

**FY2021 CoC Application Rating Criteria – New and Renewal PSH, RRH, CES and SSO Projects (non-DV, non-expansion only)
San Luis Obispo County**

Project Name: _____ Rater: _____ Score: _____
 Agency Name: _____ Date: _____ HSOC Subcommittee Ranking: _____

Type of Project (PSH): _____ Renewal or Expansion: _____
 Time Period of Last APR: _____ Number of Clients Served in Last APR: _____ Cost per Client: _____

A Project Eligibility Threshold

A1	HUD Threshold Requirements	YES	NO	COMMENTS
	See Threshold Requirements in Section V.C.3 of the NOFO: https://www.hud.gov/sites/dfiles/SPM/documents/FY21_Continuum_of_Care_Competition.pdf			
	Active SAM registration			
	Applicant has Valid DUNS/TIN/EIN number in application.			
	CoC Program Eligibility			
	Financial and Management Capacity			
	Certifications			
	Population Served			
	HMIS Participation - Project applicants agree to participate in a local HMIS system. Victim service providers use a comparable database that captures the required HMIS data in addition to meeting the needs of the local HMIS.			
	Applicant has no Outstanding Delinquent Federal Debts			
	Applicant has no Debarments and/or Suspensions			
	Sufficiency of Financial Management System			
	Recipient or applicant confirms all statements in application are truthful.			
	Mandatory Disclosure Requirement			
	Prohibition Against Lobbying Activities			
	Equal Participation of Faith-Based Organizations in HUD Programs and Activities			
	Resolution of Civil Rights Matters			
A2	CoC Threshold Requirements	YES	NO	COMMENTS
	Project applicant participates in Coordinated Entry.			
	Project applicant implements Housing First and/or Lower Barrier approach.			

Project applicant can demonstrate documented/secure minimum match funding.			
Project has reasonable costs per permanent housing exit, as defined locally.			
Project is financially feasible.			
Project applicant actively participates in the CoC.			
Project applicant's data quality is at or above 90%.			
Project applicant's bed/unit utilization rate at or above 90%.			
Project applicant's most recent organizational audit/financial review is acceptable.			
Applicant passes threshold review:			

B Applicant Experience

		<i>Application Question</i>	Points Available				
B1	Applicant Experience		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Experience of the applicant and sub-recipients (if any) in working with the proposed population and in providing housing or services similar to that proposed in the application	<i>Supplemental 1</i>	0 points No prior experience providing proposed activity	1-9 points Some prior experience with providing proposed activity	10-15 points Years of organizational experience delivering proposed activity		
B2	Grant Management						
	Applicant Experience in effectively utilizing federal funds including HUD grants and other public funding, including satisfactory drawdowns and performance for existing grants as evidenced by timely reimbursement of subrecipients (if applicable), regular drawdowns, timely resolution of monitoring findings, and timely submission of required reporting on existing grants.	<i>Supplemental 2</i>	0 points No or limited experience utilizing federal funds	1-4 points Some experience utilizing federal funds, satisfactory drawdown experience	5 points Significant experience utilizing federal funds, satisfactory drawdown experience		

B3	Housing First					
	Housing First project; housing project is using a Housing First approach by providing low barriers that do not have service participation requirements or preconditions to entry and prioritize rapid placement and stabilization in permanent housing. Demonstrate that at least 75% of the project application commit to operating as Housing First. Any applicant that indicates it will use a Housing First approach will be required to operate as a Housing First project.	<i>Supplemental 4</i>	0 points Project is not using a Housing First Approach		10 points Project is using a Housing First Approach as demonstrated by their policies and procedures	
					Subtotal:	

C Performance for Coordinated Entry and Supportive Services Only Projects

		<i>Application Question</i>	Points Available			SCORE	COMMENTS
C1	Reducing Barriers to Housing		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>		
	Low barrier project; project allowed entry to program participants that include low or no income, current or past substance use, criminal records – with the exceptions of restrictions imposed by federal, state or local law or ordinance (e.g., restrictions on serving people who are listed on sex offender registries), and history of domestic violence. Any project that indicates it is low barrier will be required to operate as a low barrier project.	<i>Supplemental 4</i>	0-1 points Meets minimum criteria but concerns remain		5 points Adequately meets criteria		

	Rate of housing placement (exits to PH)	<i>Supplemental 17</i>	0-2 points 0-29%	3 points 30-59%	5 points 60% or better		
C2	Outreach and Engagement						
	Covers entire geographic area and has outreach plan to bring homeless participants directly from the street or other locations not meant for human habitation	<i>Supplemental 5</i>	0-7 points Does not cover entire area (0 points) or does not have adequate plan to engage unsheltered persons	8-14 points Covers entire area and provides adequate description of how engagement of unsheltered persons will occur; plan for engagement is likely to be at least partially successful	15-20 points Covers entire area and provides detailed description of how engagement of unsheltered persons will occur; plan for engagement is likely to be successful		
C3	Participant Feedback						
	Has a mechanism for obtaining feedback from program participants (e.g. annual focus groups, consumer advisory panels, etc.)	<i>Supplemental 22</i>	0-1 points Applicant has no opportunities or the only format available is likely to discourage feedback.	2-4 points Applicant has an annual opportunity to provide feedback.	5 points Applicant has both annual and ongoing opportunities for program participants to provide feedback and opportunities exist in multiple		

				formats (e.g. both written and oral).		
C4	Highest Rated CES Project					
	Bonus pts for highest rated CES Project	N/A			20 points	
					Subtotal:	

D Performance for PH Projects – Actual (renewals) or Estimated (New and Bonus Applications)

		<i>Application Question</i>	Points Available			SCORE	COMMENTS
D1	Exits to Permanent Housing/ Retention		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>		
	The percentage of households who remained in a permanent housing program as of the end of the operating year or exited to permanent housing.	<i>Most Recent APR</i>	0-9 points 74% or less	10-24 points 75% to 89%	25 points 90% or greater		
D2	Employment and Income Growth						
	Change in earned income for adult system stayers	<i>Most Recent APR</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
	Change in non-employment cash income for adult system stayers	<i>Most Recent APR</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
	Change in total income for adult system stayers	<i>Most Recent APR</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
	Change in earned income for adult system leavers	<i>Most Recent APR; Supplemental 9</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		

Change in non-employment cash income for adult system leavers	<i>Most Recent APR; Supplemental 10</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
Change in total income for adult system leavers	<i>Most Recent APR; Supplemental 11</i>	1-2 points 0 to 14%	3-4 points 15% to 24%	5 points 25% or greater		
Subtotal:						

E Design of Housing and Supportive Services

E1	Needs of Clients to Be Served	Application Question	Points Available			SCORE	COMMENTS
			Weak	Adequate	Exceptional		
	Extent to which the applicant demonstrates understanding of the needs of the clients to be served	<i>Supplemental 5</i>	0-1 points Does not understand the needs of clients to be served	2-3 points Adequately understands the needs of clients to be served	4-5 points Fully explains the needs of clients to be served		
	Extent to which the applicant demonstrates that type and scale of the all supportive services, regardless of funding source, meets the needs of clients to be served	<i>Supplemental 5</i>	0-1 points Type and scale are inadequate	2-3 points Type and scale are mostly adequate	4-5 points Type and scale fully meet the needs		
	Extent to which the applicant demonstrates how clients will be assisted in obtaining mainstream benefits	<i>Supplemental 5</i>	0-1 points Does not adequately explain how	2-3 points Adequately explains how clients will	4-5 points Adequately explains how clients will		

		clients will be assisted in obtaining mainstream benefits	be assisted in obtaining mainstream benefits, but barriers may remain	be assisted in obtaining mainstream benefits and addresses key barriers to obtaining benefits		
E2	Plan to Assist Clients					
	Applicant described the plan to assist clients to rapidly secure and maintain permanent housing that is safe, affordable, accessible, and acceptable to their needs.	<i>Supplemental 6</i>	0-1 points The plan as described is not likely to be successful because it fails to address most barriers	2-3 points The plan may be successful but does not fully address key barriers	4-5 points The plan fully addresses how barriers will be addressed and is likely to be successful	
E3	Leveraging Housing Resources					
	The project leverages housing resources with housing subsidies or units not funded through the CoC or ESG programs.	<i>Supplemental 7</i>	0-1 points Project minimally leverages other housing resources	2-4 points Project moderately leverages other housing resources	5-10 points Project successfully leverages other housing resources provided to at least 25% of the units (for PSH projects) or 25% of the participants (for RRH projects)	

E4	Leveraging Health Resources					
The project leverages health resources, including a partnership commitment with a healthcare organization.	<i>Supplemental 8</i>	<p>0 points Application does not include a letter of commitment or the letter or commitment does not meet the criteria for points</p>		<p>10 points Letter of commitment included that describes health services committed and provides a financial valuation of the services and services are or the financial value of health services provided is at least 25% of the total value of the project. CES projects receive 10 points.</p>		
				Subtotal:		

F Severity of Needs Served

		<i>Application Question</i>	Points Available				
F1	Severity of Needs Served		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	% of participants to be served will be chronically homeless	<i>Supplemental 12</i>	0-1 points Less than 50%	2-4 points 51% - 74%	5 points 75% or higher		
	% of participants to be served will have no or low income	<i>Supplemental 13</i>	0-1 points Less than 50%	2-4 points 51% - 74%	5 points 75% or higher		
	% of participants to be served that have history of victimization/abuse, domestic violence, sexual assault, childhood abuse	<i>Supplemental 14</i>	0-1 points Less than 50%	2-4 points 51% - 74%	5 points 75% or higher		
Subtotal:							

G Timeliness

		<i>Application Question</i>	Points Available				
G1	Timeliness		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Applicant has a plan for rapid implementation of the program, documenting how the project will be ready to begin housing the first program participant. Applicant provided a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award	<i>Supplemental 15</i>	0-3 points It's unclear whether the project can sufficiently meet project milestones	4-7 points Project might encounter some delays	8-10 points Applicant identified realistic milestones on timeline for the activity		
Subtotal:							

H Financial

		<i>Application Question</i>	Points Available				
			<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
H1	Organization's Most Recent Audit						
	1) Found no exceptions to standard practices, 2) Identified agency as 'low risk', 3) Indicates no findings	<i>Supplemental 3</i>	0 points Failed to meet two or more criteria	1-4 points Failed to meet one of the three criteria	5 points Met all three criteria		
H2	Documented Match						
	Documented match amount meets HUD requirements	<i>6D</i>	0 points No		5 points Yes		
H3	Project Budget						
	Budgeted costs are reasonable, allocable, and allowable.	<i>6E</i>	0-4 points Budget is lacking key pieces to support success of program	5-14 points Provides budget and demonstrates ability to expend funds within grant term; information provided suggests budget is realistic and is mostly adequate to sustain program through grant term	15-20 points Provides thorough budget and budget narrative sufficient to demonstrate sustainable financial support for proposed activity beyond grant term; budget and program design suggest program has all necessary components		
						Subtotal:	

I Project Effectiveness

		<i>Application Question</i>	Points Available				
I1	Cost Effectiveness		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Project cost per person does not exceed average local costs for such services by more than 7%.	<i>6E</i>	0-6 points Costs are reasonable or cost per person is very high compared to projects of serving similar populations with similar models	7-14 points Costs are reasonable and per person cost is relatively within range of other projects serving similar populations with similar models	15-20 points Costs are reasonable and per person costs are lower than other successful programs using similar models and serving a similar population		
Subtotal:							

J Equity Factors

		<i>Application Question</i>	Points Available			
J1	Equity Factors		<i>Inadequate</i>	<i>Adequate</i>	SCORE	COMMENTS
	Project applicant has under-represented individuals (BIPOC, LGBTQ+, etc.) in managerial and leadership positions.	<i>Supplemental 18</i>	0 points No	10 points Yes		
	Project applicant's Board of Directors includes representatives from more than one person with lived experience.	<i>Supplemental 19</i>	0 points No	10 points Yes		
	Project applicant has relational process for receiving and	<i>Supplemental 20</i>	0 points No	10 points Yes		

incorporating feedback from people with lived experience.					
Project applicant has reviewed internal policies and procedures with an equity lens and has a plan for developing and implementing equitable policies that do not impose undue barriers.	<i>Supplemental 21</i>	0 points No	10 points Yes		
			Subtotal:		

K County Criteria

K1	County Criteria	<i>Application Question</i>			Points Available	
		<i>Weak</i>	<i>Adequate</i>	<i>Exceptional</i>	SCORE	COMMENTS
	Project meets needs consistent with needs identified in the Homeless Services Oversight Council's (HSOC) May 15, 2018 recommendations to the Board of Supervisors	0-1 points	2-3 points	4 points		
				Subtotal:		

	Subtotals:	Subtotal score	General Comments:
B	Applicant Experience		
C	Performance for CE and SSO Projects		
D	Performance for PH Projects		
E	Design of Housing and Supportive Services		
F	Severity of Needs Served		
G	Timeliness		
H	Financial		
I	Project Effectiveness		
J	Equity Factors		
K	County Criteria		
	TOTAL SCORE:		