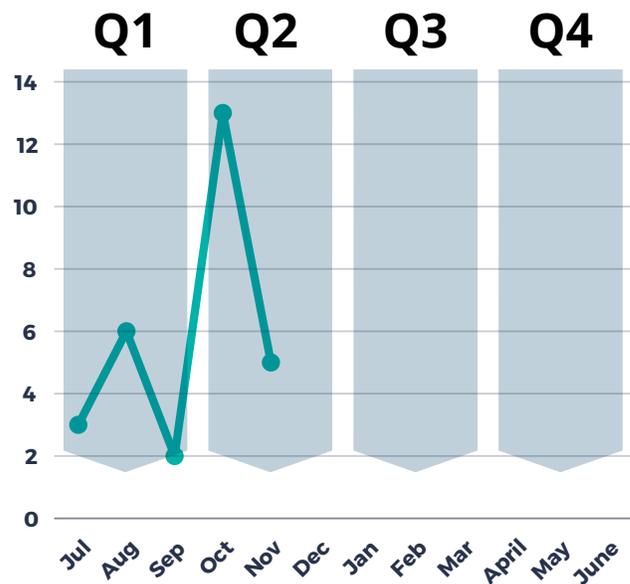


PROGRAM YEAR 2024-2025 RAPID RESPONSE SUMMARY

In the current program year, 2024-25, there have been twenty-eight (29) Rapid Responses conducted throughout San Luis Obispo County. Twenty-two (25) of these have or will result in layoffs or closures. Fifteen (15) were received via media sources, twelve (12) were reported by staff, and two (2) were received via WARN.

RAPID RESPONSES BY QUARTER

In the first quarter of the 2024-2025 program year, there were 11 responses conducted. Three took place in July, six in August, and two in September. So far in Q2, there have been eighteen Rapid Responses, thirteen in October, and five so far in November. Of the rapid responses to date, twenty-five have or will result in actual layoffs or closure. One business reported closure of the restaurant but will continue their catering business, another business was reported as possibly closing in the media but has not confirmed an actual closure and all staff are still employed, and two are inconclusive at this time.



5.4K

Unemployed civilians in San Luis Obispo County in September 2024

4%

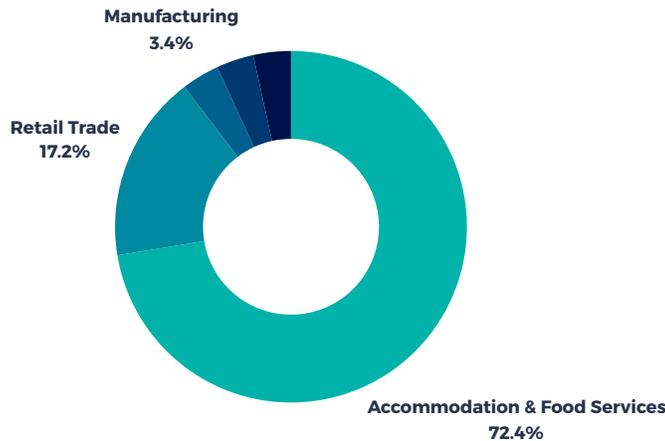
Latest Unemployment Rate in San Luis Obispo County

#7

San Luis Obispo County current rank for lowest unemployment rate in CA

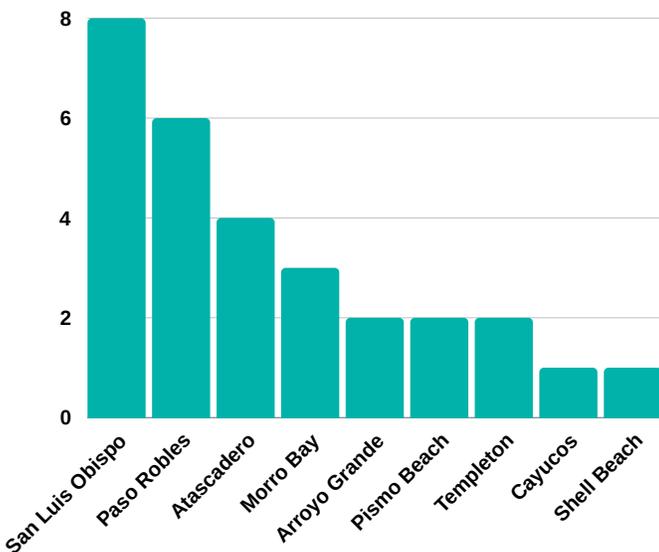
Rapid Response

PROGRAM YEAR 2024-2025



RAPID RESPONSE DATA BY INDUSTRY

The Rapid Response data recorded shows that the *Accommodation & Food Services* industry has been most affected in the first quarter of this program year. The industry accounted for over 72% or 21 of the 29 Rapid Responses conducted in San Luis Obispo County. The *Retail Trade* comprised another 17.2%, as there were 5 responses conducted for businesses in that industry. Lastly, the *Manufacturing* and the *Administrative and Support and Waste Management & Remediation* industries comprised another 3.4% each, with 1 response conducted for businesses in each industry.



RAPID RESPONSE DATA BY LOCATION

Most of the Rapid Responses conducted to date have been for businesses located in the cities of San Luis Obispo and Paso Robles, as there were eight and five responses respectively in each city. Four responses took place in Atascadero and three in Morro Bay. Arroyo Grande, Pismo Beach, and Templeton each had two business closures that were responded to. Cayucos and Shell Beach also had one response each.

Please notify our team about any business closures or layoffs at (805) 781-1908 or SLOWorkforce@co.slo.ca.us