



WORKFORCE DEVELOPMENT BOARD MEETING AGENDA

VISION: The Workforce needs of employers and job seekers in San Luis Obispo County are met.

Date: Thursday, May 8, 2025

Time: 8:300 AM – 10:30 AM

Location: Courtyard Marriott-Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo

MEMBERS:

Isiah Gomer

Chair
Paso Robles Waste
& Recycle

William Hills

Vice-Chair
United Staffing
Associates, LLC

David Baldwin

Pipe Trades Local
403

Josh Cross

Atascadero
Chamber of
Commerce

Julie Sinton

Pruniski

REACH

**Verena Latona-
Tahman**

Cannon
Corporation

Cheryl London

Templeton Adult
Education

Danielle McIntire

The Cliffs Hotel &
Spa

Justin McIntire

Department of
Rehabilitation

Veronica Orozco

Employment
Development
Department

Angela Rayfield

Rantec Power
Systems

Mark Simonin

Local IBEW 639

Ryan Stanley

Operating
Engineers

Local 12

Angela Toomey

Morris & Garritano
Insurance

Patrick Woolpert

Compass Health,
Inc.

1. **Call to Order and Introductions** *Isiah Gomer*
2. **Public Comment**
3. **Presentations**
 - 3.1 Employer Recognition-Restorative Partners *Diana Marin*
 - 3.2 WIOA Local & Regional Plans 2025-28 *BW Research*
4. **Consent Items:**
 - 4.1 Approve the November 7, 2024, Minutes *Isiah Gomer*
 - 4.2 Approve Reappointment of WDB Members
5. **Action Items:**
 - 5.1 Election of WDB Officers (Chair and Vice-Chair) *Dawn Boulanger*
 - 5.2 Review and Approve WIOA AJCC One-Stop System Partner Memorandum of Understanding *Diana Marin*
6. **Discussion Items:**
 - 6.1 Receive FY 24-25 Q3 Eckerd WIOA Adult Services/Career Center Contract Performance Report *Diana Marin*
 - 6.2 Receive FY24-25 Q3 Eckerd WIOA Youth Services Contract Performance Report *Diana Marin*
 - 6.3 Receive FY24-25 Q3 Atascadero Chamber WIOA Business Retention Services Contract Performance Report *Dawn Boulanger*
7. **Administrative Entity Update:**
 - 7.1 Receive Director Update *Dawn Boulanger*
 - 7.2 Receive and Review Fiscal Update *Dawn Boulanger*
 - 7.3 Receive and Review Rapid Response Update *Diana Marin*
8. **Reports:**
 - a.) Executive Committee and Chairperson Report *Gomer*
 - b.) Board Member Workforce Development Update *All*



9. Next Meeting: August 7, 2025

Location: Courtyard Marriot- Estero Bay Room,
1605 Calle Joaquin, San Luis Obispo

10. Adjournment

Gomer

WORKFORCE DEVELOPMENT BOARD of San Luis Obispo County

WORKFORCE DEVELOPMENT BOARD MEETING MINUTES

Date: Thursday, November 7, 2024
Time: 8:30 AM
Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

Present: Isiah Gomer, Josh Cross, Mark Simonin, Angela Rayfield, Ryan Stanley, Angela Toomey, Julie Sinton Pruniski, Justin McIntire, Danielle McIntire, Veronica Orozco, David Baldwin, Verena Latona-Tahlman, Cheryl London
Absent: William Hills, Patrick Woolpert, Oscar Ramos, Michael Sloan
Guests: Eryk Nappi, Stacy Church, Valeri Vega, Laurie Koster
Staff: Dawn Boulanger, Diana Marin, Eddie Hernandez

1. Call to Order and Introductions:

Chairperson Isiah Gomer called the meeting to order at 8:30 AM **Quorum reached**

2. Public Comment:

Chair Gomer: No public comment

3. Consent Items:

3.1 Approved the August 01, 2024, Meeting Minutes

The Board approved consent items 3.1 in a single motion

Motion: Justin McIntire

Second: Josh Cross

Motion Passed Unanimously

4. Action Items:

4.1 Review and Approve FY 2024-25 WIOA Budget Plan

4.2 Review and Approve the Workforce Development Board Meeting Schedule for Calendar 2025

Motion: Justin McIntire

Second: Angela Rayfield

Motion Passed Unanimously

5. Discussion Items:

5.1 Receive FY 24-25 Quarter 1 Eckerd Adult Services/Career Center Contract Performance Report

Diana Marin (staff) reported on FY 24-25 Quarter 1 Adult Services/Career Center Contract Performance report which is available as part of the agenda.

Public Comment: N/A

5.2 Receive FY 24-25 Quarter 1 Eckerd WIOA Youth Contract Performance Report

Diana Marin (staff) reported on FY 24-25 Quarter 1 Eckerd WIOA Youth Contract Performance Report which is available as part of the agenda.

Public Comment: N/A

5.3 Receive FY 24-25 Quarter 1 Atascadero Chamber Business Services Contract Performance Report

Dawn Boulanger (staff) presented Receive FY 24-25 Quarter 1 Atascadero Chamber Business Services Contract Performance Report which is available as part of the agenda.

6. Reports:

a.) Executive Committee and Chairperson Report

Chairperson Isiah Gomer shared that on September 11, 2024, Executive meeting March 13, 2024, minutes were approved, Cheryl London appointment was approved, WIOA transfer of funds was also approved. On September 11, 2024, the Draft Scope of Work and Budget for Regional Equity and Recovery Partnership (RERP) Grant Contract with ECKERD, Draft Scope of Work and Budget for RERP Grant Digital Literacy Contract with Adult Education, was also approved. Finally, a discussion of what will be the role of WDB Offshore Wind Ad-Hoc. On October 11,

2024, the Executive Committee also approved the September 11, 2024 minutes, approved the SLO Cal Career Center Certification, and approval of the Executive Committee Meeting schedule for calendar year 2025

b.) Non-WIOA Special Grants Update

Dawn Boulanger (staff) reported and gave an update on Non-WIOA Special Grants which is available as an attachment to agenda.

c.) Board Member Workforce Development Updates

Chairperson Isiah Gomer shared that he attended the Central Coast Economic Forecast and obtained very interesting data throughout the event. Mr. Gomer also shared an upcoming Christmas tree auction happening in Templeton, Ca and all benefit proceeds will be for local non-profit organizations. Julie Pruniski shared positive feedback of the Economic Forecast event, from new housing developments proposals to San Luis Obispo County's positive impact pertaining to precision manufacturing in San Luis Obispo County. Mark Simonin reminded board members that November 17-23 is National Apprenticeship Week.

7. Administrative Entity Update:

7.1 Receive and Review Fiscal Update

Dawn Boulanger (staff) reported on the Fiscal Budget which is available as part of the agenda.

7.2 Receive and Review Rapid Response Update

Diana Marin (staff) reported on Rapid Response, which is available as part of the agenda.

8. Next Meeting:

February 6, 2025

8:30 – 10:30 AM

Location: Courtyard by Marriott, Estero Bay Room, 1605 Calle Joaquin, San Luis Obispo, CA 93405

9. Adjournment:

Chair Gomer: adjourned the meeting at 9:45 AM

I, Eddie Hernandez, Clerk of the Workforce Development Board of San Luis Obispo, do hereby certify that the foregoing is a fair statement of the proceedings of the meeting held on Thursday, November 7, 2024, by the Workforce Development Board of San Luis Obispo County.

Eddie Hernandez, WDB Program Review Specialist

Dated: November 21, 2024

DRAFT

**Workforce Development Board
CONSENT ITEM
May 08, 2025**

AGENDA ITEM NUMBER: 4.2

ITEM: Approve Reappointment of WDB Members

ACTION REQUIRED: It is requested that the WDB approve and authorize staff to submit WDB member reappointments for Justin McIntire, Julie Sinton Pruniski, Danielle McIntire, and Angela Toomey to the San Luis Obispo County Board Supervisors for approval.

SUMMARY NARRATIVE:

The composition of the WDB is dictated by section 107 of the Workforce Innovation and Opportunity Act (WIOA) (2014) which specifies business (must comprise the majority of members), local education, local labor, economic development, and other mandated partner membership categories. Members holding more than one seat on the WDB is expressly allowed by WIOA Section 107. The WDB currently has 3 seats vacant which are detailed below:

WDB Member Seat Representation	Current #'s	Required #'s	Vacancies
Business Members (<i>minimum 51% majority</i>)	8	10	2
Local Educational & Training Entities	1	2	1
Labor/Workforce Representatives (<i>minimum 15% Labor & 20% Combined</i>)	3-Labor 1-W.R.	3-Labor 1-W.R.	0-Labor 0-W.R.
DOR Mandated Partner - Vocational Rehabilitation	1	1	0
EDD Mandated Partner	1	1	0
Economic Development	1	1	0
Total # of WDB Seats (<i>Members May Hold 2 Seats</i>)	16	19	3
Total # of WDB Members (<i>19 Minimum Requirement</i>)	15	18	3

The WIOA requires that Labor/Workforce Representatives represent 20% of the local WDB membership which may include representatives of organizations that provide or support competitive integrated employment for individuals with disabilities. Member Justin McIntire, Staff Services Manager for the Department of Rehabilitation (DOR), has extensive experience assisting individuals with disabilities in returning to work. Therefore, Member Justin McIntire is recommended for reappointment to a Labor/Workforce Representative Seat on the WDB. Additionally, Mr. McIntire is recommended for

reappointment to the DOR Mandated Partner Seat on the WDB. Members may represent more than one seat.

Member Julie Sinton Pruniski is the Vice President of Strategic Initiatives for REACH. At REACH, Julie is responsible for overseeing multiple initiatives including one emphasizing greater regional collaboration between economic development and workforce development entities. In her leadership role at REACH, Julie has helped pioneer work on the region's first ever Comprehensive Economic Development Strategy (CEDS) plan and is regularly convening stakeholders, executing project and programmatic work, grant writing, and reporting. Therefore, Member Julie Sinton Pruniski is recommended to reappointment to the Economic Development seat.

Member Danielle McIntire is the HR Department Manager for the Cliffs Hotel and Spa. She is also a member of the Executive Committee at the Cliffs Hotel and Spa, which helps shape policy and culture for the company. Mrs. McIntire has an interest and experience in workforce development and is a passionate advocate for under-represented populations in the workforce. Danielle's role with the Cliffs Hotel and Spa combined with her industry knowledge and professional interest in workforce matters has been an asset to the WDB and provide insight into the needs of a critical industry in the local economy. Danielle McIntire is recommended for reappointment to fill a Business seat on the WDB of San Luis Obispo County.

Member Angela Toomey is the Human Resources Director representing Morris & Garritano Insurance which was awarded #1 rank by Pacific Coast Business Times as Best Place to Work and #1 rank as Best Place to Work from Insurance Journal. Angela Toomey is a member of San Luis Obispo Chamber of Commerce and understands the workforce needs of local businesses and therefore is recommended for reappointment to fill a Business Member Seat on the WDB.

This item recommends the reappointments of Justin McIntire, Julie Sinton Pruniski, Danielle McIntire, and Angela Toomey to Workforce Development Board Seats. In efforts to retain full membership for the WDB are ongoing. This item recommends four applicants for reappointment to retain Vocational Rehabilitation, DOR Mandated Partner, Labor/Workforce Representative, Economic Development, and Business seats for an additional 4-year term. This will ensure that the WDB membership remains intact.

BUDGET/FINANCIAL IMPACT:

No current fiscal impact

STAFF COMMENTS:

Dawn Boulanger, Director of the Workforce Development Board of San Luis Obispo County, recommends the reappointment of Justin McIntire, Julie Sinton Pruniski, Danielle McIntire, and Angela Toomey to the Workforce Development Board. Upon approval, staff will submit a recommendation for reappointments to the Board of Supervisors at an upcoming meeting.



San Luis Obispo County Workforce Development Board (WDB) Request for Member Reappointment

Name: Justin McIntire Date Submitted: 4/22/2025
Title: District Administrator WDB Member Since: 2019
Business/Organization Name: Department of Rehabilitation
Name of organization nominating applicant: _____

Representation

Category Represented: Workforce/Labor and Vocational Rehabilitation

Please indicate the industry cluster(s) that you represent *(Please Select All That Apply)*:

- | | |
|---|---|
| <input type="checkbox"/> Building & Design | <input type="checkbox"/> Information & Communication Technology |
| <input type="checkbox"/> Energy | <input type="checkbox"/> Healthcare |
| <input type="checkbox"/> Biotechnology & Biomedical Devices | <input type="checkbox"/> Other |
| <input type="checkbox"/> Defense, Aerospace, & Transportation Manufacturing | |

Contact Information

Business/Organization Address: _____
City: _____ State: CA Zip Code: 93401
Phone: _____ Fax: _____
Mobile: _____ City of Residence: San Luis Obispo
Email Address: _____
Website Address: _____
Assistant: N/A Phone: N/A
Email Address: N/A

Business Related Questions

Please answer the following questions and attach any additional pages if necessary:

1. Number of current employees: SLO Branch Office - 13
2. Number of years with current business/organization: 14
3. Number of years in business in San Luis Obispo County: _____
4. Please describe the nature of your business and your position:
District Manager for Monterey County, Santa Barbara County, and San Luis Obispo County. Provide services and advocacy resulting in employment, independent living, and equality for individuals with disabilities.



Signature and Acknowledgement

I formally request that consideration be given to my reappointment to the Workforce Development Board of San Luis Obispo County. I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of San Luis Obispo County and its citizens.

Signature: Justin McIntire Digitally signed by Justin McIntire
Date: 2025.04.28 08:34:19 -07'00' Date: 4/28/2025



San Luis Obispo County Workforce Development Board (WDB) Request for Member Reappointment

Name: Julie Sinton Pruniski Date Submitted: 4/22/2025
Title: Vice President of Strategic Initiatives WDB Member Since: 2024
Business/Organization Name: REACH
Name of organization nominating applicant: _____

Representation

Category Represented: Economic and Community Development

Please indicate the industry cluster(s) that you represent *(Please Select All That Apply)*:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Building & Design | <input checked="" type="checkbox"/> Information & Communication Technology |
| <input checked="" type="checkbox"/> Energy | <input checked="" type="checkbox"/> Healthcare |
| <input checked="" type="checkbox"/> Biotechnology & Biomedical Devices | <input type="checkbox"/> Other |
| <input checked="" type="checkbox"/> Defense, Aerospace, & Transportation Manufacturing | |

Contact Information

Business/Organization Address: _____
City: _____ State: CA Zip Code: _____
Phone: _____ Fax: _____
Mobile: _____ City of Residence: _____
Email Address: _____
Website Address: _____
Assistant: _____ Phone: _____
Email Address: _____

Business Related Questions

Please answer the following questions and attach any additional pages if necessary:

1. Number of current employees: 13
2. Number of years with current business/organization: 4
3. Number of years in business in San Luis Obispo County: 5
4. Please describe the nature of your business and your position:

Signature and Acknowledgement

I formally request that consideration be given to my reappointment to the Workforce Development Board of San Luis Obispo County. I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of San Luis Obispo County and its citizens.

Signature: Julie Sinton Pruniski Date: 4/22/2025



San Luis Obispo County Workforce Development
PO Box 8119 • San Luis Obispo, CA 93403-8119
Phone (805) 781-1908 • Fax (805) 781-1944
www.SLOworkforce.com

San Luis Obispo County Workforce Development Board (WDB) Request for Member Reappointment

Name: Danielle McIntire Date Submitted: 4/22/2025

Title: HR Department Manager WDB Member Since: 2023

Business/Organization Name: The Cliffs Hotel & Spa

Name of organization nominating applicant: _____

Representation

Category Represented: Hospitality

Please indicate the industry cluster(s) that you represent (Please Select All That Apply):

- | | |
|---|---|
| <input type="checkbox"/> Building & Design | <input type="checkbox"/> Information & Communication Technology |
| <input type="checkbox"/> Energy | <input type="checkbox"/> Healthcare |
| <input type="checkbox"/> Biotechnology & Biomedical Devices | <input checked="" type="checkbox"/> Other |
| <input type="checkbox"/> Defense, Aerospace, & Transportation Manufacturing | |

Contact Information

Business/Organization Address: _____

City: Pismo Beach State: CA Zip Code: _____

Phone: _____ Fax: _____

Mobile: _____ City of Residence: _____

Email Address: _____

Website Address: _____

Assistant: _____ Phone: _____

Email Address: _____

Business Related Questions

Please answer the following questions and attach any additional pages if necessary:

1. Number of current employees: 250

2. Number of years with current business/organization: 4

3. Number of years in business in San Luis Obispo County: 30

4. Please describe the nature of your business and your position:
I am the Human Resources department head for a hotel property that includes an on-site restaurant, spa, and gift shop; it's a department of 2. I am also a member of the Executive Committee at The Cliffs, helping shape policy & culture.

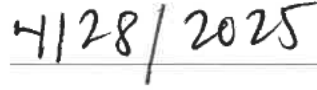
Signature and Acknowledgement

I formally request that consideration be given to my reappointment to the Workforce Development Board of San Luis Obispo County. I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of San Luis Obispo County and its citizens.

Signature: _____



Date: _____





San Luis Obispo County Workforce Development Board (WDB) Request for Member Reappointment

Name: Angela Toomey Date Submitted: 4/22/2025
Title: Human Resources Director WDB Member Since: 2021
Business/Organization Name: Morris & Garritano Insurance
Name of organization nominating applicant: _____

Representation

Category Represented: _____

Please indicate the industry cluster(s) that you represent *(Please Select All That Apply)*:

- | | |
|---|---|
| <input checked="" type="checkbox"/> Building & Design | <input type="checkbox"/> Information & Communication Technology |
| <input type="checkbox"/> Energy | <input type="checkbox"/> Healthcare |
| <input type="checkbox"/> Biotechnology & Biomedical Devices | <input type="checkbox"/> Other |
| <input type="checkbox"/> Defense, Aerospace, & Transportation Manufacturing | |

Contact Information

Business/Organization Address: [REDACTED]
City: [REDACTED] State: CA Zip Code: [REDACTED]
Phone: [REDACTED] Fax: _____
Mobile: [REDACTED] City of Residence: [REDACTED]
Email Address: [REDACTED]
Website Address: [REDACTED]
Assistant: N/A Phone: _____
Email Address: _____

Business Related Questions

Please answer the following questions and attach any additional pages if necessary:

1. Number of current employees: 155
2. Number of years with current business/organization: 10
3. Number of years in business in San Luis Obispo County: 140
4. Please describe the nature of your business and your position:
Morris & Garritano is an insurance broker providing Commercial Insurance, Employee Benefits Insurance, Personal Insurance and offers Risk Management solutions. My role is internal HR for our employees however, I am part of the team that serves our client HR needs as well.

Signature and Acknowledgement

I formally request that consideration be given to my reappointment to the Workforce Development Board of San Luis Obispo County. I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of San Luis Obispo County and its citizens.



Digitally signed by Angela Toomey
DN: DC=room, DC=mgrt, OU=TS Users,
OU=San Luis Obispo, O=Human
Resources, CN=Angela Toomey
Reason: I am the author of this document
Location:
Date: 2025.04.23 17:19:34-0700
Foat PDF Editor Version: 2024.4.1

Signature: _____

Date: _____

4.23.25

**WORKFORCE DEVELOPMENT BOARD
ACTION ITEM
May 8, 2025**

AGENDA ITEM NUMBER: 5.2

ITEM: Review and Approve WIOA AJCC One-Stop System Partner Memorandum of Understanding

ACTION REQUIRED: Approve WDB Chair to sign the update to the Memorandum of Understanding (MOU) including the Other System Costs Budget between the partners of the America's Job Center of California one-stop system.

SUMMARY NARRATIVE:

The Workforce Innovation and Opportunity Act (WIOA) requires a Memorandum of Understanding (MOU) among the partners of the America's Job Center of California (AJCC) one-stop delivery system.

The Workforce Development Board (WDB) Executive Committee approved the current MOU on July 13, 2022, for a three-year term. In accordance with EDD Workforce Services Directive WSD18-12, the MOU must include an Infrastructure Funding Agreement (IFA), which outlines the shared infrastructure and system costs among co-located AJCC partners.

At this time, the IFA has not been updated due to a planned AJCC relocation scheduled for July 1, 2025. The California Employment Development Department (EDD) has granted an extension for submission of the IFA to August 29, 2025, beyond the original July 1 deadline. The IFA will be updated prior to submission to reflect actual co-located partner costs following the move.

The parties to this MOU and the WIOA partner programs represented are:

- San Luis Obispo Department of Social Services (WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs)
- Cuesta College (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- California Employment Development Department (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation)
- California Department of Rehabilitation (WIOA Title IV Vocational Rehabilitation)
- Asociacion Nacional Pro Personas Mayores (Title V Older Americans Act)
- Center for Employment Training (Migrant Seasonal Farm workers and Community Services Block Grant)
- Housing Authority of San Luis Obispo County (Housing & Urban Development, Family Self-Sufficiency Program)
- Lucia Mar Unified School District (WIOA Title II Adult Education and Literacy)
- San Luis Coastal Unified School District (WIOA Title II Adult Education and Literacy)
- Southern California American Indian Resource Center

BUDGET/FINANCIAL IMPACT:

No current fiscal impact. A fully executed MOU with the AJCC partners is a requirement for receipt of WIOA funds.

STAFF COMMENTS:

Upon approving the WDB Chair to sign, the MOU will be submitted to the Board of Supervisors for execution and submission to the State.

**WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)
AMERICA'S JOB CENTER OF CALIFORNIA ONE-STOP SYSTEM
OF THE COUNTY OF SAN LUIS OBISPO, CALIFORNIA
MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

**PARTNERS OF THE AMERICA'S JOB CENTER OF CALIFORNIA ONE-STOP SYSTEM FOR THE
COUNTY OF SAN LUIS OBISPO, CALIFORNIA**

- **SAN LUIS OBISPO DEPARTMENT OF SOCIAL SERVICES** (WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs)
- **CUESTA COLLEGE** (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- **CALIFORNIA EMPLOYMENT DEVELOPMENT DEPARTMENT** (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation)
- **CALIFORNIA DEPARTMENT OF REHABILITATION** (WIOA Title IV Vocational Rehabilitation)
- **ASOCIACION NACIONAL PRO PERSONAS MAYORES** (Title V Older Americans Act)
- **CENTER FOR EMPLOYMENT TRAINING** (Migrant Seasonal Farm workers and Community Services Block Grant)
- **HOUSING AUTHORITY OF SAN LUIS OBISPO COUNTY** (Housing & Urban Development, Family Self-Sufficiency Program)
- **LUCIA MAR UNIFIED SCHOOL DISTRICT** (WIOA Title II Adult Education and Literacy)
- **SAN LUIS COASTAL UNIFIED SCHOOL DISTRICT** (WIOA Title II Adult Education and Literacy)

AND

WORKFORCE DEVELOPMENT BOARD (WDB) OF THE COUNTY OF SAN LUIS OBISPO, CALIFORNIA

AND

COUNTY OF SAN LUIS OBISPO BOARD OF SUPERVISORS (CLEO)

This MEMORANDUM OF UNDERSTANDING (hereinafter referred to as the "MOU") is entered into by and between the Workforce Development Board of San Luis Obispo County (hereinafter referred to as WDB), the County of San Luis Obispo Board of Supervisors as the Chief Local Elected Official (hereinafter referred to as CLEO) and the America's Job Center of California (AJCC) One-Stop Partners (hereinafter referred to as "Partners") as required under the Workforce and Innovation Act (WIOA), Section 121(a)(1).

WHEREAS, The Workforce Development Board (WDB) of San Luis Obispo County is an existing Board established for the purposes of creating a one-stop system of workforce services under WIOA; and

WHEREAS, The WDB, Partners, and CLEO are responsible for creating a one-stop system and fostering cooperative working relationships between the Partners to operate the America's Job Center of California (AJCC), as a "single service delivery system"; and

WHEREAS, The WDB, Partners, and CLEO entered into a memorandum of understanding in June 2016 (MOU) under which the parties agreed to work together to create a one-stop system of workforce services under WIOA; and

WHEREAS, The WDB, Partners, and CLEO amended the MOU to add a Phase II to the MOU, to reflect agreement by the parties as to how infrastructure costs will be shared.

NOW, THEREFORE, the parties mutually agree this MOU shall serve as the framework for providing services to employers, employees, job seekers and others needing workforce services in San Luis Obispo County and agree to the following terms and conditions:

Preamble/Purpose of MOU

The Workforce Innovation and Opportunity Act (WIOA) requires that a MOU be developed and executed between the Local Board and the America's Job Center of California (AJCC) partners to establish an agreement concerning the operations of the AJCC delivery system. The purpose of the MOU is to establish a cooperative working relationship between the parties and to define their respective roles and responsibilities in achieving the policy objectives. The MOU also serves to establish the framework for providing services to employers, employees, job seekers and others needing workforce services.

California's one-stop delivery system, the AJCC, is a locally-driven system which develops partnerships and provides programs and services to achieve three main policy objectives established by the California Workforce Development Strategic Plan, which includes the following:

- Foster demand-driven skills attainment
 - Aligning program content with regional industry sector needs to develop a skilled workforce with the ability to compete in a global economy
- Enable upward mobility for all Californians
 - Provide accessible workforce and education programs for all Californians, including those with barriers to employment.
- Align, coordinate, and integrate programs and services
 - Braid services to maximize limited resources while providing the right services to customers based on each individual's unique needs.

The Partners to this MOU will further support the State Plan policies by participating in

seven policy strategies to frame, align and guide program coordination at the local and regional level. The strategies include the following:

- Sector strategies: aligning workforce and education programs with leading and emergent industry sectors' skills needs.
- Career pathways: enabling progressive skills development through education and training programs, using multiple entry and exit points, so that each level of skills development corresponds with a labor market payoff for those being trained or educated.
- Regional Partnerships: building Partnerships between industry leaders, workforce professionals, education and training providers, and economic development leaders to develop workforce and education policies that support regional economic growth
- "Earn and learn": using training and education best practices that combine applied learning opportunities with material compensation while facilitating skills development in the context of actual labor market participation.
- Supportive services: providing ancillary services like childcare, transportation, and counseling to facilitate program completion by those enrolled in training and education courses.
- Creating cross-system data capacity: using diagnostic labor market data to assess where to invest, and the use of performance data to assess the value of those investments.
- Integrated service delivery: braiding resources and coordinating services at the local level to meet customer needs.

These objectives will be accomplished by ensuring access to high-quality AJCCs that provide the full range of services available in the community for all customers seeking the following:

- Looking to find a job.
- Building basic educational or occupational skills.
- Earning a post-secondary certificate or degree.
- Obtaining guidance on how to make career choices.
- Seeking to identify and hire skilled workers.

Local/Regional Vision Statement, Mission Statement, and Goals

Our vision is to meet the employment and training needs of employers and job seekers, both unemployed and under-employed, in San Luis Obispo County. We strive to look ahead to issues of workforce supply and demand, to see a system that takes a leading and influencing role within a network of systems. We envision a workforce that is adequate in numbers and equipped with work ethics, employability skills, foundational academic skills, and specific occupational skills that fit the needs of local and regional employers and prepare our workforce with the portable skills needed to compete in a

global economy. We see a diverse prospective workforce with equal access to employment and training resources and a prosperous job market where there is equal opportunity for all workers and prospective workers.

In addition, we see an environment where individuals find success and satisfaction in their careers, personal growth and can increase their economic prosperity to establish self-sufficiency for their families. We envision a system that is responsive to workforce needs as they emerge with the power and influence to make change happen. Ultimately, this overall process keeps the San Luis Obispo County economy strong by encouraging established businesses to grow and prospective businesses to consider San Luis Obispo County as a venue for their enterprises.

Our mission is to implement the Workforce Innovation and Opportunity Act by leveraging and integrating community resources and services to create a streamlined and demand-driven system, connecting employers and jobseekers, to develop a healthy workforce environment that supports the local and regional economy.

We will accomplish our mission through the following activities:

- Alignment of resources to establish common job readiness, employment, and training services for the development and benefit of job seekers and employers.
- Promotion of workforce system initiatives to develop a local system that is responsive, as well as anticipatory, in meeting the needs of the both the unemployed and underemployed jobseekers and employer communities.
- Articulation of resources and services as a coordinated system to succinctly identify the Partners and benefits that the system has to offer for job seekers and employers.
- Utilizing a customer centered design model to develop and improve services.

Providing the full range of services available in the community for all customers seeking services to:

- Obtain, retain or upgrade employment through assistance with labor exchange.
- Build basic educational or occupational skills.
- Earn a postsecondary certificate or degree.
- Obtain guidance on career choices and career planning.
- Overcome barriers to employment.
- Identify and hire skilled workers.

It is understood that the development and implementation of this one-stop system will require mutual trust and teamwork among the AJCC Partner agencies, all working together to accomplish shared goals. As such, this agreement is entered into in a spirit of cooperation. The guiding principles of this cooperative one-stop system will be:

- Services will be integrated - offering as many demand-driven employment,

training, education, and employer services as possible for unemployed or underemployed job seekers, employers, employees wishing to enhance their skills, and affording universal access to the system overall.

- Services will be comprehensive - offering a wide array of useful information with easy access to the services needed.
- Services will be customer focused - providing the means for customers to judge the quality of services and make informed choices about those services which will meet their unique and individual needs.
- Services will be performance based - measuring the effectiveness of services based upon clear outcomes to be achieved; based upon mutually negotiated outcomes and methods of measure; and adjusted as needed to attain customer satisfaction.

Parties to the MOU

As defined in WIOA Section 121(b)(1), the required One-Stop AJCC Partners are:

- San Luis Obispo Department of Social Services representing WIOA Title I Adult, Dislocated Worker, and Youth and Temporary Assistance for Needy Families/CalWORKs programs
- Cuesta College representing WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education programs
- California Employment Development Department representing WIOA Title III Wagner- Peyser, Trade Adjustment Assistance Act, Veterans and Unemployment Compensation programs
- California Department of Rehabilitation representing the WIOA Title IV Vocational Rehabilitation program
- Asociacion Nacional Pro Personas Mayores representing the Title V Older Americans Act program
- Center for Employment Training representing Migrant Seasonal Farm Workers and Community Services Block Grant programs
- Housing Authority of San Luis Obispo County representing the Housing & Urban Development, Family Self-Sufficiency Program
- Lucia Mar Unified School District representing WIOA Title II Adult Education & Literacy
- San Luis Coastal Unified School District representing WIOA Title II Adult Education & Literacy

One-Stop System Services

The One-Stop System in San Luis Obispo County will consist of one comprehensive America's Job Center of California and multiple access points throughout the county. An

AJCC Operator shall be responsible for the operation and management of the AJCC one-stop delivery system, working in collaboration with the WDB, and in cooperation with the Partners. The AJCC Operator shall be selected through a competitive procurement process under authorization from the CLEO, with oversight from the Administrative Entity, the San Luis Obispo County Department of Social Services.

The AJCC Operator and Partners shall ensure AJCC basic career services will be accessible 24 hours a day, seven days a week through the internet, primarily through CalJOBS and other Partner websites, where available. Each Partner's services will be integrated into the system to the extent feasible.

Partners will ensure that services are provided by one or more of the following methods:

- Staff on-site at the AJCC
- Mutually developed referral process (including identification of point of contact and use of common referral form)
- Cross-training of Partner staff to deliver information regarding services to customers
- Utilizing technology to provide real-time access

a. Basic Career Services

The AJCC Partners will provide the following basic career services:

1. Determination of eligibility to receive WIOA Career and/or Training services
2. Outreach, intake and orientation to the information and other services available through the AJCC system;
3. Initial assessment of skill levels (including literacy, numeracy, and English language proficiency), aptitudes, abilities, skill gaps and supportive service needs;
4. Labor exchange services including Job search and placement assistance, and where needed by an individual, career counseling; including -
 - Provision of information on in-demand industry sectors and occupations
 - Provision of information on non-traditional employment
5. Referral and coordination of activities with other programs and services including AJCC system Partners and additional workforce development programs;
6. Workforce and labor market employment statistics information, including the provision of accurate information relating to local, regional, and national labor market area, including –
 - Job vacancy listings in labor market areas;
 - Information on job skills necessary to obtain the vacant jobs listed; and
 - Information relating to local occupations in demand and the earnings, skill requirements, and opportunities for advancement for those jobs;
7. Provision of performance information and program cost information on eligible

- providers of training services by program and type of providers;
8. Provision of information about how the local area is performing on performance accountability measures, as well as any additional performance information relating to the area's one-stop delivery system;
 9. Information relating to the availability of supportive services or assistance, and appropriate referrals to those services and assistance, including child care; child support; medical or child health assistance available through the State's Medicaid program and Children's Health Insurance Program; benefits under the Supplemental Nutrition Assistance program (SNAP); assistance through the earned income tax credit; housing counseling and assistance services through the U.S. Department of Housing and Urban Development; and assistance under a State program for Temporary Assistance for Needy Families (TANF), and other supportive services and transportation provided through that program;
 10. Assistance in establishing eligibility for programs of financial aid assistance for training and education programs not provided under WIOA; and
 11. Provision of information and assistance regarding filing claims under UI programs including meaningful assistance to individuals seeking assistance in filing a claim
 - Meaningful assistance means providing assistance:
 - i. On-site using staff who are properly trained in UI claims, filing, and/or the acceptance of information necessary to file a claim, or
 - ii. By phone or via other technology, as long as the assistance is provided by trained and available staff within a reasonable time.

b. Individualized Career Services

Upon determination that individualized career services are appropriate for an individual to obtain or retain employment, these services must be made available in all comprehensive AJCC's. Recent previous assessments conducted by Partner programs may be utilized to determine if individualized career services would be appropriate. These services include:

1. Comprehensive and specialized assessments of the skill levels and service needs of adults and dislocated workers, which may include
 - a. Diagnostic testing and use of other assessment tools; and
 - b. In-depth interviewing and evaluation to identify employment barriers and appropriate employment goals
2. Development of an individual employment plan, to identify the employment goals, appropriate achievement objectives, and appropriate combination of services for the participant to achieve his or her employment goals, including the list of, and information about, eligible training providers;
3. Group and/or individual counseling and mentoring;
4. Career planning (e.g. case management);

5. Short-term pre-vocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct to prepare individuals for unsubsidized employment or training, in some instances pre-apprenticeship programs may be considered as short-term prevocational services
6. Internships and work experiences that are linked to careers;
7. Workforce preparation activities that help an individual acquire a combination of basic academic skills, critical thinking skills, digital literacy skills, and self-management skills, including competencies in utilizing resources, using information, working with others, understanding systems, and obtaining skills necessary for successful transition into and completion of postsecondary education, or training, or employment;
8. Financial literacy services;
9. Out-of-area job search assistance and relocation assistance; and
10. English language acquisition and integrated education and training programs.
11. Follow-up services made available, including counseling regarding the workplace, for participants in WIOA activities who are placed in unsubsidized employment, for not less than 12 months after the first day of the employment, as appropriate.

c. Training Services

Training services may include:

1. Occupational skills training, including training for non-traditional employment and occupational skills training that integrates English-language and math instruction needed to succeed on the job.
2. On-the-Job Training (OJT)
3. Programs that combine workplace training with related instruction, which may include cooperative education programs.
4. Training programs operated by the private sector.
5. Skill upgrading and retraining.
6. Entrepreneurial training.
7. Apprenticeship and Pre-apprenticeship Skills Training.

d. Follow-Up Services

Follow-up services may include:

1. Counseling regarding the workplace.
2. Contacting individuals or employers to verify employment.
3. Providing individuals with referrals to other community services.
4. Assisting in resolving work-related problems.

e. Services provided to Employers

Services provided to employers may include:

1. Job recruitment assistance including placing job openings/job orders in CalJOBS and making referrals in CalJOBS from participants to employers.
2. Referral of qualified, job-ready candidates for job openings who have been screened to the criteria and standards specified by the employer.
3. Staff-assisted employee pre-screening.
4. Preliminary basic skills and other assessments.
5. Interview facilities at the AJCC sites.
6. Access to labor market and related information.

Responsibility of AJCC Partners

The AJCC Partner agrees to participate in joint planning, plan development, and modification of activities to accomplish the following:

1. Continuous partnership building between all Partners.
2. Continuous planning in response to state and federal requirements.
3. Responsiveness to local and regional economic conditions, including employer needs.
4. Adherence to common data collection and reporting needs, including modification and changes as required.
5. Make the appropriate service(s), applicable to the Partner program, available to customers through the one-stop delivery system.
6. Participate in the operation and development of the one-stop system, consistent with the terms of the MOU and requirements of authorized laws.
7. Participate in cross-training to ensure staff develop the knowledge, capacity and ability to advocate for their customer needs.

Infrastructure Funding Agreement & Other Shared System Costs

All relevant parties to this MOU agree to share in the operating costs of the AJCC system, either in cash or through in-kind services. The cost of services, operating cost, and infrastructure costs of the system will be funded by all AJCC partners through a separately negotiated cost sharing agreement based on an agreed upon formula or plan (attachment 1).

AJCC partners will ensure that the shared costs are supported by accurate data, the shared costs are consistently applied over time, and the methodology used in determining the shared costs are reflected in a separate Cost Sharing Agreement that will be attached to this MOU.

The cost/infrastructure agreement of the AJCC co-located partners will be reviewed and updated annually. The County Department of Social Services as the Fiscal and Administrative Entity to the WDB will lead the process of this review and work with the AJCC One-Stop Operator who will ensure implementation of the cost/resource sharing agreements and partner agreements of shared career services outlined in the WIOA MOU. A quarterly update will be provided to the

WDB by the AJCC One-Stop Operator regarding implementation of the WIOA MOU.

Methods for Referring Customers

1. Each Partner to this MOU is committed to a referral process that incorporates the vision of a customer-centered system and will create processes and policies to support this vision. Upon further development, the referral processes will do the following:
 - a. Ensure that intake and referral processes are customer-centered and provided by staff trained in customer service.
 - b. Ensure that general information regarding AJCC programs, services, activities and resources shall be made available to all customers as appropriate.
 - c. Describe how customer referrals are made electronically, through traditional correspondence, verbally or through other means determined in cooperation with Partners and operators.
 - d. Ensure that each AJCC Partner will provide a direct link or access to other AJCC Partner staff that can provide meaningful information or service, fusing co-location, cross training of AJCC staff, or real-time technology (two-way communication and interaction with AJCC Partners that result in services needed by the customer).
2. Each Partner agrees to provide training and technical assistance to the staff of each participating Partner to include eligibility and scope of allowable services for their programs.
3. Each Partner agrees to refer applicants to other AJCC Partners when such individual may be eligible for and able to benefit from the Partner's services.

Access for Individuals with Barriers to Employment

Each AJCC partner shall ensure their policies, procedures, programs, and services comply with the *Americans with Disabilities Act of 1990* and its amendments, to provide equal access to all customers with disabilities.

Each Partner to this MOU is committed to ensuring individuals with barriers to employment are able to access the services needed to meet their employment and training needs. Within this commitment, the Partners also recognize the need to offer priority of services to eligible veterans and their spouses, recipients of public assistance and other low-income individuals, or individuals who are basic skills deficient, when providing individualized career and training services with WIOA adult funds and as appropriate based on federal, State and local policy.

Individuals with barriers to employment shall be defined as:

Displaced Homemakers; Low income individuals; Indians, Alaska Native, and Native Hawaiians; Individuals with disabilities, including youth who are individuals with disabilities; Older individuals; Ex-offenders; Homeless individuals or homeless children and youth; Youth who are in or have aged out of the foster care system; Individuals who are English language learners,

individuals who have low levels of literacy and individuals facing substantial cultural barriers; Eligible migrant and seasonal farm workers; Individuals within 2 years of exhausting lifetime eligibility for TANF; Single parents (including single pregnant women); Long-term unemployed individuals; Such other groups at the Governor involved determines to have barriers to employment.

Shared Technology and System Security

WIOA emphasizes technology as a critical tool for making all aspects of information exchange possible, including client tracking, common case management, reporting, and data collection. To support the use of these tools, each AJCC Partner agrees to the following:

- Comply with the applicable provisions of WIOA, Welfare and Institutions Code, California Education Code, Rehabilitation Act, and any other appropriate statutes or requirements.
- The principles of common reporting and shared information through electronic mechanisms, including shared technology.
- Commit to share information to the greatest extent allowable under their governing legislation and confidentiality requirements.
- Maintain all records of the AJCC customers or partners (e.g. applications, eligibility and referral records, or any other individual records related to services provided under this MOU) in the strictest confidence and use them solely for purposes directly related to such services.
- Develop technological enhancements that allow interfaces of common information needs, as appropriate.
- Understand that system security provisions shall be agreed upon by all partners.

Confidentiality

The AJCC Partner agrees to comply with the provisions of WIOA as well as the applicable sections of the Welfare and Institutions Code, the California Education Code, the Rehabilitation Act, and any other appropriate statute or requirement to assure the following:

- All applications and individual records related to services provided under this MOU, including eligibility for services and enrollment and referral, shall be confidential and shall not be open to examination for any purpose not directly connected with the delivery of such services or the administration of programs, or as may be required by law.
- No person will publish, disclose use, or permit, cause to be published, disclosed or used, any confidential information pertaining to AJCC applicants, participants, or customers overall unless a specific release is voluntarily signed by the participant or customer.
- The AJCC partner agrees to abide by the current confidentiality provisions of the respective statutes to which AJCC operators and other AJCC partners must adhere and shall share the information necessary for the administration of the program as allowed under law and regulation. The AJCC partner, therefore, agrees to share client

information necessary for the provision of services such as assessment, universal intake, program or training referral, job development or placement activities, and other services as needed for employment or program support purposes.

- Client information shall be shared solely for the purpose of enrollment, referral or provision of services. In carrying out their respective responsibilities, each party shall respect and abide by the confidentiality policies of the other parties.

Non-Discrimination and Equal Opportunity

The AJCC partner shall not unlawfully discriminate, harass or allow harassment against any employee, applicant for employment or AJCC applicant on the basis of race, color, religion, sex (including pregnancy, childbirth, and related medical conditions, transgender status, and gender identity), national origin (including limited English proficiency), age, disability, or political affiliation or belief, veteran status, any other status protected by law or against beneficiaries on the basis of either citizenship status or participation in any WIOA Title I-financially assisted program or activity.

The AJCC partner agrees to comply with the provisions of the Fair Employment and Housing Act (Government Code Section 12990) and related applicable regulations.

The AJCC partner will assure compliance with the Americans with Disabilities Act of 1990 and its amendments, which prohibits discrimination based on disability, as well as other applicable regulations and guidelines issued pursuant to the Americans with Disabilities Act.

Parties to this MOU shall include nondiscrimination and compliance provisions of this section in all subcontracts or financial agreements related to or within the scope of this MOU.

Grievances and Complaints Procedure

The AJCC partner agrees to establish and maintain a procedure for grievance and complaints as outlined in WIOA. The process for handling grievances and complaints is applicable to customers and partners. These procedures will allow the customer or entity filing the complaint to exhaust every administrative level in receiving a fair and complete hearing and resolution of their grievance. The partner further agrees to communicate openly and directly to resolve any problems or disputes related to the provision of services in a cooperative manner and at the lowest level of intervention possible.

Americans with Disabilities Act and Amendments Compliance

The AJCC partner agrees to ensure that the policies and procedures as well as the programs and services provided at the AJCC comply with the Americans with Disabilities Act and its amendments, as well as applicable regulations and guidelines pursuant to ADA which prohibits discrimination based on disability. Additionally, partners agree to fully comply with the provisions of WIOA, Title VII of the Civil Rights Act of 1964, the Age Discrimination Act of 1975, Title IX of the Education Amendments of 1972, 29 CFR Part 37 and all other regulations implementing the afore-mentioned laws.

Effective Dates and Term of MOU

This MOU shall be binding upon each party hereto upon execution by such party. The term of this MOU shall be three years, commencing on the date of execution by all parties. The MOU will be reviewed not less than once every three years to identify any substantial changes that have occurred.

Modifications and Revisions

This MOU constitutes the entire agreement between the parties and no oral understanding not incorporated herein shall be binding on any of the parties hereto. This MOU may be modified, altered, or revised, as necessary, by mutual consent of the parties, by the issuance of a written amendment, signed and dated by the parties.

Termination

The parties understand that implementation of the AJCC system is dependent on the good faith effort of every partner to work together to improve services to the community. The parties also agree that this is a project where different ways of working together and providing services are being tried. In the event that it becomes necessary for one or more parties to cease being a part of this MOU, said entity shall notify the other parties, in writing, 30 days in advance of that intention.

License for Use

During the term of this MOU, all partners to this MOU shall have a license to use all of the space of the AJCCs for the sole purpose of conducting acceptable AJCC services as outlined herein.

Supervision/Day to Day Operations

The day-to-day supervision of staff assigned to the AJCCs will be the responsibility of the site supervisor(s). The original employer of staff assigned to the AJCCs will continue to set the priorities of its staff. Any change in work assignments or any problems at the worksite will be handled by the site supervisor(s) and the management of the original employer. Disciplinary actions may result in removal of co-located staff from the AJCC and each party will take appropriate action.

The office hours for the staff at the AJCCs will be established by the site supervisor(s) and the primary employer. All staff will comply with the holiday schedule of their primary employer and will provide a copy of their holiday schedule to the operator and host agency at the beginning of each fiscal year.

Each party shall be solely liable and responsible for providing to, or on behalf of, its employee(s), all legally-required employee benefits. In addition, each party shall be solely responsive and save all other parties harmless from all matters relating to payment of each party's employee(s), including compliance with social security withholding, workers' compensation, and all other regulations governing such matters.

Dispute Resolution

The parties agree to try to resolve policy or practice disputes at the lowest level, starting with the site supervisor(s) and staff. If issues cannot be resolved at this level, they shall be referred to the management staff of the respective staff employer and the operator, for discussion and resolution.

Press Releases and Communications

All parties shall be included when communicating with the press, television, radio or any other form of media regarding its duties or performance under this MOU. Participation of each party in press/media presentations will be determined by each party's public relations policies. Unless otherwise directed by the other parties, in all communications, each party shall make specific reference to all other parties.

The parties agree to utilize the AJCC logo developed by the State of California and the Local Board on buildings identified for AJCC usage. This also includes letterhead, envelopes, business cards, any written correspondence and fax transmittals.

Hold Harmless/Indemnification/Liability

In accordance with provisions of Section 895.4 of the California Government Code, each party hereby agrees to indemnify, defend and hold harmless all other parties identified in this MOU from and against any and all claims, demands, damages and costs arising out of or resulting from any acts or omissions which arise from the performance of the obligations by such indemnifying party pursuant to this MOU. In addition, except for Departments of the State of California which cannot provide for indemnification of court costs and attorney's fees under the indemnification policy of the State of California, all other parties to this MOU agree to indemnify, defend and hold harmless each other from and against all court costs and attorney's fees arising out of or resulting from any acts or omissions which arise from the performance of the obligations by such indemnifying party pursuant to this MOU. It is understood and agreed that all indemnity provided herein shall survive the termination of this MOU.

Workforce Innovation and Opportunity Act
Infrastructure Funding Agreement and Other System Costs Budget

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Process and Development

Local Workforce Development Area (Local Area): San Luis Obispo County

Date Submitted: Revised June 2025

1. The period of time this agreement is effective:
This update to the San Luis Obispo County MOU will be effective July 1, 2025 through June 30, 2028. However, the infrastructure cost sharing agreement portion of the MOU will be updated annually.
2. Identification of all AJCC partners, Chief Elected Officials (CEO), and Local Boards participating in the infrastructure and other system costs funding agreements.

CEO/s: San Luis Obispo County Board of Supervisors

Local Board/s: Workforce Development Board of San Luis Obispo County

AJCC Partners Participating in the Infrastructure Funding Agreement (IFA):

- I. San Luis Obispo County Department of Social Services (WIOA Title I Adult, Dislocated Worker and Youth; and Temporary Assistance for Needy Families/CalWORKS)

AJCC Partners Participating in the Shared Other System Costs Agreement:

- I. San Luis Obispo County Department of Social Services (WIOA Title I Adult, Dislocated Worker and Youth; and Temporary Assistance for Needy Families/CalWORKS)
- II. California Employment Development Department (WIOA Title III Wagner-Peyser, Trade Adjustment Assistance Act, Veterans, and Unemployment Compensation Programs)
- III. Cuesta College (WIOA Title II Adult Education and Literacy and Carl Perkins Career Technical Education)
- IV. California Department of Rehabilitation (WIOA Title IV Vocational Rehabilitation)
- V. Asociacion Nacional Pro Personas Mayores (Title V Older Americans Act)
- VI. Center for Employment Training (Migrant Seasonal Farm Workers and Community Services Block Grant)

- VII. Housing Authority of San Luis Obispo County (Housing & Urban Development, Family Self-Sufficiency Program)
- VIII. Lucia Mar Unified School District (WIOA Title II Adult Education & Literacy)
- IX. San Luis Coastal Unified School District (WIOA Title II Adult Education & Literacy)
- X. Southern California American Indian Resource Center (SCAIR), Inc.

3. Steps the Local Board, CEO, and AJCC partners took to reach consensus and/or an assurance that the Local Area followed guidance for the state infrastructure funding mechanism.

The San Luis Obispo County AJCC had leases and infrastructure cost agreements in place with co-located partners prior to the WIOA MOU and outlined in detail in prior versions of the WIOA MOU and IFA. Co-located partners evaluated the current infrastructure/resource sharing agreements in place and engaged in phone conferences with the County to assess if there were any updates/changes needed. Co-located partners determined that the current space and cost agreements adequately met the needs of the partner program budgets and service delivery designs. Non-co-located partners were engaged in discussion about the WIOA MOU through Workforce Development Board (WDB) meetings, email and phone conferences with the County. Partners shared their program specific State and Federal guidance regarding shared Career Services costs and were provided local, State and Federal guidance on the WIOA MOU. Partners revisited the shared Career Services identified in the WIOA MOU and reviewed their applicable Federal funds budgets to determine the costs associated with providing these services. Partners individually responded with their budget figures and were provided with a master copy of all partner budget contributions to review prior to requesting signature on this WIOA MOU update. Partner meetings were held to discuss the MOU and partnerships on March 28 and April 4, 2025. Each co-located partner provided updates as necessary and updated figures were implemented as applicable. Through the contracted services of the One-Stop Operator there will continue to be engagement and oversight of implementation of the WIOA MOU along with the WDB, and the County Department of Social Services as the Fiscal and Administrative Entity of the WDB.

4. A description of the process to be used among partners to resolve issues during the MOU duration period when consensus cannot be reached.

As agreed to by partners when signing the executed WIOA MOU for San Luis Obispo County, this MOU constitutes the entire agreement between the parties and no oral understanding not incorporated herein shall be binding on any of the parties hereto. This MOU may be modified, altered, or revised, as necessary, by mutual consent of the parties, by the issuance of a written amendment, signed and dated by the parties.

The parties understand that implementation of the AJCC system is dependent on the good faith effort of every partner to work together to improve services to the community. The parties also agree that this is a project where different ways of working together and providing services are being tried. If it becomes necessary for one or more parties to cease being a part of this MOU, said entity shall notify the other parties, in writing, 30 days in advance of that intention.

5. A description of the periodic modification and review process that will be used to ensure all AJCC partners continue to contribute their fair and equitable share of infrastructure and other system costs, including the identification of who will fulfill this responsibility. This must include a reconciliation schedule. (Who, What, When, How)

The cost/infrastructure agreement of the AJCC co-located partners will be reviewed and updated annually. The County Department of Social Services as the Fiscal and Administrative Entity to the WDB will lead the process of this review and work with the AJCC One-Stop Operator who will ensure implementation of the cost/resource sharing agreements and partner agreements of shared career services outlined in the WIOA MOU. A quarterly update will be provided to the WDB by the AJCC One-Stop Operator regarding implementation of the WIOA MOU.

Assurance from all non-co-located partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available to make such a determination.

Signatures of authorized representative(s) of the Local Board, the CEO, and all AJCC partners.

Sharing Infrastructure Costs

Budget, Cost Allocation Methodology, Initial Proportionate Share

MOU Content Requirements:

A budget outlining the infrastructure costs for each AJCC in the Local Area with a detailed description of what specific costs are included in each line item.

When establishing the infrastructure cost budget, Local Boards have two options:

Option 1: Develop a separate budget for each AJCC.

Option 2: Develop a consolidated system-wide budget for its network of AJCCs.

Option 3: A mixture of separate and consolidated budgets.

If the Local Board chooses to negotiate infrastructure costs based on their network of AJCCs, rather than center by center, then the budgets for all the AJCCs can be consolidated into one system budget. However, this consolidation may not distort the distribution of costs as they must be attributable to each partner equally and in accordance with the agreed upon cost allocation methodology). Consolidations might allow the “financing” of infrastructure cost between partners more easily. It is not required that each partner contribute to each comprehensive AJCC, as long as their consolidated share of contributions equals their responsibility to pay as determined by the agreed upon cost sharing methodology.

If using Option 3, multiple budgets will need to be included with clear identification of which AJCCs belong to which budget.

The Local Board and AJCC partners have chosen this option for developing the infrastructure cost budget:

 X Option 1: A separate budget for each AJCC.

 Option 2: A consolidated system-wide budget for the network of AJCCs

 Option 3: A mixture of separate and consolidated budgets for the Local Area’s AJCCs.

AJCC(s) and Co-located Partners

- Include all AJCCs Identified in the MOU
- Include if the AJCC is a comprehensive, affiliate, or specialized center.
- Co-located Partner definition: All AJCC partners who have a physical presence within the center, either full time or part time.

AJCC #1

Name/Address of the AJCC:

SLO Cal Career Center – San Luis Obispo
3450 Broad Street, Suite 103A
San Luis Obispo, CA 93401

Type of AJCC:

Comprehensive

Partners Co-located at This AJCC:

- I. County of San Luis Obispo Department of Social Services (DSS) - TANF/CalWORKS/CalFRESH
- II. Eckerd Connects, Workforce Development – WIOA Title I Adult & Dislocated Worker, Rapid Response, and Youth service provider; and CalWORKS Expanded Subsidized Employment (ESE) program services.
- III. CA - Employment Development Department (EDD) Workforce Services (WS), Suite #104.
** EDD WS holds their own master lease to the adjacent suite to the SLO Cal Career Center. EDD WS staff provide integrated services under a formal Space Use Permit #1360, which allows EDD to provide services rent-free.*

AJCC Infrastructure Budget <u> X </u> Each AJCC (Name of AJCC: SLOCal Career Center – San Luis Obispo) <u> </u> Network of AJCCs		
Cost Category/Line Item	Line Item Cost Detail	Cost
Rent		
DSS – (paid directly by DSS then allocated among co-located partner programs as detailed below)		
1. Rental of Facilities		
Rental Costs Subtotal:		\$
Utilities and Maintenance		
DSS – (paid directly by DSS then allocated among co-located partner programs as detailed below)		
1. Janitorial		
2. Electric		
3. Gas		

4. Internet & Landline		
Utilities and Maintenance Costs Subtotal:		\$
Equipment		
Copier Rent		
Equipment Costs Subtotal:		\$
AJCC Co-Located Partner Programs:		
Eckerd – WIOA Adult, Dislocated Worker & CalWORKs ESE		
1. Rent:		
2. Janitorial, Electric, Gas, Internet & Landline, photocopier		

DSS – TANF		
1. Rent		
2. Janitorial, Electric, Gas, Internet & Landline, photocopier		
Eckerd -WIOA Youth		
1. Rent		
2. Janitorial, Electric, Gas, Internet & Landline, photocopier		

Technology to Facilitate Access to the AJCC	
<p><i>*Physical and programmatic accessibility to the AJCC by individuals with disabilities is conducted by Eckerd Workforce Development at the current facility. This accessibility is maintained in compliance with applicable Federal, State and Local requirements and assessed annually by the LWDA in compliance with WIOA section 188 compliance monitoring. No current/new costs related to accessibility were identified as needed at this time during this MOU process.</i></p>	
Technology to Facilitate Access Costs Subtotal:	\$0

SUMMARY OF TOTAL INFRASTRUCTURE COSTS TO BE SHARED BY COLOCATED PARTNERS	
Cost Category	Total Cost
Subtotal: Rental	\$
Subtotal: Utilities Costs	\$
Subtotal: Equipment Costs	\$
Subtotal: Technology to Facilitate Access Costs	\$
TOTAL INFRASTRUCTURE COSTS FOR THIS AJCC/Network:	\$

Cost Allocation Methodology to Share Agreed Upon Infrastructure Costs
<p>The Local Board and co-located partners must agree to a cost allocation methodology to identify the proportionate share of infrastructure costs each partner will be expected to contribute. Any cost allocation methodology selected must adhere to the following:</p> <ul style="list-style-type: none"> - Be consistent with federal laws authorizing each partner's program - Comply with federal cost principles in the Uniform Guidance. - Include only costs that are allowable, reasonable, necessary, and allocable to each program partner. - Be based on an agreed upon measure that mathematically determines the proportionate use and benefit received by each partner.
Infrastructure Cost Allocation Methodology

Identify the chosen and agreed upon cost allocation methodology:

The proportion of a partner program's occupancy percentage of the AJCC (square footage)
(This might differentiate between dedicated space to partners and common space, where more than one cost center is established so the distribution reflects a fair and equitable distribution of cost.)

The proportion of partner program's staff among all staff at the AJCC

Other---Please Describe the Methodology and the Rationale for Its Selection
(This could reflect the traffic patterns and usage of the center by distinct and common customers and mathematically distribute cost in a fair and equitable means.)

Initial Proportionate Share of Infrastructure Costs Allocated to Each Co-located Partner

The initial proportionate share of infrastructure costs allocated to each partner based on the agreed upon cost allocation methodology, each partner's estimated total contribution amount, and whether it will be provided through cash, non-cash (in-kind), and/or third-party in-kind contributions. This initial determination must be periodically reconciled against actual costs incurred and adjusted accordingly.

AJCC partners (or their respective state entity) may provide cash, non-cash, and third-party in-kind contributions to cover their proportionate share of infrastructure costs. If non-cash or in-kind contributions are used, they cannot include non-infrastructure costs (such as personnel), and they must be valued consistent with Uniform Guidance Section 200.306 to ensure they are fairly evaluated and meet the partner's proportionate share.

If third-party in-kind contributions are made that support the AJCC(s) as a whole (such as space), that contribution will not count toward a specific partner's proportionate share of the IFA. Rather, the value of the contribution will be applied to the overall infrastructure budget prior to determining proportionate amounts and thereby reduce the contribution required for all partners.

Third-Party In-Kind Infrastructure Contributions to Support the AJCC As Whole

Cost Categories	Total Cost	Contributor/s	Value	Balance to Allocate
Rent				
Utilities/Maintenance				
Equipment				
Access Technology				
Common Identifier				
Total Infrastructure Balance to Be Allocated to Colocated Partners:				

Initial Allocation of Proportionate Share of Infrastructure Costs for Colocated/Contributing Partners					
Colocated/ Contributing* Partner/s	Shared Infrastructure Costs	Application of Methodology	Allocated Initial Share	Amount: Cash	Amount: In-Kind
Partner 1: Eckerd Workforce Development: WIOA Adult, Dislocated Worker, Rapid Response, Youth & CalWORKS ESE	Rent and Utilities as described above	Rent costs are allocated by square footage of direct occupancy space, and proportionate share (y FTE) of shared square footage space (restrooms, hallways, break room, resource room, etc) Shared utilities by FTE		Costs are paid directly by DSS as administrative entity for AJCC then allocated among co-located partners as described here.	N/A

Partner 2: County of San Luis Obispo Department of Social Services (DSS) – TANF	Rent and Utilities as described above	Rent costs are allocated by square footage of direct occupancy space, and proportionate share (y FTE) of shared square footage space (restrooms, hallways, break room, resource room, etc) Shared utilities by FTE		Costs are paid directly by DSS as administrative entity for AJCC then allocated among co-located partners as described here.	N/A
Partner 3: CA - Employment Development Department - Workforce Services	\$0 /year share rent Self-provided in Suite #104 - utilities \$103,126/year rent in Suite #104 \$80,160/year in Security Officer Contract	EDD WS holds a lease in Suite #104 adjacent to AJCC. Provides integrated services in AJCC via Space Use Permit #1360. Security Officer provides services to AJCC/EDD	0% shared	\$0 / year	N/A

Sharing Other One-Stop System Costs

MOU Content Requirement:

A budget outlining other system costs relating to the operation of the local One-Stop delivery system and a description of what specific costs are included in each line item. The budget must include “applicable career services” as well as any other shared costs agreed upon by the AJCC partners and Local Board.

While only colocated partners share infrastructure costs, all partners must share in other system costs, including applicable career services.

The One-Stop System Partners Included in the Sharing of Other One-Stop Delivery System Costs

X Title I Adult, Dislocated Worker,
and Youth

X Title II Adult Education and
Literacy

X Title III Wagner-Peyser

X Title IV Vocational Rehabilitation

X Carl Perkins Career Technical
Education

X TANF/CalWORKS

X Title V Older Americans Act

___ Job Corps

X Native American Programs

X Migrant Seasonal Farmworkers

X Veterans

___ YouthBuild

X Trade Adjustment Assistance Act

X Community Services Block Grant

X Housing and Urban Development

X Unemployment Compensation

___ Second Chance

___ Other:

Required Consolidated System Budget for “Applicable Career Services”

The agreed upon budget for other system costs must align with the outlined shared customers and services.

The other system costs budget must be a consolidated budget that includes a line item for applicable career services. The MOU requires identification of the applicable career services for each partner program. Accordingly, this budget must include each of the partner’s costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner.

Applicable Career Services are services authorized to be provide under each partner’s program.

Summary of Career Services Applicable to Each One-Stop Delivery System Partner

Basic Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
T-I Program Eligibility	✓	✓	✓				
Outreach, Intake, Orient	✓	✓		✓	✓		✓
Initial Assessment	✓	✓		✓	✓	✓	✓
Labor Exch/Job Search	✓	✓		✓	✓	✓	✓
Referrals to Partners	✓	✓		✓	✓	✓	✓
LMI	✓	✓		✓	✓	✓	
Performance/Cost Info	✓	✓				✓	
Support Service Info	✓	✓		✓	✓	✓	✓
UI Info/Assistance	✓	✓			✓		
Financial Aid Info	✓	✓		✓		✓	✓

Basic Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	Comm Act CET	MSF CET	UI EDD	TAA/Vets EDD
T-I Program Eligibility		✓					
Outreach, Intake, Orient	✓		✓	✓	✓	✓	✓
Initial Assessment	✓	✓		✓	✓	✓	✓
Labor Exchange/Job Search	✓	✓		✓	✓	✓	✓
Referrals to Partners	✓	✓		✓	✓	✓	✓
LMI	✓	✓		✓	✓		✓
Performance/Cost Info	✓			✓	✓	✓	
Support Service Info	✓	✓	✓	✓	✓	✓	✓
UI Info/Assistance				✓	✓	✓	✓
Financial Aid Info	✓			✓	✓	✓	
Basic Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	SCAIR				
T-I Program Eligibility	✓	✓	✓				
Outreach, Intake, Orient	✓	✓	✓				
Initial Assessment	✓	✓	✓				
Labor Exchange/Job Search	✓	✓	✓				
Referrals to Partners	✓						
LMI			✓				
Performance/Cost Info			✓				

Support Service Info	✓	✓	✓	
UI Info/Assistance				
Financial Aid Info	✓			

Individual Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Comp Assessment	✓	✓	✓		✓	✓	✓
IEP	✓	✓	✓	✓	✓	✓	✓
Career Plan/Counsel	✓	✓	✓	✓	✓	✓	✓
Short-Term Prevoc.	✓	✓	✓	✓	✓	✓	✓
Internships/Work Experience	✓	✓	✓	✓		✓	✓
Out-of-Area Job Search	✓	✓	✓		✓	✓	
Financial Literacy	✓	✓	✓	✓		✓	
IET/ELA	✓	✓	✓	✓		✓	✓
Workforce Preparation	✓	✓	✓	✓		✓	✓
Individual Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	Comm Act CET	MSF CET	UI EDD	TAA/Vets EDD
Comp Assessment		✓				✓	✓
IEP	✓	✓		✓	✓	✓	✓
Career Plan/Counsel	✓	✓	✓			✓	✓
Short-Term Prevoc.	✓	✓		✓	✓	✓	✓
Internships/Work Experience	✓			✓	✓		
Out-of-Area Job Search						✓	✓

Financial Literacy	✓		✓	✓	✓		
IET/ELA	✓			✓	✓		
Workforce Preparation	✓	✓		✓	✓	✓	✓
Individual Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	SCAIR				
Comp Assessment	✓	✓	✓				
IEP			✓				
Career Plan/Counsel	✓	✓	✓				
Short-Term Prevoc	✓	✓					
Internships/Work Experience			✓				
Out-of-Area Job Search			✓				
Financial Literacy	✓	✓	✓				
IET/ELA	✓	✓					
Workforce Preparation	✓	✓	✓				

Required Consolidated Budget for the Delivery of Applicable Career Services							
The other system costs budget must be a consolidated budget for applicable career services. This budget must include each of the partner's costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner. Unlike the IFA, other system costs should include all costs, including personnel, related to the administration and delivery of those services.							
Applicable Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$296,000 (80% career services total budget)	\$240,000 (80% career services total budget)	\$0	\$220,000 75% of two staff salaries are paid from WIOA- of that 100% of that 75% provides basic services	\$528,080.70	\$461,087.97	\$3,481,724 *(consolidated Basic and Individual Career Services total budget)
Applicable Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	CSBG CET	MSF CET	UI EDD	TAA EDD
Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$0	\$5,806	\$5,713	\$18,000	\$277,788	DCAF \$17 UI Direct (PSP) \$28,096	\$4693.50

Applicable Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	Veterans EDD	SCAIR	
Basic Career Services: T-I Eligibility/Initial Assess Outreach, Intake, Orient Labor Exchange/Job Search Referrals/LMI Support Service Info UI Info/Fin Aid Info	\$5,000	\$12,660	\$88,013	\$14,651.50	

Applicable Career Services	T-I Adult DSS	T-I DW DSS	T-I Youth DSS	T-II AEL Cuesta	T-III WP EDD	T-IV VR DOR	TANF DSS
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$74,000 (20% career services budget plus training requireme nt)	\$60,000 (20% career services budget plus training requiremen t)	\$728,000	\$0	\$52,807.65	\$1,844,351.86	\$ see amount listed in Basic Services above *(consolidated Basic and Individual Career Services total budget)

Applicable Career Services	Tech Ed Cuesta	T-V OAA ANPPM	Housing HASLO	CSBG CET	MSF CET	UI EDD	TAA EDD
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$0	\$0	\$13,330	\$0	\$712,278	\$0	\$1,173.90
Applicable Career Services	Other Part T-II AEL LMUSD	Other Part T-II AEL SLCUSD	Veterans EDD	SCAIR			
Individual Career Services: Comp Assessment/IEP Career Plan/Counsel Short-Term Pre-vocational Internship/Work Experience Financial Literacy IET/ELA/WF Prep	\$59,114	\$69,100	\$29,338	\$14,651.50			
Consolidated budget total of career services delivered through the One-Stop system: \$9,345,475.58							

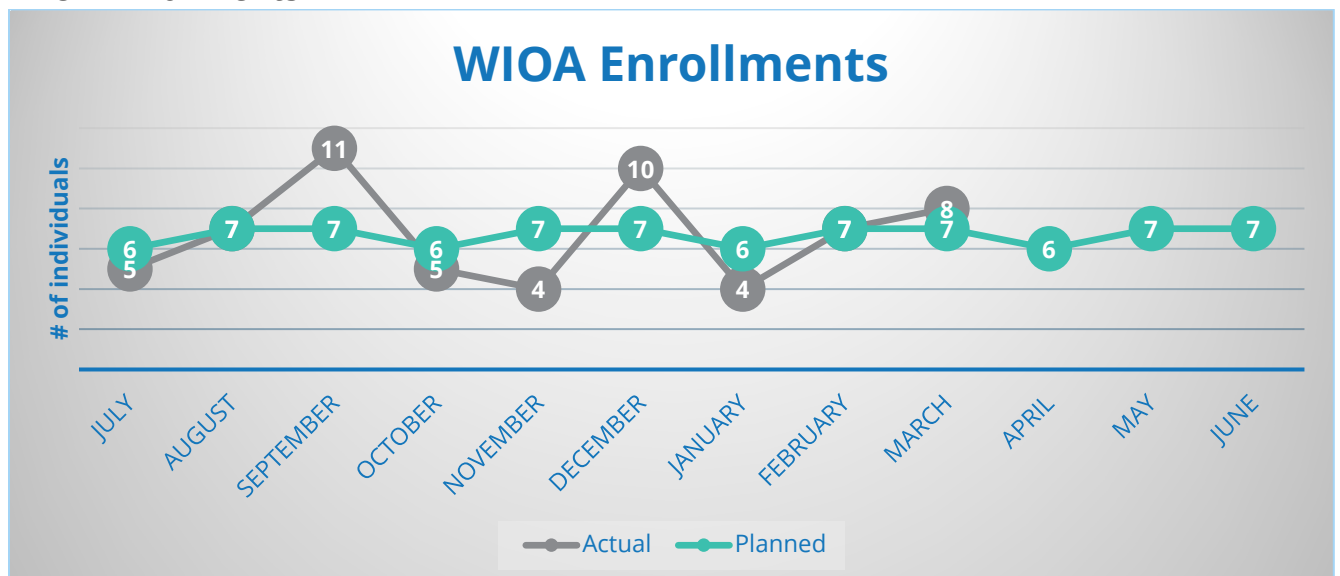


Program Year 2024-2025, Third Quarter
Adult Services/Career Center Contract Performance Report

In-person customer visits to SLOCal Careers Center

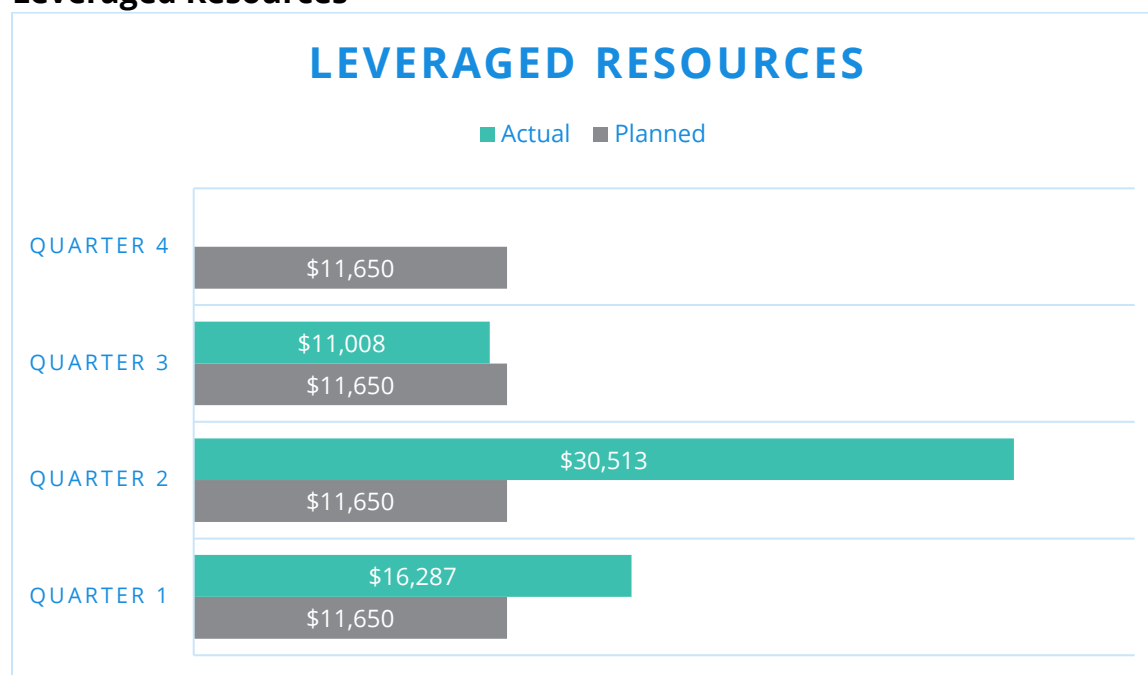


WIOA Enrollments



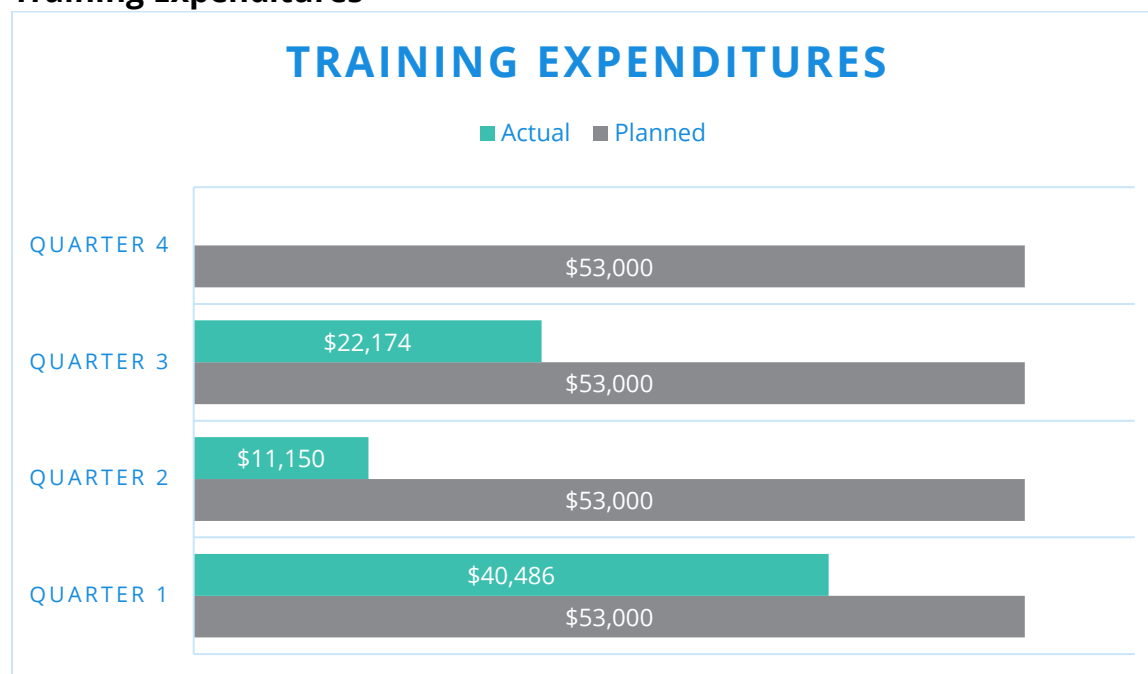
A total contract goal of 80 new career service enrollments was planned for PY 2024-25.

Leveraged Resources



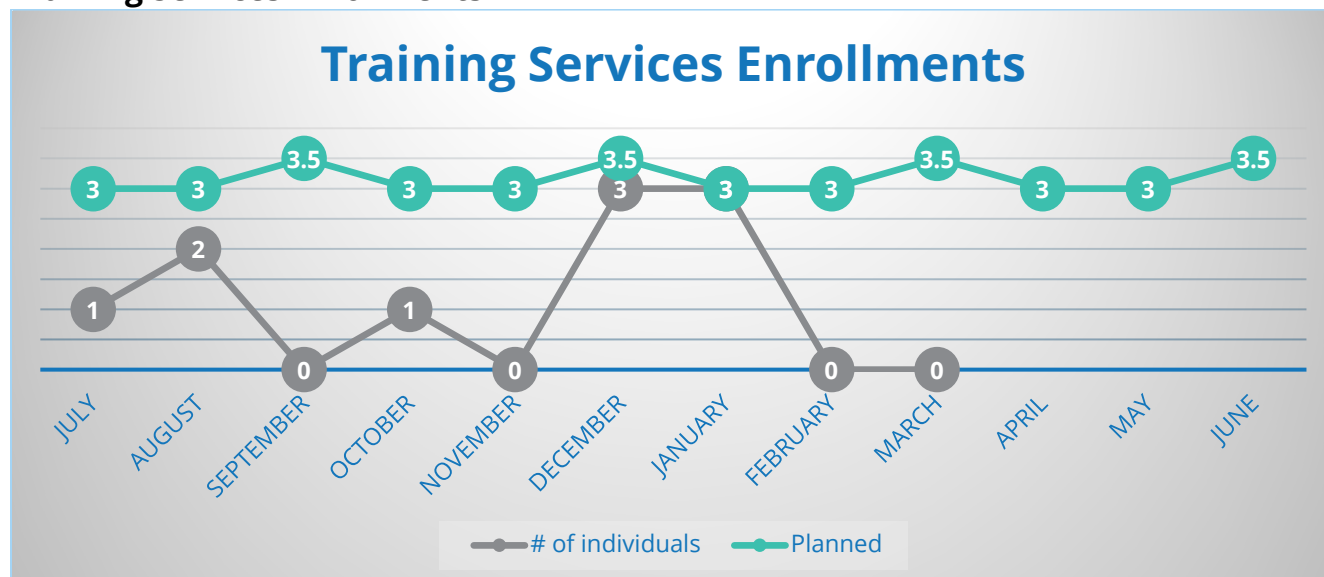
PY 2024-25 leveraged resources contract goal is \$46,600.

Training Expenditures



Training Expenditures reflect actual invoiced participant training costs. PY 2024-25 Training Expenditures contract goal is \$212,000.

Training Services Enrollments



The numbers in *Planned* and *Actual* represent totals from both Adult and Dislocated Worker programs. PY 2024-25 Training enrollment goal of 38 job seekers in On-the-Job Training (OJT) and Individual Training Account (ITA) enrollments.

Third Quarter Individual Training Agreements (ITA's)

Training Provider	Program	Cost
Truck Driver Institute	Truck Driver Class A	\$7,708
Cuesta College	Accounting	\$2,108.43
Cuesta College	Accounting	\$2,108.43

SLOCal Careers Center Outreach –

SLOCal Careers Center Outreach – Participant and Business

In Q3, the Eckerd staff engaged in several community events and meetings, including Post Release Offenders Meetings (PROM) and Parole and Community Team (PACT) meetings focused on justice-involved individuals. The team also made monthly visits to libraries to promote County-wide program services and presented on SLO Cal Careers services during new student orientation sessions at the Central CA School of Continuing Education. Additionally, they hosted a booth at the Veteran's Women Event. The Business Services staff connected with local employers and partner agencies to discuss potential partnerships and share information about on-the-job training opportunities and other resources available to jobseekers and employers through SLO Cal Careers.

MICHAEL'S SUCCESS STORY



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Workforce
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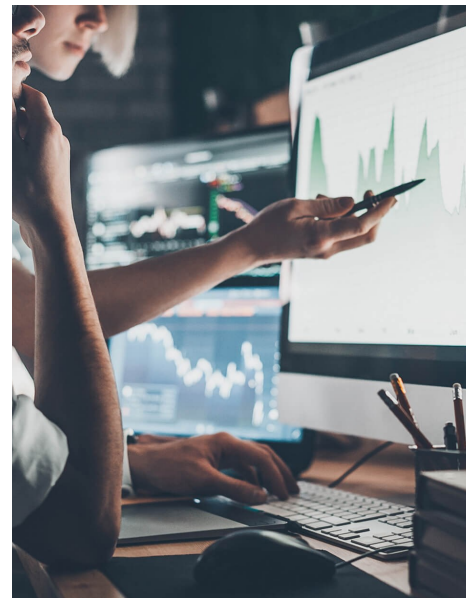
Michael came to the SLO Cal Career Center in July of 2024 and enrolled in the Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Program with the goal of advancing his career in the Finance Industry. Michael has a Master's degree in Business Management and was eager to put his degree to use. Michael previously worked as a Vineyard Manager and wanted to do something different than he had previously done.

Michael was motivated, had a pleasant demeanor and great energy each time that he visited the Center. He was self-driven yet appreciated the advice that he received from his Career Coach and implemented it into the work that he was doing. The participant quickly worked through the goals and objectives that his Career Coach and he, implemented on his Individual Employment Plan (IEP.)

Michael attended and actively participated in workshops, submitted a resume, cover letter, completed a job log and the Industry Interest forms given to him to help guide him through the job search process. Michael also came to the center and did a Mock Interview with our Business Engagement Manager and received very positive feedback as he had done a great job.

Michael was the runner up for a few positions and kept a pleasant and hopeful attitude while waiting for employers to get back to him. Michael received an offer and is currently working as a Credit Analyst in the Agricultural Industry and really enjoys what he is now doing.

We are proud to have worked with Michael and wish him luck as he advances in his career.



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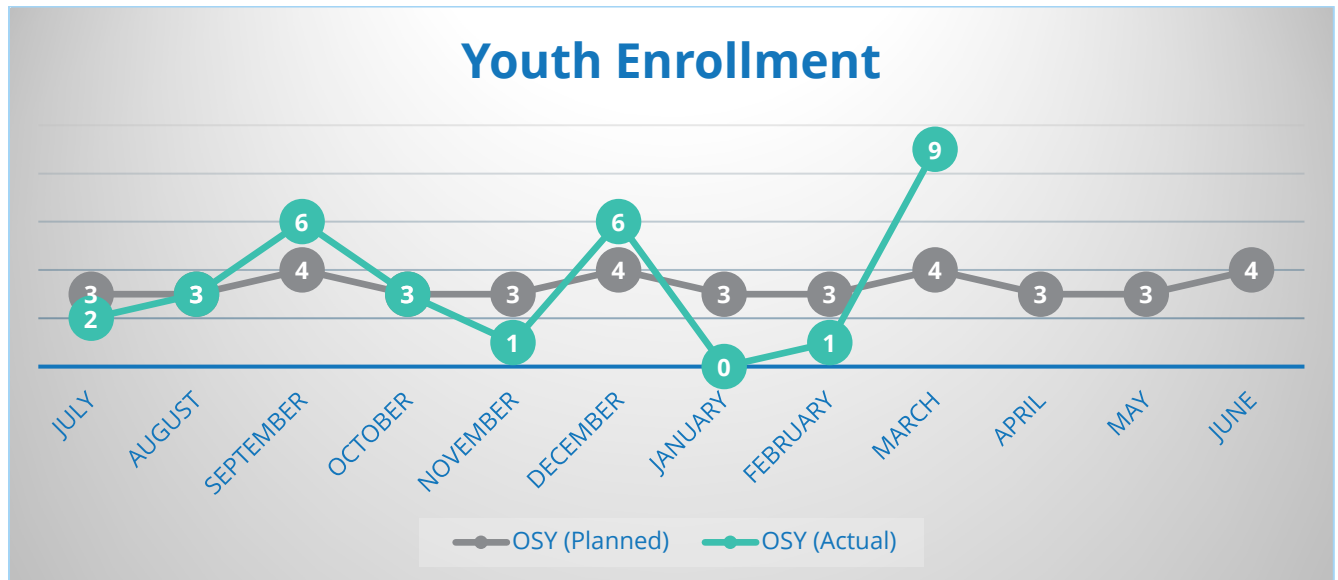
Workforce Development

THIS WIOA TITLE I FINANCIALLY ASSISTED PROGRAM OR ACTIVITY IS AN EQUAL OPPORTUNITY EMPLOYER/PROGRAM. AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES. CALIFORNIA RELAY SERVICE (CRS) 711 OR 1-800-735-2922 (ENGLISH) OR 1-800-855-3000 (SPANISH).



Program Year 2024-2025, Third Quarter Eckerd Youth Contract Performance Report

Youth Enrollment



A total contract goal of 40 new youth enrollments was planned for PY 2024-25.

Youth Outreach

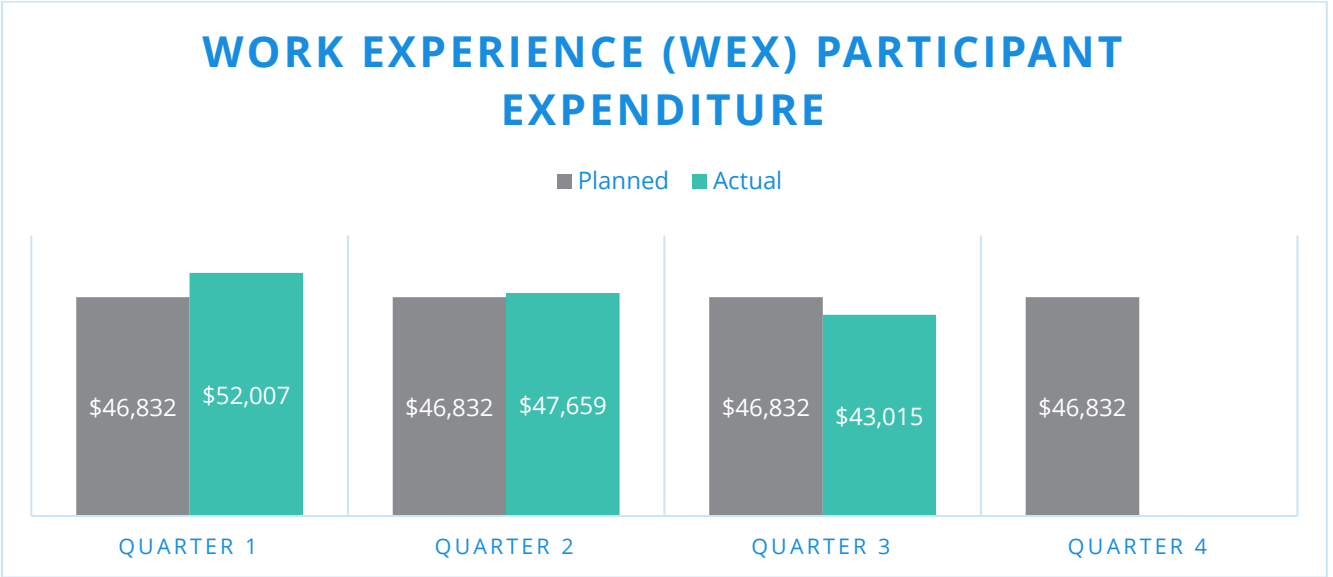
Youth Outreach - Participant

During Q3 Eckerd continued their outreach to community partners and agencies serving the youth in SLO County. The team hosted Youth empowerment events and attended partner events hosted by THMA, Family Care Network, the IBEW and IUPAT. Presentations were made at local high schools, Grizzly Academy, and ECHO. Outreach was also conducted at the Atascadero and SLO libraries.

Youth Outreach - Business

In Q3 the Eckerd Business Services Team continued to attend various partner, chamber and HR organization events. They also participated in the Employer Advisory Council (EAC), Job Developer, and community meetings to enhance partnerships and identify potential work experience opportunities for Youth program participants.

Work Experience (WEX) Participant Expenditure

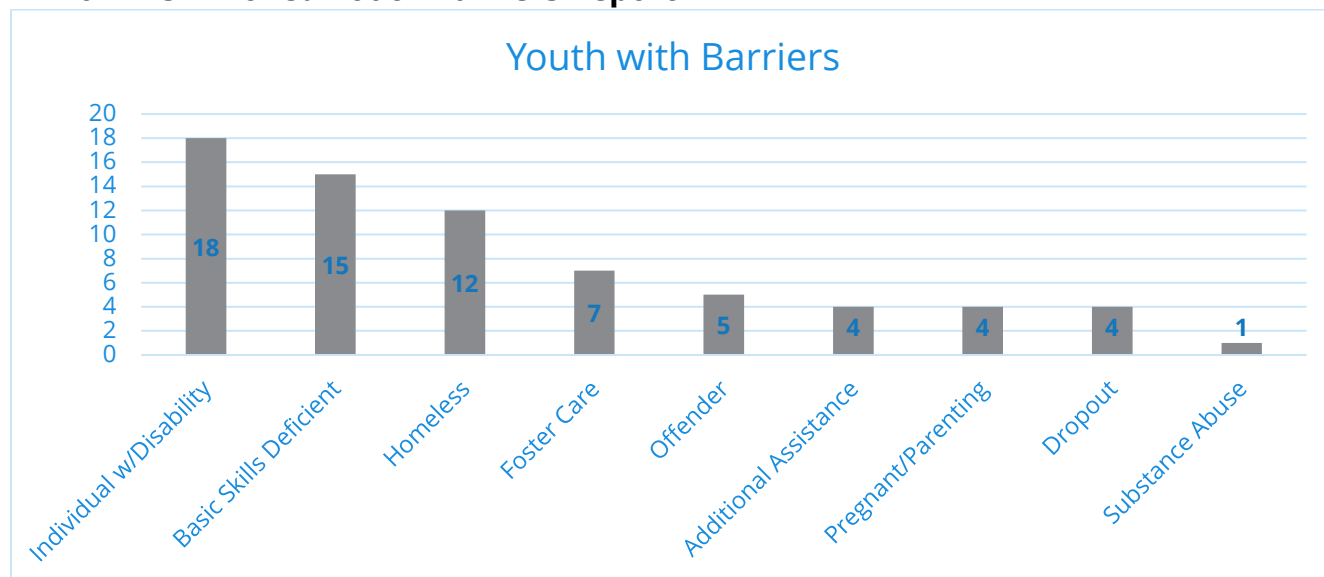


Total WEX includes staff and participant costs. The WEX expenditure goal is to meet a minimum of \$187,328 for PY 2024-25.

Third Quarter Work Experience Placements

Employers	Occupation	Hourly Rate
Restorative Partners	In-Custody & Volunteer Assistant	\$19.71
Belnano Coffee	Barista Plus	\$17.50
AllTech Computers	Customer Service Assistant	\$18.00

PY 2024-25 Enrolled Youth Barriers Report



As of the end of Q3, seventy (70) barriers were reported for youth in the program. The barriers included disability, basic skills deficiency, homelessness, foster care involvement, justice involvement, requires additional assistance to enter education or employment, pregnancy or parenting youth, school dropout, and substance abuse.



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Workforce
Development

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MASON'S SUCCESS STORY



Before joining the youth program at Eckerd Connects, Mason expressed feeling unsure about finding the right fit due to barriers to employment. He actively participated in workshops and job readiness programs to strengthen his resume and cover letter with relevant experiences. With support from his career coach, Mason has been working at a job in Morro Bay while also gaining valuable experience through a work placement at Spare Time Books in Paso Robles, CA. Mason, who has a passion for reading, is interested in pursuing a career in library work. During his work experience, he has developed skills in organizing and color-coordinating books and authors. Next program year, Mason will take part in another work experience focused on upskilling, which will help him become more efficient in understanding how small bookstores operate. Mason has completed his Work Readiness Certificate and is now prepared to apply for additional jobs after his current work experience or explore opportunities through the Adult Program.

Services
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Workforce Development

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SLOCal Careers Business Retention Services: Q3 Summary (January 1 – March 31, 2025)

Program Overview

The Atascadero Chamber of Commerce has partnered with the Workforce Development Board to deliver WIOA business retention services via the SLO Cal Career Center. In essence, Eryk Nappi visits businesses and addresses any workforce challenges they may face. Eryk Nappi provides businesses with essential resources, including business mentorship, small business grant awareness, access to a no-cost HR Hotline, and facilitation of connections with the SLOCal Career Center to recruit qualified employees, thereby strengthening SLO County's workforce.

Q3 WIOA/Layoff Aversion Services

SLO County – Eryk Nappi

- Business Assessments were conducted for 47 businesses (with no prior interaction) from Paso Robles, Atascadero, Templeton, Santa Margarita, San Luis Obispo, Morro Bay, Avila Beach, Shell Beach, Cambria, Pismo Beach, Arroyo Grande, and Grover Beach.
- 62 follow-ups to businesses already interacted with an attempt to strengthen the professional relationship.

Key Trends and Challenges

- Small businesses are struggling with rising costs as inflation drives up the prices of the products and goods they need to purchase.
- Small businesses are increasingly adopting AI to enhance efficiency and customer management, with a significant percentage already using generative AI in their daily operations.
- Many small businesses lack a dedicated HR specialist and are pleased to discover the County's complimentary HR Hotline as a valuable resource when needed.
- Businesses are attempting to target locals through marketing initiatives and trying to increase visibility for the County's off-season when it comes to tourism.
- Food and beverage businesses are increasingly concerned about market saturation due to their similarities, sparking a growing interest in unique marketing strategies to differentiate themselves.

- Restaurants are still facing difficulties due to rising food expenses and fewer people eating out with the rise of takeout and delivery services (Uber Eats/DoorDash), which are not cheap to utilize due to fees.
- Owners across the board saw a decline in sales and foot traffic to begin the new year.
- Small business owners are increasingly facing challenges as commercial rent continues to rise, putting strain on their operating budgets. For many, the rising cost of rent cuts into profits, making it difficult to invest in growth, retain employees, offer competitive pricing, and for some, keep their doors open.
- Some businesses throughout the County are progressing and healthy. Such as:
 1. Taqueria Jalisco
 2. Valley Fitness
 3. 13 Stars Media
 4. Hoagies
 5. Hidden Kitchen
 6. Linn's
 7. MGP Coatings
- A couple of businesses have expressed interest in obtaining details about the SLOCal Career's Work Experience program, OJT program, and overall services they have to offer.



- Small businesses desire grant and alternative funding information to assist with expansion and/or use funds for upgrading or purchasing newer equipment.
- Small business owners express significant interest in the business consultation services offered by the Small Business Development Center (SBDC) and Mission Community Services Corporation (MCSC).
- It remains challenging to find qualified long-term candidates for hire, particularly in the food, beverage, and hospitality sectors.
- Construction projects are negatively impacting foot traffic for some businesses in various areas in San Luis Obispo County (Grover Beach and Atascadero).
- In response to a significant influx of threats, businesses have become increasingly vigilant about cybersecurity risks, including phishing, ransomware, and data breaches. Prompting the want for cybersecurity knowledge.
- Challenges with employee retention stem from:
 1. SLO County's high cost of living (Renting and Purchasing).
 2. Demographic shifts and retirements are contributing to workforce shortages across various industries, making hiring difficult for businesses.
 3. Scarcity of jobs offering economic advancement.
 4. The growing availability of remote jobs/jobs in other regions allows employees to seek higher-paying opportunities without geographic constraints.
 5. Parking in downtown SLO is dissuading employees from applying but population fluctuation also plays a part.
 6. Insufficient and infrequent public transportation services make commuting challenging for employees without reliable personal transportation.
 7. The tourism-centric culture of SLO County contributes to a lack of diverse business opportunities

Outcomes

- A total of 109 businesses were visited across SLO County in Q3.
- Educated the owner of Maven Leather + Design on locating business grants through Skip and the CA Grant Portal. I also gave her information on the MCSC Women's Business Center for further business mentorship.
- Educated a top realtor/branch manager of RAD Reality on locating business grants and even applying to some easier-to-apply options on Skip but also introduced her to the CA Grant Portal for her equipment expansion needs. I also introduced her to mentorship through the works of the SBDC and the Women's Business Center as she was unaware about either.
- Educated the owner of Lady and the Stamp (Mobile Notary) on locating some easier-to-apply-for grants via Skip and also introduced her to the CA Grants Portal. Plus, I connected her to the MCSC Women's Business Center for consulting needs and even more business assistance if needed.
- HR Hotline information was accepted by the owners/managers of each new establishment I connected with.
- Connected the SLOCal Career team with the owner of Divine Plant Design for her hiring needs.



Additional Work Activities

- Grant resources disseminated to business owners via e-newsletters.
- Leadership North County: A monthly gathering of like-minded professionals who attend workshops to learn from and connect with larger organizations operating within San Luis Obispo County. We share insights about our roles to foster collaboration and address needs across various industries.
- Collaborated with the Morro Bay Chamber of Commerce to create a business walk survey that aligns with their business community.
- Established a connection with the new Cambria Chamber of Commerce team to strengthen local partnerships; as a result, they are now referring members to me for access to valuable business resources—supporting economic growth, retention, and community engagement.
- Collaborated with the City of Atascadero Community Development Department to support economic development initiatives by connecting startups and new businesses with essential resources, fostering long-term business retention and positive community impact.
- Collaborated with the director of North County Latinos in Business to disseminate various business services to their members in person and on their webpage. These resources included small business grants, the HR Hotline, SCORE, SBDC, Women’s Business Center, SLOCal Careers, and the EDD Workshare.
- Provided county resources, including business start-up and resource guides, to eight entrepreneurs county-wide in the early start-up phase who were referred to me by their friends, colleagues, and other various outlets.
- Assisted with in-person marketing efforts to promote a no-cost webinar to businesses throughout San Luis Obispo County, highlighting key updates to Wage and Hour Laws for 2025.
- Attended monthly job developer meetings that were facilitated by the Department of Rehabilitation (DOR).
- Attended business mixers organized by the South County, Paso Robles, Morro Bay, and Atascadero Chambers of Commerce to cultivate and enhance professional relationships with local business owners at their respective events.
- Conducted a business walk in Morro Bay on the Embarcadero to engage with the businesses for any localized business trends.
- Grant resources are accessible, updated on the Atascadero Chamber of Commerce website, and disseminated to Chambers across the County, Country, and State.

WDB FY 2024-25 Budget & Expenditures
iscal ear 2024-2025

YTD Expense thru 03/31/25

9 month s elapsed

		See TABs for details			
	Budget Narrative	Budget*	YTD Actuals	Percent Expended	Balance
DSS/WDB Staff Salary & Benefits	DSS Administrative and Fiscal cost These expenses are for DSS salaries and actual time spent on the WI A Program. This includes WDB support, administrative support, program monitoring, contract management, procurement, state reporting, data management, and fiscal management support.	558,963	\$ 362,128.47	64.79	196,835
DSS/WIOA Operating	perating expenses include travel, registration, memberships, legal notices, auditing and office supplies. Also included are labor market data subscriptions,outreach, business services contracts and other WI A system-wide projects approved by the WDB. Career Center facility rent is also included here.	394,617	206,722	52.39	187,895
Eckerd- WIOA Youth <i>WIOA Youth Employment and Training Services.</i>	WI A Title I outh services, staffing, operations, facility and participant costs.	700,000	349,814	49.97	350,186
Eckerd - WIOA Adult, Dislocated Worker and SLO Cal Career Center Operator <i>WIOA Adult, Dislocated Worker & Busniess Services</i>	Wi A Title I Adult Dislocated Worker services, staffing, operations, and participant costs.	670,000	358,051	53.44	311,949
Regional Plan Implementation 5.0 (RPI 5.0)	Regional Plan Implementation - Staff Development and implementation of the Regional Plan ramework for the South Central Coast Regional Planning nit	14,500	185	99.25	109
High Road Construction Careers: Resilient Workforce Fund (HRCC:RWF) Non-WI A Special rant	High Road Construction Careers Resilient Workforce und Building Trades Pre-Apprenticeship training Program operations, staff, direct services and participant costs.	424,690	56,456	21.41	333,774
Prison to Employment (P2E) Non-WI A Special rant	Expanded career services to justice involved individuals. Staffing, operations and participant costs.	157,599	18,032	11.44	139,567
Regional Equity and Recovery Partnerships (RERP) Non-WI A Special rant	Supporting alignment of job seekers with community college training. Staffing, operatrions and participant costs.	494,664	3,286	0.66	491,378

TOTAL:

\$ 3,415,033	\$ 1,354,676	39.67%	\$ 2,011,691
<i>Target thru</i>	<i>03/31/25</i>	<i>75.00%</i>	<i>month(s) elapsed</i>

Operating Expenditure Budget

iscal ear 2024-2025

	M NTH E PENDIT RES														
	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Travel WDB Staff WDB Members expenses, registrations local mileage travel	25,000	19,474	5,526.11	1,209.65		7,967.07	190.57	904.57	5,344.69	77.71	2,544.42	1,235.21			
Subrecipient Contractor Audit Monitorings County Auditor	9,000	-	9,000.00												
ffice Supplies Printing Publication egal Notices	18,800	18,744	56.27	1,542.87	-	7,137.27		119.39	877.64	8,315.00		751.56			
Memberships CWA NAWDP Chambers	4,750	4,712	37.88	3,042.00	-			399.00	1,000.00			271.12			
WDB Member Recognition	400	-	400.00												
Total:	\$ 57,950	\$ 42,930	\$ 15,020.26	\$ 5,794.52	\$ -	\$ 15,104.34	\$ 190.57	\$ 1,422.96	\$ 7,222.33	\$ 8,392.71	\$ 2,544.42	\$ 2,257.89	\$ -	\$ -	\$ -

Services & Systems Purchase Orders	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
County Property Services Career Center acility Rent	90,191	63,097	27,094.11			21,740.78	71.84	7,755.28	7,965.93	8,608.84	7,687.05	9,267.17			
Career Center tilities phone internet gas electric janitorial	22,476	14,603	7,872.67			3,648.69	1,369.00	3,270.82	1,806.32	1,841.99	885.89	1,780.62			
Atascadero Chamber - WI A ayoff Aversion Services Contract	100,000	55,218	44,782.08		6,969.35	6,560.07	6,306.98	8,801.91	6,184.36		13,903.23	6,492.02			
Trades Apprenticeship utreach	4,000	2,007	1,993.46					2,006.54							
ocal Plan	10,000	9,940	60.00									9,940.00			
WI A outh Technical Assistance Consultant Contract	25,000	13,055	11,945.30			2,625.00	1,500.00	1,945.31	1,546.88	1,359.38	1,968.75	2,109.38			
Mid State air - Construction Career air	5,000	-	5,000.00												
WI A Rapid Response	80,000	5,873	74,126.74							1,933.97	2,784.35	1,154.94			
Total:	\$ 336,667	\$ 163,793	\$ 172,874.36	\$ -	\$ 6,969.35	\$ 34,574.54	\$ 9,247.82	\$ 23,779.86	\$ 17,503.49	\$ 13,744.18	\$ 27,229.27	\$ 30,744.13	\$ -	\$ -	\$ -

DSS Operating Expense Grand Total	\$ 394,617	\$ 206,722.38	\$ 187,894.62	\$ 5,794.52	\$ 6,969.35	\$ 49,678.88	\$ 9,438.39	\$ 25,202.82	\$ 24,725.82	\$ 22,136.89	\$ 29,773.69	\$ 33,002.02	\$ -	\$ -	\$ -
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Salary and Benefits included on Summary Tab

Eckerd - WIOA Youth Services

iscal ear 2024-2025
Expenditures

				M NTH E PENDIT RES													
IN AND OUT OF SCHOOL	Budget	YTD Actuals	Remaining	July*	August*	July & Aug Invo	Sept. Invoice	Oct. Invoice	Nov. Invoice	Dec. Invoice	Jan. Invoice	Feb. Invoice	Mar. Invoice	May	June		
Salaries Benefits	326,615.52	203,783	122,832.27			55,014.32	25,130.61	29,379.87	28,587.76	21,334.44	21,830.40	22,505.85					
perations	54,357.61	22,353	32,004.65			3,768.92	4,223.59	3,708.43	5,112.54	1,556.67	2,363.73	1,619.08					
Participant Costs	237,680.00	81,128	156,551.55			17,472.16	8,173.20	11,256.80	9,123.25	8,394.97	12,243.18	14,464.89					
Indirect	81,346.87	42,550	38,797.09			10,656.23	5,212.34	6,189.22	5,933.32	4,315.09	5,048.64	5,194.94					
Total:	\$ 700,000.00	\$ 349,814	\$ 350,185.56	\$ -	\$ -	\$ 86,911.63	\$ 42,739.74	\$ 50,534.32	\$ 48,756.87	\$ 35,601.17	\$ 41,485.95	\$ 43,784.76	\$ -	\$ -	\$ -	\$ -	\$ -
Work Experience (included in total)*		\$ 112,947.94															

Eckerd - WIOA Adult, Dislocated Worker, Business Services & Career Center Operator
iscal ear 2024-2025

Adult				MONTHLY EXPENDITURES												
					July Inv		Aug & Sep Inv	Oct Inv	Nov. Inv.	Dec. Inv	Jan. Inv	Feb. Inv	Mar. Inv			
	Budget	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June	Final June
Salaries Benefits	164,176.77	128,684.22	35,492.55		14,546.71		28,875.37	21,373.24	19,807.89	17,065.02	14,716.80	12,299.19				
perations	30,547.12	12,117.84	18,429.28		741.72		4,065.34	2,250.09	2,339.12	675.20	1,221.42	824.95				
Participant Training ITA T	142,800.00	75,810.44	66,989.56		13,495.00		26,991.00	3,442.44		7,708.00	16,466.00	7,708.00				
Participant Supportive Services	1,500.00	204.52	1,295.48				204.52									
ther Participant Training Costs	540.00		540.00													
Indirect	30,436.11	19,885.56	10,550.55		2,155.67		4,616.49	3,442.09	3,101.06	2,486.78	2,242.71	1,840.76				
Total:	\$ 370,000.00	\$ 236,702.58	\$ 133,297.42	\$ -	\$ 30,939.10	\$ -	\$ 64,752.72	\$ 30,507.86	\$ 25,248.07	\$ 27,935.00	\$ 34,646.93	\$ 22,672.90	\$ -	\$ -	\$ -	\$ -

Dislocated Worker				MONTHLY EXPENDITURES												
					July Inv		Aug & Sep Inv	Oct Inv	Nov. Inv.	Dec. Inv	Jan. Inv	Feb. Inv	Mar. Inv			
	Budget	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June	Final June
Salaries Benefits	166,853.62	96,736.90	70,116.72		11,248.78		22,664.07	13,189.29	13,133.71	14,297.75	11,981.95	10,221.35				
perations	29,623.12	9,706.96	19,916.16		350.43		3,432.88	2,169.41	1,766.99	476.92	1,023.58	486.75				
Participant Training ITA T	70,800.00	-	70,800.00													
Participant Supportive Services	1,500.00	-	1,500.00													
ther Participant Training Costs	540.00		540.00													
Indirect	30,683.26	14,904.80	15,778.46		1,635.49		3,650.54	2,143.25	2,078.59	2,068.13	1,829.04	1,499.76				
Total:	\$ 300,000.00	\$ 121,348.66	\$ 178,651.34	\$ -	\$ 13,234.70	\$ -	\$ 29,747.49	\$ 17,501.95	\$ 16,979.29	\$ 16,842.80	\$ 14,834.57	\$ 12,207.86	\$ -	\$ -	\$ -	\$ -

TOTAL AJCC - One Stop	Budget	YTD Actuals	Remaining													
Adult	\$ 370,000.00	\$ 236,702.58	133,297.42	\$	-	\$ 30,939.10	\$	-	\$ 64,752.72	\$ 30,507.86	\$ 25,248.07	\$ 27,935.00	\$ 34,646.93	\$ 22,672.90	\$ -	\$ -
Dislocated Worker	\$ 300,000.00	\$ 121,348.66	178,651.34	\$	-	\$ 13,234.70	\$	-	\$ 29,747.49	\$ 17,501.95	\$ 16,979.29	\$ 16,842.80	\$ 14,834.57	\$ 12,207.86	\$ -	\$ -
Total:	\$ 670,000.00	\$ 358,051.24	\$ 311,948.76	\$	-	\$ 44,173.80	\$	-	\$ 94,500.21	\$ 48,009.81	\$ 42,227.36	\$ 44,777.80	\$ 49,481.50	\$ 34,880.76	\$ -	\$ -

Regional Plan Implementation 5.0 (RPI 5.0)

iscal ear 2024-2025

	M NTH E PENDIT RES																
	Budget	FY 23/24	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June
RPI 5.0 - Staff Development	14,500.00	14,206.67	184.83	108.50		184.83											
Total:	\$14,500.00	\$14,206.67	\$ 184.83	\$ 108.50	\$ -	\$ 184.83	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

High Road Construction Careers: Resilient Workforce Fund (HRCC: RWF)

Non-WI A Special Grant

					M NTH E PENDIT RES													
	Budget	FY 23/24	YTD Actuals	Remaining	July	uly Invoice	Aug Invoice	Sept Invoice	ct Invoice	Nov Invoice	Dec Invoice	an Invoice	eb Invoice	March Invoice	April Invoice	May Invoice	une Invoice	
Eckerd - Salaries Benefits	163,821.00	17,188.83	21,371	125,261.04		3,502.97	3,938.16	3,157.23	2,056.37	2,203.26	3,092.87	1,249.15	2,171.12					
Eckerd Contract - Participant Costs	238,589.00	14,638.25	32,178	191,772.32		7,970.77			5,400.00	1,400.00	11,738.36		5,669.30					
Eckerd - Indirect Costs	22,280.00	2,632.47	2,906	16,741.07		476.40	535.59	429.38	279.67	299.64	420.63	169.88	295.27					
Grant Total:	\$ 424,690.00	\$ 34,459.55	\$ 56,456	\$ 333,774.43	\$ -	\$ 11,950.14	\$ 4,473.75	\$ 3,586.61	\$ 7,736.04	\$ 3,902.90	\$ 15,251.86	\$ 1,419.03	\$ 8,135.69	\$ -	\$ -	\$ -	\$ -	

	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
WDB Staff Salaries Benefits	17,373.00	4,217.87	8,650	4,505.36	1,539.33	2,601.01	2,240.19	1,887.56	381.68							

TOTAL HRCC:RWF	Budget	FY 23/24	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June
Eckerd Contract	\$ 424,690.00	\$ 34,459.55	\$ 56,456.02	333,774.43	-	11,950.14	4,473.75	3,586.61	7,736.04	3,902.90	15,251.86	1,419.03	8,135.69	-	-	-
WDB Staff Salaries & Benefits	\$ 17,373.00	\$ 4,217.87	\$ 8,649.77	4,505.36	1,539.33	2,601.01	2,240.19	1,887.56	381.68	-	-	-	-	-	-	-
Total:	\$ 442,063.00	\$ 38,677.42	\$ 65,105.79	\$ 338,279.79	\$ 1,539.33	\$ 14,551.15	\$ 6,713.94	\$ 5,474.17	\$ 8,117.72	\$ 3,902.90	\$ 15,251.86	\$ 1,419.03	\$ 8,135.69	\$ -	\$ -	\$ -

Direct Services Subcontracted to
Eckerd
Contract Total 424,690
WDB Staff Salaries Benefits
17,373

Prison to Employment (P2E)

Non-WI A Special Grant

Direct Services Contract with Eckerd

Direct Services Contract with Eckerd				M NTH E PENDIT RES												
				uly Invoice		Aug Invoice	Sept Invoice	ct Invoice	Nov Invoice	Dec Invoice	an Invoice	eb Invoice	March Invoice	April Invoice	May Invoice	une Invoice
	Budget	YTD Actuals	Remaining	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Final June
Personnel Costs	\$ 50,514.00	\$ 14,861.84	\$ 35,652.16		953.25	2,446.16	1,627.08	2,448.58	1,838.02	2,421.69	1,873.19	1,253.87				
Operations	\$ 7,731.00	\$ 324.80	\$ 7,406.20			21.06	44.75	66.24	60.66	40.62	44.74	46.73				
Participant Costs	\$ 81,923.00	\$ 779.98	\$ 81,143.02						200.00	579.98						
Indirect Costs	\$ 17,431.00	\$ 2,065.39	\$ 15,365.61		134.41	347.88	235.73	354.59	267.71	347.19	270.43	107.45				
Total:	\$ 157,599.00	\$ 18,032.01	\$ 139,566.99	\$ -	\$ 1,087.66	\$ 2,815.10	\$ 1,907.56	\$ 2,869.41	\$ 2,366.39	\$ 3,389.48	\$ 2,188.36	\$ 1,408.05	\$ -	\$ -	\$ -	\$ -

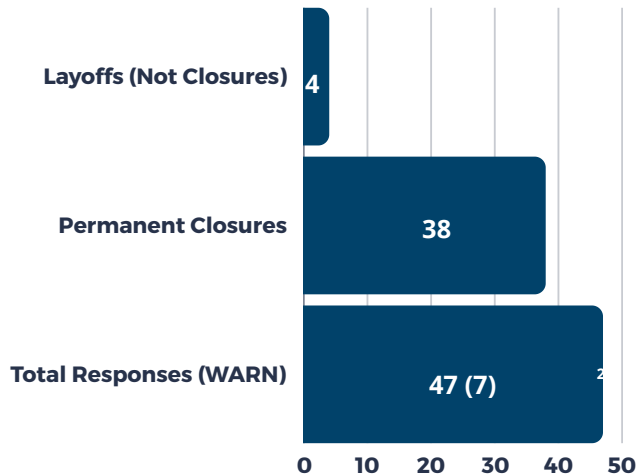
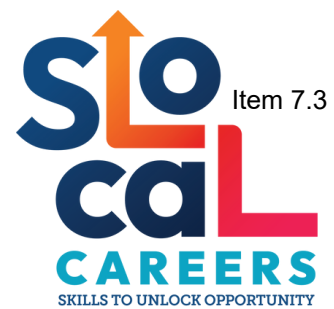
Regional Equity and Recovery Partnerships (RERP)

Non-WI A Special rant

				MONTHLY EXPENDITURES												
									Nov Invoice	Dec Invoice	Jan Invoice	Feb Invoice	March Invoice	April Invoice	May Invoice	June Invoice
*DRAFT BUDGET	Budget	YTD Actuals	Remaining	July	August	September	October	November	December	January	February	March	April	May	June	Final June
Digital Literacy Training	62,000.00	-	62,000.00													
Eckerd -Direct Services Contract	379,796.00	3,286.43	376,509.57								362.62	2,923.81				
Invoice Total	\$ 441,796.00	\$ 3,286.43	\$ 438,509.57						-	-	362.62	2,923.81	-	-	-	-
WDB Staff Salaries & Benefits	\$ 52,868.00	\$ 6,803.33	\$ 46,064.67								2,882.51	3,920.82				
Total:	\$ 494,664.00	\$ 10,089.76	\$ 484,574.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,245.13	\$ 6,844.63	\$ -	\$ -	\$ -	\$ -

Rapid Response

PROGRAM YEAR 2024-2025

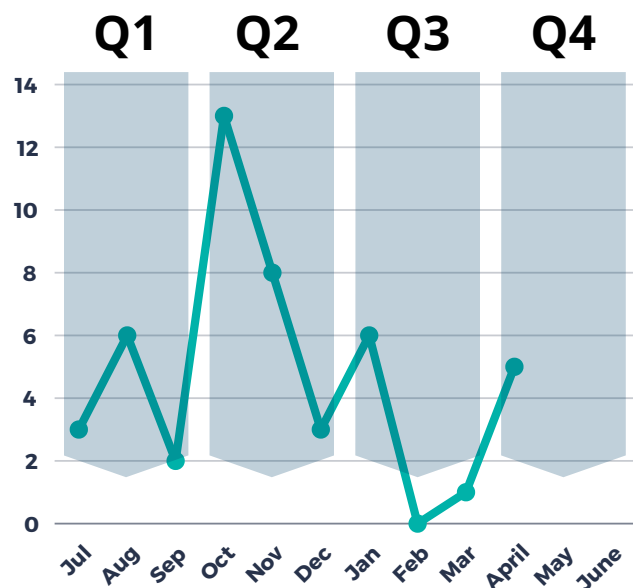


PROGRAM YEAR 2024-2025 RAPID RESPONSE SUMMARY

In the current program year, 2024-25, there have been forty-seven (47) Rapid Responses conducted throughout San Luis Obispo County. Forty-two (42) of these have or will result in layoffs or closures. Twenty-four (24) were received via media sources, fourteen (14) were reported by staff, and nine (9) were received via WARN.

RAPID RESPONSES BY QUARTER

In the first quarter of the 2024-2025 program year, there were 11 responses conducted. Three (3) took place in July, six (6) in August, and two (2) in September. In Q2, there were twenty-four (24) Rapid Responses, thirteen (13) in October, eight (8) in November, and three (3) in December. In January, there were an additional six (6) Rapid Responses. None took place in February, one (1) took place in March, and five (5) took place in April. Of the rapid responses to date, thirty-four have or will result in actual layoffs or closure.



5.5K

Unemployed civilians in
San Luis Obispo County in
March 2024

4.1%

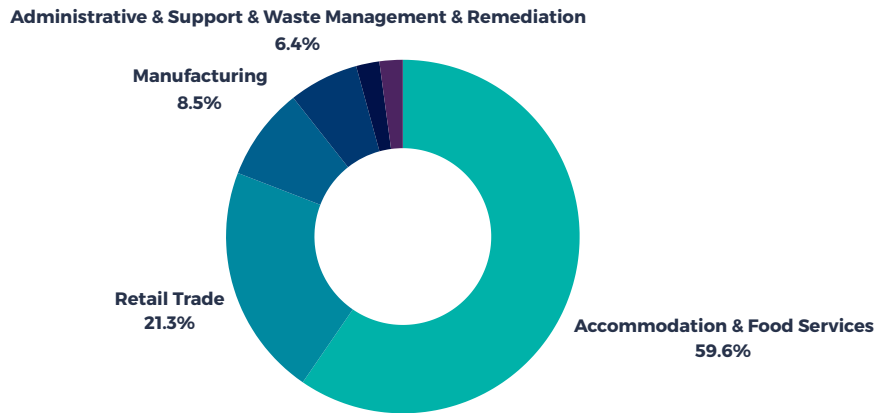
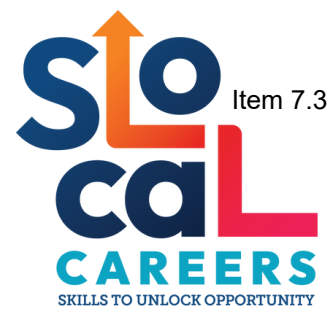
Latest Unemployment
Rate in San Luis Obispo
County

#7

San Luis Obispo County
current rank for lowest
unemployment rate in CA

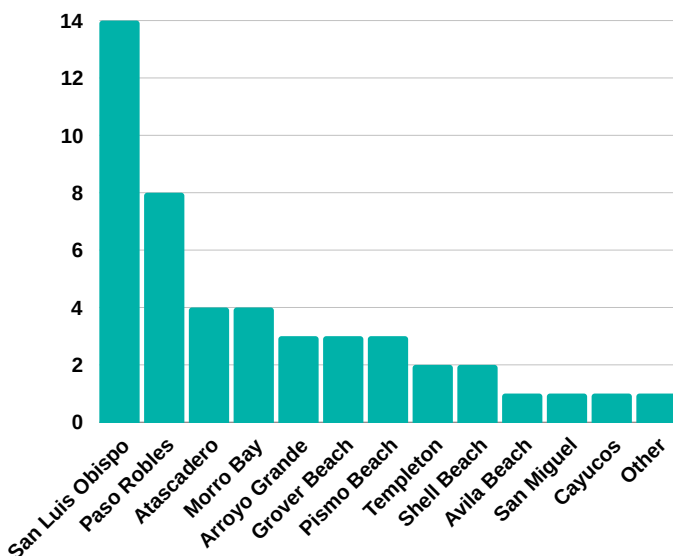
Rapid Response

PROGRAM YEAR 2024-2025



RAPID RESPONSE DATA BY INDUSTRY

The Rapid Response data recorded shows that the Accommodation & Food Services industry has been most affected in the first quarter of this program year. The industry accounted for 59.6% or 28 of the 47 Rapid Responses conducted in San Luis Obispo County. The Retail Trade comprised just over 21%, as there were 10 impacted businesses in that sector. The Manufacturing industry comprised 8.5% with 4 Responses and the Administrative and Support and Waste Management & Remediation industry accounted for over 6%, with 3 responses. Lastly, the Information and Public Administration sectors held 2.1% of the responses with 1 conducted in each industry.



RAPID RESPONSE DATA BY LOCATION

Most Rapid Responses conducted to date have been for businesses located in the cities of San Luis Obispo and Paso Robles, with fourteen and eight responses respectively in each city. Four responses took place in each of the cities of Atascadero and Morro Bay. Three in each of the cities of Arroyo Grande, Grover Beach, and Pismo Beach. Templeton and Shell Beach each had two impacted businesses. Avila Beach, Cayucos, and San Miguel also had one response each. A response was also conducted for an out-of-the-area employer with remote staff in SLO County.

Please notify our team about any business closures or layoffs at (805) 781-1908 or SLOWorkforce@co.slo.ca.us